



Economic Development and Finance
Standing Committee Meeting Agenda
Monday, August 8, 2022
5:00 PM

Location: HYBRID

We invite you to view the meeting in person in the 5th-floor conference room, Suite 515, Municipal Office Building, 701 N. 7th Street, Kansas City, Kansas, or virtually via a Zoom webinar.

You are invited to a Zoom webinar.

When: Aug 8, 2022, 05:00 PM Central Time (US and Canada)

Please click the link below to join the webinar:

<https://us02web.zoom.us/j/87404736485?pwd=TE9hN2RtMjhTeVUxbXYxQ0NMMXhaZz09>

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Webinar ID: 874 0473 6485

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<u>Name</u>	<u>Absent</u>
Commissioner Tom Burroughs, Chair	☐
Commissioner Brian McKiernan	☐
Commissioner Chuck Stites	☐
Commissioner Gayle Townsend	☐
Commissioner Andrew Davis	☐
David Haley, BPU Member	☐

- I. Call to Order/Roll Call**
- II. Revisions to August 8, 2022 Agenda**
- III. Approval of standing committee minutes from January 25, 2022.**

IV. Committee Agenda

Item No. 1 - ORDINANCE: CLARIFICATION OF BOUNDARIES OF STAR BONDS FOR VILLAGE EAST

Synopsis: Ordinance correcting an error in the legal description and map pertaining to the Village East STAR Bond District to properly reflect the original District boundaries previously approved, submitted by Patrick Waters, Deputy Chief Counsel.

Tracking #: 211863

Item No. 2 - ORDINANCE: CREATING SOLID WASTE ENTERPRISE FUND

Synopsis: Ordinance creating a Solid Waste Enterprise Fund, submitted by Jeff Fisher, Executive Director of Public Works, and Debbie Jonscher, Deputy Chief Financial Officer.

It is requested that this item be fast-tracked to the August 11, 2022, full commission meeting.

Tracking #: 211864

Item No. 3 - REPORT: UNIFIED GOVERNMENT GRANTS MANAGEMENT MANUAL

Synopsis: Unified Government Grants Management Manual Report submitted by Kathleen VonAchen, Chief Financial Officer, and Rebecca Sandow, Grants Manager.

For Information Only.

Tracking #: 211860

V. Public Agenda

VI. Adjourn

**SPECIAL MEETING
ECONOMIC DEVELOPMENT AND FINANCE
STANDING COMMITTEE MINUTES
Monday, January 25, 2022**

The meeting of the Economic Development and Finance Standing Committee was held on Monday, January 25, 2022, at 5:00 p.m., remotely via Zoom and on-site. The following members were present: Commissioners Davis, Townsend, Stites, McKiernan, and Burroughs; and BPU Board Member David Haley (joining at 5:14 p.m.). The following officials were also in attendance: Emerick Cross and Bridgette Cobbins, Assistant County Administrators; Kathleen VonAchen, Chief Financial Officer; Patrick Waters, Deputy Chief Counsel; Alley Porter, Commission Liaison; Katherine Carttar, Director of Economic Development; Ashley Hand, Director of Strategic Communication; and Brett Deichler, Unified Government Clerk.

Chairman Burroughs said before I call the meeting to order, I want to announce that due to COVID-19, some committee members, staff, and public are attending remotely via Zoom as well as onsite. All participants joining by phone should mute their phones when not speaking to avoid background noise.

During the meeting, please make sure that you announce yourself by name and title every time you speak so that the public who is observing knows who is speaking. This is critical given the number of remote participants and is current guidance from the Kansas Attorney General.

The public is allowed to participate by Zoom or submit comments by email prior to the meeting, and those comments will be included in the record of this meeting. The public also will have an opportunity to provide brief comments from the lobby of the Municipal Office Building.

At this time, I will now call the Special Meeting of the Economic Development and Finance Standing Committee to order. I'll ask the Clerk to announce the meeting and call the role.

Brett Deichler, UG Clerk, said you are hereby notified that I've called a special meeting of the Economic Development and Finance Standing Committee of the Unified Government of Wyandotte County in Kansas City, Kansas, to be conducted virtually on Tuesday January 25, 2022, at 5:00 p.m. regarding the Homefield Development Project.

Chairman Burroughs called the meeting to order. Roll call was taken, and all members were present as shown above.

Chairman Burroughs said I will ask at this time if there are any changes or revisions to the agenda. I don't believe there are because this is a special session, special meeting. So, I would ask if there are any revisions, but I don't see that there are. **Mr. Deichler** said, Commissioner, you're correct. There were none. **Chairman Burroughs** said Committee, we have on our agenda this evening one item, and it is an important item—Homefield Development Project. This evening this item is a resolution for an amendment to the Assignment and Assumption and the Development Agreement for the Homefield Development Project.

Committee Agenda:

Item No. 1 – 211274...RESOLUTION: AMENDMENT TO ASSIGNMENT AND ASSUMPTION AND DEVELOPMENT AGREEMENT FOR HOMEFIELD DEVELOPMENT PROJECT

Synopsis: This Amended Agreement contemplates the Unified Government issuing \$130M in STAR bonds and the Developer, HFS KCK, LLC, constructing a new multi-sport Homefield development project with certain sports-focused assets and a themed hotel. The primary change is that the original agreement provided for a first issuance of \$75M with a second issuance of up to \$55M – for a total of \$130M. The amended agreement would combine them for a single \$130M public issuance. Additional changes include the new themed hotel and a new baseball partner focusing on high-tech data capture and analytics, submitted by Katherine Carttar, Director of Economic Development.

ECONOMIC DEVELOPMENT & FINANCE COMMITTEE

JANUARY 25, 2022



ITEM NO. 1: RESOLUTION

Amendment to Assignment and Assumption and Development Agreement for the Homefield Development Project

- This Amended Agreement contemplates the UG issuing \$130 million in STAR Bonds and the Developer, HTS KCK, LLC, constructing a new multi-sport Homefield development project with certain sports-focused assets and a themed resort hotel. Additional changes include the new themed hotel and a new baseball partner focusing on high-tech data capture and analytics.

Katherine Carttar, Director of Economic Development, said this evening, we are, as Chairman Burroughs mentioned, looking at a single item. This is an amendment to the assignment and assumption agreement, as well as the development agreement for the Homefield Development Project. This committee previously reviewed and approved both of these agreements back in November of 2020. There have been a number of changes in that time that we will detail quite thoroughly this evening and make sure that everyone is comfortable with the direction we're going. But suffice it to say, we feel like this is a better deal and it provides the residents of Wyandotte County with more amenities as well as a larger attraction.

So, with that, I will give a brief overview of the history, how we got here, kind of high level, what the project is and the deal. Then I will turn it over to the Homefield Team, Robb Heineman, I believe, will be leading that team and they'll go through kind of their vision for this

project and then we'll turn it over to Todd LaSala, our outside counsel for the Unified Government from Stinson Leonard Street, and he will kind of go into more of the detail of the deal points. At that point, open it up for questions. I assume there will be a number.

HISTORY/BACKGROUND

- STAR Bond District created for the Schlitterbahn Project in 2005.
- This STAR Bond District has 6 different project areas.



So, as you all know, the background and history of this project. This was originally the Schlitterbahn area. There was a STAR bond district that was put in place in 2005 with six different areas. That's 1, 2, 3, 4, 5 and the 2 is actually 2A and 2B, which we may mention later, so that's kind of worth noting. We've not changed any of these areas, the actual boundaries or anything. We're still working with those, that's why this is an amended agreement to this original district.

HISTORY/BACKGROUND (CONT.)

- The UG issued two series of STAR Bonds for the Schlitterbahn Project in 2015.
 - 2015A Series – \$72.9M
 - 2015B Series – \$12.2M (2015B bonds backed by a UG annual appropriation pledge)
- Schlitterbahn closed and sold the property to Homefield
- In November of 2020, the UG entered into a Development Agreement with Homefield to demolish Schlitterbahn and replace it with a new project

Back in 2015, there were two different series of STAR bonds that were issued for the Schlitterbahn Project as Series A and Series B. This is another thing that will kind of keep coming up. The Series B, in particular, is very noteworthy to the Unified Government because these bonds are backed with an annual appropriation pledge by the Unified Government, which means that if they are not being paid off by the sales tax revenues, then that is incumbent upon the Unified Government to pay that difference, which is likely significant with a significant annual difference.

Additionally, again, as I believe we all know, Schlitterbahn has closed in the last year and a half or so. Homefield has purchased the property. That is the actual Schlitterbahn site, as well as the ancillary properties that the Henry family owned. That was originally planned to be in a larger development. Homefield now is kind of coming in and has their own view for that. Then, of course, as I mentioned previously, back in November of 2020, the Unified Government entered into this development agreement with Homefield to demolish Schlitterbahn, which they have done, and replace it with a new project.

UG OBJECTIVES FOR NEW HOMEFIELD PROJECT

- Remove Schlitterbahn and solve the problems related to that closed project
- Try to make sure that the 2015 STAR Bonds will pay off (especially the 2015B bonds)
- Bring a new attraction to the community to stimulate visitation and economic development activity

The three main objectives for the Unified Government—this started really at the very beginning of kind of our negotiations back in 2019 probably, are threefold. The first thing we had, a blighted water park feature that was sitting out there. Obviously, a lot of problems. We had bonds that are outstanding because the water park closed.

First and foremost, our goal is to remove that, solve those problems, which includes those bonds; and that kind of takes us to that second point, which are those 2016 STAR bonds. So, those are out there and because the waterpark closed, that really was detrimental to the future of those bonds and how that payoff schedule was to look. Again, I'll kind of keep reiterating those 2015B

are particularly noteworthy in that there is a pledge for the Unified Government to back those with annual appropriation.

Finally, the third is to, if we're getting rid of Schlitterbahn and now we have 200 plus acres in this prime location, we'd really love to bring a new attraction to the community that would stimulate visitation. Of course, this is a STAR bond area, STAR bond project, so the whole goal there really is a regional attraction to bring people from outside of the area and stimulate the economic activity.

PROJECT UPDATES SINCE NOVEMBER 2020 APPROVALS

- Increase in Overall STAR Bond request from \$130M to \$150M (with changes to amounts and structure of 2 STAR Bond issues)
- Increase in Scale of Baseball Components (from \$15M to \$40M) with the addition of Perfect Game partnership
- Addition of \$85M Margaritaville hotel and resort

With this, kind of some of the updates from the November 2020 version. This has increased the overall STAR bond request from \$130M. Now back to the previous one that was going to be in two different tranches. The first was going to be about a \$70M private issuance. Now, that has coalesced into one, so we're looking at a total of \$150M, with the first issuance being \$130M. That would be a public issuance. This really, and we'll get into the details of this, but the benefit here is up front, we are getting a lot more built faster—when we were doing kind of the smaller tranches up front, \$70M and then another potential future tranches once other conditions were met. That was kind of drawing out the project and what could be built during that time.

There are also changes to the structure of the bond issues. Again, we'll get into this in more detail. The big change, which is really noteworthy and really beneficial to the Unified Government, is part of this first \$130M tranche, that would be the public that we're looking at now, with this amended agreement, that would take out those 2015B bonds. We will just pay those off and wipe that out, so there would be—the UG would not be on the hook for any annual

appropriation which is really significant. I mean, that will save our General Fund quite substantially.

The other two items, both the increase in the baseball component by adding this Perfect Game partnership with the Homefield team—we'll get into this—this aspect, which also comes with guaranteed room nights, among other tremendous benefits, as well as the addition of the Margaritaville Hotel Resort. There was kind of a general thought in the first version of yes, there'll be maybe five baseball fields and some nice hotel, but we did not get into any specifics.

We have now really drilled down into exactly what this Perfect Game—we have an operator. Homefield has an agreement with them. Contract already in place, again, with room night guarantees, among other things. That is now all in our development agreement as well.

Additionally, the Margaritaville Hotel and Resort. This is an \$85M full-service resort. Again, that was maybe kind of a thought, a hope, in the last version. Now it is a requirement of the overall project, which is pretty significant, especially considering we do not have a single full-service hotel in Wyandotte County at this moment.

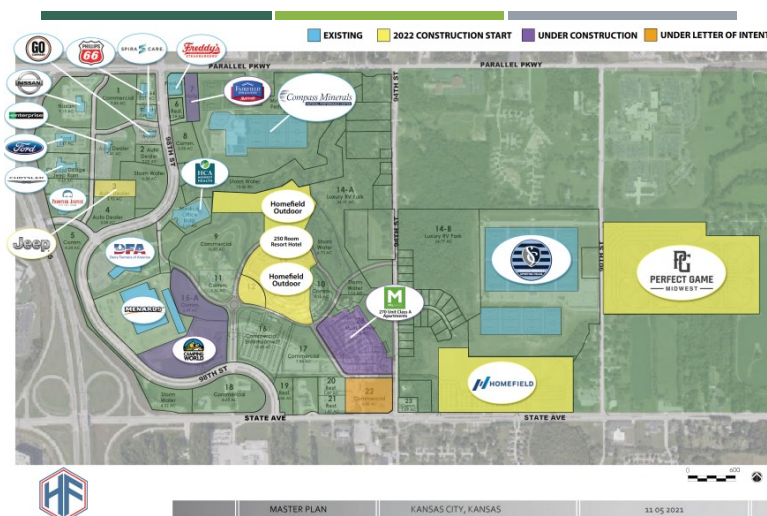
So, these are just a couple of the items that I think are really important that we'll get into. I think a lot of questions that will be out there in terms of conditions for issuance and conditions for disbursement very, very important.

I will now turn it over to Robb Heineman to discuss the Homefield Project.

Robb Heineman, Homefield Team, said I appreciate everybody's time. I appreciate the committee taking the special action meeting or special meeting action tonight. I appreciate that very much. This has been a development that we've been working on for a very long time. Obviously, COVID's done a lot to affect sort of the speed at which some of the stuff is progressing. We feel fortunate that this project has progressed to the extent that it has, and we're really excited about what it is. So, we started looking at this as a group, and I should before I go forward anymore, just note that both Trey Bowen and Greg Maday, my business partners, are on this call here tonight. Richard Napper is in the room with me here. If you have questions for any of us at the conclusion of this, we're happy to answer any of those.

The project out here, when we started looking at it literally probably three and a half years ago, it was really with the intent of building simply just a Homefield building. Homefield, while we think it's going to be an incredibly dynamic catalyst for the area, it was an indoor building that

will support a number of different sports. We think it'll create a tremendous amount of tournament activity, league play, and just a general amount of traffic into this area. But, we really didn't realize what impact it could have as a catalyst to get things moving forward. We have made a tremendous amount of progress out here. If you look at just what's under construction today out on-site, there's about \$75M worth of projects.



If you look at sort of this site plan that we have up in front of you. If I could start at the top, area #7, you can see Fairfield Inn right there that's under construction, has been, I guess, now for about 60 days. It's somewhere in the neighborhood of a \$10M to \$12M project, and we feel very good about that, and how it's progressing.

If I were to wheel around to the southwest of this map next to Menards, you can see Camping World. Camping World is under construction. Again, that's a—call it a \$15-ish million project. Our expectations that should open no later than the fall of this year. And, again, just to give everybody a sense for Camping World, it's the largest RV retailer in the country. That store right there, I think, conservatively we think will do about \$60M in annual sales. So, it's a substantial, substantial, kind of co-tenant out there with Menards as kind of the other primary anchor. So, we feel very good about what's going on there.

If I move just to the east of that site to Milhouse, 270 Class A apartments under construction. They have gone vertical on those. I don't know exactly the time that those will open, but that's a \$50M project in and of itself. So, just those three that I mentioned, that's about \$75M

worth of construction. As you look across the totality of this area that we're talking about, our team has done right around \$20M in land acquisition. So, before we've kind of moved forward with any of these public issuances, there's already \$95M kind of committed and out there around this project.

If I move to the east from kind of Milhouse, you can see Homefield. We have now moved from—originally, we had it sort of in the primary resort area. We've moved it over to State. We think over there it's going to have a lot better access, a lot better visibility for us, and we think it'll be excellent for our guests. That building is about a \$60M building. We are in planning on that. We're very happy about where that's going. We should be under construction moving dirt in the spring. So, very good, feel very good on that.

Then to the east of that, Perfect Game. Obviously, Perfect Game is something that we were able to acquire and attract here. Since the first time we went through this process with you back in November of 2020—and we're really excited about Perfect Game. They're really kind of the premier baseball operator in the United States. They take a really, kind of analytical approach to how baseball is done. We're thrilled that we've got them here in the area. Katherine referenced hotel nights with them. Our agreement is a minimum of 75,000 room nights a year that will be created by Perfect Game. Our expectation is that they'll exceed that number just based on the number of teams and how their programming is coming together.

Initially, we kind of talked about that would primarily be a kind of Memorial Day to Labor Day activity and now it's looking at those shoulder seasons. They feel like they're going to be able to do some pretty dynamic programming there. That's another \$40M project on the baseball side. That's in planning as well. So we're feeling very good about the progress we're making out there. Obviously, it's an enormous site, lots of site considerations for us, lots of different planning to go through, and we feel like we're making good progress and we feel like staff has been constructive.

That's one thing that I should say. We've had a great relationship with staff all the way through this. Katherine's been excellent. Todd's been excellent. Kathleen's been excellent, and we feel very good about how things are progressing. We're very optimistic on how things are going to go in the future. I think our stake partners have done a great job as well. So, we're feeling really nice about how everything's coming together.

I think the thing that sort of came literally out of the blue for us a bit is this Margaritaville resort. I think we're tickled to death with the fact that we've been able to get something done there.

If you do just any Google research at all kind of on this Margaritaville resort, conceptually, it's one of the hottest things going in the United States right now. They just opened a resort recently in Times Square. They had a resort sell in the Orlando area for just an astronomical level. So, it kind of being the first full-service resort hotel in the Unified Government, we feel great about it. Initially, we're talking about 250 rooms. Again, if you just even think about sort of that Perfect Game room night commitment, that would essentially take up the majority of those rooms over the course of an entire year. Again, there's a really good symbiotic relationship between the two of those things.

