Economic Development and Finance Committee

Standing Committee Meeting Agenda Update

Monday, May 2, 2016
5:30 PM

Location:
Municipal Office Building
701 N 7th Street
Kansas City, Kansas 66101
5th Floor Conference Room (Suite 515)

Name	Absent
Commissioner Brian McKiernan, Chair	☐
Commissioner Hal Walker	☐
Commissioner Gayle E. Townsend	☐
Commissioner Ann Brandau-Murguia	☐
Commissioner James Walters	☐
David Alvey, BPU Member	☐

I. **Call to Order/Roll Call**

II. **Revisions to May 2, 2016 Agenda**

New Committee Agenda Item No. 5 - PRESENTATION/DISCUSSION: FERGUSON PROPERTIES' PROPOSAL

Synopsis: Presentation and discussion of Ferguson Properties' proposal for a Dunkin' Donuts and Pizza Hut/Wendy's fast food restaurants near 18th St. Expressway & Metropolitan and the use of grant funds from Economic Development for projects facing funding gaps, submitted by George Brajkovic, Economic Development Director.

For presentation and discussion only.

Tracking #: 16580

New Public Agenda Item No. 1 - PRESENTATION: UNIVERSITY OF KANSAS BUSINESS SCHOOL STUDENT PROJECT - JAYHAWK CONSULTING

Synopsis: Presentation by University of Kansas students from the School of Business, submitted by Melissa Mundt, Assistant County Administrator. The students presentation will discuss how to position the Argentine neighborhood for business relocation through a Tapestry analysis.

For information only.

Tracking #: 16579

III. **Approval of standing committee minutes from March 7, 2016.**

IV. **Measurable Goals**

V. **Committee Agenda**

Item No. 1 - REPORT: FIRST QUARTER REPORTS

Synopsis: First Quarter Reports: Quarterly Investment, Budget Revision, and Budget to Actual Report, submitted by Kathleen VonAchen, Chief Financial Officer.

For information only.

Tracking #: 16547

Item No. 2 - REQUEST: CONDUCT A PUBLIC HEARING TO CONSIDER IRBS AND PILOT STRUCTURE FOR NORTHPOINT DEVELOPMENT

Synopsis: A request to conduct a public hearing on May 26, 2016, to consider the intent to issue $55M of industrial revenue bonds (IRBs) and a PILOT structure for NorthPoint Development's proposal for Building 2 at Central Industrial Park in Fairfax, submitted by George Brajkovic, Economic Development Director.

Tracking #: 16562

Item No. 3 - RESOLUTION: MUNICIPAL PARKING GARAGE, 625 STATE AVENUE

Synopsis: A resolution authorizing the County Administrator to execute a purchase and redevelopment agreement with Carojoto, LLC to acquire, renovate and operate the municipally-owned parking garage at 625 State Avenue, submitted by Marlon Goff, Urban Redevelopment Manager. The $1M project would return up to 300 parking stalls for commercial tenants, residents and visitors to the central business district.

It is requested that this item be fast tracked to the May 5, 2016 full commission meeting.

Tracking #: 16567

Item No. 4 - REPORT: MOTOR VEHICLE REGISTRATION CUSTOMER SERVICE

Synopsis: A presentation by the Treasury Division regarding efforts to enhance the customer experience related to motor vehicle registration. This informational item will present an update of the initiatives that have been undertaken over the past few years and the results of internally conducted customer service surveys. Presentation by Debbie Pack, County Treasurer, and Maddie Waldeck, Deputy County Treasurer.

For information only.

Tracking #: 16498

VI. Public Agenda

VII. Adjourn

Staff Request for Commission Action

Tracking No. 16580

Full Commission Meeting Date: NA

Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/16
(If none, please explain):

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/26/2016	George Brajkovic, Director	x5749	gbrajkovic@wycokck.org	Economic Development

Item Description:

An Economic Development initiative approved FY 2016, includes a $3M grant fund from Economic Development for projects facing funding gaps. There is a proposal from Ferguson Properties for a $3.3M development near 18th St Expressway & Metropolitan Ave to include a Dunkin' Donuts and Pizza Hut/Wendys fast food restaurants. The proposal includes a request for $550k in UG Economic Development grant to fully finance.

The proposed site is one in which the UG and KDOT agreed to an Option Agreement for Purchase of Real Property on 12/02/2014. The 3 year agreement allows the UG to market the current right-of-way, and present redevelopment for the approximate 1.5 ac site.

Staff is presenting for discussion, as there is not a formal policy regarding the grant requirements. Additionally, there are existing Development sites, financed by local incentives in the immediate area.

Action Requested:

Staff and Developer to make presentation on redevlopment proposal. Policy discussion and direction regarding the use of "gap" funds.

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List:

Staff Request for Commission Action

Tracking No. 16579

Full Commission Meeting Date: NA

Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/16 (If none, please explain):

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/26/2016	Melissa Mundt, Assistant County Administrator	x5017	mmundt@wycokck.org	Administrator's Office

Item Description:

Presentation by University of Kansas students from the School of Business. The students presentation will discuss how to position the Argentine neighborhood for business relocation through a Tapestry analysis.

Action Requested:

For information only

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List:

ECONOMIC DEVELOPMENT AND FINANCE
STANDING COMMITTEE MINUTES
Monday, March 7, 2016

The meeting of the Economic Development and Finance Standing Committee was held on Monday, March 7, 2016, at 6:58 p.m., in the 5th Floor Conference Room of the Municipal Office Building. The following members were present: Commissioner McKiernan, Chairman; Commissioners, Townsend, Murguia, and Walters, and BPU Member Mary Gonzalez (filling in for David Alvey). Commissioner Walker was absent. The following officials were also in attendance: Lew Levin, Chief Financial Officer; Kathleen VonAchen, Incoming Chief Financial Officer; Debbie Jonscher, Deputy Finance Director; Reginald Lindsey, Budget Director; Joe Connor, Gordon Criswell and Melissa Mundt, Assistant County Administrator; Patrick Waters, Senior Attorney; Chris Slaughter, Land Bank Manager; and John Turner, Sergeant-at-Arms.

Chairman McKiernan called the meeting to order.

Roll call was taken and members were present as shown above.

Chairman McKiernan said we did get an update to our agenda which just had some additional information on Item 2.

Approval of standing committee minutes from January 4, 2016. **On motion of Commissioner Walters, seconded by Commissioner Townsend, the minutes were approved.** Motion carried unanimously.

Measurable Goals:

No items

Committee Agenda:

Item No. 1 – 16464…REPORT: FOURTH QUARTER BUDGET TO ACTUAL

Synopsis: Fourth Quarter Budget to Actual Report, submitted by Lew Levin, Chief Financial Officer.

Lew Levin, Chief Financial Officer, said it's my pleasure to be here one final time. With me this evening we have our full financial team: Reginald Lindsey, Budget Manager; Debbie Jonscher, Assistant Finance Director; and Kathleen VonAchon, incoming CFO. We have several items on the agenda and we'll move forward with those.

The first item that you mentioned, our Fourth Quarter Budget to Actual Report. I'm just going to touch on a few of the highlights. This Thursday evening, the staff will be presenting a more detailed summary of that information. I'll say this for Kathleen, this report is a report we prepare on a quarterly basis. We generally submit it to this committee one month earlier than we did on this one. We did wait an additional month on this presentation to allow for some annual accounting entries that were done so we would have a more accurate picture of yearend performance.

I'm going to direct you to the first page that you have in your packet and hopefully it's a multicolored page that shows revenues and expenditures by fund. I just wanted to touch on a few of the key numbers on this page. Going down the left-hand column of the page, we have the various funds that comprise our budget. The first column shows beginning fund balance or how the end-of-year 2014 occurred. Then we have columns for budgets and actual revenues for 2015 and similar numbers for 2016.

From an overall perspective, I'm going to characterize a very good year for 2015 for the General Funds and the three funds that comprise the General Fund: the City and County General Fund as well as Consolidated Parks. Our ending fund balance moved from \$7.3M to \$20.8M, a \$13.5M gain in fund balance. We knew we were going to have a gain or an increase due to the one time Sporting Kansas City land payment of \$9.5M, but revenues were generally over budget and expenditures below budget.

Commissioner McKiernan actually raised a question and he looked at—I'll say the very first line item, and we see General Fund budgeted revenues at \$151.5M and the actual at

$140.9M gives the appearance of actual revenues being below budget. I might remind you of, in that line item we budgeted an annual appropriation expense in excess of $12M that was not needed from either the revenue or the expenditure side meaning the bonds had sufficient revenues to cover those expenses. Neither the revenues nor expense was required.

If we go down to the line that says Total UG Tax Levy Funds, the actual increase for all those funds was a total of $14.6M. If we go I'll say all the way to the bottom of the page, we see for all funds that comprise the budget, we had an increase of nearly $20M in our ending fund balance. Overall, we saw increases across all funds. I think it's due in part that we, or at least our objective is to budget revenues conservatively as well as take this similar approach with expenditures meaning that hopefully we're budgeting at a higher level of expenditures than what actuals are.

The following pages go into detail for the General Fund, both revenues and expenditures. I'm not going to cover those at this time. If you have any questions, Reginald is here to respond. This Thursday evening, staff will look at that information in greater detail.

Chairman McKiernan said to go back to the point that I brought up about the annual appropriation debt revenues, if you go down to the consolidated generals, the second page, not the colored sheet, there's $12M there budgeted which is not realized which makes it, and correct me if I'm wrong, but makes it look as if revenues did not come in; but in fact, real revenues, those monies that we actually collect, if you back out that $12M, we're at about 101% of budget rather than 96%. Further on down if you take that away from expenses, we're actually under budget on expenses whereas the report itself makes it look like we're over. The report looks like we're under on income, over on expense; but when you take out that $12M, it's actually very slightly the reverse of that. Would that be correct? **Mr. Levin** said correct.

Chairman McKiernan said I have to say, when I first looked at this and I saw that we were at 96% of budget for income, I went how because every number looks like it met budget until I got to that 12. I would encourage you to bring that out that if you just look at the percentages, it doesn't tell the actual picture of what actually happened. It paints what first looks like a much worse picture than we have in terms of cash, in terms of actual revenue and actual expenses. **Mr. Levin** said it's an excellent point.

Action: **For information only.**

Item No. 2 – 16474…RESOLUTION: 2016 MASTER EQUIPMENT LEASE PURCHASE AGREEMENT

Synopsis: A resolution amending the Unified Government's Master Equipment Lease Purchase Agreement dated October 17, 2013, with Banc of America Public Capital Corp. in connection with paying the costs of acquiring and installing certain equipment, submitted by Debbie Jonscher, Deputy Finance Director.

Debbie Jonscher, Deputy Finance Director, said this item was the one that you received the additional information. At the time that the agenda went out, we didn't have all the documents ready so we held them until we had everything ready last week.

This is a resolution authorizing an amendment to our Master Lease Agreement. The Master Lease Agreement is the agreement that we use to fund all of our equipment that's in the CMIP that's identified as lease financed.

This is Amendment No. 2 of the agreement. It extends the agreement to December 31, 2016. It has a maximum amount not to exceed $7M. All the items listed in the schedule were approved in the budget as part of the CMIP.

I did just want to make one clarification. In your documents, there are two schedules of equipment in there. I meant to only include one of them. They're the same schedule; one of them just includes a little bit more detail regarding estimated interest rates that are required on the approved schedule. I did just want to make that clarification. It's the same amount of equipment.

Commissioner Murguia asked where's that estimated interest rate. **Ms. Jonscher** said it's on the schedule that's marked—it should be on the final page. It's marked Annex 2. **Commissioner Murguia** asked what is the interest on that $7M. **Ms. Jonscher** said what happens is when we fund a schedule, if we have a piece of fire equipment—let's just say a Police car that we're going to fund as a three-year piece of equipment. In our Master Lease Agreement, there's a formula using the Treasury interest rate swaps. For the estimate that I did as of February 19, that rate was .92%. If I had funded something on that date, that would have been the interest rate. Once we get ready to fund the schedule, they usually lock in an interest rate approximately five days prior to us setting the schedule. This list just gives you an estimate of what the interest rates were at the date that I prepared the schedule.

Commissioner Murguia asked without me looking, what was that, the date that you prepared the schedule. **Ms. Jonscher** said February 19. **Commissioner Murguia** said no, what was the interest rate the date in which you prepared the schedule. **Ms. Jonscher** said for the three-year schedule, it was .92%. **Chairman McKiernan** said the highest one on there is 1.6. **Commissioner Murguia** said that's what I was getting at. Sorry, I was asking—**Ms. Jonscher** said that would have been the 10-year schedule. **Commissioner Murguia** said fantastic.

Action: **Commissioner Walters made a motion, seconded by Commissioner Murguia, to approve and forward to full commission.** Roll call was taken and there were five "Ayes," Gonzalez, Walters, Murguia, Townsend, McKiernan.