The nice thing is, we still have a lot of land out here and we have interests that are popping up every day and they're across the board. They're not all just retail in nature. We do have a lot of medical office interest out at this site, which we're pleased about. Obviously, that's not as important for the STAR bond revenue creation, but as it relates to private spend, well-paying jobs out in this area, and property taxes. I mean it's an important user out here, so we're really happy where that's going.

The auto dealership. We continue to talk to other auto dealers that are moving into this area. Part of our proposal is that we will be expanding the existing Jeep dealership out there quite substantially. Jeep has taken a position against kind of Land Rover in the marketplace where they'd like to sell higher-end, higher priced Jeeps, and this is going to be one of their kind of flagship locations in this metro area.

All in all, I would say the development team feels really good about where things sit. I think we feel very solid about the things that we have under construction, the prospects that we have in the pipeline, the team that we have on the operating side at the Homefield and Perfect Game, Margaritaville, to go execute on this. We're just, we're just anxious. I can tell you that's where we're at at this point as we think we've got all of our ducks in a row and it's time to move forward and start getting projects open, in earnest.



January 25, 2022



THE PROJECT

- Homefield Building – a \$60M, 150,000 s.f. indoor multi-sport facility
- Homefield Outdoor – a \$15M, outdoor sports and entertainment component (partially integrated with Margaritaville)
- Homefield Baseball – a \$40M, 10-field tournament baseball facility, a collaboration with Perfect Game
- Margaritaville Hotel – an \$85M, 250 room full service themed hotel and resort

STINSON

Todd LaSala, Stinson Leonard Street Law Firm, said I'm your outside special counsel for economic development projects like this one. Katherine's asked me to go through the agreement that's before you at a fairly high level, but really with some emphasis on the changes and the evolution of the project since the version that the Commission approved back in November of 2020. So, I will attempt to do that quickly and with some precision, but of course, we'll be happy to answer your questions along the way.

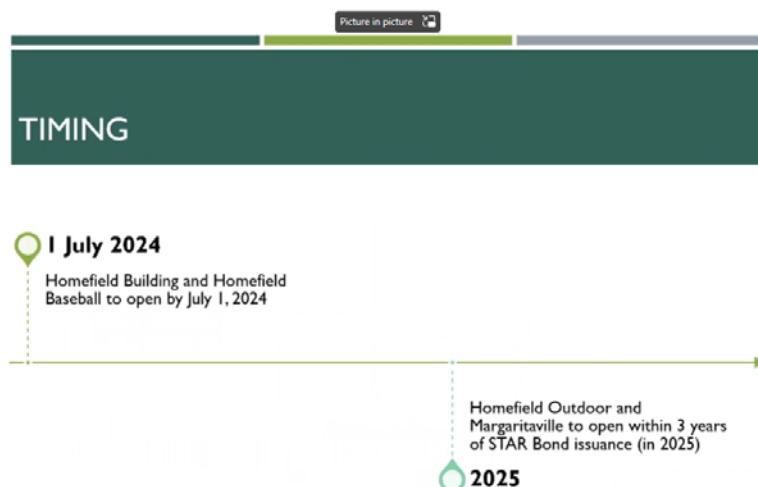
First, definition of the project. Robb did an excellent job of describing what the project is in kind of narrative form. This adds a little more detail and maybe some numbers to those various components. The Homefield building is a \$60M asset, that's the estimate; about 150,000 square

January 25, 2022

feet of indoor multi-sport facility. One of the changes, as Robb mentioned, is that that part of the project has moved from its prior location, which is where Schlitterbahn used to be, to that new location on State Avenue. The Homefield outdoor component, that Robb talked about, is a \$15M asset. The change here is that Robb and his team really plan to design that and integrate large portions of the Homefield outdoor concept with the Margaritaville Hotel and Resort. The outdoor entertainment offerings there seem to match and match very well, and so Robb and his team plan to design that to be collaborative with the hotel.

As Robb mentioned, the Homefield baseball component, the third leg of the Homefield stool, has grown dramatically. In a prior version of this, this was a \$15M component, about the maximum of five fields. It has now grown to a ten-field tournament baseball facility at a \$40M asset featuring this new partnership and collaboration that Robb's got with Perfect Game.

And finally, in terms of the definition of the project, meaning the things that they are affirmatively committed and obligated to deliver by virtue of this development agreement, is the Margaritaville Hotel. A 250-room full-service themed hotel is an \$85B asset. As you look at the dollar figures on this slide, the three Homefield components will be paid for with the STAR bond proceeds. That's where the public money goes. The Margaritaville Hotel is intended to be primarily financed with private dollars. I'll tell you about the timing.



For two components, Homefield building and Homefield baseball, we expect those to open by July of 2024. For Homefield outdoor and Margaritaville, which are being designed together, they're likely to be about a year behind that, give or take. It's three years from when we issue the STAR bonds.

PUBLIC FINANCING – STAR BONDS

- \$150M of STAR Bonds to pay for Homefield components and infrastructure (*an increase from \$130M*)
- Two Issuances: \$130M first issuance and \$20M second issuance (*changed from \$75M first issuance and \$55M second issue*)
- Public sale of STAR Bonds (*versus a private placement contemplated in 2020 agreement*)

STINSON

I'll say a word or two now about—I'm really going to dig into the public financing now, starting with STAR bonds. As you know, STAR bonds include the state's portion of sales tax as well as the local portion. Our partners at the State of Kansas and the Department of Commerce, Robb mentioned they're great partners; they have been. They have really been with us every step of the way in these negotiations. They have really participated actively, and so their fingerprints are very much on this structure. They reserve the right to make ultimate approvals at the end. They have really a veto right on whether or not you issue these bonds, ultimately. So, there are things they will look at even as we go forward, but they have been involved throughout the structure of these STAR bonds.

First, Katherine mentioned the ultimate number, the highest potential number of STAR bonds. That has grown from \$130M in the original deal up to potentially \$150M primarily, again, to pay for Homefield components and infrastructure. The phasing, if you will, of the two STAR bond issuances that are contemplated has also changed a little bit. \$130M are expected to be issued in the first issuance and then the rest of the STAR bonds, that additional \$20M, could be in a second issuance. The original deal contemplated \$75M in the first issuance and another \$55M to get to \$130M, and so the phasing has changed a bit. Another somewhat significant change is that in the original deal, the first \$75M of STAR bonds were contemplated to be a private placement where the developer would buy their own bonds. We now expect to issue and sell these bonds publicly in a public setting.

PUBLIC FINANCING – STAR BONDS

- The 2015B bonds will be paid off with first bond proceeds of first issuance (in lieu of provisions hoping to divert enough sales tax revenue over time)
- Increased Public/Private Ratio for First Issuance– 40/60% for first issuance (it was 50/50% in the prior agreement)
- Increased Public Private Ratio for Second Issuance– 30/70% for second issuance (it was 40/60% in prior agreement)
- The result is required private investment of \$195M for first issuance and \$46.8M for second

STINSON

Katherine mentioned this, but it's very important, so I'm going to hit it again. In 2015, we issued bonds publicly in connection with the Schlitterbahn Project. There's a Series A of bonds and a Series B. The 2015B bonds were the ones that were backed by the Unified Government. There's a general appropriation pledge behind that \$12M series of bonds and, as she mentioned, one of our objectives throughout this negotiation has been to make sure that those bonds would ultimately pay off. In the changes that are happening, the evolution of this deal, a very important change to us is that the developer, Robb and his team, has agreed that the first dollars issued from STAR bonds will be used to retire and fully pay off those 2015B bonds. They will be wiped off the books, along with the UG's general appropriation pledge. So, the risk of us having to come out-of-pocket to back those bonds will disappear with the first issuance of STAR bonds. That's a big deal to us.

Secondly, the UG watches very closely its public/private ratios in projects like this. It wants to make sure that the developer team—there is more private money coming into the deal than public money. So, for this first contemplated STAR bond issuance of \$130M, we have hardwired in the document an agreement that the ratio will be no worse than 40% public, 60% private. So, if we issue \$130M worth of bonds, public money, Robb and his team and the investments that he's talking about through Camping World, Margaritaville, apartments, medical office building, there has to be at least \$195M of matching private dollars that are coming into the deal to maintain that 40/60% ratio. When you get to the second issuance, that \$20M, that would take the STAR bonds from \$130M to \$150M. That ratio grows. It's 30% public, 70% private. So,

for that \$20M, Robb would have to demonstrate close to \$47M of private capital coming into the deal to hit that ratio. So, those are some of the things going on with the STAR bonds.

PUBLIC FINANCING – STAR BONDS

■ Conditions for Issuing Bonds

- UG approval of more detailed conceptual plans, a detailed construction budget, feasibility studies and a cash flow analysis showing continuous access to money
- For the second issuance, all Homefield components and Margaritaville must be complete and open

■ Conditions for Disbursing Bond Proceeds

- Proof of Private Capital (for public/private ratio)
- Development plan approvals, a GMP contract and a budget showing continuous access to money

STINSON

The document has pages and pages and pages of conditions about what it takes to get to a point where you issue the bonds in the first place, and then what it takes to actually disperse the proceeds of those bonds. This document really lays out a roadmap for bond financing. In order to actually go issue the bonds, we have to have much more detail about the conceptual plans, a very detailed construction budget, feasibility analysis, and really cash flow analysis to make sure that the developer always has continuous access to capital in order to build this thing. We want to be very sure that these Homefield components of Margaritaville get built. When it comes to the second issuance, that \$20M, both the state and the UG have said we'll never issue anymore bonds, that \$20M series, unless and until all three components of Homefield have been delivered and open and the Margaritaville Hotel as well. So, all of that is about issuing those bonds.

Once those bonds are collected into a fund, there are also conditions that the developer has to satisfy in order to receive those proceeds, have them disbursed to reimburse project costs. One of the things that they'll have to demonstrate is the proof of that private capital that I was talking about to maintain those public/private ratios, as well as showing that they've got their development plan approvals, a guaranteed maximum price construction contract to show that these things are being built, and a budget, again, showing a demonstrated continuous access to the capital to build these things.

OTHER PUBLIC FINANCING/INCENTIVES

- Community Improvement Districts— including a stand-alone CID for Margaritaville with a request for bonds
- Certainty IRBs – with a 10-year PILOT schedule for each component of Homefield
- UG Land – Approximately 70 acres of UG land for nominal consideration (versus \$3M payment in 2020 agreement)

STINSON

There are some other incentives in this project as well. I will hit them quickly. This project also contemplates having community improvement districts. You may recall that there was a CID for Schlitterbahn that has since been terminated and has gone away. Our development agreement contemplates that there might—for Homefield, contemplates there might be one or more additional CIDs that could be used out there. Most of those would be done on a pay-as-you-go basis. We really kind of lay a framework for those to come back to Commission for specific approval as and when we know some more detail about those. The developer has telegraphed that they are anticipating and are, in fact, going to ask us for a specific standalone CID for the Margaritaville Hotel. That would be a 2% CID, and they will be asking to sell bonds related to that CID. Again, the UG would have to take separate Commission action for that, but it is contemplated in the document that that's coming.

Additionally, we would do IRBs in connection with the project, Industrial Revenue Bonds. These are what I would call certainty IRBs where they really serve two purposes. One, if we issue IRBs for the Homefield components of the project, the developer would enjoy an abatement of sales taxes on construction materials and labor as they build these assets. Two, we would agree to a payment in lieu of tax schedule that's attached to the agreement as Exhibit 18 that would specifically say how much property tax the developer would pay for the Homefield assets over the course of the first 10 years of our agreement. It really provides both parties with certainty about property taxes for the first 10 years.

Finally, I'll mention the UG land. There's approximately 70 acres of property out there that the UG owns. Our 2020 version of this agreement contemplated the developer paying \$3M for that 70 acres; however, it's important to remember that was never \$3M that the UG was going to receive. That money was pledged to pay the 2015B bonds that we had backed. It was really a way of buying down that \$11M of 2015B bonds, so instead, you had \$8M of outstanding debt. That \$3M was passed through directly to the 2015B bonds. Now that those are being paid in full and satisfied with the first monies from this project, that payment is no longer necessary. So, the UG is agreeing to transfer that 70 acres to the developer for nominal consideration, essentially for free.

DONATIONS/DOWNTOWN INVESTMENTS

- Schlitterbahn's agreement included annual donations to foundations and non-profits
- Homefield agreement calls for investments in new projects in downtown and historically urban areas of KCK
- \$4.35M of investments within 3 years of the new agreement (increased from \$3.75M in prior agreement)

STINSON

Donations and downtown investments. Some of you will remember that the Schlitterbahn development agreement included a provision that required annual donations to foundations and non-profits. It was used by commissioners, sort of carved up and went to various different programs along with the casino money, and that's what happened over the years. You may also recall that when we got late into the life of Schlitterbahn, they quit making those payments. We became concerned that money was always going to be uncollectable.

Two things happened in the 2020 agreement. One, the developer and their team agreed that when they acquired the land from Schlitterbahn, they were going to make Schlitterbahn pay us what was outstanding. I think it was \$375K. So, Schlitterbahn made its final donation payments because the developer forced them to at the land closing.

Two, going forward, the developer said that it would make investments in downtown and historically urban areas of KCK instead of making these donations. That commitment in 2020 was \$3.7M which the developer was required to invest in downtown and other areas nearby in the first three years after the agreement.

In this new agreement before you, that money has been scaled up a little bit, proportionate to the increase in the potential STAR bonds, so it's \$4.35M within three years. Those are projects that would be selected by the developer and approved by the County Administrator.

MBE/WBE/LBE PARTICIPATION GOALS

- Construction: LBE – 18%, MBE – 15% and WBE 7%
- Professional Services: LBE – 18%, MBE – 13% and WBE 8%
- Remedy if Failure to Comply: a 4% reduction in available STAR Bond proceeds

STINSON

I believe this is my final one. For those who have been around for years, you're very familiar with these. For those that are newer, the UG always has LBE/MBE/WBE participation goals in its projects. What you see on this slide are the participation goals for both construction and professional services. The developer has agreed to use best efforts to hit these goals. If there is a failure to comply, we are always looking for some teeth in these agreements, some remedies. If the developer fails and it's determined that they did not use best efforts to achieve it's goals, the remedy in this one is a 4% reduction in the available STAR bond proceeds. Given the size of the incentive, the STAR bonds in this thing, that's a very significant number.

Mr. Chairman, I'll stop there. I know that's a lot of information very quickly. We're obviously happy to go into greater detail about anything that's of interest to you and the members of the committee, but I hope this is helpful.

Chairman Burroughs said thank you, Mr. LaSala, and thank you, Katherine, and Robb Heineman, for your overview. I will state publicly that this project is a lot more transparent tonight than it was even six weeks ago. It is a project that I believe many of us whose concerns were raised have been addressed. With that, I will ask if there are any questions from the Commission.

Ms. Carttar said one quick thing to add before we get to the questions. I just wanted to mention quickly that because this is a STAR bond project, the state is a critical component of our partnership in all of this. We have been working with the Department of Commerce and Lieutenant Governor throughout now for years, literally, to get this project to a point where everyone feels comfortable; everyone is kind of in lockstep moving forward. That is the reason, if people are wondering why this actually was bumped from our last ED&F meeting. The state had requested just a little more time to review, make sure that they were good to go. They are. There are very few changes. They just needed that little extra time. So, just wanted to let everyone know that thanks to the Secretary of State and Commissioner Burroughs, in his state role, has also been very helpful in making sure that we're all locked up and moving together to make sure this project moves forward.

Chairman Burroughs said the purpose of slowing this project down just a little bit was to ensure that state had a chance to review the documents and accompanying agreements. When we deal with STAR bonds, we're not only dealing with our tax dollars, we're dealing with the state's tax dollars. It's imperative that we get things right.

Commissioner Townsend said I've got some questions. It's kind of all over the place. Counselor LaSala, I don't know if you would address these or not, so I'm just going to let them fly and then whoever can best address it, that will be fine. In no particular order. Was trying to keep up with the money part of it first as Ms. Carttar was going through it. So, I guess in sum with the issuance of this \$130M, our obligation under the Series B bonds will be paid off immediately? Will there be any subsequent Series B bonds or other obligations of that type later, or that extinguishes this type of bond?

Mr. LaSala said it extinguishes this type of bond. There is not an expectation that we would issue additional bonds that would be backed by the UG. **Commissioner Townsend** said okay.

Mr. LaSala said to be clear, though, Commissioner, it will not fully retire the Series A bonds that are also out there and outstanding; however, the new development activity here goes a long way to getting those bonds back on track as well. So, the UG does not have a general appropriation pledge behind the 2015A bonds. They will remain out there and outstanding, but they're in much better shape if we do this project than if we don't.

Commissioner Townsend asked, what is the circumstance under which that second tranche of money might be issued, the \$50M I believe it was? The first would be the \$130M and then it sounded or I understood, maybe, maybe not, there's a need for an additional \$50M?

Mr. LaSala said it's an additional \$20M to get to a total of \$150M. We'll only ever get there if, and to the extent number one, the developer fully delivers the three components of Homefield and the Margaritaville Hotel, that's a threshold requirement, and there's enough other private activity out there and enough sales tax revenues to support another \$20M in bonds.

Commissioner Townsend said so let's segue to the Margaritaville component and the expected, or is it expected, or a required minimum nights associated with that aspect of the project?

Mr. Heineman said it's required in our agreement with Perfect Game, the 75,000 room nights. Then, our expectations, just based on the number of teams—if you think of these events, they bring in 250 to 300 teams per event, and there's probably 16 players per team and a couple of parents or grandparents per kid. You can see quickly that if you're doing that for call it 35-weeks a year, we should blow through that number. To be real transparent and candid with you, I mean, when they have those tournaments, the flagship and the tournament headquarters will be here in Kansas City, Kansas. We'll be forced to use other baseball fields throughout the metro to help support this.

The way that our agreement is written is the championship games will occur kind of here on premise, and the control of all the room nights will actually come through Homefield. The waterfall in which they work is first, they will be onsite inside of this STAR bond district. Secondly, they would remain sort of in Village West. Third, they go to KCK at large. And then,

sort of lastly, if we exhaust all those, they stay in the State of Kansas. That's the way the room nights wind up being booked vis-a-vis this project.

Commissioner Townsend asked, if you don't do this, then this happened kind of aspect to it, if that 75,000; 7,500 or 75,000? I wrote 75,000. **Mr. Heineman** said 75,000 is the number. It's a big number.

Commissioner Townsend asked, so, if that number is not obtained, then what?

Mr. Heineman said we do have some remedies inside of our agreement if it's not; but, again, with us controlling sort of the supply, meaning we're actually booking the rooms, we don't anticipate that being an issue unless there's obviously there's different force majeure stuff. There's COVID, there's different things like that that I suppose could wipe us out for some period of time, but now our expectation is based on the typical schedule that what we feel fine about executing on that number.

Commissioner Townsend said well that's great. I hope that's truly achieved; not wishing any force majeure circumstances. It's just incredible, 75,000.

Okay, with regard to the Schlitterbahn location, what's on there now because I understand the ballfields have been relocated, so what would be at the old Schlitterbahn site now?

Mr. Heineman said primarily it's going to be the Margaritaville Resort is really in that area. Then, obviously, some of the parking areas and some of the entrance areas. That's where the Milhouse apartment project is located. So, those are the two primary users. Then there's still pieces of ground there that we have available that we'll continue to try to attract other tenants to those areas.

Commissioner Townsend said okay, I see them now on this pledge.

With the enlargement of the number of fields that is anticipated now, was there any corresponding increase of what our local kids, their access to the use of the field would be? If someone could kind of refresh what our kids would be able to access or the school districts. I'm looking at some kids. I have to say I have to brag on them in the Parks and Rec. This summer, opening the Quindaro Park that had been a three-year—that new ballfield, which by the way, needs a new scoreboard—but to give those kids an opportunity to throw from the mound out there from

some of the new fields that you're talking about. I was quite envious and impressed when I saw the analytics, the correlation between the on-field analytics of that, and just from your regular old [inaudible] will any of our kids have the use of those fields?

Mr. Heineman said yeah. Let me answer that in a number of different ways. So, around all components, all the Homefield components and Perfect Game, we will have various kind of privileges that the local, not only kids, but just the local citizens will have whether that's discounted rates, free access, special events, advance access, all different things of that nature. Particularly on baseball, what we do have in our agreement with Perfect Game is that we will have "Homefield teams", which those teams will be comprised of local kids, that will at least have access for one team to every tournament that they hold, which is substantial because typically the entrance fees to get into these tournaments are upwards of \$4,000 or \$5,000. That's not an insignificant thing.

In addition to Perfect Game, we, at Homefield, will be running our own baseball program as well. We very much will be looking to attract kids from the metropolitan area to that club just because of their proximity to the fields and such. At some point, I'm sure that we're going to have to figure out some transportation plans that may work in conjunction with that to make that, to really breathe some life into it. But no, I think you have our commitment. Even when we've talked with Perfect Game, I mean, they're already talking with the community college around allowing them to use some of the fields for some of their bigger events. So, yeah, I think there will be a very good collaboration between kind of all the tenants out there and the local population.

Commissioner Townsend said that will be something I will be really following and looking to assist in any way that I can to get these young kids to use those fields, or enjoy those fields. Maybe, with those analytics, when I throw the next pitch out, I will really look like a pitcher and not a bowler. So, I'm going to let that go. Those were the only things that I could scribble down at that level, so I appreciate it. Thank you very much.

Chairman Burroughs said I would like to welcome Senator David Haley, member of the BPU, to our meeting this evening.

Commissioner Davis said I just have a couple of questions as well, and appreciate Commissioner Townsend's exchange because it did kind of get at some of the things.

Could we first, and I know we've been kind of email exchange, but the PILOT payments were not in the slides. I think it's important for our community to know what the PILOT payments will be just so that we have a clear understanding of what's going on in our tax base, and then I have a few others.

Mr. LaSala said on Exhibit 18 of the document, we have already agreed with Homefield about the proposed PILOT payments for the Homefield building and for the baseball component. We don't have that yet when it comes to Homefield outdoor because it's still in the design phase, still in evolution. We just didn't feel like we had enough information to agree to specifics there. But, for the Homefield building, year one, the PILOT payment would be \$241,253 and it grows incrementally over time to \$263,855 in year 10. When it comes to baseball, year one is \$106,703 and it grows incrementally over time up to \$116,699.

Commissioner Davis said okay, so those are the payments that are going into our tax coffers. This is just kind of public information so folks understand. These folks are paying something into the tax coffers.

I want some clarity on the \$4.35M investment that Homefield is making. What is that exact process? What are your expectations? It's very exciting. I look forward to it. But I just—even the language in the contract is fairly vague as far as the process goes. So where do you all expectations for that.

Mr. Heineman said honestly, I think our expectation is that we're going to have lots of ideas brought forth to us by you, by the various commissioners. Obviously, we're motivated to go find projects that we believe will be catalysts in the community. We've made it very clear that we do want these to be for—profit projects, but we're open to—we really don't have any preconceived notion on what exactly it is we're going to go do with these. Obviously, to the extent that they have synergies with our base business, which obviously is sports, youth athletics, events, those will probably be things that will be particularly attractive to us. I think we have looked at some things, kind of housing-based projects, in downtown that are attractive to us.

So, I really think now that we feel like we're to the point where we're going to have this development agreement finalized. I think the onus is on all of us to build a pipeline on projects that we think will be helpful to the community. We're highly motivated to do it while we do have whatever the timeline is. Is it three years, Todd? **Mr. LaSala** said it's three years. **Mr. Heineman**

said you think three years is an eternity. In the development world, I think we all know it's not, especially when you have Omicron and COVID running around the place. So, our expectation is that this is something that we're going to have to collaborate on and work together. We hope these are all highly visible, high profile projects that help the community.

Commissioner Davis said my last question, I just want to recap for the community, because we threw out a lot of numbers. I just want to make sure what Wyandotte is getting, right? You're getting hundreds of thousands of dollars in PILOT payments, 500 tickets—please correct me if I'm wrong here, you all—a year for Parks and Rec for admission for our kids. Of course, the \$4.35M within three years after the agreement for some development in east KCK and downtown KCK.

My last question is the school districts. Could you all kind of clarify what you want your relationship to be and how our school districts are going to benefit?

Mr. Heineman said sure, I'm happy to do that. Then the one thing that I just want to kind of add to that list of things that you said is while we outlined kind of what the PILOT payments are just on the Homefield buildings, we have hundreds of other acres of land out here with tenants like we mentioned and medical office and retail. So, there will be hundreds of thousands of more, hopefully millions of dollars more of property tax being paid out on this site over time so, I don't want to forget that.

When we cut these kind of deals, we only kind of document sort of what we think or know at the time. So, again, when we talk about 500 free tickets, well, I mean, look, may come up with a project or program that says on days off, we want to work across the entire school district and bring the entire school district out to the waterpark. I don't know, I'm making up. Those are the sorts of things that I think we need to talk about in the moment and make it happen. We're completely open to any of those things.

I do think that, and I'm speaking more as Homefield than I am sort of a developer right now, I think around athletics, in particular, around the school districts, we would like to be highly involved with what's going on there. There are tons of great amateur athletes playing inside this community that probably aren't getting the resources they need, the coaching that they need. So, I think we'd like to change that. I think we'd like to see—obviously, what we've tried to do on the Sporting Kansas City side, which Greg Maday and I are both involved in Sporting, is to the extent

that we have kids that come from the Kansas City metropolitan area that wind up playing on the field for us, that's great. That's great for our fans. That's great for our community.

I think around all these other sports now that we're working in, we feel the same way at the Homefield location that we want to have kids from Kansas City, Kansas, that come up through our system are trained and succeed, whether that's becoming an athlete, getting a college scholarship, or just feeling better about themselves. So, I think all those things are key points and key parts of the relationship that we want to have with the community.

Commissioner Davis said that is what I love to hear.

Commissioner Stites said I just want to say thank you everybody that worked on this project and finally got us to this point. It was long overdue that we got rid of the eyesore that was out there, and I appreciate the Homefield group stepping up and investing this type of money into our community and my district. I'm proud to have that out there. I think it's something that all of us in Wyandotte County— and I know this to kind of being a little nitpicky, but we keep saying kids from Kansas City, Kansas, kids from Kansas City, Kansas, which is very important, but I represent Bonner Springs and Edwardsville also. I want those same opportunities for those kids in Bonner and Edwardsville to be able to utilize the facilities. I know they will be. I just wanted to add that in there. I think it's important that we're inclusive of all of Wyandotte County, not just Kansas City, Kansas. But, again, I want to say thank you to everybody, and look forward to moving this and voting yes and moving this forward.

Mr. Heineman said, Commissioner, thanks for that. You've been a very helpful partner for us here over the course of the last whatever you'd say, two months. Really appreciate that and yeah, absolutely. I mean, this will be completely inclusive. Bonner and Edwardsville will be heavily involved with what we're doing. We're going to do everything we can to try to find the next great athletes coming out of this area, so appreciate all your support and the kind words. Thanks.

Commissioner Stites said well, the last thing I'll add to that, I'm a little bit long in the tooth so I don't know that I'm going to be able to get to that next fine athlete but I'm a good eye and can point. **Mr. Heineman** said we'll have to get you in that hit tracks machine and see if you can hit

a 90-mile an hour fastball, see how you do with that. **Commissioner Stites** said I don't even want to drive 90.

Chairman Burroughs said thank you Commissioner Stites. They do have a medical facility onsite. Any other comments from the Commission? Any questions? I see no other hands. I will state that I truly believe having an opportunity to allow the state to review this contract in light of a new administration, it was a respectful and prudent thing to do. And I want to thank the commissioners for their support in allowing the Secretary of Commerce and their legal team to review the contract. Todd, I want to thank you for your overview this evening. Katherine Carttar, you gave a very transparent review tonight on why we needed to go through this one more time. And Robb, thank you for your foresight in developing in our community and wanting to develop in our community. Wyandotte County is a very proud community, and we look out for our own and to have partners at the table that are willing to sit down and have those tough discussions and listen to the Commission. I commend you for that and your team.

I look forward to the opportunity to retire the B Series Bonds. I don't know how the UG got involved in that and was responsible for those funds, but I'm pleased to see those retired. Thank you for the opportunity to do just that. It frees up additional dollars in our community to address some of the concerns of our constituents.

This goes back to Commissioner Davis' comment in reference to the PILOT, if my rough math serves me correctly and somebody can do that, I averaged out the \$241K to \$263K for 10 years at \$250K a year and that adds up to \$2.5M in 10 years. Then I looked at the \$106 to \$116 on the PILOT for the baseball portion at \$1.1M because that's, I looked at \$110M over an average of 10 years. So, we're looking at \$3.6M that is coming in in revenue to the local government. Commissioner Davis, that's in response to your question, and I'm just doing my rough math so if that's not correct, Katherine, please correct me. **Mr. LaSala** said you're in the ballpark.

Chairman Burroughs said well, that's great. I hope to be in the ballpark when this comes to fruition, so I appreciate that.

At this particular time that's the only comments I have. I know that I personally have toured the site a number of times with Commissioner Stites and had a chance to view the vertical construction that's going on. Commission, we have more work to do as this project advances and moves forward. I want to thank the Department of Commerce for their expedited approach to

reviewing the contract. Once again, this was a very transparent presentation this evening. I think it's important to the community that we, as commissioners, have a chance, as well as the developers, we are proud of this development and ready to move it forward. So, with that, I will ask the Clerk if there's any public comment. **Brett Deichler, Unified Government Clerk**, said there were no comments received.

Chairman Burroughs said thank you. With that, Commission, I would ask—this is an action item, and I do need a motion.

Bridgette Cobbins, Assistant County Administrator, said, Commissioner Burroughs, we do have someone in attendance, they have their hand up. A public person, Elnora Jefferson, who would like to speak before you vote.

Chairman Burroughs said I do appreciate that. We do want to allow our attendees the opportunity to speak.

Elnora Jefferson said yes, thank you very much, Chairman Burroughs, for allowing me to speak. The question I have, and it may be premature, so I'm willing to state that, is on the donations that were mentioned in the presentation. The donations for the downtown area and also nearby urban cores. It says something that will be decided on how those funds are expended by our local Commission or is that something that will be embedded in the development agreement?

Chairman Burroughs said thank you for that question, Ms. Jefferson. Staff?

Mr. LaSala said the development agreement calls for each of those investments to be approved by the County Administrator. So, it is not the—and they're not donations, they are investments made by the developer. The document says that they would be reasonably approved by the County Administrator.

Chairman Burroughs said, Ms. Jefferson, thank you for that question. That was a question that I had raised a while back in the original agreement that the Commission should have a chance to

weigh in on those expenses in reference to developments. It stayed in the Administrators' hands, and I would ask that we may look at that part of the contract as we move forward. It's a very small amount in reference to investment within the community. I think the Commission has the authority, as well as the responsibility, to advance and spend those dollars at the advice of the Administrator, but to put it in Administrator's hands, I think that was a question that was raised and I would ask Counsel to give us some guidance on that comment. I'm for one that clearly indicates that the Commission should have a chance to review those development agreements so that we can determine if those are valid uses of those dollars.

Mr. LaSala said I would say, Commissioner, it is really up to you. I think the staff is agnostic about this point. If you would prefer to have those approvals made at the Commission level versus the County Administrator level, that's entirely up to you and the committee and the Commission. That's ultimately your call. I think the developer originally requested it this way because it streamlines the process and it would maybe move faster, but again, that's entirely up to you and the policymakers.

Chairman Burroughs said does anyone from the UG staff have a comment they'd like to make in reference to that question or comment. Seeing none, I will recognize Commissioner Davis.

Commissioner Davis said so, I guess, this puts us in, and for me, unfamiliar territory. If we vote to approve this, is that language regarding the \$4.35M now codified and unchangeable or is it possible for us to put a conditional motion in which we approve it, but with the expectation that the language will change from County Administrator to the Commission. What's that process like?

Chairman Burroughs said thank you, Commissioner Davis, because as we all know, we have an Interim Administrator at this time. It would be beneficial if we had clarification on how those monies would be expanded? So, I will ask Legal if they're prepared to make a statement this evening.

Patrick Waters, Deputy Chief Counsel, said yes, the committee tonight could make a motion to amend that language and we could have that language changed as soon as the full commission

vote. Obviously, that is assuming—we do have another party in this with the developer who has the right to be in full agreement on changes, and so I don't know if Mr. Heineman is prepared to speak to that tonight or wants to give some thought to that? But, obviously, any changes we would make to the document, as it stands today, would have to be approved by them as well.

Mr. Heineman said, Commissioner, I think our perspective is the practical reality of how this is going to go, we hope, is that we will have various commissioners bringing us concepts or ideas that the public maybe has vetted with them. So, we'd expect that there's going to be Commission sponsors on these projects as we look at them anyway.

I think our only perspective is, we just never want that money to be a political hot potato. We want to, if there are projects that are viable that we think are good for the community, we want to get them passed. So that's it, that's why we had done it the way we had done it. But again, we're completely open if you'd like to switch it. We don't have any problem with that, but again, I just kind of want to be on the record that we just want to make sure that we can get this done because we do have a timeline and while it is three years, it is only three years, so we've just got to make sure we're efficient and getting projects through Planning, and through those approvals.

Chairman Burroughs said thank you, Mr. Heineman. I do see a hand raised by David Haley, BPU Board Member.

BPU Board Member Haley, said this has been a most provocative discussion. I am new. This is my first time on a full meeting with this. I'm excited to be a part of it, and with the project that's outlined. Full disclosure, here in the legislature, I have not supported ongoing STAR bond projects as a whole. I did not support this. I passed on it.

I'm encouraged, because as you mentioned, the full review and it has come back now having been presented to the state, and it seems like the due diligence now to me, this skeptic, who has seen so many projects go to one silo of our county, Wyandotte County, and no benefit emerging, and we left usually holding the bag. I want to know, and I did want to say that it does seem like there's been better due diligence paid to this project.

So, Commissioner Burroughs, Mr. Chair, and members, I want to say again, a bit of hesitancy knowing it was raised that some of the residual or byproduct benefits conferred not just

to one part of our beloved Wyandotte County, but that we would see that high tide lift more boats from dropping off and I'm glad to see you're paying off the Series B. Fantastic, that we're taking care of that. You're MBE/WBE fallback at the 4% if those goals are not met, wonderful. These are other areas having been around when we initially did the Speedway, as I was. A part of those original STAR bonds that these provisions that were not met, the investment into other parts of the communities, whether it's the \$4.2M [inaudible].

Chairman Burroughs said David, you're muted. **BPU Board Member Haley**, said it wasn't me, but I've unmuted again. All right, that's the hook. I only saying that this is tremendously a move from a skeptic who's been around from the original issuance of STAR bonds in our community and haven't seen them materialize. Now, I do hope we do have a property tax, that there's a full property tax would be on this, that I didn't see if that was covered or not, but I make that assumption it is.

Mr. LaSala said yeah, that's right. We're making these IRB deals with the Homefield components, everything else is full property. We have not done anything else with the property taxes.

BPU Board Member Haley said well great, that 70 acres, I did see 70 acres. You've been a little bit modest Commissioner Burroughs. He was the original author that put the 400 acres for the ancillary development and for the Speedway that has become the Legends. That was the Burrough's amendment, if I remember correctly, correct me if I'm wrong. So, to see that we are now having these provisions, where, for that ancillary development, we will have property tax, of course, as mentioned; I'm looking to what input our utility, the BPU, will play. There has been some concern in years past that there were stranded costs for Village West developments that were not necessarily recouped by the ratepayers who contributed to that. So, I would hope that there would be, and I'm not privy to that, that agreement as well, but these are the kind of concerns that I had. They've been pretty well allayed here this evening. I just want to commend each of you that presented for making a skeptic, a recalcitrant to having been around for these sort of provisions, feel a little bit better and thank you. I'm sorry I went well beyond that, but I just wanted to vent just a bit on how this process appears to be going.