Item No. 3 – 16465…ORDINANCE: SUCCESSFULLY CONCLUDING EARLY THE ADAMS STREET/KANSAS AVENUE TIF REDEVELOPMENT DISTRICT

Synopsis: An ordinance successfully concluding early the Adams Street/Kansas Avenue Redevelopment District created pursuant to Ordinance No. O-7-04 and concluding the tax increment financing with respect to such redevelopment district, submitted by Lew Levin, Chief Financial Officer.

Lew Levin, Chief Financial Officer, said this is a TIF district. The word terminates somewhat of a misnomer. This is a successful TIF project. The project plan was approved in 2006. We actually issued debt for this project of approximately $837,000 that included principle and interest. The project is located in Armourdale. It is an industrial project and was developed by the Wilhite family. You might be familiar. They've developed a number of buildings in Armourdale. A highly successful project.

We're able to close this TIF approximately ten years early. The property will be returned to the tax rolls. On an annual basis it will generate revenue of approximately $81,000. Again, that would be shared among all taxing entities. The action before you is to proceed with the ordinance that would terminate this TIF. **Chairman McKiernan** said or successfully conclude if we want to phrase it another way. **Mr. Levin** said correct.

Action: **Commissioner Walters made a motion, seconded by Commissioner Murguia, to approve and forward to full commission.** Roll call was taken and there were five "Ayes," Gonzalez, Walters, Murguia, Townsend, McKiernan.

Public Agenda:
No items

Adjourn
Chairman McKiernan adjourned the meeting at 7:12 p.m.

cg

Staff Request for Commission Action

Tracking No. 16547

Full Commission Meeting Date: NA
Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/16 (If none, please explain): NA

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/18/2016	Kathleen VonAchen, Chief Financial Officer	x5186	kvonachen@wycokck.org	Finance

Item Description:
For information only.

First Quarter of Fiscal Year 2016 Reports:
Quarterly Investment Report.
Budget Revision Report.
Budget to Actual Report

Action Requested:
For information only.

Budget Impact: (if applicable)
Amount:
Source:
Included In Budget:
Other (explain):

Attachments List:
Quarter 1 Investment Report, Quarter 1 Budget Revisions, First Quarter Budget to Actual Report

INVESTMENT BY TYPE
UNIFIED GOVERNMENT OF
WYANDOTTE COUNTY /
KANSAS CITY, KANSAS
March 31, 2016

	Amount	Rate	Invest. Date	Mat. Date	Days to Mat.
UMB, NBA, Wyandotte - Oper.	$37,666,000	0.332%	03/31/16	04/01/16	1
UMB, NBA, Wyandotte - Health	819,000	0.332%	03/31/16	04/01/16	1
TOTAL REPURCHASE AGREEMENTS	$38,485,000	0.332% Average Rate of Interest			
Capital Federal	10,000,000	0.480%	05/13/14	05/23/16	53
Commerce	3,000,000	0.451%	05/23/14	05/23/16	53
Capital Federal	5,000,000	0.470%	05/22/13	07/24/16	115
Bank of Labor	95,000	0.450%	09/21/15	09/21/16	174
Liberty Bank	95,000	0.400%	09/21/15	09/21/16	
Capital Federal	5,000,000	0.640%	12/11/14	10/24/16	207
Liberty Bank	1,000,000	0.620%	12/14/12	12/13/16	257
Capital Federal	5,000,000	0.690%	05/22/13	04/28/17	393
Capital Federal	5,000,000	0.690%	05/22/13	05/22/17	417
Capital Federal	3,000,000	0.990%	12/11/14	10/23/17	571
Commerce	4,000,000	1.100%	05/09/14	11/01/17	580
Commerce	8,000,000	1.300%	05/09/14	05/04/18	764
Capital Federal	3,000,000	1.340%	12/11/14	10/25/18	938
Commerce	7,000,000	0.950%	01/08/15	08/11/17	498
Commerce	7,000,000	1.000%	02/05/15	03/09/18	708
Commerce	7,000,000	1.250%	01/08/15	08/13/18	865
Liberty Bank	1,000,000	1.300%	01/08/15	08/13/18	865
Capital Federal	4,000,000	1.240%	03/26/15	12/03/18	977
Capital Federal	4,000,000	1.510%	03/26/15	03/15/19	1,079
Commerce	8,000,000	1.285%	06/10/15	06/11/18	802
Commerce	8,000,000	1.585%	06/10/15	06/10/19	1,166
Captial Federal	8,000,000	1.510%	02/25/16	07/25/19	1,211
TOTAL CERTIFICATES OF DEPOSIT	$106,190,000	1.044% Average Rate of Interest			
UMB/ FHLMC	$854,326	0.500%	05/06/13	05/13/16	43
UMB/ FHCB	5,000,166	0.600%	12/14/12	12/12/16	256
UMB/FNMA	4,995,774	0.670%	06/06/13	03/06/17	340
UMB/FNMA	1,031,813	0.606%	09/25/14	09/15/16	168
UMB/FFCB	1,000,858	1.100%	09/25/14	09/22/17	540
UMB/ FHLB	5,086,631	1.564%	09/25/14	09/14/18	897
TOTAL U.S. TREASURY	$17,969,568	0.916% Average Rate of Interest			
TEMP NOTE 2014IV	75,125	0.700%	2/27/2014	8/1/2016	123
TEMP NOTE 2014IV	82,125	1.100%	2/27/2014	8/1/2017	488
TOTAL TEMPORARY NOTES	$157,250	0.909% Average Rate of Interest			

STATISTICS			
Total Investments	$162,801,818	Avg. Days	502
Overall Average Rate of Interest	0.86%		
Average Investment -YTD	$188,599,654		
Weighted Average Yield	0.74%		
91-day T-Bill Rate (Benchmark)	0.34%		
Average Weighted Maturity	472.84		
Interest Posted Through MARCH 31, 2016	$129,743 *		

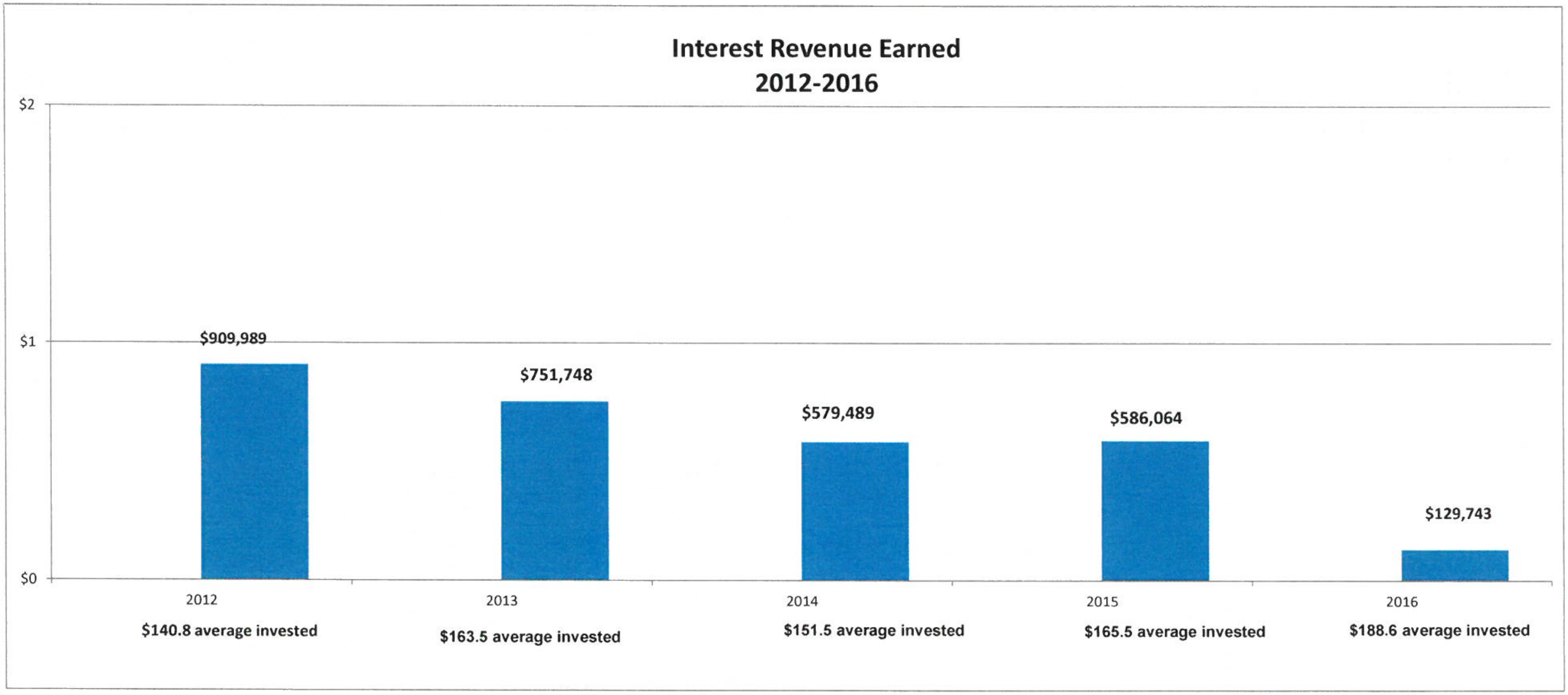
**ALL ABOVE INVESTMENTS ARE FULLY COLLATERALIZED IN COMPLIANCE WITH THE UNIFIED GOVERNMENT'S INVESTMENT POLICIES AND K.S.A. 9-1402

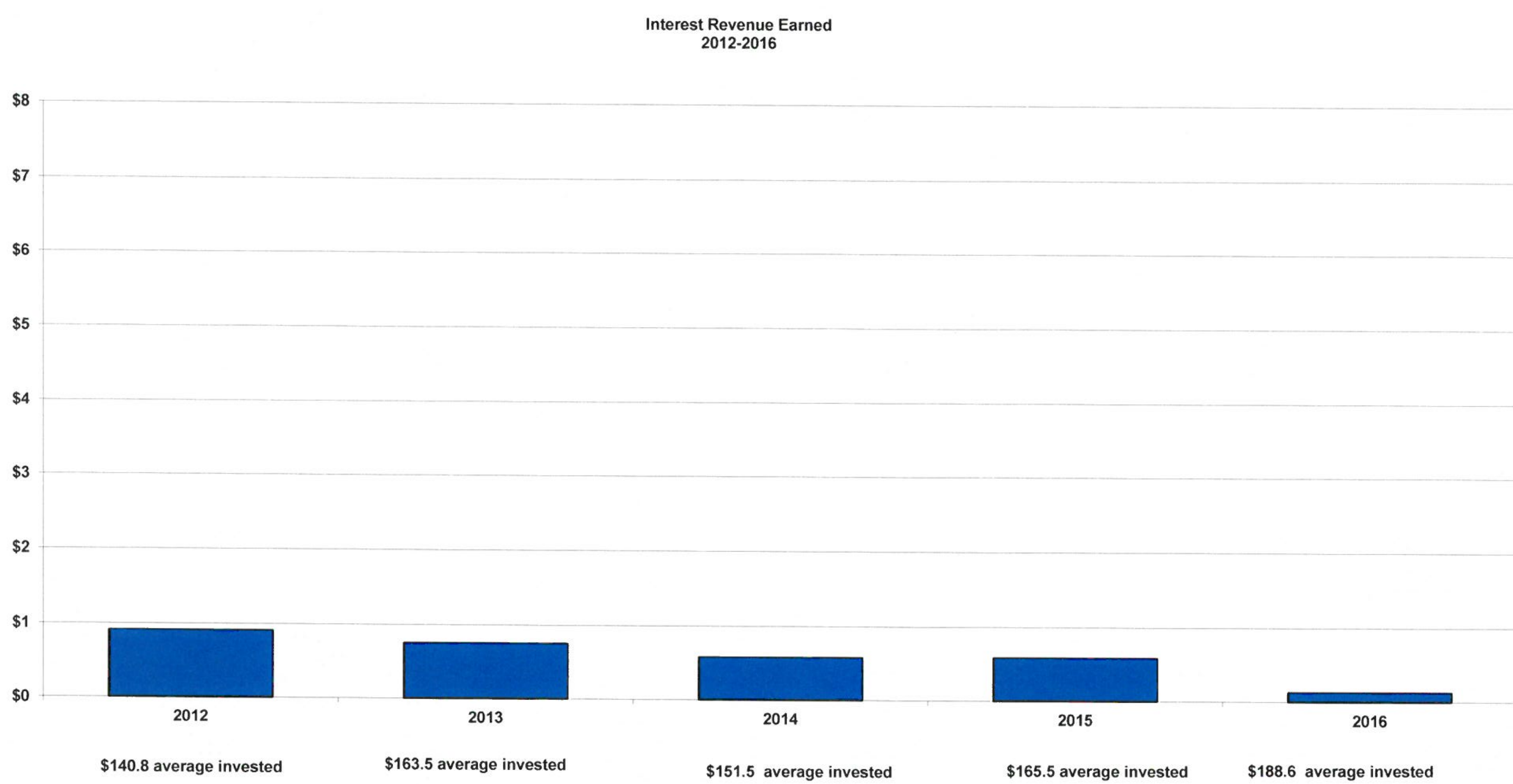
* INTEREST POSTED IS CALCULATED ON A GAAP BASIS.