Mr. Heineman said thanks for the support, Senator.

Commissioner Davis said so we can get this show on the road, and please correct me, Mr. Waters if my motion is out of order here, I will make a motion to approve with the condition of changing Section 7.18 and exchanging the language from approval by the County Administrator to approval by the majority of the Commission.

Action: **Commissioner Davis made a motion, seconded by Commissioner Stites, to approve with the condition of changing Section 7.18 and exchanging the language from approval by the County Administrator to approve by the majority of the Commission.**

Mr. Waters said that is acceptable, Commissioner.

Chairman Burroughs said, Counsel, we do have a motion by Commissioner Davis and a second by Commissioner Stites to change Section 7.18 within the contract. Counsel, you said that it was acceptable. I want to ensure that everybody understands exactly what that motion accomplishes and Commissioner Davis, I believe, you took the responsibility of those funds being spent by the Administrator to the responsibility of the Commission's by a majority vote of the Commission and I'm assuming that's a simple majority. **Commissioner Davis** said yes.

Chairman Burroughs said thank you for that clarification. Any comments or questions in reference to the motion? I see no hands. Clerk, do you see any? **Mr. Deichler** said I do not, Commissioner.

Chairman Burroughs said at this time I'll ask the Clerk to please call roll on the amendment.

Roll call was taken and there were six "Ayes," Haley, Davis, Townsend, Stites, McKiernan, Burroughs.

Chairman Burroughs said thank you, committee. The next point of order is a motion to approve the resolution that we have before us evening, the agreement. I would ask that it be presented as

amended. So, if there's a motion to move this forward, it needs to be as amended, so I would entertain a motion.

Action **Commissioner Davis made a motion, seconded by Commissioner Stites to move forward as amended.**

Chairman Burroughs said we do have a motion and a second to approve the amendment of Assignment and Assumption of Development Agreement for Homefield development as amended. I will ask the Clerk to please call roll.

Roll call was taken and there were six "Ayes," Haley, Davis, Townsend, Stites, McKiernan, Burroughs.

Chairman Burroughs said thank you, committee. That concludes our business for the evening. I want to thank those that joined us this evening. I want to thank the committee for their attentiveness. I do want to thank those who joined us this evening in the presentation, staff, as well as the developers and counsel for their transparency and your guidance this evening. Thank you. This meeting is adjourned.

Adjourn:

Chairman Burroughs adjourned the meeting at 6:16 p.m.

tpl/am



Staff Request for Commission Action

Tracking No. 211863

Full Commission Meeting Date: 8/25/22

Committee: Economic Development & Finance

Date of Standing Committee Action:
(If none, please explain):

Publication Required: Yes 9/1/2022

<u>Date:</u> 07/27/2022	<u>Contact Name:</u> Patrick Waters	<u>Contact Phone:</u> x5079	<u>Contact Email:</u> patrickwaters@wycokck.org	<u>Department/Division:</u> Legal
<u>Item Description:</u> Ordinance correcting an error in the legal description and map pertaining to the Village East STAR Bond District to properly reflect the original District boundaries previously approved, submitted by Patrick Waters, Deputy Chief Counsel.				
<u>Action Requested:</u> Approve				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> Ordinance 2022 Expanded STAR Bond District Amendment (002)				

(Published in *The Wyandotte Echo* on _____, 2022)

ORDINANCE NO. O-__-22

AN ORDINANCE AMENDING THE BOUNDARIES OF THE STAR BOND DISTRICT COMMONLY KNOWN AS VILLAGE EAST IN THE CITY OF KANSAS CITY, KANSAS.

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas (the “Unified Government”) desires to promote, stimulate and develop the general and economic welfare of Kansas City, Kansas and the state of Kansas (the “State”) and to assist in the development and redevelopment of eligible areas within Kansas City, Kansas, thereby promoting the general welfare of the citizens of the State and the Unified Government, by acquiring property and providing for the development and redevelopment thereof and the financing relating thereto; and

WHEREAS, pursuant to the provisions of K.S.A. 12-1770 *et seq.*, as amended, as now authorized under the STAR Bonds Financing Act, K.S.A. 12-17,160, *et seq.*, as amended (the “Act”), the Board of Commissioners of the Unified Government (the “Governing Body”) on October 20, 2005, adopted Ordinance No. O-76-05, which created a redevelopment district within Kansas City, Kansas (the “City”) known as the Vacation Village STAR Bond District, now commonly known as the Village East STAR Bond District, the boundaries of which were defined in said Ordinance (the “Original Village East STAR Bond District”) and contained one redevelopment project area; and

WHEREAS, on November 14, 2005 a Vacation Village Special Bond Project Plan (“Original Village East Project Plan”) was filed with the Unified Government Clerk; and

WHEREAS, on November 14, 2005 the Planning Commission of the Unified Government made a finding that the Original Village East Project Plan was consistent with the intent of the City's comprehensive plan for the development of the City; and

WHEREAS, on December 20, 2005, after proper notice in accordance with the Act, a public hearing was held on the Original Village East Project Plan and the Governing Body then adopted Ordinance No. O-96-05 approving the Original Village East Project Plan; and

WHEREAS, on December 23, 2005 the Secretary of Commerce of the State of Kansas (the “Secretary”), determined that the Original Village East STAR Bond District was an “eligible area” under the Act, designated the redevelopment project as a “special bond project” and approved the issuance of STAR Bonds for the project; and

WHEREAS, in 2014 the Unified Government determined that it was necessary and appropriate to add certain property to the Original Village East District that was a part of the Prairie-Delaware STAR Bond District (commonly known as the “Village West STAR Bond District”) originally created in 1998, upon satisfaction of certain conditions; and

WHEREAS, in 2006, pursuant to Ordinance No. O-45-06, the Village West STAR Bond District had been amended to remove the following real property (the “**Excluded Property**”):

All of Lot 20, Block A, Tourism District, a subdivision in Wyandotte County, Kansas, according to the recorded plat thereof, and All of Lots 21, 22, 23, 24, 28, 29 and 30, Ballpark of Village

West, Third Plat, a subdivision in Wyandotte County, Kansas, according to the recorded plat thereof.

from the Village West STAR Bond District so that all the sales tax revenues generated within the Excluded Property would be paid to the Unified Government and the State of Kansas and would not be used to pay STAR bonds; and

WHEREAS, an Amended and Restated STAR Bond District Plan dated July 8, 2014 (the “Amended Village East District Plan”) was filed with the Clerk, which proposed expanding the Original Village East STAR Bond District to add additional property from the Village West STAR Bond District (as expanded, the “Expanded Village East STAR Bond District”) and dividing the Expanded Village East STAR Bond District into five (5) project areas; and

WHEREAS, in accordance with the Act, on August 28, 2014 the governing body of the Unified Government held a public hearing to consider approval of the Expanded Village East STAR Bond District, after proper notice in accordance with the Act; and

WHEREAS, on August 28, 2014 the governing body of the Unified Government passed Ordinance No. O-47-14 that approved the Expanded Village East STAR Bond District, and such ordinance was published on September 4, 2014; and

WHEREAS, the Expanded Village East STAR Bond District, and specifically Project Area 4 within such district (“Project Area 4”), was intended to include the real property within the portion of the Village West STAR Bond District designated as “Project Area B,” excluding the Excluded Property that had previously been removed from the Village West STAR Bond District pursuant to Ordinance No. O-45-06; and

WHEREAS, the Village East STAR Bond District was subsequently further amended (a) on August 13, 2015 when the Governing Body passed Ordinance No. O-54-15 that approved the First Amended STAR Bond District Plan and (b) on June 10, 2021 when the Governing Body passed Ordinance No. O-80-21 that approved a further expansion of the Expanded Village East STAR Bond District (as further expanded, the “Village East STAR Bond District”) and the Second Amended STAR Bond District Plan; and

WHEREAS, it has recently been discovered that due to a scrivener’s error, Ordinance No. O-47-14, Ordinance No. O-54-15 and Ordinance O-80-21 inadvertently included the Excluded Property within the Expanded Village East STAR Bond District, and thus contained incorrect maps and legal descriptions of the boundaries of the Village East STAR Bond District as described therein; and

WHEREAS, the documents related to bonds issued in 2015 pursuant to the project plans for Project Area 4 assumed that the Excluded Property was not included in the Village East STAR Bond District, and therefore any sales tax revenues generated from the Excluded Property would not be available to implement any such project plans; and

WHEREAS, the Excluded Property includes 30.6 acres, which constitutes a “de minimis” portion of both the Village East STAR Bond District (989.9 acres) and Project Area 4 (572.11 acres), and based on the facts set forth herein, the Governing Body hereby finds it necessary and appropriate to remove the Excluded Property from the Village East STAR Bond District, with the boundaries of the district as revised by this Ordinance as show in the map attached hereto as **Exhibit A**.

NOW, THEREFORE, BE IT ORDAINED BY THE GOVERNING BODY OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, AS FOLLOWS:

Section 1. The Unified Government hereby removes the property legally described as follows from the Redevelopment District:

All of Lot 20, Block A, Tourism District, a subdivision in Wyandotte County, Kansas, according to the recorded plat thereof, and All of Lots 21, 22, 23, 24, 28, 29 and 30, Ballpark of Village West, Third Plat, a subdivision in Wyandotte County, Kansas, according to the recorded plat thereof.

Section 2. The Unified Government shall, and the officers, employees and agents of the Unified Government are hereby authorized and directed to, take such action as may be necessary or desirable to carry out and comply with the intent of this Ordinance.

Section 3. This Ordinance shall take effect and be in full force after its adoption by the Unified Government and publication once in the official newspaper of the Unified Government.

PASSED by the Governing Body of the Unified Government on _____, 2022 and **APPROVED AND SIGNED** by the Mayor/CEO.

Mayor/CEO

(Seal)

ATTEST:

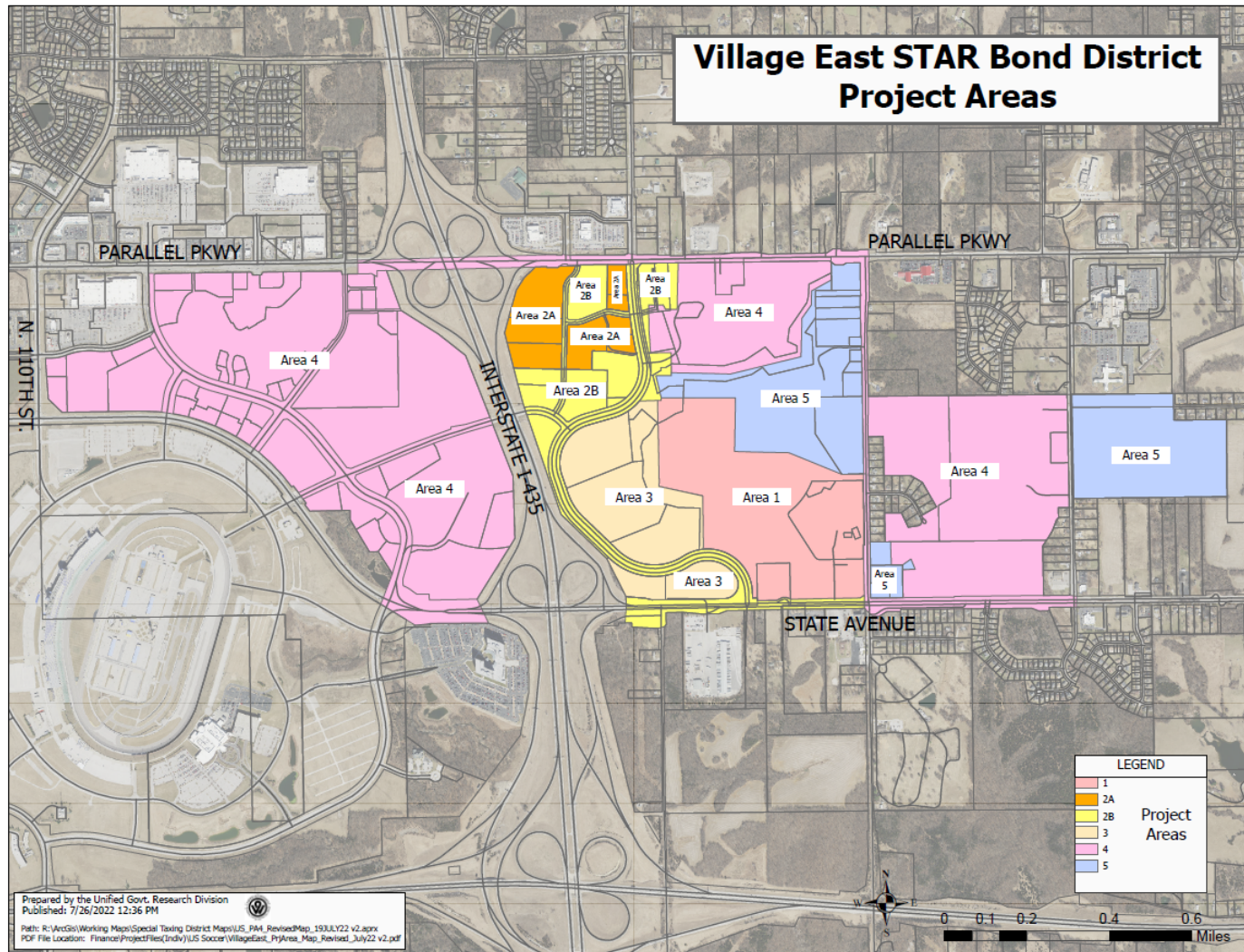
Unified Government Clerk

APPROVED AS TO FORM:

Chief Counsel

Exhibit A

Map of Village East STAR Bond District and associated Project Areas





Staff Request for Commission Action

Tracking No. 211864

Full Commission Meeting Date: 8/11/22

Committee: Economic Development & Finance

Date of Standing Committee Action:
(If none, please explain):

Publication Required: Yes 8/18/2022

<u>Date:</u> 07/27/2022	<u>Contact Name:</u> Jeff Fisher	<u>Contact Phone:</u> x5415	<u>Contact Email:</u> jfisher@wycokck.org	<u>Department/Division:</u> Solid Waste
<u>Item Description:</u> Ordinance Creating a Solid Waste Enterprise Fund, submitted by Jeff Fisher, Executive Director of Public Works. <i>It is requested that this item be fast tracked to the August 11, 2022 full commission meeting.</i>				
<u>Action Requested:</u> Approve and fast-track to August 11th				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> Solid Waste Enterprise Fund - final				

(Published _____)

ORDINANCE NO. _____

AN ORDINANCE relating to Chapter 31 – Solid Waste, creating a solid waste services enterprise fund and providing for an annual adjustment to said fund.

BE IT ORDAINED BY THE COMMISSIONERS OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS:

Section 1. That Article I, Section 31-17 of the Unified Government Code of Ordinances is hereby amended and new Section 31-18 is hereby added to read as follows.

Sec. 31-17. – Service fee.

- (a) *Purpose and authority.* The solid waste services fee levied by this article has the purpose of paying for the service of collection and disposal of solid waste, of paying the cost of a residential recycling program, and of raising revenue to fund the solid waste collection and disposal costs of the unified government. The revenue collected ~~may~~ shall be used to pay for all costs relating to solid waste services including without limitation the unified government contract for the collection and disposal of residential and municipal solid waste, house hold hazard waste, any curbside recycling programs, community waste collection and clean up programs, collection and disposal of street sweepings and all trash and debris collected by the ~~street department and the park and recreation department~~ unified government departments, and the Solid Waste Environmental Liability Fund created by Ordinance No. 65837. The unified government's authority to levy the fee is derived from article 12, section 5(b) of the Kansas Constitution and K.S.A. 12-137 and 12-138. ~~The fee shall be a tax, excise, fee, charge or other exaction levied for revenue purposes.~~
- (b) Levy and payment of fee and effective date.
- (1) Effective January 1, 2015, a monthly solid waste fee in the amount of \$15.40 is hereby levied on all single-family residences and all residential units in buildings containing not more than four dwelling units in the city.
 - (2) Effective January 1, 2020, a monthly solid waste fee in the amount of \$15.65 is hereby levied on all single-family residences and all residential units in buildings containing not more than four dwelling units in the city.

- (3) Effective January 1, 2021, a monthly solid waste fee in the amount of \$16.00 is hereby levied on all single-family residences and all residential units in buildings containing not more than four dwelling units in the city.
 - (4) Effective January 1, 2022, a monthly solid waste fee in the amount of \$16.25 is hereby levied on all single-family residences and all residential units in buildings containing not more than four dwelling units in the city.
 - (5) The fee shall be billed and collected through the administrative departments of the board of public utilities of the unified government and the board of public utilities may discontinue water services to premises for which the fee has not been paid.
 - (6) The solid waste fee shall be a debt due to the unified government. If the debt is not paid on the due date, it shall be deemed delinquent and may be recovered by initiating the necessary civil action in the name of the unified government against the property owner or the occupant of the premises.
- (c) *Appeals.*
- (1) Any person required to pay the fee may appeal the payment. The notice of appeal shall be in writing, filed with the unified government clerk, and state with particularity the decision being appealed; the grounds for the appeal; and the specific relief sought. The decision of the county administrator shall be final.
 - (2) The filing of an appeal or other legal challenge with a court of competent jurisdiction shall not stay the imposition, calculation or collection of the fee.
- (d) ~~*Bi-annual adjustment to tax rate.* Effective January 1 of each even-numbered year, the tax rates specified in subsection (b) of this section shall increase or decrease uniformly by the same percentage increase as that of the Consumer Price Index for Urban Wage Earners and Clerical Workers, in the Kansas City metropolitan area as published by the Bureau of Labor Statistics, United States Department of Labor, for the 24-month period ending the preceding June 30.~~ *Annual adjustment to solid waste services fee.* The solid waste services fee may be adjusted by the unified government commission on an annual basis based upon changes to program costs and inflationary costs related thereto.
- (Ord. No. O-60-07, §§ 1—4, 8-2-2007; Ord. No. O-60-09, § 1, 7-30-2009; Ord. No. O-42-14, § 1, 7-13-2014; Ord. No. O-35-20, § 1, 7-16-2020; Ord. No. O-120-21, § 1, 9-9-2021)

Sec. 31-18. - Solid waste services fund.

The solid waste services fees collected by the unified government shall be paid into an enterprise fund which is created, to be known as the "solid waste services fund." Such fund shall be used for the purpose of pay for all costs relating to solid waste services including, without limitation, the unified government contract for the collection and disposal of residential and municipal solid waste, household hazardous waste, any curbside recycling programs, community waste collection and clean-up programs,

collection and disposal of street sweepings and all trash and debris collected by the street department and the park and recreation department, and the Solid Waste Environmental Liability Fund created by Ordinance No. 65837.

Section 2. This ordinance shall take effect and be in full force from and after its passage, approval, and publication in the *Wyandotte Echo*.

**PASSED BY THE BOARD OF COMMISSIONERS OF THE UNIFIED GOVERNMENT
OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS,
THIS _____ DAY OF _____, 2022.**

Tyrone A. Garner, Mayor/CEO

Attest:

Unified Government Clerk

Approved as to Form:

Chief Counsel



Staff Request for Commission Action

Tracking No. 211860

Full Commission Meeting Date: N/A

Committee: Economic Development & Finance

Date of Standing Committee Action: 8/8/2022
(If none, please explain):

Publication Required: No

<u>Date:</u> 07/26/2022	<u>Contact Name:</u> Kathleen VonAchen, Rebecca Sandow	<u>Contact Phone:</u> x5186, x5855	<u>Contact Email:</u> kvonachen@wycokck.org, rsandow@wycokck.org	<u>Department/Division:</u> Finance
<u>Item Description:</u> Unified Government Grants Management Manual Report Submitted by, Kathleen VonAchen, Chief Financial Officer and Rebecca Sandow, Grants Manager.				
<i>For Information Only.</i>				
<u>Action Requested:</u> N/A				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> UG Grants Manual				



Grants Management Manual

LAST EDITED:
JULY 2022

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Commented [KS1]: Is it ok if I change the order of the appendix, they are currently not in alphabetical order

Commented [SR2R1]: Back on V29-30 there is an alphabetical "index". Unfortunately, it must be manually updated. Will that work for you?

This page is deliberately left blank

I. INTRODUCTION

The purpose of this Manual is to provide Grants Specialists with basic resources and knowledge of Grants Management to assist them in applying for and managing Unified Government (UG) grants. This Grants Manual establishes policies and procedures for the entire grants lifecycle and is designed to provide grants compliance guidance for Grants Specialist. The Unified Government designates this grants manual as the prime resource for Grants Specialists in the administration and management of their respective grant programs. This Grants Manual provides relevant federal laws and policies regarding grant administration and contains sample forms most commonly used throughout the grant life cycle. While this Grants Manual is intended as a primary resource for Grant Specialists, it is not intended to replace or supersede any federal guidance on grant administration.

This Grants Manual organizes pertinent information in the following manner:

- Information about the UG Grants Management Office
- A glossary of terms related to federal grants
- Federal Compliance rules regarding Federal Grant Administration
- The Grant life cycle and the components of each phase

Additionally, the Appendices include examples of a number of relevant forms, other documents commonly used for managing federal and other grants and links to outside sources.

Commented [CM3]: Federal grants are a limited component of grant funding available to the UG, and it's surprising to have such a narrow focus.

Commented [SR4R3]: This was a template. We realize it is very heavily focused on federal grants. Our intention is to expand the manual to include all types of grants. This was just a starting point.

II. ABOUT THE OFFICE

A. GRANTS MANAGEMENT DIVISION

DESCRIPTION OF GRANTS MANAGEMENT OFFICE

The Unified Government's (UG) Grants Management office is housed within the Finance Department and is tasked with centralizing the UG's grant-seeking efforts as well as providing guidance and assistance to all departments in managing their grant pursuits, administration, and reporting processes.

OUR MISSION, VALUES, AND GOALS

Grant funding received by the Unified Government (UG) support important programs and services in our community. These funds allow the UG to extend pre-existing services, introduce new initiatives, gain technological advances, and subsidize programmatic staffing and equipment. Grant funds are dispersed throughout our area and impact a variety of efforts, including public safety, economic development, social services, recreation, and infrastructure improvement and maintenance, among many others. Because grant funding allows the Unified Government to leverage local public funds to extend and enhance the services it offers to the community, the impact of grant funding is significant.

The mission of the Grants Management office is to increase the Unified Government's capacity to compete for federal, state, and private grants and to effectively assist in the full life cycle of grant management from award through closeout. Our aim is to increase grant-related revenue, limit the Unified Government's exposure to any grant-related findings, and improve the efficiency and impact of programs and services funded through grant dollars.

The purpose of this Grants Manual is to develop, implement, and maintain meaningful grant pursuit coordination and post-award oversight across all departments, allowing us to achieve our mission more fully. The policies and procedures contained herein are intended to foster exceptional stewardship of the public trust through a rigorous adherence to ethical standards associated with grant-related activity.

The policies and procedures laid out in this Grants Manual aim to achieve the following:

- Ensure that all grant-related activity is consistent with the strategic priorities of the Board of Commissioners and administration.
- Ensure the integrity of the Unified Government's reputation amongst grantmaking entities, which includes federal funders, state funders, and private funders.
- Ensure accountability for financial and programmatic elements of grant management, as well as the detection and mitigation of potential grant-related problems.
- Serve as a resource for all stages of the grant's lifecycle including grant pursuits, post-award management, and closeout for all departments; and
- Centralize grant pursuits and management to promote collaboration and coordination of the grants process between all departments.

B. RESPONSIBILITIES

OUR RESPONSIBILITIES

To achieve our goals, the Grants Management Office must have knowledge of all departmental needs and priorities that can potentially be met through grant funding. Understanding a department's needs and priorities will allow the grants management staff to conduct research to find possible grant opportunities that meet the stated needs of the departments.

The following methods will be used to match departmental needs with grant opportunities:

1. Annual meetings with department heads:
 - As part of the yearly formation of the UG's Operating and Capital budgets, the Grants Manager will meet with Department heads and the Budget Department to identify the current needs and priorities of each department. These identified priorities will inform regular funding searches of our grants database. Department heads and the designated grant specialists for each department will be notified throughout the year as promising new grant opportunities are identified.
2. Ad-hoc grant seeking:
 - At any time during the year, all departments are encouraged to bring new priorities or initiatives to the Grants Management Office. In these cases, our staff will work to match your priority to existing grant opportunities and add the information to our internal department priority lists.

C. KEY LEADERSHIP

KEY LEADERSHIP

A Grants Management Advisory Committee has been established and consists of the Chief Financial Officer, Assistant County Administrators and Grants Manager. The purpose of this committee is to: 1) create a platform for effective dialogue and collaboration among departments and with external partners to coordinate programs and maximize available funding; 2) evaluate and make suggestions regarding performance indicators, accountability measures and program policies; and 3) submit recommendations to the County Administrator concerning legislative recommendations and regulatory policy.

Commented [KS5]: Are there any additional leadership positions that need to be added?

III. FEDERAL GRANT ADMINISTRATION RULES

The federal government provides guidance for how all grant recipients must receive, spend, track, and report on federal funds. These rules are detailed in 2 CFR Chapter I, Part 200 titled the *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. This set of rules is also sometimes referred to as the "Uniform Guidance". The reforms that comprise the Uniform Guidance **aim to reduce the administrative burden on award recipients and, at the same time, guard against the risk of waste and misuse of Federal funds**. In this Grants Manual, the set of federal grant administration rules is divided into four major categories: federal administrative requirements, federal cost principles, audits, and other rules.

A. CONTROL SYSTEMS: FEDERAL ADMINISTRATIVE REQUIREMENTS

Overall federal administrative requirements for grant management can be found in 2 CFR Part 200, can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 -- Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards](#)

This guidance applies to all non-federal entities receiving federal grant awards and is applicable to all entity types. The federal government groups the administrative requirements into subparts that address the pre-award and post-award administration phases.

Pre-award Requirements: Discusses grant eligibility, applying for federal assistance, and debarment/suspension. Can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 Subpart C -- Pre-Federal Award Requirements and Contents of Federal Awards](#)

Post-award Requirements: Discusses program management, payments, program income, budgeting, costs, cost sharing, and non-federal audits. Also discusses property and procurement guidelines, reporting and records retention, termination and enforcement, and closeout. Can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 Subpart D -- Post Federal Award Requirements](#)

B. EXPENDITURE CONTROLS: FEDERAL COST PRINCIPLES

Federal cost principles are regulations that help recipients and subrecipients determine eligible costs for specific activities identified in grant agreements and contracts and outlines financial management requirements including audits. Federal cost principles can be found in 2 CFR Part 200 Subpart E, can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 Subpart E -- Cost Principles](#)

These laws discuss allowable costs, direct and indirect costs, determining reasonable costs, and unallowable costs associated with grant administration. The Cost Principles reference specific items, such as compensation, equipment, or advertising, in the Selected Items of Cost sections. Additional guidance related to timekeeping can be found in the Standards for Documentation of Personnel Expenses in section §200.430 (i) of the Uniform Guidance.

C. AUDITS

2 CFR Part 200 Subpart F sets forth standards for obtaining consistency and uniformity among Federal agencies for the audit of non-Federal entities expending Federal awards. These articulated audit rules govern the audit of all federal grantees expending \$750,000 or more of federal awards during their own fiscal year. This subpart does not apply to for-profit subrecipients.

2 CFR Part 200 Subpart F can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 Subpart F -- Audit Requirements](#)

D. OTHER RULES

Other applicable rules governing grants administration can be found in various sections throughout the federal code. Some of the sections that may apply to UG grants include:

LOBBYING RESTRICTIONS

Lobbying restrictions can be found in section § 200.450 of the federal administrative requirements. This section also identifies other agency regulations that discuss lobbying restrictions. Generally, federal grantees and subrecipients are prohibited from using federal funds to influence federal employees or members of Congress and their staff. Costs incurred in attempting to improperly influence either directly or indirectly, an employee or officer of the executive branch of the Federal Government to give consideration or to act regarding a federal award or a regulatory matter are unallowable. If a federal grantee or subrecipient engages in lobbying activities, they must submit a form SF-LLL, Disclosure of Lobbying Activities, with their grant application. This form can be found located in the Appendix.

DEBARMENT AND SUSPENSION

In order to ensure federal funds do not flow to excluded parties, non-Federal entities and other parties are responsible for determining whether any of the principals of covered transactions are excluded or disqualified from participating in the transaction. Names of debarred or suspended

parties can be found by searching the System for Award Management (SAM) for exclusion records, active or excluded at <https://sam.gov/content/exclusions>.

2 CFR 180, *OMB Guidelines to Agencies on Governmentwide Debarment and Suspension (Non procurement)* governs debarment and suspension of non-Federal entities and other parties from receiving federal awards. Debarment and suspension can occur if covered parties use federal funds irresponsibly, wastefully, or fraudulently.

DRUG-FREE WORKPLACE

2 CFR 182, *Governmentwide Requirements for Drug-Free Workplace (Financial Assistance)* requires federal grantees to agree to a maintain a drug-free workplace.

The Unified Government continues to support its staff in this effort offering regular and required training courses through the HR Department.

OTHER RULES

Other Agency-specific rules for grant administration can be found under the agency's CFR title. For example, administration of Head Start grants under the Department of Health and Human Services can be found under 45 CFR Part 1301. To find CFR titles for agency-specific grant administration rules, look in the grant administration manual accompanying the grant award or search the CFR online at the U.S. Government Printing Office (GPO) website at

<http://www.gpo.gov/fdsys/browse/collectionCfr.action?collectionCode=CFR>.

For Codification of Governmentwide Grants Requirements by Department and Federal agency the archived chart can be accessed online at the following link:

https://obamawhitehouse.archives.gov/omb/grants_chart.

Commented [EH6]: We need to collect regulatory compliance information from other grants programs across the UG.

Commented [KS7R6]: This section appears to only deal with federal grants.

Commented [CM8R6]: Second.

IV. KANSAS STATE GRANT ADMINISTRATION RULES

The State of Kansas also provides guidance for how all grant recipients must receive, spend, track, and report on state grant funds. These rules are detailed on the state's website, and additional forms and guidance are provided for recipients of State grant funding.

A. STATE GRANTS MANAGEMENT REQUIREMENTS

On the States website it provides detailed administrative requirements for grant management, which include the following topics:

- Award Notification
- Award Documents
- Creating a grant file
- Reporting requirements
- Budget & Budget Revisions
- Programmatic Revisions
- Extension Requests
- Payment Processes
- Grant Compliance
- Grant Closeout

Detailed administrative requirements for State grant management can be found on the State of Kansas website, can be accessed online at the following link:

[Grant Management \(ks.gov\)](https://ks.gov/grant-management)

V. GRANT LIFECYCLE

Stages of the Grant Lifecycle Include:

- Identify Opportunities
- Analyze Capacity
- Prepare & Submit Application
- Negotiate Grant Award
- Implement program according to grant requirements and objectives.
- Drawdown and spend money in timely manner.
- Report program milestones
- Evaluate success and Closeout



A. IDENTIFY GRANT FUNDING OPPORTUNITIES

GRANTS.GOV

The federal government requires federal agencies to post discretionary grant opportunities on the federal grants clearinghouse located at www.grants.gov. This website offers a comprehensive search feature to locate federal grant opportunities for most federal government office. The Unified Government (UG) can conduct searches by many different criteria including funding opportunity number, the category of funding, listing agency, and other unique search criteria. Grants.gov also has an email alert service that will send notification of new grant opportunities as they are posted. The email alert service can be accessed at:

<https://www.grants.gov/web/grants/manage-subscriptions.html>

KANSAS STATE GRANT OPPORTUNITIES

The Kansas Governor's Grants Program (KGGP) administers state and federal grant programs to units of state and local government, Native American Tribes, nonprofit, community, and faith-based organizations throughout the state. Grants administered by the KGGP enhance the criminal justice system, improve public safety, support crime victim services, and support drug and violence prevention programs in Kansas. The state provides information regarding the grant and specifications on how to apply on its dedicated website. The states grant opportunities can be accessed online at the following link:

[Grant Opportunities \(ks.gov\)](http://Grant Opportunities (ks.gov))

PRIVATE GRANT OPPORTUNITIES

In addition to Federal and State grant opportunities, there are also private funding opportunities that maybe utilized to assist the departments in meeting their identified priorities. Unlike public funding, private funding does not entail public funds and may include both grants and gifts,

depending upon the organization's mission. These opportunities include grants from corporations, foundations, or private sources. It is important to pay close attention to the funding criteria and funding mission so that you can align the projects' goal with those stated missions.

B. ANALYZE THE GRANT

ANALYZE CAPACITY FOR BENEFIT

Make Certain you understand the grant requirements

Federal grants can be a solution to fill gaps left by budget shortfalls, but they are meant to supplement, not replace, local efforts that provide services and resources. While grants provide important opportunities, many agree that the process of securing grants is long and difficult. Furthermore, management of these funds is not an easy task with competing demands and regulations issued by Congress, the Office of Management and Budget, and various federal departments supplying grant funding. Thus, many municipalities miss out on grant opportunities due to lack of staffing or expertise, or unintentionally mismanage grants, which results in having to return funding. It is important that you understand all the aspects of the grants, and what requirements are expected as it relates to outcomes, spending, and reporting.

C. APPLY FOR A GRANT (PREPARE & SUBMIT)

PLAN THE GRANT APPLICATION (PREPARE & SUBMIT)

Note the Deadline

Preparing a grant proposal can be extremely labor-intensive regardless of the funding source. Establishing a plan to complete the individual parts of the grant application package will keep the effort organized and ensure completion by the grant deadline date. Federal & State grant deadlines tend to be hard deadlines. In most cases, even an application submitted one minute after the deadline will not be considered. So please take great notice of any submission deadlines.

Download the Grant Application Packet

The Unified Government will apply for grants using Federal Standard Form 424, Application for Federal Assistance. This form has approximately 21 sections. Generally, federal agencies expect online submission of federal grant applications either through Grants.gov or through a separate application system accessible from the agency's website. Be sure to review all the guidelines in the grant funding opportunity to confirm how to submit the application, and that all steps have been taken. Federal Standard Form 424 can be found in the appendix.

Identify the Grant Project Administrator and Team

The individual department's Grant Specialist will serve as the lead for completing and submitting the grant application packet. The Grant Specialist will locate the key people providing information required for writing parts of the grant application packet. Establishing an initial team meeting to discuss roles and responsibilities will ensure organized and timely preparation of the grant application, while ensuring every requirement is met.

PREPARE GRANT DOCUMENTS

Each document in a federal grant application packet must be completed prior to submission. If you are applying for a grant in Grants.gov, please complete and submit your application using Grants.gov Workspace.

Most federal grant application packets contain some variation of the family of SF-424 forms listed on Grants.gov, as well as additional forms required by various federal agencies. These forms can be accessed online at the following link:

<https://www.grants.gov/forms/sf-424-family.html>

Here are details on the commonly used forms:

- SF-424: Application for Federal Assistance
- SF-424A: Budget Information for Non-construction Programs or SF424-C Budget Information for Construction Programs
- SF-424B: Assurances for Non-construction Programs or SF-424D Assurances for Construction Programs

The SF-424, Application for Federal Assistance contains 21 sections requesting contact information, organization background, demographical project information, total project funding, authorized representative information, and an explanation of any federal debt delinquencies.

The SF-424A/C, Budget information for Non-construction/Construction programs, contains two parts requesting detailed budget information divided by these class categories: personnel, fringe benefits, travel, equipment, supplies, contractual, construction, other costs, and indirect charges. A discussion of budget categories and costs follows in [cross reference].