CASH BY FUND TYPE
March 31, 2016

GENERAL FUND TYPE	$54,410,941
SPECIAL REVENUE FUND TYPE	$15,837,572
DEBT SERVICE FUND TYPE	$10,393,149
CAPITAL PROJECT FUND TYPE	$44,095,135
ENTERPRISE FUND TYPE	$22,799,779
INTERNAL SERVICE FUND TYPE	-$4,360,017
TRUST AND AGENCY FUND TYPE	$11,377,636
TOTAL CASH	$154,554,195

The difference between the Cash by Fund Type and the Investment by Type report is the investment of reconciling items, such as outstanding warrants.


Interest Revenue Earned
2012-2016
$2
$1
$0
$909,989
$751,748
$579,489
$586,064
$129,743
2012
$140.8 average invested
2013
$163.5 average invested
2014
$151.5 average invested
2015
$165.5 average invested
2016
$188.6 average invested


Interest Revenue Earned
2012-2016
$8
$7
$6
$5
$4
$3
$2
$1
$0
2012
2013
2014
2015
2016
$140.8 average invested
$163.5 average invested
$151.5 average invested
$165.5 average invested
$188.6 average invested

Unified Government Investments Report
Active Investments by Date Due

Date Due	Term	Amount Invested	Rate	Accrued Interest*	Date Invested	Description	cd-t-bill#	Repo #	Fund	Status	Invest Type	Paid Date
4/4/2016	3	37,666,000.00	0.332	$1,042.09	4/1/2016	UMB/SWEEP	3136.16	3136.16	110	A	F	4/1/2016
4/4/2016	3	819,000.00	0.332	$22.66	4/1/2016	UMB/SWEEP	3123.26	3123.26	631	A	F	4/1/2016
	TOTAL	**$38,485,000.00**		**$1,064.75**								
5/13/2016	1461	854,325.97	2.000	$49,808.37	5/6/2013	FHLB/UMB			560	A	B	5/6/2013
	TOTAL	**$854,325.97**		**$49,808.37**								
5/23/2016	731	10,000,000.00	0.480	$91,002.74	5/23/2014	CAPITOL FEDERAL	2451.14	2451.14	110	A	A	5/13/2014
5/23/2016	731	3,000,000.00	0.451	$25,280.71	5/23/2014	COMMERCE	2452.14	2452.14	110	A	A	5/23/2014
	TOTAL	**$13,000,000.00**		**$116,283.45**								
7/24/2016	1163	5,000,000.00	0.470	$67,473.97	5/22/2013	CAPITOL FEDERAL	2129.13	2129.13	110	A	A	5/22/2013
	TOTAL	**$5,000,000.00**		**$67,473.97**								
8/1/2016	886	75,125.00	0.700	$1,105.06	2/27/2014	TEMP NOTE 2014-IV	2405.14	2405.14	110	A	H	2/27/2014
	TOTAL	**$75,125.00**		**$1,105.06**								
9/15/2016	721	1,031,813.38	0.606	$9,541.93	9/25/2014	FNMA CPN 2.2% CUSIP 3'	2540.14	2540.14	110	A	C	9/25/2014
	TOTAL	**$1,031,813.38**		**$9,541.93**								
9/21/2016	365	95,000.00	0.450	$239.88	9/21/2015	BANK OF LABOR	3002.15	3002.15	110	A	C	9/15/2015
9/21/2016	365	95,000.00	0.400	$206.89	9/21/2015	LIBERTY BANK	3001.15	3001.15	110	A	C	9/21/2015
	TOTAL	**$190,000.00**		**$446.76**								
10/24/2016	683	5,000,000.00	0.640	$42,082.19	12/11/2014	CAPITOL FEDERAL	2607.14	2607.14	110	A	A	12/11/2014
	TOTAL	**$5,000,000.00**		**$42,082.19**								
12/12/2016	1460	5,000,166.42	0.600	$99,208.78	12/14/2012	FFCB/UMB	2219.12	2219.12	110	A	C	12/14/2012
	TOTAL	**$5,000,166.42**		**$99,208.78**								
12/13/2016	1461	1,000,000.00	0.620	$20,502.47	12/14/2012	LIBERTY BANK	2216.12	2216.12	110	A	A	12/14/2012
	TOTAL	**$1,000,000.00**		**$20,502.47**								
3/6/2017	1385	4,995,774.25	0.670	$94,729.46	6/6/2013	FNMA/UMB	2155.13	2155.13	110	A	C	6/6/2013
	TOTAL	**$4,995,774.25**		**$94,729.46**								
4/28/2017	1437	5,000,000.00	0.690	$99,057.53	5/22/2013	CAPITOL FEDERAL	2130.13	2130.13	110	A	A	5/22/2013
	TOTAL	**$5,000,000.00**		**$99,057.53**								
5/22/2017	1461	5,000,000.00	0.690	$99,057.53	5/22/2013	CAPITOL FEDERAL	2131.13	2131.13	110	A	A	5/22/2013
	TOTAL	**$5,000,000.00**		**$99,057.53**								

*Accrued interest as of 4/04/2016

Unified Government Investments Report
Active Investments by Date Due

Date Due	Term	Amount Invested	Rate	Accrued Interest*	Date Invested	Description	cd-t-bill#	Repo #	Fund	Status	Invest Type	Paid Date
8/1/2017	1251	82,125.00	1.100	$1,898.33	2/27/2014	TEMP NOTE 2014-IV	2406.14	2406.14	110	A	H	2/27/2014
	TOTAL	**$82,125.00**		**$1,898.33**								
8/11/2017	948	7,000,000.00	0.950	$82,350.68	1/8/2015	COMMERCE	2616.15	2616.15	110	A	A	1/8/2015
	TOTAL	**$7,000,000.00**		**$82,350.68**								
9/22/2017	1092	1,000,857.76	1.100	$16,770.54	9/25/2014	FFCB 1.125% COUPON CI	2541.14	2541.14	110	A	C	9/26/2014
	TOTAL	**$1,000,857.76**		**$16,770.54**								
10/23/2017	1047	3,000,000.00	0.990	$39,057.53	12/11/2014	CAPITOL FEDERAL	2608.14	2608.14	110	A	A	12/11/2014
	TOTAL	**$3,000,000.00**		**$39,057.53**								
11/1/2017	1273	4,000,000.00	1.100	$83,901.37	5/9/2014	COMMERCE	2411.14	2411.14	110	A	A	5/9/2014
	TOTAL	**$4,000,000.00**		**$83,901.37**								
3/9/2018	1128	7,000,000.00	1.000	$81,315.07	2/5/2015	COMMERCE	2636.15	2636.15	110	A	A	2/5/2015
	TOTAL	**$7,000,000.00**		**$81,315.07**								
5/4/2018	1458	8,000,000.00	1.300	$198,312.33	5/9/2014	COMMERCE	2410.14	2410.14	110	A	A	5/9/2014
	TOTAL	**$8,000,000.00**		**$198,312.33**								
6/11/2018	1097	8,000,000.00	1.285	$84,211.51	6/10/2015	COMMERCE	2727.15	2727.15	110	A	A	6/10/2015
	TOTAL	**$8,000,000.00**		**$84,211.51**								
8/13/2018	1313	1,000,000.00	1.300	$16,098.63	1/8/2015	LIBERTY BANK	2315.15	2615.15	110	A	A	1/8/2015
8/13/2018	1313	7,000,000.00	1.250	$108,356.16	1/8/2015	COMMERCE	2614.15	2614.15	110	A	A	1/8/2015
	TOTAL	**$8,000,000.00**		**$124,454.79**								
9/14/2018	1450	5,086,630.56	1.564	$121,402.96	9/25/2014	FHLB CPN 2% CUSIP 313	2542.14	2542.14	110	A	C	9/25/2014
	TOTAL	**$5,086,630.56**		**$121,402.96**								
10/25/2018	1414	3,000,000.00	1.340	$52,865.75	12/11/2014	CAPITOL FEDERAL	2609.14	2609.14	110	A	A	12/11/14
	TOTAL	**$3,000,000.00**		**$52,865.75**								
12/3/2018	1358	4,000,000.00	1.240	$50,958.90	3/26/2015	CAPITOL FEDERAL	2673.15	2673.15	110	A	A	3/26/2015
	TOTAL	**$4,000,000.00**		**$50,958.90**								
3/15/2019	1450	4,000,000.00	1.510	$62,054.79	3/26/2015	CAPITOL FEDERAL	2674.15	2674.15	110	A	A	3/26/2015
	TOTAL	**$4,000,000.00**		**$62,054.79**								
6/10/2019	1461	8,000,000.00	1.585	$103,871.78	6/10/2015	COMMERCE	2728.15	2728.15	110	A	A	6/10/2015

*Accrued interest as of 4/04/2016

Unified Government Investments Report
Active Investments by Date Due

Date Due	Term	Amount Invested	Rate	Accrued Interest*	Date Invested	Description	cd-t-bill#	Repo #	Fund	Status	Invest Type	Paid Date
	TOTAL	**$8,000,000.00**		**$103,871.78**								
7/25/2019	1246	8,000,000.00	1.510	$12,907.40	2/25/2016	CAPITOL FEDERAL	3108.16	3108.16	110	A	A	2/25/2016
	TOTAL	**$8,000,000.00**		**$12,907.40**								
GRAND TOTAL		**$162,801,818.34**		**$1,816,696.01**								

*Accrued interest as of 4/04/2016

BUDGET REVISIONS $10,000 OR GREATER - FIRST QUARTER 2016*(For information only)*

ENTRY	FUND	DEPARTMENT	CMIP/OPERATING	DESCRIPTION	AMOUNT	DATE APPROVED
1	County General Fund	Employee Health Fund	Operating	Add Funds to Employee Health Operating Account	$750,000	January 29, 2016
2	City/County General Fund	Community Programs	Operating	2016 County Wide Citzen Survey	$100,000	February 23, 2016
3	City General Fund	Economic Development	Operating	Improvement Grant Reissue	$10,000	February 24, 2016
4	City General Fund	Finance	Operating	Kansas Speedway Parking Lot Lease	$26,882	March 3, 2016
5	County General Fund	Economic Development	Operating	Land Bank revenue	$20,015	March 3, 2016
				GRAND TOTAL	**$1,121,519**	

BUDGET TO ACTUAL REPORT, THRU MARCH 31, 2016

(Reflects 2016 Original Budget)

Presented to Economic Development and Finance Standing Committee
May 2, 2016

Prepared by:
Finance Department
April 2016

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

ALL FUNDS	REVENUES 2016 Budget	2016 Actuals	% of Budget	EXPENDITURES 2016 Budget	2016 Actuals	% of Budget
Tax Levy Funds						
General Fund - City	142,197,626	35,834,834	25.2%	148,447,455	31,829,431	21.4%
Bond & Interest - City	28,460,264	11,522,643	40.5%	29,259,681	7,032,913	24.0%
General Fund - County	53,599,362	24,587,835	45.9%	54,954,205	18,873,053	34.3%
General Fund - Consolidated Par	5,614,352	1,187,397	21.1%	5,984,634	1,128,254	18.9%
Bond & Interest - County	3,012,946	1,451,738	48.2%	2,789,656	32,087	1.2%
CIFI Fund - County	-	160	0.0%	-	-	0.0%
Aging	1,434,705	697,710	48.6%	1,497,448	392,539	26.2%
Developmental Disabilities	426,401	231,958	54.4%	552,746	43,578	7.9%
Elections	1,082,531	589,840	54.5%	1,505,717	212,631	14.1%
Health	2,941,137	1,256,452	42.7%	3,276,200	749,612	22.9%
Mental Health	524,996	285,149	54.3%	550,000	135,000	24.5%
Total UG Tax Levy Funds	**239,294,320**	**77,645,717**	**32.4%**	**248,817,742**	**60,429,097**	**24.3%**
Other Funds						
Wyandotte County 911	720,000	193,110	26.8%	864,850	219,000	25.3%
Alcohol	555,100	132,186	23.8%	601,254	11,981	2.0%
Court Trustee	400,000	109,304	27.3%	552,353	94,588	17.1%
Dedicated Sales Tax	7,264,000	1,841,877	25.4%	7,895,729	995,902	12.6%
Emergency Medical Services	9,413,000	2,440,223	25.9%	9,442,329	2,661,709	28.2%
Environmental Trust	1,296,000	177,867	13.7%	1,130,000	280,025	24.8%
Jail Commissary	30,000	6,081	20.3%	60,000	3,188	5.3%
Parks & Recreation	565,000	131,416	23.3%	600,000	82,903	13.8%
Public Levee	326,000	99,584	30.5%	478,525	16,213	3.4%
Register of Deeds Technology	145,100	32,214	22.2%	170,000	-	0.0%
Clerk Technology	32,000	8,054	25.2%	25,000	-	0.0%
Treasury Technology	32,000	8,054	25.2%	25,000	-	0.0%
Sewer System	33,715,300	4,974,648	14.8%	36,144,348	6,314,149	17.5%
Stormwater	3,313,700	541,380	16.3%	4,538,611	400,675	8.8%
Street & Highway	6,752,000	1,611,699	23.9%	6,760,458	1,719,920	25.4%
Sunflower Hills Golf Course	808,100	52,324	6.5%	809,644	236,038	29.2%
Travel & Tourism	885,000	220,783	24.9%	913,742	764,181	83.6%
Stadium	55,000	10,979	20.0%	300,000	50,497	16.8%
Special Assets	25,000	-	0.0%	3,750,000	7,612	0.2%
Total Other Funds	**66,307,300**	**12,591,781**	**19.0%**	**75,061,843**	**13,858,581**	**18.5%**
TOTAL UG OPERATING BUDGI	**305,601,620**	**90,237,498**	**29.5%**	**323,879,585**	**74,287,678**	**22.9%**
***County Library Fund**	2,492,022	1,491,675	59.9%	2,805,604	1,491,944	53.2%
Total ALL Funds	**308,093,642**	**91,729,173**	**29.8%**	**326,685,189**	**75,779,623**	**23.2%**

*The County Library Mill Levy is set by the County Library Board and not the Unified Government Board of Commissioners.
*Actual expenditures include encumbrances

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CONSOLIDATED GENERAL Revenues		2016 Budget		2016 Actuals	% of Budget
Tax Revenue	**$**	**168,003,352**	**$**	**56,080,981**	**33.4%**
Property Tax	*$*	*60,072,635*	*$*	*34,297,289*	*57.1%*
Delinquent Tax	*$*	*2,612,900*	*$*	*1,397,271*	*53.5%*
Motor Vehicle Tax	*$*	*6,687,455*	*$*	*1,260,042*	*18.8%*
Sales & Use Tax	*$*	*36,137,000*	*$*	*9,186,925*	*25.4%*
Speedway Surplus	*$*	*560,000*	*$*	*-*	*0.0%*
Plaza At Speedway Surplus	*$*	*445,550*	*$*	*-*	*0.0%*
Mortgage Registration Tax	*$*	*850,000*	*$*	*263,903*	*31.0%*
BPU PILOT	*$*	*31,450,000*	*$*	*4,679,712*	*14.9%*
Other Franchise Tax	*$*	*8,256,500*	*$*	*1,138,316*	*13.8%*
Casino Tax	*$*	*3,429,000*	*$*	*838,407*	*24.5%*
Additonal 1% Casino Contribution	*$*	*-*	*$*	*-*	*0.0%*
Annual Appropriation Debt Revenues	*$*	*12,411,652*	*$*	*-*	*0.0%*
Occupation Tax	*$*	*1,938,000*	*$*	*1,366,457*	*70.5%*
Other Tax Revenues	*$*	*3,152,660*	*$*	*1,652,656*	*52.4%*
Licenses & Permits	**$**	**2,092,000**	**$**	**392,163**	**18.7%**
Intergovernmental Revenue	**$**	**3,943,500**	**$**	**426,974**	**10.8%**
Appropriation City General Fund	*$*	*3,250,000*	*$*	*-*	*0.0%*
Other Intergovernmental Revenues	*$*	*693,500*	*$*	*426,974*	*61.6%*
Charges for Service	**$**	**12,842,800**	**$**	**2,221,344**	**17.3%**
Residential Trash Fees	*$*	*7,816,000*	*$*	*1,299,530*	*16.6%*
Building Inspection Fees	*$*	*833,500*	*$*	*115,770*	*13.9%*
Jail Fee	*$*	*1,600,000*	*$*	*208,866*	*13.1%*
Park Shelters	*$*	*200,000*	*$*	*63,105*	*31.6%*
Field Rentals	*$*	*200,000*	*$*	*71,231*	*35.6%*
Other Charges for Services	*$*	*2,193,300*	*$*	*462,842*	*21.1%*
Fines Forfeits and Fees	**$**	**6,295,100**	**$**	**1,831,571**	**29.1%**
Municipal Court Revenue	*$*	*4,180,000*	*$*	*1,080,602*	*25.9%*
Other Fines Forfeits and Fees	*$*	*2,115,100*	*$*	*750,969*	*35.5%*
Interest Revenue	**$**	**1,625,000**	**$**	**273,588**	**16.8%**
Interest Revenue	*$*	*125,000*	*$*	*50,650*	*40.5%*
Interest on Delinquent Taxes	*$*	*1,500,000*	*$*	*222,938*	*14.9%*
Miscellaneous Revenue	**$**	**6,609,588**	**$**	**383,447**	**5.8%**
Indirect Charges	*$*	*1,422,788*	*$*	*-*	*0.0%*
EMS Transfer	*$*	*2,256,000*	*$*	*-*	*0.0%*
Fund Transfers	*$*	*-*	*$*	*-*	*0.0%*
Other Miscellaneous Revenue	*$*	*2,930,800*	*$*	*383,447*	*13.1%*
Total Revenues	**$**	**201,411,340**	**$**	**61,610,067**	**30.6%**

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CONSOLIDATED GENERAL		**2016 Budget**		**2016 Actuals**	**% of Budget**
Expenditures					
Personnel	**$**	**144,151,691**	**$**	**37,301,130**	**25.9%**
Payroll	*$*	*97,903,609*	*$*	*22,924,746*	23.4%
Overtime	*$*	*3,496,627*	*$*	*1,415,244*	40.5%
KPERS	*$*	*15,426,011*	*$*	*5,242,534*	34.0%
Health Insurance	*$*	*16,252,111*	*$*	*6,162,893*	37.9%
Retiree Health Insurance	*$*	*577,431*	*$*	*178,888*	31.0%
Workers' Compensation	*$*	*1,129,852*	*$*	*-*	0.0%
Other	*$*	*9,366,050*	*$*	*1,376,825*	14.7%
Contractual	**$**	**32,456,063**	**$**	**12,077,898**	**37.2%**
Telephone	*$*	*809,545*	*$*	*286,983*	35.4%
Software Maintenance	*$*	*819,804*	*$*	*2,978*	0.4%
ATA/Transit Contract Fees	*$*	*3,087,365*	*$*	*-*	0.0%
Attorneys & Lawyers	*$*	*459,121*	*$*	*105,833*	23.1%
Jail Expense (Internal)	*$*	*363,169*	*$*	*125,967*	34.7%
Prisoner Housing (External)	*$*	*2,272,961*	*$*	*435,474*	19.2%
Prisoner Medical Contracts	*$*	*3,478,709*	*$*	*268,195*	7.7%
Trash Contract	*$*	*6,478,461*	*$*	*1,125,880*	17.4%
Other	*$*	*14,686,928*	*$*	*9,726,588*	66.2%
Commodity	**$**	**6,397,161**	**$**	**1,174,533**	**18.4%**
Natural Gas	*$*	*349,003*	*$*	*108,454*	31.1%
Fuel	*$*	*1,974,940*	*$*	*222,808*	11.3%
Auto Parts	*$*	*638,197*	*$*	*110,429*	17.3%
Other	*$*	*3,435,021*	*$*	*732,842*	21.3%
Capital Outlay	**$**	**5,516,252**	**$**	**660,589**	**12.0%**
Capital Equipment - Leases	*$*	*4,198,252*	*$*	*603,963*	14.4%
Capital Projects	*$*	*1,318,000*	*$*	*56,626*	4.3%
Grants, Claims, Shared Revenue	**$**	**5,341,180**	**$**	**471,022**	**8.8%**
Debt Service	**$**	**13,052,827**	**$**	**-**	**0.0%**
Debt Service (Not STAR/TDD)	*$*	*641,175*	*$*	*-*	0.0%
Debt Service (STAR/TDD)	*$*	*12,411,652*	*$*	*-*	0.0%
Intergovernmental Transfers (Out)	**$**	**-**	***$***	**-**	**0.0%**
Miscellaneous/Contingencies	**$**	**1,194,723**	**$**	**145,476**	**12.2%**
Reserves	**$**	**665,000**	***$***	**-**	**0.0%**
TOTAL Expenditures	**$**	**208,774,897**	**$**	**51,830,648**	**24.8%**

*Actual expenditures include encumbrances

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CITY GENERAL **Revenues**		**2016 Budget**		**2016 Actuals**	**% of Budget**
Tax Revenue	**$**	**119,754,534**	**$**	**32,083,898**	**26.8%**
Property Tax	*$*	*25,727,070*	*$*	*14,652,774*	*57.0%*
Delinquent Tax	*$*	*1,179,100*	*$*	*639,128*	*54.2%*
Motor Vehicle Tax	*$*	*2,869,182*	*$*	*548,688*	*19.1%*
Sales & Use Tax	*$*	*31,427,000*	*$*	*7,940,095*	*25.3%*
Speedway Surplus	*$*	*500,000*	*$*	*-*	*0.0%*
Plaza At Speedway Surplus	*$*	*401,000*	*$*	*-*	*0.0%*
BPU PILOT	*$*	*31,450,000*	*$*	*4,679,712*	*14.9%*
Other Franchise Tax	*$*	*8,256,500*	*$*	*1,138,316*	*13.8%*
Casino Tax	*$*	*1,143,000*	*$*	*182,634*	*16.0%*
Annual Appropriation Debt Revenues	*$*	*12,411,652*	*$*	*-*	*0.0%*
Occupation Tax	*$*	*1,938,000*	*$*	*1,366,457*	*70.5%*
Other Tax Revenues	*$*	*2,452,030*	*$*	*936,093*	*38.2%*
	.				
Licenses & Permits	**$**	**1,147,000**	**$**	**165,061**	**14.4%**
Intergovernmental Revenue	**$**	**678,000**	**$**	**397,710**	**58.7%**
Charges for Service	**$**	**10,210,300**	**$**	**1,753,271**	**17.2%**
Residential Trash Fees	*$*	*7,816,000*	*$*	*1,299,530*	*16.6%*
Building Inspection Fees	*$*	*833,500*	*$*	*115,770*	*13.9%*
Other Charges for Services	*$*	*1,560,800*	*$*	*337,971*	*21.7%*
Fines Forfeits and Fees	**$**	**4,735,100**	**$**	**1,278,726**	**27.0%**
Municipal Court Revenue	*$*	*4,180,000*	*$*	*1,080,602*	*25.9%*
Other Fines Forfeits and Fees	*$*	*555,100*	*$*	*198,124*	*35.7%*
Interest Revenue	**$**	**25,000**	**$**	**19,044**	**76.2%**
Miscellaneous Revenue	**$**	**5,647,692**	**$**	**137,126**	**2.4%**
Indirect Charges	*$*	*916,392*	*$*	*-*	*0.0%*
EMS Transfer	*$*	*2,256,000*	*$*	*-*	*0.0%*
Other Miscellaneous Revenue	*$*	*2,475,300*	*$*	*137,126*	*5.5%*
Total Revenues	**$**	**142,197,626**	**$**	**35,834,834**	**25.2%**