The SF-424B/D, Assurances for Non-construction/Construction programs requires the authorized representative to certify compliance with a variety of federal laws, such as Title VI of the Civil Rights Act, the Davis-Bacon Act, and the Clean Air Act.

The individual parts of the grant application packet should be accurate, well-written and informative. Federal compliance enforcers, such as auditors and grant monitors, will refer to the documents in the application packet during site visits to evaluate project performance and grant compliance.

Grants.gov includes many form instructions along with other guidance on planning/writing federal grants as well at <https://www.grants.gov/forms.html>.

FINALIZE GRANT APPLICATION PACKET

Internal Approval Process

Applications will be reviewed based on information provided in the grant packet and the Risk Assessment form found in the appendices of this document. The grant packet will proceed to the appropriate next step based on the Unified Government's *Grant Application and Acceptance*

Commented [KS9]: Is this the accurate process for internal grant approval. Is there a website link to a intranet site for applicable forms.

Policy dated December 10, 2015 (**Resolution R-103-15**). A copy of this policy can be found on [Grants – Unified Government of Wyandotte County and Kansas City \(wycokck.org\)](http://wycokck.org).

Authorized Signature Authority

The documents in the federal grant application packet will require the signature of an Authorized Organization Representative (AOR) who has the power to bind the organization to the terms and conditions of the federal award. This individual is typically a senior leader, such as an executive director, president, or senior government official.

Primary and secondary signatures are as outlined in the Unified Government's *Grant Application and Acceptance Policy*

KEY GRANT SIGNATORY AUTHORITY FOR GRANT APPLICATION

Approval to submit a grant application is granted after obtaining signatures from:

1. Department Head
2. County Administrator
3. County Commission

SUBMIT AND TRACK

Once the grant application has been completed and authorized offline, the Grant Specialist will then submit it online. If applying online at an agency website or through Grants.gov, the sections of the completed grant application packet can be cut and pasted into an online submission program.

Grants.gov features a tracking mechanism that will give status reports on the processing of the grant application packet. The Grants.gov tracking feature can be accessed online at the following link:

<https://www.grants.gov/applicants/track-my-application.html>.

D. NEGOTIATE & RECEIVE THE GRANT

SIGN THE AGREEMENT

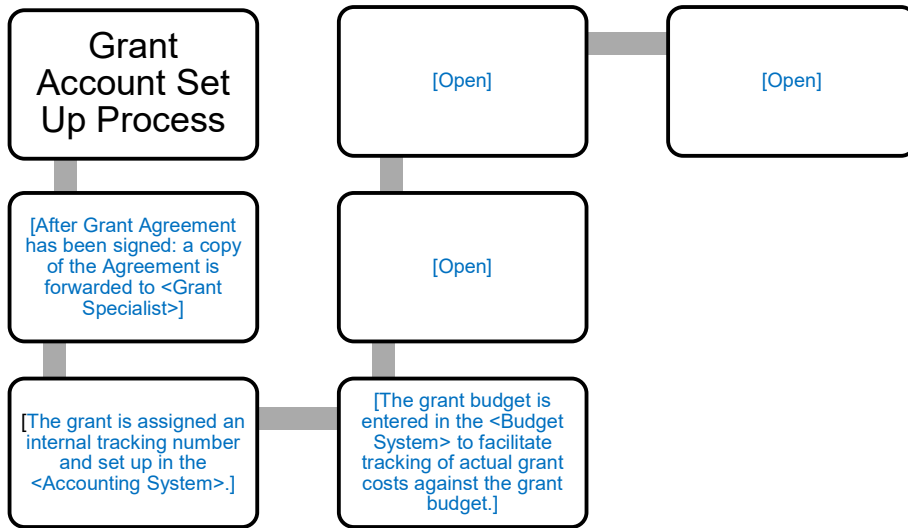
Upon an award of grant funds, an authorized key official in the Unified Government will need to sign the award document and return it to the federal awarding agency in order to receive the grant funds. The Federal awarding agency will not release any grant funds without receiving the grant award document back with an authorized signature in the format (electronic vs. physical signature) required by the awarding agency.

The authorized signer for the Unified Government is [the Mayor or County Administrator](#).

Commented [KS10]: Is there a parallel process to get these signed by Mayor or County Administrator

GRANT ACCOUNT SET-UP

The Unified Government uses Cayenta to manage federal grant funding. Upon receipt of an award of federal grant funds, follow these instructions to set up a new account in the **Cayenta system**:



Commented [KS11]: Do we have a process for this procedure?

RECEIVE GRANT FUNDS

Grant recipients typically receive grant funds electronically or via check to an account from which they can draw down funds obligated under the grant.

Electronic Receipt: For funds received electronically, the Grant Specialist will forward notification to Treasury Department personnel via email indicating the expected amount and grant accounting for deposit processing. Documentation of the draw down transaction is added to the grant file.

Check Receipt: For funds received as a check, the Grant Specialist will document receipt and personally deliver directly to the Treasury Department for deposit processing. In either case, the Grant Specialist will verify completed deposits in the accounting system.

Federal Funds Draw Down Account

Many federal agencies deposit grant awards in an identified account and allow the grantee to withdraw the funds as costs become obligated. If the grant award distributes grant funds in this manner, be sure to take note of any procedures listed in the grant terms and conditions for activating the drawdown account and drawing down funds.

E. IMPLEMENTATION OF GRANTS

GRANT COSTS

The Unified Government must spend federal grant funds in accordance with the terms and conditions of the grant award. Therefore, prior to making an expenditure, program personnel must be aware of what costs and activities are allowable and unallowable under the grant, as well as what costs are considered direct and indirect costs. This section includes a brief description of characteristics of allowable and unallowable costs.

Allowable and Unallowable Costs

Allowable costs are those costs that fit the definition for authorized expenditures as stated in the applicable cost principles. Authorized expenditures comprise those expenditures that are:

- | | | |
|---|---|---|
| ✓ Allocable | ✓ Net of all applicable credits | ✓ Conforms to limits or exclusions on types or amounts of costs as stated in cost principles, federal laws, and terms and conditions of the award |
| ✓ Reasonable and necessary | ✓ Not included as a cost or used to meet the matching requirement for another federal grant | ✓ Consistent with grantee policies, regulations, and procedures regarding federal awards |
| ✓ Treated consistently as a direct or indirect cost | ✓ Incurred during the approved budget period | ✓ Authorized or not prohibited by local laws |
| ✓ Determined in accordance with Generally Accepted Accounting Principles (GAAP) | ✓ Adequately-documented | |

The Cost Principles governing the Unified Government explain these criteria in detail. A few key explanations, however, will be helpful here. The following are definitions to the most common terms associated with Grant cost determination and allocation.

Allocable

A cost is allocable to a particular federal award or another cost objective if the goods or services involved are chargeable or assignable to that Federal award or cost objective in accordance with relative benefits received.

Reasonable and Necessary

The cost must be incurred specifically for the ordinary and necessary for the operation of the non-Federal entity or the proper and efficient performance of the federal award.

Consistent Cost Treatment

Costs incurred for the same purpose and in like circumstances must all be treated the same. For example, an equipment cost cannot be treated as a direct cost in one instance and an indirect

cost in another instance if it was incurred for the same reason and circumstances in both instances.

Net of Applicable Credits

A cost is "net of all applicable credits" if it takes into account any credits received toward the cost. For example, if program income was used toward a cost, that cost must be reduced by the amount of the program income in order to be allowable.

Selected Items of Cost

To view an itemized list of allowable costs, reference [Appendix Q: Selected Areas of Cost](#).

Any cost that is not allowable is unallowable. If a federal award recipient uses federal grant funding for unallowable costs, the federal award recipient will need to repay those funds to the federal government from a non-federal source.

Direct and Indirect Costs

A direct cost is one that is specifically identified to the grant award. For example, the purchase of police equipment for a federal grant used to benefit local law enforcement is an example of a direct cost. Direct costs can be paid by the grant so long as they are allowable consistent with award terms and conditions and federal regulations, including §200.403 Factors affecting allowability of costs.

An indirect cost is one that is shared with another objective and that cannot be readily identified to the grant award. For example, the salary of accounting or procurement staff who support multiple programs would be considered an indirect cost. Likewise, electric service for the building housing administrative support departments would also be an indirect cost.

Indirect costs are paid by the grant based on the ratio of indirect costs to direct costs. This ratio is either the de minimis indirect cost rate or a rate negotiated by the cognizant federal agency.

The de minimis indirect cost rate is a standard 10% of modified total direct costs (MTDC). This rate requires no indirect cost proposal and is available to certain federal award recipients who do not have a current negotiated indirect cost rate in effect and elect to use the de minimis rate. The de minimis indirect cost rate can be used indefinitely or until such time as the federal award recipient decides to apply for a negotiated indirect cost rate.

The Unified Government's indirect cost rate is .10 or 10%.

BUDGETS

Unified Government uses Cayenta to track and reconcile grant budgets. For example, the SF-424A, Budget Information for Non-construction Programs, categorizes costs into eight categories:

- personnel
- fringe benefits
- travel
- equipment
- supplies
- contractual
- construction

- other

Cayenta should align with these categories for ease in tracking and reconciliation. Even though the federal government has noted these categories as comprising a grant award budget, the UG must still ensure that costs falling under these categories are allowable expenses per the applicable cost principles. For example, travel costs are an allowable expense and appear on the SF-424A Budget forms. However, costs for a first-class ticket when coach tickets were available may be disallowed as unreasonable. For construction programs, the form SF-424-C is Budget Information - Construction Programs is used with eleven categories related to the construction activities.

COST TRANSFERS

Proposed Cost Transfer Policy

Appropriate transfers include those that:

- ✓ Record a change in the use of goods or services under the grant award
- ✓ Correct an error
- ✓ Re-allocate bulk charges billed to a central department for individual projects.

To initiate a cost transfer, the Grant Specialist must prepare a transfer request for submission to appropriate accountin personnel. All cost transfers must be in the same amount as the original charge unless the transfer is being divided among different departments. If divided, an explanation of the division must accompany the transfer request. The department requesting the cost transfer must have incurred the item of cost and must identify the goods and services and their quantities in the transfer request. All cost transfers must be for allowable costs and must be made within 90 days of the end of the month in which the original charge posted to the ledger.

PROGRAM INCOME

In some instances, the UG must account for program income generated by grant activities according to the terms and conditions of the grant. Program income is gross income earned from grant activities that generates direct costs allocable to the grant award. For example, any fees earned from the sale of products or services under the grant would be considered program income since the creation of those products or services generate direct costs allocable to the grant. Any drawdowns of federal grant funds must take into account program income.

The SF-270 requires entry of any program income generated in the period of the request for advance or reimbursement. Not all program income requires reporting. Check the award terms and conditions as well as § 200.307 (program income) to determine the types of program income that must be reported against drawdowns of grant funds and the property treatment of that income as an addition, deduction, or match.

PROPERTY

The Property Standards section of 2 CFR Part 200 Subpart D governs the treatment of property acquired with federal grant funding. These rules govern treatment of all property purchased with grant funds.

The property standards can be accessed online at the following link:

[eCFR :: 2 CFR Part 200 Subpart D - Property Standards](#)

The types of property discussed in the administrative requirements include real property, personal property, which includes both equipment and supplies, and intellectual property. Detailed instructions regarding the acquisition, titling, and disposition of property appear in the applicable administrative requirements. General guidelines governing the treatment of federally funded property appear below.

Real Property

The Unified Government will receive title to property purchased with federal grant funding subject to the condition that the real property is used in accordance with the purpose of the grant and not encumbered without prior approval from the federal awarding agency.

When real property is no longer needed for its original purpose, the Unified Government must request disposition instructions from the federal awarding agency. The Unified Government may retain title to real property purchased with federal funds after compensating the federal awarding agency that percentage of the fair market value of the property attributable to federal participation in the project funded by the grant award. If directed to sell real property acquired with federal grant funds, the federal awarding agency will give instructions for the sale.

Equipment and Supplies

Equipment means tangible personal property having a useful life of more than one year and a per-unit acquisition cost which equals or exceeds the lesser of the capitalization level established by the non-Federal entity for financial statement purposes, or \$5,000. **Supplies** mean all tangible personal property other than those that meet the definition of equipment.

Commented [KS12]: Does this limit apply?

As with real property, the Unified Government may receive title to equipment or supplies purchased with federal grant funding so long as the property is used in accordance with the purpose of the grant and not encumbered without prior approval from the federal awarding agency. Individual awards and agency guidance may have further restrictions on the acquisition and use of equipment and supplies.

"Special Purpose" equipment is generally allowable as a direct cost to the federal award. Normally, the Unified Government must have the prior approval of the awarding agency to purchase equipment costing over \$5,000. "General Purpose" equipment should not be charged as a direct cost to the federal award without prior approval of the awarding agency.

If the Unified Government needs to replace equipment, it may trade-in or sell the equipment and use the proceeds to offset the cost of the replacement equipment with prior approval from the federal awarding agency. For equipment valued at less than \$5,000, the Unified Government may keep the equipment when it is no longer needed for its original purpose. For equipment

valued at more than \$5,000, the Unified Government must pay the federal awarding agency a portion of the market value or sale proceeds based on the percentage of the equipment funded by the federal awarding agency.

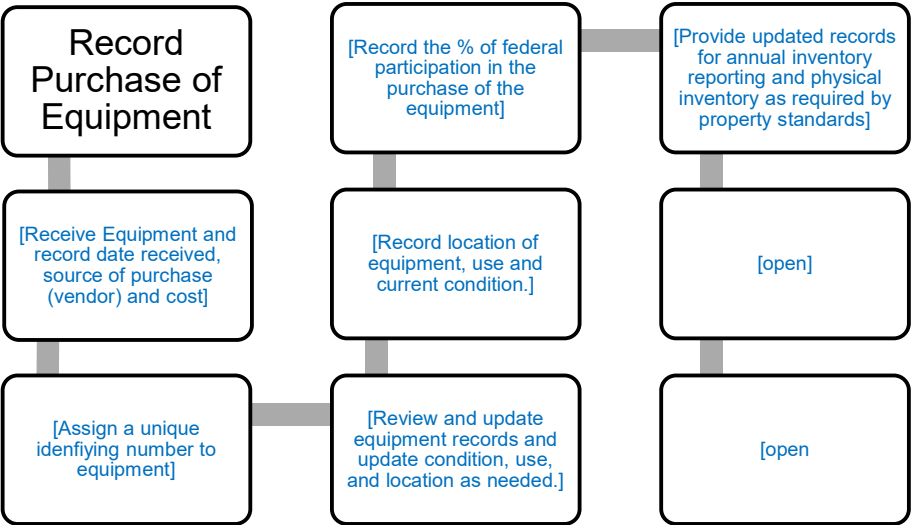
Equipment Records

The Unified Government must maintain equipment records for all grant-funded equipment.

Equipment records must indicate:

- A description of the equipment
- Manufacturer's serial number, model number, or other identification number.
- Source of the equipment, including the federal grant award number
- Owner of the property (federal government or grant recipient)
- Acquisition date or date received
- Cost of equipment
- Details indicating the percentage of federal participation in the cost of the equipment
- Location of equipment and date reported
- Condition of equipment and date reported
- Unit acquisition cost
- Date of disposal (if applicable)
- Disposal price (if applicable)
- Method used to determine fair market value for disposal price (if applicable)

Commented [KS13]: Does this process mirror the current process?



Equipment Maintenance

The Unified Government must have procedures in place to ensure that equipment purchased with Federal funds is maintained to keep the equipment in good condition.

Property Controls

Property purchased with Federal funds must be held in trust for the beneficiaries of the Federal program or project. The Unified Government must implement effective control measures to ensure the protection of grant-funded equipment from loss, damage, and theft. Any loss, damage, or theft discovered during a site visit will be investigated and documented.

If equipment titled to the federal government suffers loss, damage, or theft, the Unified Government must notify the federal awarding agency immediately.

Inventory Reporting

The Unified Government must inventory equipment (including replacement equipment) and reconcile the results with the property records at least once every two years, whether the equipment acquired in whole or in part under a federal award, until disposition takes place. A control system must be developed and maintained to ensure adequate safeguards to prevent loss, damage, or theft of the property. Any loss, damage, or theft must be investigated.

Intellectual Property

The Unified Government may copyright any work that is subject to copyright and was developed, or for which ownership was acquired, under a federal award. The Federal awarding agency, however, retains a royalty-free, non-exclusive, and irrevocable right to reproduce, publish, or otherwise use the work for Federal purposes and to authorize others to do so.

Cost sharing

Generally, any contributions received under a grant-funded project, including cash and in-kind contributions, will be accepted as part of the Unified Government cost sharing or matching requirement so long as they:

- ✓ are verifiable from the federal award recipient's records
- ✓ do not count as contributions for other federally assisted projects
- ✓ are necessary and reasonable for the accomplishment of project or program objectives
- ✓ are allowable
- ✓ are not paid by the federal government under another award except were designated for cost sharing or matching
- ✓ are noted in the approved budget required by the federal awarding agency

Situations Requiring Prior Approval from the Federal Awarding Agency

Understanding those situations requiring prior approval from the federal awarding agency will prevent possible audit findings and questioned costs. Costs incurred that required but did not receive prior approval from the federal awarding agency may not be reimbursed. 2 CFR Part 200 Section §200.407 details prior written approval and contains references to a list of prior approval requirements where the organization may need to seek the prior written approval of the cognizant

agency for indirect costs or the Federal awarding agency. 2 CFR Part 200 Section §200.308 covers prior approvals in detail for revision of budget and program plans. Generally, prior approval from the federal awarding agency is required in the following situations:

- ✓ Revision of the scope or objective of the project
- ✓ Changes in key personnel
- ✓ Disengagement of the project director or principal investigator from a project for more than three months or a reduction of time devoted to the project by more than 25%
- ✓ To incur certain types of costs
- ✓ Transfers among direct cost categories that exceed 10% of the total approved budget in instances where the agency's share exceeds the Simplified Acquisition Threshold (current set at \$250,000 at the time of this writing)
- ✓ Unless described in the application and funded in the approved Federal awards, the sub awarding, transferring, or contracting out of any work under a federal award, including fixed amount subawards. This provision does not apply to the acquisition of supplies, material, equipment, or general support services.
- ✓ Changes in the amount of approved cost sharing or matching provided by the federal award recipient
- ✓ Budget revisions requiring the need for additional funds needed to complete the project
- ✓ Transfer of participant support costs to other categories of expense

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.407 -- Prior written approval \(prior approval\).](#)

Reporting

Award of federal grant funds requires a fair amount of reporting. Sections 200.328 and 200.329 under 2 CFR Part 200 give detailed guidance on federal reporting requirements for grant administration. Generally, the federal government requires two types of reports: performance reports and financial reports.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.329 -- Monitoring and reporting program performance.](#)

[eCFR :: 2 CFR 200.328 -- Financial reporting.](#)

Performance Reports

Performance reports compare actual achievements with the goals stated for the reporting period, explain the reasons why goals may not have been met, and explain cost overruns or high unit costs, where necessary. Typically, performance reports can be submitted online.

Financial Status Reports

The SF-425 - Federal Financial Report serves as a financial status report. It reflects program spending and program income as well as cash transactions at least annually but no more than quarterly.

Federal Oversight in Grant Administration

Federal awarding agencies use two types of oversight to monitor grant compliance by federal award recipients: monitoring and audits.

Monitoring

The organization must monitor its activities under Federal grant awards to ensure compliance with applicable Federal requirements. This review also checks that performance expectations are being achieved. Monitoring must cover each program, function, or activity and can include subrecipient monitoring as appropriate.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.329 -- Monitoring and reporting program performance.](#)

Some examples of monitoring include reviewing financial, personnel, procurement, property, and program activities. For instance, a grant monitor typically reviews records, interviews key personnel, views grant-funded purchases, and otherwise investigates how grant funds are managed. At the conclusion of monitoring activities, the grant monitor may prepare an in-depth report documenting the results. If the grant monitor discovers compliance issues, typically, they reach out to the organization to resolve them.

Audits

Audits differ from monitoring visits in that they provide a comprehensive review of financial records. Auditors typically have training in generally accepted accounting principles (GAAP) and other audit practices. Like grant monitors, auditors investigate financial records to ensure compliance with the terms and conditions of the grant award. In the event they discover a compliance issue, they work with the award recipient to resolve the issue.

Audits are governed by 2 CFR Part 200 Subpart F.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR Part 200 Subpart F -- Audit Requirements](#)

F. DRAWDOWN OF GRANT FUNDS

RETRIEVING GRANT FUNDS

Prior to drawing down funds, federal grantees are required to submit Form SF-270 Request for Advance or Reimbursement. This form indicates the amount of the drawdown request and confirms the amount of grant award funds remaining. A copy of SF-270 appears in Appendix G of this manual.

The Unified Government must minimize the time elapsing between the transfer of funds from the United States Treasury or the pass-through entity and the disbursement by the non-Federal entity. Generally, you want to only draw down funds in advance of expenditures that will take place within 72 hours.

In the absence of a drawdown policy by the federal awarding agency, the Unified Government draws down federal funds approximately once a month. The Grant Specialist has the authority to draw down funds in the amount they have been obligated under the grant. Prior to any drawdown of federal funding, the Grant Specialist will confirm the cash balance of each federal grant.

If a drawdown is made in error, the Grant Specialist will follow the policy of the federal awarding agency to correct the error.

PROCUREMENT PROCEDURES

Purchase Requisition Process

The purchase of goods typically starts with the receipt of an approved purchase requisition form.

General Standards

The Unified Government must use documented procurement procedures which conform to applicable State and Federal law. Federal procurement standards are covered in 2 CFR Part 200 Sections 200.317-200.327.

The UG's most current Procurement policy can be found at [Purchasing - Policies \(wycokck.org\)](http://www.wycokck.org)

Unnecessary Purchases Prohibited

The Unified Government shall avoid purchasing unnecessary or duplicative items. Every grant-funded purchase must meet the definition of an "allowable cost" per the federal administrative requirements. For a discussion of allowable costs, reference § 200.403 Factors affecting allowability of costs.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.403 -- Factors affecting allowability of costs.](#)

Non-Competitive Practices (Conflict of Interest)

The Unified Government and their subrecipients shall avoid actual, or the appearance of, conflicts of interest or non-competitive practices which may restrict or eliminate competition or otherwise restrain trade.

To support objective contractor performance and eliminate an unfair competitive advantage, contractors that develop or draft specifications, requirements, statements of work, invitations for bid, and/or Requests for Proposals (RFPs) for a proposed procurement must be excluded from competing for such procurements.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.112 -- Conflict of interest.](#)

CONTRACTOR MANAGEMENT

The Unified Government must award contracts only to responsible contractors possessing the ability to perform successfully under the terms and conditions of a proposed procurement. Any contractor responding to bids involving Federal monies are required to be registered in Sam.gov. The Unified Government must also maintain oversight to ensure that contractors perform in accordance with the terms, conditions, and specifications of their contracts or purchase orders.

Commented [KS14]: Do we have a procurement policy that I could plug in here

Commented [SR15R14]: Link provided in following section General Standards

AFFIRMATIVE STEPS

The Unified Government takes all necessary affirmative steps to ensure that minority businesses, women's business enterprises (WBE), and labor surplus area firms are used when possible. The Unified Government also takes necessary affirmative steps to hire local firms when qualified and meets procurement standards.

Commented [KS16]: Added a section on hiring locals as well. Is this ok?

FEDERALLY-MANDATED PROCUREMENT CONTRACT PROVISIONS

All contracts awarded by the Unified Government to subcontractors and involving a grant-funded purchase of goods or services, including small purchases, must include certain federally mandated procurement contract provisions, including:

Provision	Citation
Recipient Termination	41 U.S.C. 1908
Equal Employment Opportunity	41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."
Clean Air Act	42 U.S.C. 7401-7671q
Federal Water Pollution Control Act	33 USC 1251-1387
Copeland "Anti-Kickback" Act	40 U.S.C. 3145 and 29 CFR Part 3
Byrd Anti-Lobbying Amendment	31 U.S.C. 1352
Debarment and Suspension	Executive Orders 12549 and 12689
Procurement of Recovered Materials	§ 200.323, Section 6002 of the Solid Waste Disposal Act, 40 CFR part 247
Davis-Bacon Act	40 U.S.C. 3141-3148
Contract Work Hours and Safety Standards Act	29 CFR Part 5, 40 U.S.C. 3701-3708, 40 U.S.C. 3702 and 3704
Rights to Inventions Made Under a Contract or Agreement	37 CFR part 401
Remedies for Breach	41 USC 1908
Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment	§ 200.216, Public Law 115-232, section 889
Domestic Preferences for Procurements	V-33-34

In addition to the contract provision listed in 2 CFR Part 200 Appendix II, contracts may also need to address additional contract clauses such as:

- Statutory and national policy requirements

- Federal agency-specific requirements for contractors
- § 200.215 Never contract with the enemy, as applicable
- Provisions for bid guarantees, performance bonds, and payment bonds
- Provisions allowing access to contractor records Federal awarding agency, Comptroller General of the United States, and any other duly authorized representative

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR Chapter II -- Office of Management and Budget Guidance](#)

LABOR REPORTING

The Unified Government must comply with labor reporting requirements when labor is charged to a federal award for salaries and wages-whether as part of direct costs or as part of an indirect cost pool consistent with §200.430 Compensation—personal services.

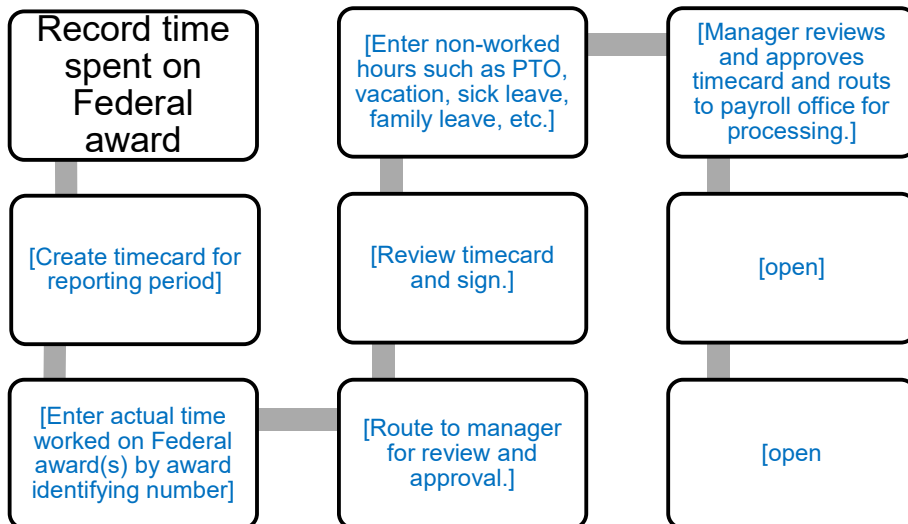
For labor costs to be allowable to charge a federal award, they must follow §200.430 (i) Standards for Documentation of Personnel Expenses which includes charges to Federal awards for salaries and wages must be based on records that accurately reflect the work performed.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.430 -- Compensation - personal services.](#)

Labor records must be:

- Supported by a system of internal control that provides reasonable assurance that the charges are accurate, allowable, and properly allocated
- Incorporated into the official records of the non-Federal entity
- Reasonably reflect the total activity for which the employee is compensated
- Encompass federally assisted and all other activities compensated by the non-Federal entity on an integrated basis but may include the use of subsidiary records as defined in the non-Federal entity's written policy
- Comply with the established accounting policies and practices of the non-Federal entity
- Support the distribution of the employee's salary or wages among specific activities or cost objectives if the employee works on more than one Federal award; a federal award and non-Federal award; an indirect cost activity and a direct cost activity; two or more indirect activities which are allocated using different allocation bases; or an unallowable activity and a direct or indirect cost activity



See Appendix Q: Selected Areas of Cost Compensation for §200.430 (i) Standards for Documentation of Personnel Expenses for further information on the labor reporting requirements.

G. CLOSEOUT GRANT

FINAL PHASE

The final stage in the grant lifecycle is grant closeout. This phase begins when either the grant award period has expired, or the Unified Government draws down its entire grant award. Federal & State awarding agencies will notify the Unified Government as it nears the end of its grant term to request final reports. If the Unified Government is nearing the end of its grant term but has not yet completed the objectives of the award and has not expended the entire award, a one-time extension of the period of performance by up to 12 months may be requested of the federal awarding agency if allowed.

Generally, the final performance report submitted by the non-Federal entity and/or pass-through entity is due no later than 120 calendar days after the period of performance end date, this may change depending on funder. A subrecipient must submit to the pass-through entity no later than 90 calendar days after the period of performance end date or as required by the terms and conditions of the federal award. The federal awarding agency will request and review various items such as:

- ✓ Work plan and progress reports
- ✓ SF-269 Financial Status Reports

- ✓ Requests for payments
- ✓ Compliance with matching requirements
- ✓ Federally-owned property records

As the federal awarding agency conducts its review, it can still discover and collect payments for disallowed costs and other deficits in the administration of the grant.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.344 -- Closeout.](#)

[eCFR :: 2 CFR 200.346 -- Collection of amounts due.](#)

RECORD RETENTION

Record retention requirements for federal award recipients appear in the Record Retention and Access section of 2 CFR Part 200 Sections 200.334 thru 200.338. The general rule for record retention is that the records must be retained for three years from the date of submission of the final expenditure report.

Exceptions:

For records related to litigation, claims or audits started before the three-year period expires; the federal award recipient must retain records until all actions have been resolved and final action related to the litigation, claims, or audits has been taken

- When notified in writing by the Federal awarding agency, cognizant agency for audit, oversight agency for audit, cognizant agency for indirect costs, or pass-through entity to extend the retention period
- For real property and equipment, records must be retained for three years from the date of final disposition of the property
- When the federal awarding agency maintains the records, the three-year retention requirement does not apply to the federal award recipient
- In some cases, program income must be reported after the period of performance. Where there is such a requirement, the retention period for the records pertaining to the earning of the program income starts from the end of the non-Federal entity's fiscal year in which the program income is earned.

The Federal policies can be accessed online at the following links:

[eCFR :: 2 CFR 200.334 -- Retention requirements for records.](#)

[eCFR :: 2 CFR 200.335 -- Requests for transfer of records.](#)

[eCFR :: 2 CFR 200.336 -- Methods for collection, transmission, and storage of information.](#)

[eCFR :: 2 CFR 200.337 -- Access to records.](#)

[eCFR :: 2 CFR 200.338 -- Restrictions on public access to records.](#)

VI. APPENDICES

APPENDIX A: FEDERAL FINANCIAL REPORT (SF-425)

View Burden Statement		Federal Financial Report (Follow form Instructions)		OMB Number: 4040-0014 Expiration Date: 02/28/2022	
1. Federal Agency and Organizational Element to Which Report is Submitted		2. Federal Grant or Other Identifying Number Assigned by Federal Agency (To report multiple grants, use FFR Attachment)			
3. Recipient Organization (Name and complete address including Zip code)					
Recipient Organization Name:					
Street1:					
Street2:					
City:					
State:					
Country: USA: UNITED STATES ZIP / Postal Code:					
4a. UEI		4b. EIN		5. Recipient Account Number or Identifying Number (To report multiple grants, use FFR Attachment)	
6. Report Type		7. Basis of Accounting		8. Project/Grant Period	
☐ Quarterly ☐ Semi-Annual ☐ Annual ☐ Final		☐ Cash ☐ Accrual		From: To:	
9. Reporting Period End Date					
10. Transactions				Cumulative	
(Use lines a-c for single or multiple grant reporting)					
Federal Cash (To report multiple grants, also use FFR attachment):					
a. Cash Receipts				0.00	
b. Cash Disbursements				0.00	
c. Cash on Hand (line a minus b)				0.00	
(Use lines d-o for single grant reporting)					
Federal Expenditures and Unobligated Balance:					
d. Total Federal funds authorized				0.00	
e. Federal share of expenditures				0.00	
f. Federal share of unliquidated obligations				0.00	
g. Total Federal share (sum of lines e and f)				0.00	
h. Unobligated balance of Federal Funds (line d minus g)				0.00	
Recipient Share:					
i. Total recipient share required				0.00	
j. Recipient share of expenditures				0.00	
k. Remaining recipient share to be provided (line i minus j)				0.00	
Program Income:					
l. Total Federal program income earned				0.00	
m. Program Income expended in accordance with the deduction alternative				0.00	
n. Program Income expended in accordance with the addition alternative				0.00	
o. Unexpended program income (line l minus line m and line n)				0.00	

APPENDIX B: REQUEST FOR ADVANCE OR REIMBURSEMENT (SF-270)

11. COMPUTATION OF AMOUNT OF REIMBURSEMENTS/ADVANCES REQUESTED				
PROGRAMS/FUNCTIONS/ACTIVITIES	(a)	(b)	(c)	TOTAL
a. Total program outlays to date (As of date)	\$	\$	\$	\$
b. Less: Cumulative program income				
c. Net program outlays (Line a minus line b)				
d. Estimated net cash outlays for advance period				
e. Total (Sum of lines c & d)				
f. Non-Federal share of amount on line e				
g. Federal share of amount on line e				
h. Federal payments previously requested				
i. Federal share now requested (Line g minus line h)				
j. Advances required by month, when requested by Federal grantor agency for use in making prescheduled advances	1st month			
	2nd month			
	3rd month			

12. ALTERNATE COMPUTATION FOR ADVANCES ONLY	
a. Estimated Federal cash outlays that will be made during period covered by the advance	\$
b. Less: Estimated balance of Federal cash on hand as of beginning of advance period	
c. Amount requested (Line a minus line b)	\$

13. CERTIFICATION

I certify that to the best of my knowledge and belief the data on the reverse are correct and that all outlays were made in accordance with the grant conditions or other agreement and that payment is due and has not been previously requested.