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CITY GENERAL		**2016 Budget**		**2016 Actuals**	**% of Budget**
Expenditures					
Personnel	**$**	**102,281,017**	**$**	**26,142,507**	**25.6%**
Payroll	*$*	*69,231,822*	*$*	*16,317,937*	23.6%
Overtime	*$*	*1,928,893*	*$*	*796,356*	41.3%
KPERS	*$*	*12,160,290*	*$*	*4,459,369*	36.7%
Health Insurance	*$*	*10,919,561*	*$*	*3,592,897*	32.9%
Retiree Health Insurance	*$*	*395,719*	*$*	*144,870*	36.6%
Workers' Compensation	*$*	*723,132*	*$*	*-*	0.0%
Other	*$*	*6,921,600*	*$*	*831,078*	12.0%
Contractual	**$**	**18,162,837**	**$**	**4,351,909**	**24.0%**
Telephone	*$*	*517,757*	*$*	*190,954*	36.9%
Software Maintenance	*$*	*608,169*	*$*	*1,601*	0.3%
ATA/Transit Contract Fees	*$*	*3,087,365*	*$*	*-*	0.0%
Attorneys & Lawyers	*$*	*396,593*	*$*	*66,913*	16.9%
Jail Expense (Internal)	*$*	*363,169*	*$*	*125,967*	34.7%
Prisoner Medical Contracts	*$*	*50,000*	*$*	*-*	0.0%
Trash Contract	*$*	*6,478,461*	*$*	*1,125,880*	17.4%
Other	*$*	*6,661,323*	*$*	*2,840,594*	42.6%
Commodity	**$**	**4,524,817**	**$**	**746,983**	**16.5%**
Natural Gas	*$*	*160,697*	*$*	*52,455*	32.6%
Fuel	*$*	*1,647,017*	*$*	*198,264*	12.0%
Auto Parts	*$*	*634,034*	*$*	*109,967*	17.3%
Other	*$*	*2,083,069*	*$*	*386,297*	18.5%
Capital Outlay	**$**	**4,062,752**	**$**	**394,920**	**9.7%**
Capital Equipment	*$*	*3,139,752*	*$*	*374,317*	11.9%
Capital Projects	*$*	*923,000*	*$*	*20,603*	2.2%
Grants, Claims, Shared Revenue	**$**	**4,414,313**	**$**	**185,175**	**4.2%**
Debt Service (Not STAR Bond/TDD)	**$**	**641,175**	**$**	**-**	**0.0%**
STAR Bond TDD Debt	**$**	**12,411,652**	**$**	**-**	**0.0%**
Miscellaneous/Contingencies	**$**	**992,495**	**$**	**7,847**	**0.8%**
Reserves	**$**	**345,000**	**$**	**-**	**0.0%**
TOTAL Expenditures	**$**	**147,836,058**	**$**	**31,829,341**	**21.5%**

*Actual expenditures include encumbrances

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CONSOLIDATED PARKS		**2016 Budget**		**2016 Actuals**	**% of Budget**
Revenues					
Tax Revenue	**$**	**1,715,352**	**$**	**933,196**	**54.4%**
Property Tax	*$*	*1,465,756*	*$*	*839,545*	*57.3%*
Delinquent Tax	*$*	*60,300*	*$*	*33,041*	*54.8%*
Motor Vehicle Tax	*$*	*160,516*	*$*	*30,240*	*18.8%*
Other Tax Revenues	*$*	*28,780*	*$*	*30,369*	*105.5%*
Intergovernmental Revenue	**$**	**3,200,000**	**$**	**-**	**0.0%**
Appropriation City General Fund	*$*	*3,200,000*	*$*	*-*	*0.0%*
Charges for Service	**$**	**598,000**	**$**	**153,959**	**25.7%**
Park Shelters	*$*	*200,000*	*$*	*63,105*	*31.6%*
Field Rentals	*$*	*200,000*	*$*	*71,231*	*35.6%*
Other Charges for Service	*$*	*198,000*	*$*	*19,623*	*9.9%*
Miscellaneous Revenue	**$**	**101,000**	**$**	**100,242**	**99.2%**
Other Miscellaneous Revenue	*$*	*101,000*	*$*	*100,242*	*99.2%*
Total Revenues	**$**	**5,614,352**	**$**	**1,187,397**	**21.1%**

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

CONSOLIDATED PARKS		**2016 Budget**		**2016 Actuals**	**% of Budget**
Expenditures					
Personnel	**$**	**3,840,000**	**$**	**850,522**	**22.1%**
Payroll	*$*	*2,639,917*	*$*	*578,097*	21.9%
Overtime	*$*	*63,356*	*$*	*15,340*	24.2%
KPERS	*$*	*250,079*	*$*	*53,153*	21.3%
Health Insurance	*$*	*508,426*	*$*	*157,792*	31.0%
Retiree Health Insurance	*$*	*9,320*	*$*	*3,916*	42.0%
Workers' Compensation	*$*	*205*	*$*	*-*	0.0%
Other	*$*	*368,697*	*$*	*42,224*	11.5%
Contractual	**$**	**1,183,045**	**$**	**102,970**	**8.7%**
Telephone	*$*	*18,388*	*$*	*4,860*	26.4%
Other	*$*	*1,164,657*	*$*	*98,110*	8.4%
Commodity	**$**	**585,204**	**$**	**148,761**	**25.4%**
Natural Gas	*$*	*94,506*	*$*	*23,838*	25.2%
Fuel	*$*	*173,073*	*$*	*10,670*	6.2%
Auto Parts	*$*	*3,913*	*$*	*462*	11.8%
Other	*$*	*313,712*	*$*	*113,791*	36.3%
Capital Outlay	**$**	**350,000**	**$**	**26,001**	**7.4%**
Capital Equipment	*$*	*275,000*	*$*	*7,251*	2.6%
Capital Projects	*$*	*75,000*	*$*	*18,750*	25.0%
Grants, Claims, Shared Revenue	**$**	**5,275**	**$**	**-**	**0.0%**
Miscellaneous/Contingencies	**$**	**1,110**	**$**	**-**	0.0%
Reserves	**$**	**20,000**	**$**	**-**	0.0%
TOTAL Expenditures	**$**	**5,984,634**	**$**	**1,128,254**	**18.9%**

*Actual expenditures include encumbrances

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

COUNTY GENERAL Revenues		2016 Budget		2016 Actuals	% of Budget
Tax Revenue	**$**	**46,533,466**	**$**	**23,063,887**	**49.6%**
Property Tax	*$*	*32,879,810*	*$*	*18,804,970*	*57.2%*
Delinquent Tax	*$*	*1,373,500*	*$*	*725,101*	*52.8%*
Motor Vehicle Tax	*$*	*3,657,757*	*$*	*681,114*	*18.6%*
Sales & Use Tax	*$*	*4,710,000*	*$*	*1,246,830*	*26.5%*
Speedway Surplus	*$*	*60,000*	*$*	*-*	*0.0%*
Plaza At Speedway Surplus	*$*	*44,550*	*$*	*-*	*0.0%*
Mortgage Registration Tax	*$*	*850,000*	*$*	*263,903*	*31.0%*
Casino Tax	*$*	*2,286,000*	*$*	*655,773*	*28.7%*
Other Tax Revenues	*$*	*671,850*	*$*	*686,194*	*102.1%*
Licenses & Permits	**$**	**945,000**	**$**	**227,103**	***24.0%***
Intergovernmental Revenue	**$**	**65,500**	**$**	**29,264**	**44.7%**
Appropriation City General Fund	*$*	*50,000*	*$*	*-*	*0.0%*
Other Intergovernmental Revenues	*$*	*15,500*	*$*	*29,264*	*188.8%*
Charges for Service	**$**	**2,034,500**	**$**	**314,114**	**15.4%**
Jail Fee	*$*	*1,600,000*	*$*	*208,866*	*13.1%*
Other Charges for Service	*$*	*434,500*	*$*	*105,248*	*24.2%*
Fines Forfeits and Fees	**$**	**1,560,000**	**$**	**552,844**	***35.4%***
Interest	**$**	**1,600,000**	**$**	**254,544**	**15.9%**
Interest Revenue	*$*	*100,000*	*$*	*31,607*	*31.6%*
Interest on Delinquent Taxes	*$*	*1,500,000*	*$*	*222,938*	*14.9%*
Miscellaneous Revenue	**$**	**860,896**	**$**	**146,080**	**17.0%**
Indirect Charges	*$*	*506,396*	*$*	*-*	*0.0%*
Other Miscellaneous Revenue	*$*	*354,500*	*$*	*146,080*	*41.2%*
Total Revenues	**$**	**53,599,362**	**$**	**24,587,835**	**45.9%**

Unified Government of Wyandotte County/Kansas City, Kansas
Budget to Actual through March 31, 2016
First Quarter

COUNTY GENERAL	2016 Budget	2016 Actuals	% of Budget
Expenditures			
Personnel	**$ 38,030,674**	**$ 10,308,101**	**27.1%**
Payroll	*$ 26,031,870*	*$ 6,028,712*	23.2%
Overtime	*$ 1,504,378*	*$ 603,548*	40.1%
KPERS	*$ 3,015,642*	*$ 730,012*	24.2%
Health Insurance	*$ 4,824,124*	*$ 2,412,204*	50.0%
Retiree Health Insurance	*$ 172,392*	*$ 30,102*	17.5%
Workers' Compensation	*$ 406,515*	*$ -*	0.0%
Other	*$ 2,075,753*	*$ 503,523*	24.3%
Contractual	**$ 13,110,181**	**$ 7,623,019**	**58.1%**
Telephone	*$ 273,400*	*$ 91,169*	33.3%
Software Maintenance	*$ 211,635*	*$ 1,377*	0.7%
Attorneys & Lawyers	*$ 62,528*	*$ 38,920*	62.2%
Prisoner Housing (External)	*$ 2,272,961*	*$ 435,474*	19.2%
Prisoner Medical Contracts	*$ 3,428,709*	*$ 268,195*	7.8%
Other	*$ 6,860,948*	*$ 6,787,884*	98.9%
Commodity	**$ 1,287,140**	**$ 278,789**	**21.7%**
Natural Gas	*$ 93,800*	*$ 32,161*	34.3%
Fuel	*$ 154,850*	*$ 13,874*	9.0%
Auto Parts	*$ 250*	*$ -*	0.0%
Other	*$ 1,038,240*	*$ 232,754*	22.4%
Capital Outlay	**$ 1,103,500**	**$ 239,668**	**21.7%**
Capital Equipment	*$ 783,500*	*$ 222,395*	28.4%
Capital Projects	*$ 320,000*	*$ 17,273*	5.4%
Grants, Claims, Shared Revenue	**$ 921,592**	**$ 285,847**	**31.0%**
Miscellaneous/Contingencies	**$ 201,118**	**$ 137,629**	**68.4%**
Reserves	**$ 300,000**	**$ -**	**0.0%**
TOTAL Expenditures	**$ 54,954,205**	**$ 18,873,053**	**34.3%**

*Actual expenditures include encumbrances

Staff Request for Commission Action

Tracking No. 16562

Full Commission Meeting Date:
Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/16 (If none, please explain):

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/20/2016	George Brajkovic, Director	x5749	gbrajkovic@wycokck.org	Economic Development

Item Description:
Previously, the Board of Commissioners adopted R-30-13 on 03//21/2013 which approved a Development Agreement between Fairfax 74, LLC (NorthPoint) and the UG for the redevelopment of an 80 acre site referred to as RACER (Revitalizing Automotive Communities Environmental Response) Trust site, located next to the current GM Fairfax Plant. Building #2 at this site is an 830,000 sf Industrial Building and has a Capital investment of $55M. Using job creation estimates, this building could create an additional 500 FT jobs at the site. That DA included an incentive structure that utilizes IRBs with negotiated PILOT, a special assessment CID and a special assessment TDD.

The PILOT is calculated representing a 75% abatement, which the Project qualifies for under the current Tax Abatement Policy. The CID (O-34-13) is a special assessment based on $1.05/sf of the new building, with $1/sf going to Developer for reimbursement on project eligible costs, and $0.05 to UG for admin costs. The TDD (O-35-13) is a special assessment based on $0.15/sf of the new building, with revenues being set aside for the Fairfax Fund to be used for infrastructure improvements within Fairfax.

Action Requested:
Conduct Public Hearing on May 26th and Adopt resolution of Intent approving $55M in IRBs and the PILOT structure.

Budget Impact: (if applicable)
Amount:
Source:
Included In Budget:
Other (explain):

Attachments List:
Resolution of Intent CIP

RESOLUTION NO. R- _______ -16

RESOLUTION DETERMINING THE INTENT OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, TO ISSUE ITS TAXABLE INDUSTRIAL REVENUE BONDS IN THE AMOUNT OF APPROXIMATELY $55,000,000 TO FINANCE THE COSTS OF ACQUIRING, CONSTRUCTING, IMPROVING AND EQUIPPING INDUSTRIAL FACILITIES FOR THE BENEFIT OF NORTHPOINT DEVELOPMENT, LLC

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas (the "Unified Government"), desires to promote, stimulate and develop the general welfare and economic prosperity of Wyandotte County/Kansas City, Kansas and their inhabitants and thereby to further promote, stimulate and develop the general welfare and economic prosperity of the State of Kansas; and

WHEREAS, the Unified Government is authorized and empowered under the provisions of K.S.A. 12-1740 to 12-1749d, inclusive (the "Act"), to issue revenue bonds to pay the cost of certain facilities (as defined in the Act) for the purposes set forth in the Act and to lease such facilities to private persons, firms or corporations; and

WHEREAS, Northpoint Development, LLC, a Missouri limited liability company (the "Company"), has submitted to the Unified Government an Application for the Issuance of Industrial Revenue Bonds (the "Application") requesting that the Unified Government finance the cost of acquiring, constructing, improving and equipping certain industrial facilities as more fully described in the Application located at 200 Kindleberger Avenue consisting of an approximately 830,000 square foot industrial building, including land acquisition, associated infrastructure, and personal property (collectively, the "Project") through the issuance of its revenue bonds in one or more series in the amount of approximately $55,000,000, and to lease the Project to the Company or its successors and assigns in accordance with the Act;

WHEREAS, it is hereby found and determined to be advisable and in the interest and for the welfare of Wyandotte County/Kansas City, Kansas and their inhabitants that the Unified Government finance the costs of the Project by the issuance of revenue bonds under the Act in a principal amount of approximately $55,000,000, said bonds to be payable solely out of rentals, revenues and receipts derived from the lease of the Project by the Unified Government to the Company;

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, AS FOLLOWS:

Section 1. Approval of Project. The Governing Body of the Unified Government hereby finds and determines that the acquiring, constructing, improving and equipping of the Project will promote the general welfare and economic prosperity of Wyandotte County/Kansas City, Kansas, and the issuance of the Unified Government's revenue bonds to pay such costs will be in furtherance of the public purposes set forth in the Act.

Section 2. Intent to Issue Bonds. The Governing Body of the Unified Government hereby determines and declares the intent of the Unified Government to acquire, construct, improve and equip the Project out of the proceeds of revenue bonds of the Unified Government in a principal amount of approximately $55,000,000 to be issued pursuant to the Act.

Section 3. Provision for the Bonds. Subject to the conditions of this Resolution, the Unified Government will (i) issue its revenue bonds to pay the costs of acquiring, constructing, improving and equipping the Project, with such maturities, interest rates, redemption terms and other provisions as may be determined by ordinance of the Unified Government; (ii) provide for the lease (with an option to purchase) of the Project to the Company; and (iii) to effect the foregoing, adopt such resolutions and ordinances and authorize the execution and delivery of such instruments and the taking of such action as may be necessary or advisable for the authorization and issuance of said bonds by the Unified Government and take or cause to be taken such other action as may be required to implement the aforesaid.

Section 4. Conditions to Issuance. The issuance of said bonds and the execution and delivery of any documents related to the Bonds are subject to (i) obtaining any necessary governmental approvals; (ii) agreement by the Unified Government, the Company and the purchaser of the bonds upon (a) mutually acceptable terms for the bonds and for the sale and delivery thereof and (b) mutually acceptable terms and conditions of any documents related to the issuance of the bonds and the Project; and (iii) the Company's compliance with the Unified Government's policies relating to the issuance of revenue bonds.

Section 5. Sale of the Bonds. The sale of the bonds shall be the responsibility of the Company.

Section 6. Ad Valorem Tax Abatement. In consideration of the Company's decision to acquire, construct, improve and equip the Project, the Unified Government hereby agrees to take all appropriate action to request the Kansas Board of Tax Appeals to approve a 100% ad valorem property tax abatement (not including special assessments) for all real property financed with the proceeds of the Bonds.

The Unified Government and the Company shall enter into a Performance Agreement in substantially the form approved by the Governing Body for the Project. The Project financed with the proceeds of the Bonds shall be entitled to a 10-year tax abatement, with the first year of the abatement being the year beginning on the January 1 following the year the Bonds are issued by the Unified Government. The percentage of abatement is subject to adjustment in accordance with the Performance Agreement.

The Company agrees to submit to the Unified Government by March 1st of each year, an annual certification of the Company of the percentage of its employees employed at the Project on the previous December 31st that are residents of Wyandotte County as shown on the records of the Company.

In consideration of the Unified Government's agreement to request 100% ad valorem property tax abatement, the Company will agree to make an annual fixed payment in lieu of tax to the Unified Government during the term of the abatement for the Project equal to the amounts set forth below:

Year	**PILOT Amount**
1	$392,810
2	$392,810
3	$392,810
4	$392,810
5	$392,810
6	$392,810
7	$392,810
8	$392,810
9	$392,810
10	$392,810

Section 7. Limited Obligations of the Unified Government. The bonds and the interest thereon shall be special, limited obligations of the Unified Government payable solely out of the amounts derived by

the Unified Government under the Lease Agreement and as provided herein and are secured by a transfer, pledge and assignment of and a grant of a security interest in the Trust Estate to the Trustee and in favor of the Owners of the bonds, as provided in the Indenture. The Bonds shall not constitute a general obligation of the Unified Government, the State or of any other political subdivision thereof within the meaning of any State constitutional provision or statutory limitation and shall not constitute a pledge of the full faith and credit of the Unified Government, the State or of any other political subdivision thereof and shall not be payable in any manner by taxation, but shall b payable solely from the funds provided for as provided in the Indenture. The issuance of the bonds shall not, directly, indirectly or contingently, obligate the Unified Government, the State or any other political subdivision thereof to levy any form of taxation therefor or to make any appropriation for their payment.

Section 8. Required Disclosure. Any disclosure document prepared in connection with the offering of the bonds shall contain the following disclaimer:

> NONE OF THE INFORMATION IN THIS OFFICIAL STATEMENT, OTHER THAN WITH RESPECT TO INFORMATION CONCERNING THE UNIFIED GOVERNMENT CONTAINED UNDER THE CAPTIONS "THE UNIFIED GOVERNMENT" AND "LITIGATION -- THE UNIFIED GOVERNMENT" HEREIN, HAS BEEN SUPPLIED OR VERIFIED BY THE UNIFIED GOVERNMENT, AND THE UNIFIED GOVERNMENT MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION.

Section 9. Further Action. Counsel to the Unified Government and Gilmore & Bell, P.C., Bond Counsel for the Unified Government, together with the officers and employees of the Unified Government, are hereby authorized to work with the purchaser of the bonds, the Company, their respective counsel and others, to prepare for submission to and final action by the Unified Government all documents necessary to effect the authorization, issuance and sale of the bonds and other actions contemplated hereunder.

Section 10. Effective Date. This Resolution shall take effect and be in full force immediately after its adoption by the Governing Body of the Unified Government.

ADOPTED BY THE COMMISSION OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS ON MAY ___, 2016.

By: ______________________________

Mayor/CEO of the Unified
Government of Wyandotte County/
Kansas City, Kansas

(Seal)

Attest:

By: ______________________________

Unified Government Clerk

Northpoint 2016

Staff Request for Commission Action

Tracking No. 16567

Full Commission Meeting Date: Fast Track to 5/5/16

Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/16 (If none, please explain):

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/20/2016	Marlon Goff, Urban Redevelopment Manager	x5545	mgoff@wycokck.org	Economic Development

Item Description:

A proposal to acquire, renovate and operate the closed municipal parking garage at 6th & State Avenue.

Acquired by the City of Kansas City, KS in 1984, the parking operations at this location were closed in 2008 in lieu of necessary capital repairs, demolition or redevelopment costs.

$1M private sector investment would return up to 300 structured parking stalls to business owners, tenants, residents and visitors to the central business district.

Action Requested:

A resolution authorizing County Administrator to execute purchase and redevelopment agreement w/ Carojoto LLC to acquire, renovate and operate the 3-story municipal parking garage.

Consider advancement of this item to May 5, 2016 Full Commission Agenda

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List:

Resolution

RESOLUTION NO. R-______________

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas ("Unified Government") is the legal owner of that certain real estate, commonly known as 625 State Avenue, Kansas City, Kansas 66101, Parcel 082635, legally described on Exhibit A attached hereto and incorporated herein by reference (collectively referred to as the "Property"); and

WHEREAS, it is the policy of the Unified Government that it should dispose of surplus real property in a manner that will provide the best and highest return to the government and its taxpayers; and

WHEREAS, the Unified Government has adopted procedures for the disposal of real property as authorized and provided for in K.S.A. 19-211(b) and as authorized by the Unified Government's home rule power; and

WHEREAS, the Unified Government owns the three-story parking garage located on the Property, which is in need of rehabilitation and is not currently being used by the Unified Government;

WHEREAS, the Unified Government owns the ramp connected to the parking garage, which is located in the right-of-way connected to Minnesota Avenue, legally described on Exhibit B attached hereto and incorporated herein by reference;

WHEREAS, Carojoto, LLC ("Carojoto") desires to purchase the Property from the Unified Government and make certain improvements to the parking garage and ramp on the Property and in the right-of-way thereafter (the "Improvements").

WHEREAS, the timely redevelopment of the Property and the adjacent ramp is of utmost concern and importance, and is in the best interests of the parties and the health, safety, and welfare of the Unified Government's residents.

WHEREAS, Carojoto has agreed to make Improvements to the Property and the ramp, which are estimated to cost One Million Ninety Seven Thousand Dollars and zero cents ($1,097.000.00). A list of the estimated costs of the Improvements is attached as Exhibit C to this Resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/ KANSAS CITY, KANSAS:

Section 1. That the Unified Government Board of Commissioners hereby approves the sale of the Property located at 625 State Avenue, Kansas City, Kansas, 66101, by the Unified Government to Carojoto for consideration of the sum of One Dollar ($1.00) and other good and valuable considerations, which shall be agreed upon by the parties.

Section 2. That the County Administrator is hereby authorized to negotiate the terms and conditions of such sale and to execute in the name of the Unified Government of Wyandotte County/Kansas City, Kansas, the deed and such other documents, including any necessary purchase agreements, development agreements and right-of-way agreements, and any other certificates and instruments as may be necessary or desirable to carry out and comply with the intent of this Resolution and to take any further action necessary to effectuate the sale.

ADOPTED BY THE BOARD OF COMMISSIONERS OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, THIS 12th DAY OF MAY 2016.

____
Mark Holland, Mayor/CEO

Attest:

____
Unified Government Clerk

Approved as to form:

____
Unified Government Counsel

Staff Request for Commission Action

Tracking No. 16498

Full Commission Meeting Date: NA
Committee: Economic Development & Finance

Date of Standing Committee Action: 5/2/2016 (If none, please explain):

Publication Required: No

Date:	Contact Name:	Contact Phone:	Contact Email:	Department/Division:
04/20/2016	Deborah Pack, Manager	x5186, x2819	kvonachen@wycokck.org, dpack@wycokck.org	Finance

Item Description:
A presentation by the Treasury Division regarding efforts to enhance the customer experience related to motor vehicle registration. This informational item will present an update of the initiatives that have been undertaken over the past few years and the results of internally conducted customer service surveys.

Action Requested:
For information only.

Budget Impact: (if applicable)
Amount:
Source:
Included In Budget:
Other (explain):

Attachments List:
Motor Vehicle Registration Customer Service Oresentation

Motor Vehicle
Community Survey Response

April 18, 2016

Customer Service Surveys

Since July 20, 2015

On-line

email

Text msg from Kiosk

- 1,469 responses

What Facility Did You Visit Today?		
Downtown	549	37.37%
Annex	920	62.63%
Total	1469	

How Did You Check In?		
Kiosk (In Office)	775	52.76%
Online	694	47.24%
Total	1469	

Customer Service Surveys

How Would You Rate the Check In System?		
Poor	113	7.69%
Fair	84	5.72%
Good	183	12.46%
Great	318	21.65%
Excellent	771	52.48%
Total	1469	

Total Positive Response to Check In
86.59%

How Would You Rate Our Customer Service?		
Poor	76	5.17%
Fair	64	4.36%
Good	120	8.17%
Great	251	17.09%
Excellent	958	65.21%
Total	1469	

Total Positive Response To Customer Service
90.47%

How Would You Rate Our Knowledge?		
Not knowledgeable	33	2.25%
Somewhat knowledgeable	46	3.13%
Knowledgeable	138	9.39%
Very Knowledgeable	328	22.33%
Extremely Knowledgeable	924	62.90%
Total	1469	

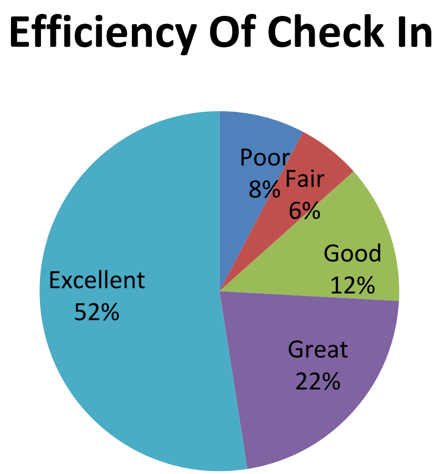
Total Positive Response to Knowledge
94.62%

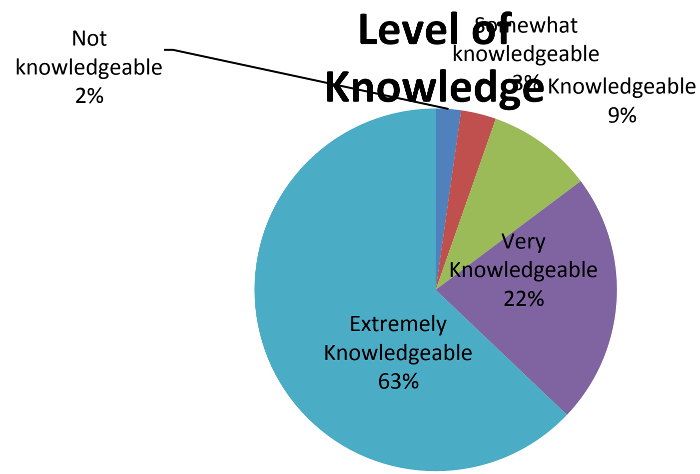
Overall, How Was Your Experience?		
Poor	147	10.01%
Fair	88	5.99%
Good	212	14.43%
Great	295	20.08%
Excellent	727	49.49%
Total	1469	

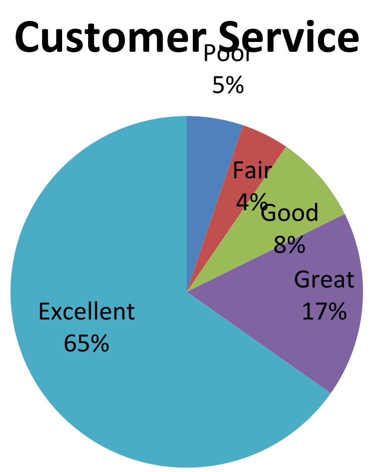
Total Positive Response to Experience Overall
84.00%

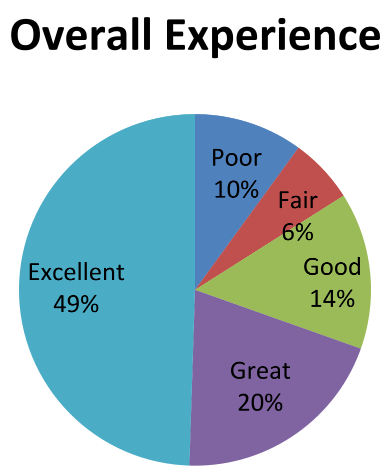
Comments or would you like us to contact you?

Customer Service Surveys

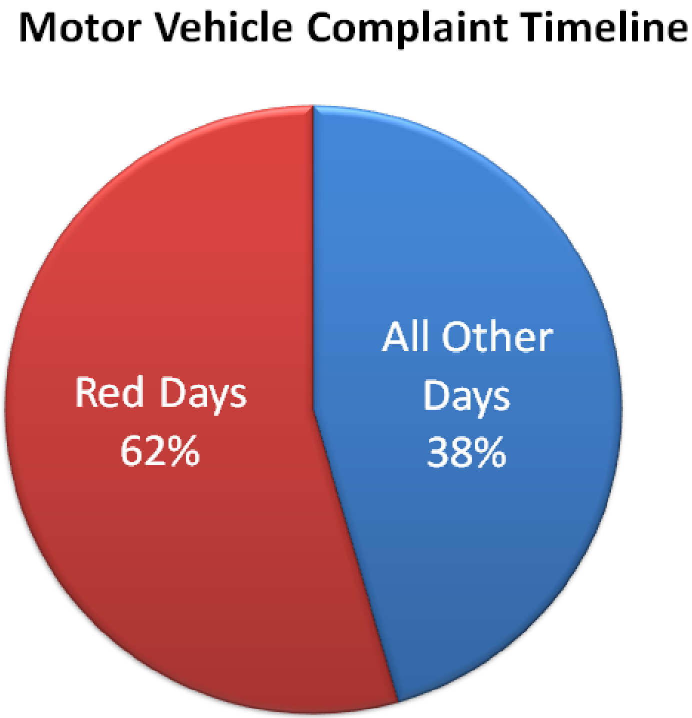


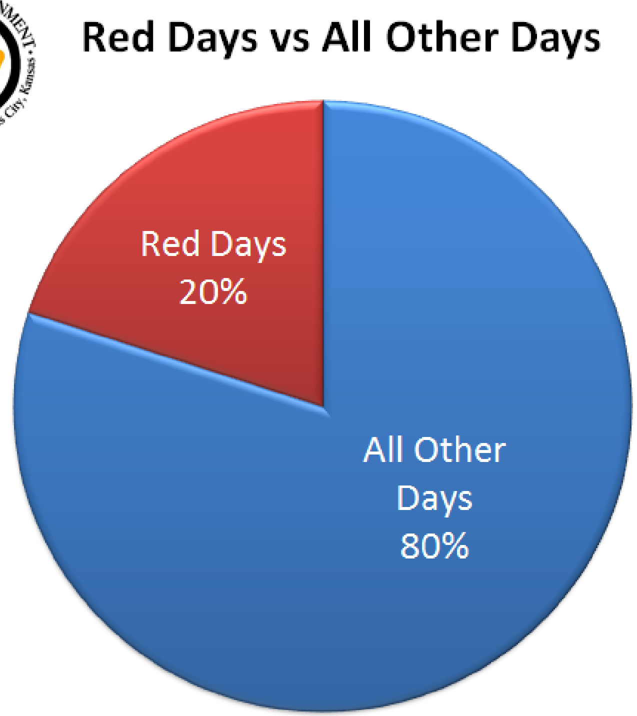




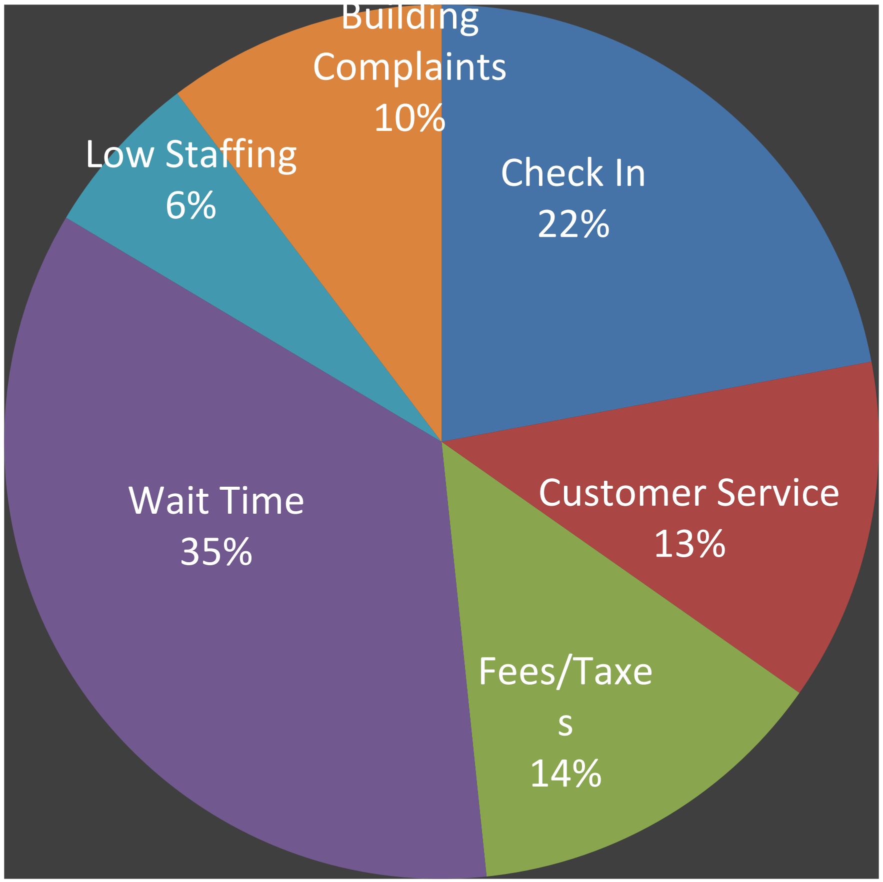


Complaint Topic Timeline



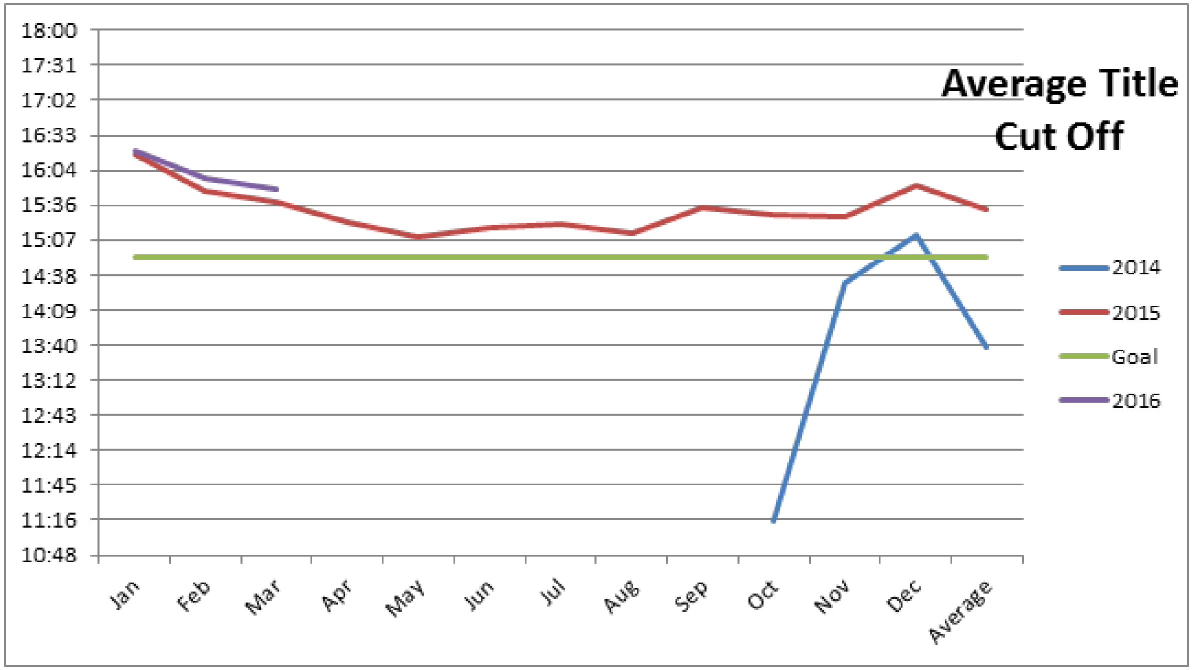


Motor Vehicle Complaint Topic Trends



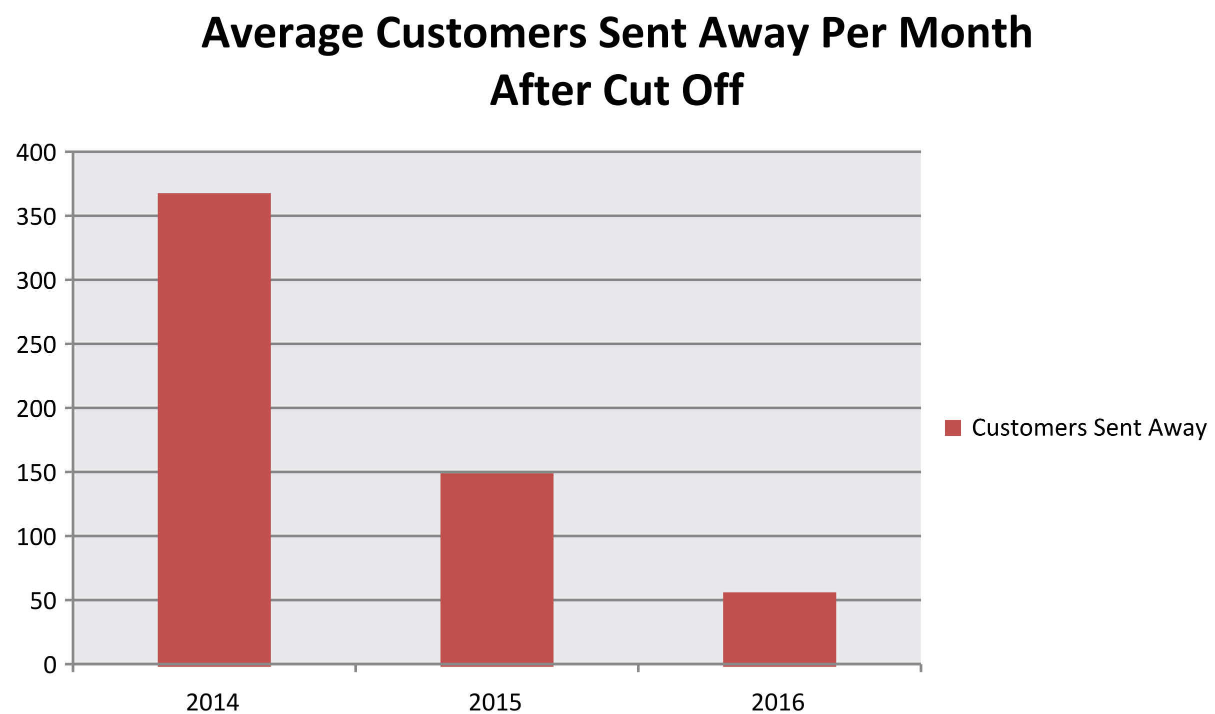
Average Title Cut Off

- Goal- 2:54pm
- 2014- 1:40pm
- 2015- 3:32pm
- 2016- 4:02pm



Average Customers Sent Away per Month

- 2014: 368
- 2015: 149
- 2016: 56



Important Factors

- Timing
- Tax Rates
- Average Mill- 0.114806
- WYCO Mill- 0.155363
- 36% higher than average

MOTOR VEHICLE COUNTY LEVY CERTIFICATION
for calendar year 2017

Pursuant to K.S.A. Chapter 79, Article 51 as amended
Certified to the Director of Motor Vehicles, Department of Revenue, State of Kansas
by the Director of Property Valuation

February 4, 2016

I hereby certify the 2015 county average tax rate (mill levy), stated as a decimal multiplier per dollar of assessed valuation. The adjusted county levy tax rate is noted in the column headed as 2017 Motor Vehicle Co. Avg. Levy, and is provided for use in determining the tax obligation during 2017 for motor vehicles taxable pursuant to K.S.A. Chapter 79, Article 51, and amendments thereto. K.S.A. 79-5105 (c) states in part "…except that: such rate shall be computed without regard to the general property taxes levied by school districts pursuant to law.

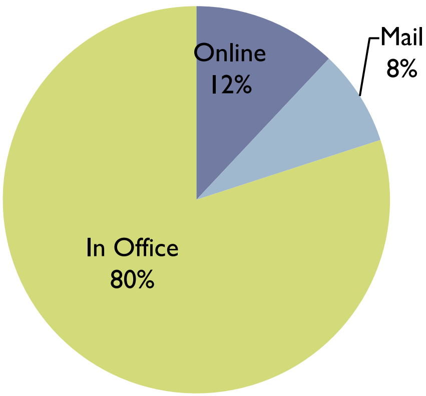
County	*2015 Avg. County Levy*	**2017** Motor Vehicle Co. Avg. Levy	County	*2015 Avg. County Levy*	**2017** Motor Vehicle Co. Avg. Levy	County	*2015 Avg. County Levy*	**2017** Motor Vehicle Co. Avg. Levy
Allen	0.152412	0.132412	Greeley	0.191045	0.171045	Osborne	0.163867	0.143867
Anderson	0.157337	0.137337	Greenwood	0.164029	0.144029	Ottawa	0.163096	0.143096
Atchison	0.148067	0.128067	Hamilton	0.193669	0.173669	Pawnee	0.164537	0.144537
Barber	0.135051	0.115051	Harper	0.149998	0.129998	Phillips	0.162960	0.142960
Barton	0.173015	0.153015	Harvey	0.137561	0.117561	Pottawatomie	0.092655	0.072655
Bourbon	0.176596	0.156596	Haskell	0.115842	0.095842	Pratt	0.153754	0.133754
Brown	0.119884	0.099884	Hodgeman	0.173325	0.153325	Rawlins	0.128695	0.108695
Butler	0.148813	0.128813	Jackson	0.148472	0.128472	Reno	0.161685	0.141685
Chase	0.129798	0.109798	Jefferson	0.146794	0.126794	Republic	0.179863	0.159863
Chautauqua	0.174391	0.154391	Jewell	0.168340	0.148340	Rice	0.149764	0.129764
Cherokee	0.122437	0.102437	Johnson	0.122037	0.102037	Riley	0.135694	0.115694
Cheyenne	0.170471	0.150471	Kearny	0.139060	0.119060	Rooks	0.151259	0.131259
Clark	0.209717	0.189717	Kingman	0.148792	0.128792	Rush	0.174775	0.154775
Clay	0.154353	0.134353	Kiowa	0.130806	0.110806	Russell	0.162875	0.142875
Cloud	0.178406	0.158406	Labette	0.189270	0.169270	Saline	0.124726	0.104726
Coffey	0.089416	0.069416	Lane	0.162875	0.142875	Scott	0.146170	0.126170
Comanche	0.149803	0.129803	Leavenworth	0.128883	0.108883	Sedgwick	0.122797	0.102797
Cowley	0.163582	0.143582	Lincoln	0.182420	0.162420	Seward	0.160068	0.140068
Crawford	0.136280	0.116280	Linn	0.119769	0.099769	Shawnee	0.151357	0.131357
Decatur	0.144169	0.124169	Logan	0.131329	0.111329	Sheridan	0.148265	0.128265
Dickinson	0.141867	0.121867	Lyon	0.139513	0.119513	Sherman	0.127903	0.107903
Doniphan	0.124118	0.104118	Marion	0.154673	0.134673	Smith	0.211640	0.191640
Douglas	0.129887	0.109887	Marshall	0.133922	0.113922	Stafford	0.144326	0.124326
Edwards	0.161495	0.141495	McPherson	0.118542	0.098542	Stanton	0.178757	0.158757
Elk	0.184065	0.164065	Meade	0.123665	0.103665	Stevens	0.133551	0.113551
Ellis	0.107802	0.087802	Miami	0.129176	0.109176	Sumner	0.150909	0.130909
Ellsworth	0.131936	0.111936	Mitchell	0.174104	0.154104	Thomas	0.159662	0.139662
Finney	0.130094	0.110094	Montgomery	0.146714	0.126714	Trego	0.174148	0.154148
Ford	0.172644	0.152644	Morris	0.151701	0.131701	Wabaunsee	0.147385	0.127385
Franklin	0.150139	0.130139	Morton	0.168600	0.148600	Wallace	0.158949	0.138949
Geary	0.150607	0.130607	Nemaha	0.119065	0.099065	Washington	0.160139	0.140139
Gove	0.144160	0.124160	Neosho	0.170782	0.150782	Wichita	0.160933	0.140933
Graham	0.157702	0.137702	Ness	0.146005	0.126005	Wilson	0.123848	0.103848
Grant	0.113036	0.093036	Norton	0.170496	0.150496	Woodson	0.178028	0.158028
Gray	0.127534	0.107534	Osage	0.150482	0.130482	Wyandotte	0.175363	0.155363

2015 Average Statewide Mill Levy 0.134806

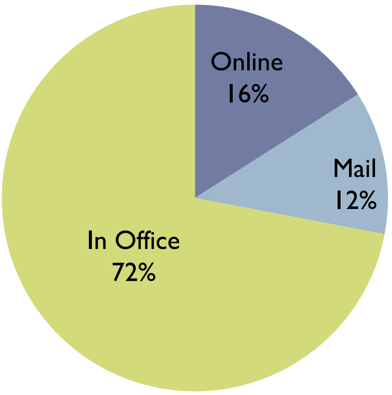
2017MotorVehLevy.xls

Renewals Breakdown

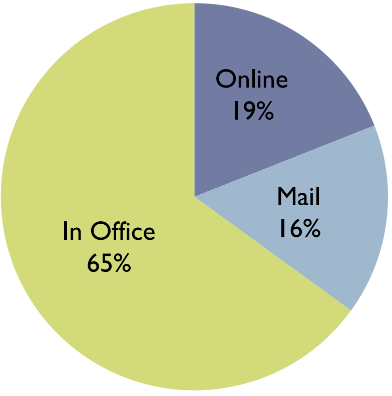
2014



2015



2016



Summary of Initiatives Since Last Community Survey

Online Check In:

Implemented October, 2014. Customers can now get their place in line online and receive a text message on their phone 30 minutes before their number is called.

Survey Initiative:

Implemented July 20, 2015. Customers can now fill out a survey regarding their experience via our website or our texting system through Motor Vehicle.

Red Days:

Implemented August, 2015. The last 2 business days of the month and the first 2 business days are now called Red Days. On those days, all windows will be filled and supervisors will fill stations over the lunch period to keep the lobby moving.

Formal 2 Week Training for New Hires:

Implemented October, 2014. All Motor Vehicle new hires go through a formal two week training period. Prior to this, there was no formal training.

Additional Customer Service Training:

Implemented October, 2015. Employees attend customer service trainings upon hire, during our annual training, and throughout the year.

Additional Employees (2 provisional positions):

Implemented October, 2014. One additional staff member went to the Annex and another for Downtown.

MEMO (Meetings to Encourage Motivational Operations) Meetings

Implemented March, 2015. Every month, staff will come in at 7:30 on a certain Thursday of the month for a team meeting. During the MEMO, supervisors address staff concerns, recognize staff through survey feedback, do various team building activities, and address any improvements that needs to be made.

Title Turn Around:

In 2014, the average turn around to receive your title back in the mail was between 10-12 months. Now customers receive their titles less than 45 days from the date of registration.

Morale Boosting Initiatives:

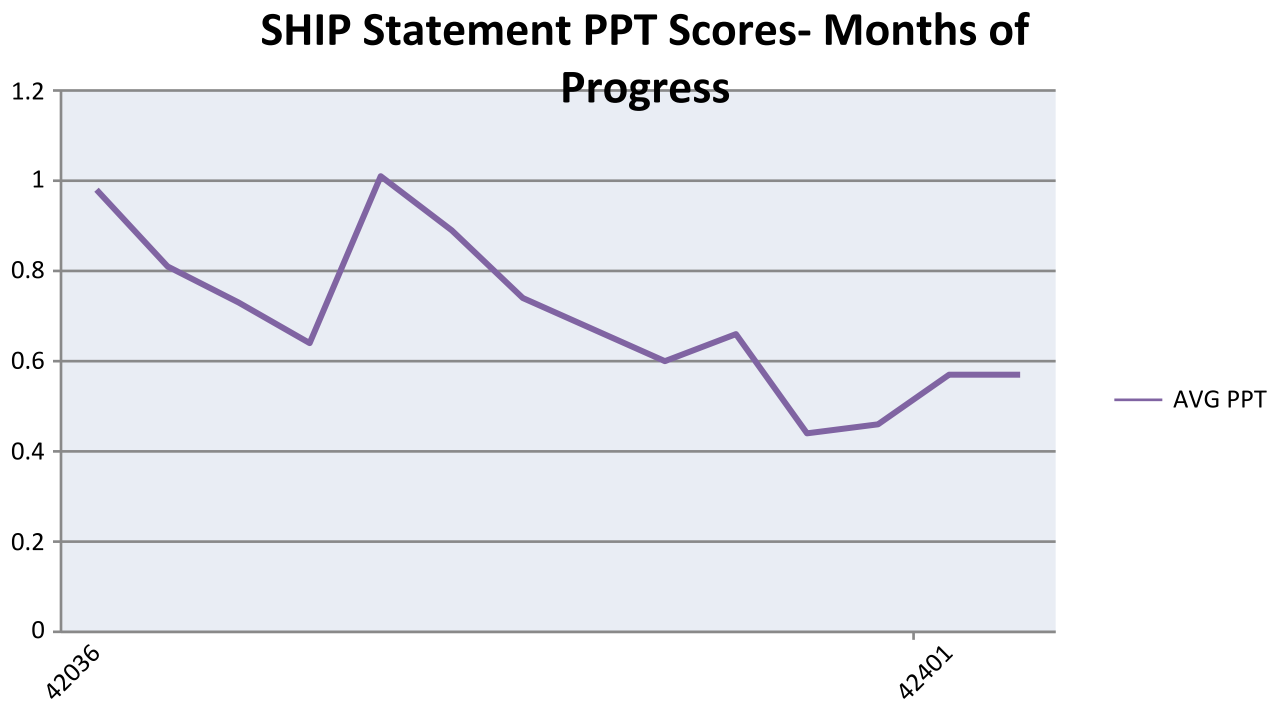
Implemented January, 2015. Initiatives include: Payday Pancake Friday, Employee of the Quarter, Spirit Weeks, Office Outings outside of Work Hours.

Education of Customers:

Implemented November, 2014. A mailer was sent with all tax statements in November of 2014 making the public aware of the online check in system for Motor Vehicle as well as the $5.00 renewal fee.

SHIP (See How I'm Progressing) Statements

- Implemented February, 2015.
- We developed an error tracking mechanism called a SHIP Statement to give feedback to Motor Vehicle front line personnel. In each SHIP Statement, each clerk is given a PPT (Points per Transaction) score which gives them a snap shot of how they're processing.
- The lower the PPT score, the better they are doing. The office has a goal to have an average PPT score of below 1.0



Ideas for the Future

- Social Media Presence
- More Employees?
- Extended Office Hours
- Consolidation of offices to one location
- Building Logistics of Downtown and Annex
  - Improve parking
  - Improve office flow