SIGNATURE OR AUTHORIZED CERTIFYING OFFICIAL	DATE REQUEST SUBMITTED

TYPED OR PRINTED NAME AND TITLE

Prefix: First Name: Middle Name: Last Name: Suffix: Title:

TELEPHONE (AREA CODE, NUMBER, EXTENSION)

This space for agency use

Public reporting burden for this collection of information is estimated to average 60 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (4040-0012), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

STANDARD FORM 270 (REV. 1/2015)

APPENDIX C: OUTLAY REPORT AND REQUEST FOR REIMBURSEMENT FOR CONSTRUCTION PROGRAMS (SF-271)

11. STATUS OF FUNDS				
CLASSIFICATION	PROGRAMS	FUNCTIONS	ACTIVITIES	TOTAL
	(a)	(b)	(c)	
a. Administrative expense	\$	\$	\$	\$
b. Preliminary expense				
c. Land, structures, right-of-way				
d. Architectural engineering basic fees				
e. Other architectural engineering fees				
f. Project inspection fees				
g. Land development				
h. Relocation expense				
i. Relocation payments to individuals and businesses				
j. Demolition and removal				
k. Construction and project improvement cost				
l. Equipment				
m. Miscellaneous cost				
n. Total cumulative to date (sum of lines a thru m)				
o. Deductions for program income				
p. Net cumulative to date (line n minus line o)				
q. Federal share to date				
r. Rehabilitation grants (100% reimbursement)				
s. Total Federal share (sum of lines q and r)				
t. Federal payments previously requested				
u. Amount requested for reimbursement	\$	\$	\$	\$
v. Percentage of physical completion of project	%	%	%	%

APPENDIX D: SF-PPR PERFORMANCE PROGRESS REPORT

PERFORMANCE PROGRESS REPORT SF-PPR

		Page 	of Pages
1. Federal Agency and Organization Element to Which Report is Submitted 	2. Federal Grant or Other Identifying Number Assigned by Federal Agency 	3a. DUNS 	
		3b. EIN 	
4. Recipient Organization (Name and complete address including zip code) 		5. Recipient Identifying Number or Account Number 	
		8. Final Report? ☐ Yes ☐ No	
6. Project/Grant Period Start Date: End Date:	7. Reporting Period End Date 	9. Report Frequency ☐ annual ☐ semi-annual ☐ quarterly ☐ other If other, describe:	
10. Performance Narrative (Attach performance narrative as instructed by the awarding Federal Agency)			
11. Other Attachments (Attach other documents as needed or as instructed by the awarding Federal Agency)			
12. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.			
12a. Typed or Printed Name and Title of Authorized Certifying Official 		12c. Telephone (area code-number-extension) 	
12b. Signature of Authorized Certifying Official 		12d. Email Address 	
		12e. Date Report Submitted 	
13. Agency use only			

OMB Approval Number: 0970-0334
Expiration Date: 10/31/2012

APPENDIX E: TANGIBLE PERSONAL PROPERTY REPORT (SF-428)

TANGIBLE PERSONAL PROPERTY REPORT SF- 428			OMB Number: 4040-0018 Expiration Date: 6/30/2020	
1. Federal Agency and Organizational Element to Which Report is Submitted				
2. Federal Grant or Other Identifying Number Assigned by Federal Agency		3a. UEI	3b. EIN	
4. Recipient Organization (Name and complete address including zip code)				
Recipient Organization Name:				
Street1:				
Street2:				
City:		County:		
State:		Province:		
Country: USA: UNITED STATES		ZIP / Postal Code:		
5. Recipient Account or Identifying Number		6. Attachment (Check applicable)		7. Supplemental Sheet
		☐ Annual Report (SF-428-A) ☐ Final (Award Closeout) Report (SF-428-B) ☐ Disposition Report/Request (SF-428-C)		☐ Yes ☐ No
8. Comments				
Add Attachment Delete Attachment View Attachment				
9a. Typed or Printed Name and Title of Authorized Certifying Official				
Prefix: First Name: Middle Name:				
Last Name: Suffix:				
Title:				
9b. Signature of Authorized Certifying Official				
9c. Telephone (area code, number, extension)				
9d. E-Mail Address				
9e. Date report submitted (MM/DD/YYYY)			10. Agency use only	

APPENDIX F: PROPOSED REAL PROPERTY STATUS REPORT (SF-429)

REAL PROPERTY STATUS REPORT SF-429 (COVER PAGE)

OMB Number: 4040-0016
Expiration Date: 02/28/2022

1. Federal Agency and Organizational Element to Which Report is Submitted:		2. Federal Grant(s) or Other Identifying Number(s) Assigned by Federal Agency(ies):	
3. Recipient Organization (name and complete address including zip code):			
Recipient Organization Name:			
Street1:			
Street2:			
City:		County:	
State:		Province:	
Country:		ZIP / Postal Code:	
4a. UEI:		4b. EIN:	
		5. Recipient Account or Identifying Number:	
6. Contact Person for this Report:			
Prefix:		First Name:	
Last Name:		Middle Name:	
Email:		Suffix:	
Phone:		Fax:	
7. Report End Date:			
8. Real Property Status Report – Attachments: [check the applicable block(s)]:			
☐ : Attachment A (General Reporting) <i>attached</i>			
☐ : Attachment B (Request to Acquire, Improve or Furnish) <i>attached</i>			
☐ : Attachment C (Disposition Request) <i>attached</i>			
9. Comments:			
Add Attachment Delete Attachment View Attachment			
10. Certification: I certify to the best of my knowledge and belief that all information presented in this report is true, correct and complete and constitutes a material representation of fact upon which the Federal government may rely.			
11a. Typed or Printed Name and Title of Authorized Certifying Official:			
Prefix:		First Name:	
Last Name:		Middle Name:	
Title:		Suffix:	
11b. Signature of Authorized Certifying Official:			
11c. Telephone (area code, number, extension):			
11d. Email Address:			
11e. Date Report Submitted (MM/DD/YYYY):		12. Agency use only	

APPENDIX G: PROCUREMENT RECORDS CHECKLIST

Procurement Records Checklist

Items to include in the Procurement Records:

- ☐ **Description of Goods and Services**
 - ☐ A clear, accurate description that includes technical requirements
 - ☐ Don't unduly restrict competition
- ☐ **Requirements**
 - ☐ Technical requirements in terms of the "functions to be performed"
 - ☐ What requirements is the bidder expected to fulfill?
 - ☐ What factors will be used to evaluate the bids?
- ☐ **Selection basis for contractor**
- ☐ **Cost or price basis for goods and services**
- ☐ **Cost or price analysis**
- ☐ **Review for parties listed in exclusions**

If applicable, include:

- ☐ **Lease vs. buy decision**
 - ☐ Which option is the most economical and practical?
- ☐ **Written justification for lack of competition, such as sole source**
- ☐ **Contract provisions**
- ☐ **Other Compliance Documentation**
- ☐ **Other** _____
- ☐ **Other** _____

APPENDIX H: PROPERTY RECORDS CHECKLIST

Asset Number	
Ownership (Feds or Grantee)	
Original Award Number	
Follow-on Award Number (If applicable)	
Description	
Source/Vendor	
Financial Transaction Number (if available)	
ID#	
Date Acquired	
Cost per Unit	
% of Federal Ownership	
Last Reported Location	
Last Reported Condition	
Last Reported Use	
Date of Last Report	
Disposed (Y/N)	
If Y, Date of Disposal	
Disposal Sales Price	

APPENDIX I: GRANT CLOSEOUT CHECKLIST

Grant Closeout Checklist

Items to review for Grant Closeout:

Award # _____ Period of Performance _____

- ☐ All Allowable Costs Reimbursed?
- ☐ Final Drawdown of Grant Funds Received?
- ☐ Final Financial Status Report (FSR) Submitted
- ☐ Final Review of Grant
 - ☐ All Closeout Requirements Completed?
- ☐ Required Documentation Completed
 - ☐ Financial records, Including Budget vs. Actual Reports
 - ☐ Cost sharing or “Matching” or Documentation
 - ☐ Reconciliation of Cash Draw-downs with the Financial Status Reports
 - ☐ Program Records Demonstrating Full Implementation of the Grant Objectives
- ☐ Record Retention Requirements
 - ☐ Financial Records and Supporting Documentation
 - ☐ Property and Equipment Records
 - ☐ Indirect Cost Proposals
 - ☐ Subrecipient Monitoring Documentation
 - ☐ Suspension and Debarment Compliance Documentation
- ☐ On-going Responsibilities:
 - ☐ Property Reporting
 - ☐ Indirect Cost Rates Finalized
- ☐ Other _____

APPENDIX J: AUDIT CHECKLIST

Audit Checklist

Various Items which may be requested for Audit:

- ☐ **Contracts**
 - ☐ Purchase Orders/Authorizations
 - ☐ List of Bidders and Individual Bid Packages
 - ☐ Bid Recommendations by Reviewer
 - ☐ Awarding of Bids Authorizations/Resolutions
 - ☐ Contracts/Agreements/Change Orders
 - ☐ Contractor Bonds
 - ☐ Suspension and Debarment Review
 - ☐ Payment Records
- ☐ **Labor Records**
 - ☐ Work Authorization Identifying Award
 - ☐ Time Sheets Signed by Employee and Supervisor
 - ☐ Hourly Rate Support (Payroll Registers/Salary Schedules)
 - ☐ Fringe Benefits (Provide Schedule)
- ☐ **Property Records**
 - ☐ Cost Records
 - ☐ Location, Condition, Use, and Disposal Records
- ☐ **Other Records**
 - ☐ Board Minutes
 - ☐ Indirect Cost Allocation Plans
 - ☐ Subawards

APPENDIX K: SELECTED ITEMS OF COST

2 CFR Part 200 Sections 200.420 thru 200.476 titled General Provisions for Selected Items of Cost provide principles to be applied in establishing the allowability of certain items of cost. These principles apply whether a cost is treated as direct or indirect. Failure to mention a particular item of cost is not intended to imply that it is unallowable; rather, determination of allowability in each case should be based on the treatment standards provided for similar or related items of cost.

General Provisions for Selected Items of Cost

200.420 Considerations for selected items of cost.	200.449 Interest.
200.421 Advertising and public relations.	200.450 Lobbying.
200.422 Advisory Councils.	200.451 Losses on other awards or contracts.
200.423 Alcoholic beverages.	200.452 Maintenance and repair costs.
200.424 Alumni/ae activities.	200.453 Materials and supplies costs, including costs of computing devices.
200.425 Audit services.	200.454 Memberships, subscriptions, and professional activity costs.
200.426 Bad debts.	200.455 Organization costs.
200.427 Bonding costs.	200.456 Participant support costs.
200.428 Collections of improper payments.	200.457 Plant and security costs.
200.429 Commencement and convocation costs.	200.458 Pre-award costs.
200.430 Compensation—personal services.	200.459 Professional service costs.
200.431 Compensation—fringe benefits.	200.460 Proposal costs.
200.432 Conferences.	200.461 Publication and printing costs.
200.433 Contingency provisions.	200.462 Rearrangement and reconversion costs.
200.434 Contributions and donations.	200.463 Recruiting costs.
200.435 Defense and prosecution of criminal and civil proceedings and claims, appeals and patent infringements.	200.464 Relocation costs of employees.
200.436 Depreciation.	200.465 Rental costs of real property and equipment.
200.437 Employee health and welfare costs.	200.466 Scholarships and student aid costs.
200.438 Entertainment costs.	200.467 Selling and marketing costs.
200.439 Equipment and other capital expenditures.	200.468 Specialized service facilities.
200.440 Exchange rates.	200.469 Student activity costs.
200.441 Fines, penalties, damages, and other settlements.	200.470 Taxes (including Value Added Tax).
200.442 Fundraising and investment management costs.	200.470 Taxes (including Value Added Tax).
200.443 Gains and losses on disposition of depreciable assets.	200.471 Telecommunication costs and video surveillance costs.
200.444 General costs of government.	200.472 Termination costs.
200.445 Goods or services for personal use.	200.473 Training and education costs.
200.446 Idle facilities and idle capacity.	200.474 Transportation costs.
200.447 Insurance and indemnification.	200.475 Travel costs.
200.448 Intellectual property.	200.476 Trustees.

§200.420 Considerations for selected items of cost.

This section provides principles to be applied in establishing the allowability of certain items involved in determining cost, in addition to the requirements of Subtitle II. Basic Considerations of this subpart. These principles apply whether or not a particular item of cost is properly treated as direct cost or indirect (F&A) cost. Failure to mention a particular item of cost is not intended to imply that it is either allowable or unallowable; rather, determination as to allowability in each case should be based on the treatment provided for similar or related items of cost, and based on the principles described in §§200.402 Composition of costs through 200.411 Adjustment of previously negotiated indirect (F&A) cost rates containing unallowable costs. In case of a discrepancy between the provisions of a specific Federal award and the provisions below, the Federal award governs. Criteria outlined in §200.403 Factors affecting allowability of costs must be applied in determining allowability. See also §200.102 Exceptions.

§200.421 Advertising and public relations.

(a) The term advertising costs mean the costs of advertising media and corollary administrative costs. Advertising media include magazines, newspapers, radio and television, direct mail, exhibits, electronic or computer transmittals, and the like.

(b) The only allowable advertising costs are those which are solely for:

(1) The recruitment of personnel required by the non-Federal entity for performance of a Federal award (See also §200.463 Recruiting costs);

(2) The procurement of goods and services for the performance of a Federal award;

(3) The disposal of scrap or surplus materials acquired in the performance of a Federal award except when non-Federal entities are reimbursed for disposal costs at a predetermined amount; or

(4) Program outreach and other specific purposes necessary to meet the requirements of the Federal award.

(c) The term "public relations" includes community relations and means those activities dedicated to maintaining the image of the non-Federal entity or maintaining or promoting understanding and favorable relations with the community or public at large or any segment of the public.

(d) The only allowable public relations costs are:

(1) Costs specifically required by the Federal award;

(2) Costs of communicating with the public and press pertaining to specific activities or accomplishments which result from performance of the Federal award (these costs are considered necessary as part of the outreach effort for the Federal award); or

(3) Costs of conducting general liaison with news media and government public relations officers, to the extent that such activities are limited to communication and liaison necessary to keep the public informed on matters of public concern, such as notices of funding opportunities, financial matters, etc.

(e) Unallowable advertising and public relations costs include the following:

(1) All advertising and public relations costs other than as specified in paragraphs (b) and (d) of this section;

(2) Costs of meetings, conventions, convocations, or other events related to other activities of the entity (see also §200.432 Conferences), including:

(i) Costs of displays, demonstrations, and exhibits;

(ii) Costs of meeting rooms, hospitality suites, and other special facilities used in conjunction with shows and other special events; and

(iii) Salaries and wages of employees engaged in setting up and displaying exhibits, making demonstrations, and providing briefings;

(3) Costs of promotional items and memorabilia, including models, gifts, and souvenirs;

(4) Costs of advertising and public relations designed solely to promote the non-Federal entity.

§200.422 Advisory Councils.

Costs incurred by advisory councils or committees are unallowable unless authorized by statute, the Federal awarding agency or as an indirect cost where allocable to Federal awards. See §200.444 General costs of government, applicable to states, local governments and Indian tribes.

§200.423 Alcoholic beverages.

Costs of alcoholic beverages are unallowable.

§200.424 Alumni/ae activities.

Costs incurred by IHEs for, or in support of, alumni/ae activities are unallowable.

§200.425 Audit services.

(a) A reasonably proportionate share of the costs of audits required by, and performed in accordance with, the Single Audit Act Amendments of 1996 (31 U.S.C. 7501-7507), as implemented by requirements of this part, are allowable. However, the following audit costs are unallowable:

(1) Any costs when audits required by the Single Audit Act and Subpart F—Audit Requirements of this part have not been conducted or have been conducted but not in accordance therewith; and

(2) Any costs of auditing a non-Federal entity that is exempted from having an audit conducted under the Single Audit Act and Subpart F—Audit Requirements of this part because its expenditures under Federal awards are less than \$750,000 during the non-Federal entity's fiscal year.

(b) The costs of a financial statement audit of a non-Federal entity that does not currently have a Federal award may be included in the indirect cost pool for a cost allocation plan or indirect cost proposal.

(c) Pass-through entities may charge Federal awards for the cost of agreed-upon-procedures engagements to monitor subrecipients (in accordance with Subpart D—Post Federal Award Requirements of this part, §§200.330 Subrecipient and contractor determinations through 200.332 Fixed Amount Subawards) who are exempted from the requirements of the Single Audit Act and Subpart F—Audit Requirements of this part. This cost is allowable only if the agreed-upon-procedures engagements are:

- (1) Conducted in accordance with GAGAS attestation standards;
- (2) Paid for and arranged by the pass-through entity; and
- (3) Limited in scope to one or more of the following types of compliance requirements: activities allowed or unallowed; allowable costs/cost principles; eligibility; and reporting.

§200.426 Bad debts.

Bad debts (debts which have been determined to be uncollectible), including losses (whether actual or estimated) arising from uncollectible accounts and other claims, are unallowable. Related collection costs, and related legal costs, arising from such debts after they have been determined to be uncollectible are also unallowable. See also §200.428 Collections of improper payments.

§200.427 Bonding costs.

(a) Bonding costs arise when the Federal awarding agency requires assurance against financial loss to itself or others by reason of the act or default of the non-Federal entity. They also arise in instances where the non-Federal entity requires similar assurance, including bonds as bid, performance, payment, advance payment, infringement, and fidelity bonds for employees and officials.

(b) Costs of bonding required pursuant to the terms and conditions of the Federal award are allowable.

(c) Costs of bonding required by the non-Federal entity in the general conduct of its operations are allowable as an indirect cost to the extent that such bonding is in accordance with sound business practice and the rates and premiums are reasonable under the circumstances.

§200.428 Collections of improper payments.

The costs incurred by a non-Federal entity to recover improper payments are allowable as either direct or indirect cost, as appropriate. Amounts collected may be used by the non-Federal entity in accordance with cash management standards set forth in §200.305 *Payment*.

§200.429 Commencement and convocation costs.

For IHEs, costs incurred for commencements and convocations are unallowable, except as provided for in Appendix III to Part 200—Indirect (F&A) Costs Identification and Assignment, and Rate Determination for Institutions of Higher Education (IHEs), paragraph (B)(9) Student Administration and Services, as student activity costs.

§200.430 Compensation—personal services.

(a) *General.* Compensation for personal services includes all remuneration, paid currently or accrued, for services of employees rendered during the period of performance under the Federal award, including but not necessarily limited to wages and salaries. Compensation for personal services may also include fringe benefits which are addressed in §200.431

Compensation—fringe benefits. Costs of compensation are allowable to the extent that they satisfy the specific requirements of this part, and that the total compensation for individual employees:

(1) Is reasonable for the services rendered and conforms to the established written policy of the non-Federal entity consistently applied to both Federal and non-Federal activities;

(2) Follows an appointment made in accordance with a non-Federal entity's laws and/or rules or written policies and meets the requirements of Federal statute, where applicable; and

(3) Is determined and supported as provided in paragraph (i) of this section, Standards for Documentation of Personnel Expenses, when applicable.

(b) *Reasonableness.* Compensation for employees engaged in work on Federal awards will be considered reasonable to the extent that it is consistent with that paid for similar work in other activities of the non-Federal entity. In cases where the kinds of employees required for Federal awards are not found in the other activities of the non-Federal entity, compensation will be considered reasonable to the extent that it is comparable to that paid for similar work in the labor market in which the non-Federal entity competes for the kind of employees involved.

(c) *Professional activities outside the non-Federal entity.* Unless an arrangement is specifically authorized by a Federal awarding agency, a non-Federal entity must follow its written non-Federal entity-wide policies and practices concerning the permissible extent of professional services that can be provided outside the non-Federal entity for non-organizational compensation. Where such non-Federal entity-wide written policies do not exist, or do not adequately define the permissible extent of consulting or other non-organizational activities undertaken for extra outside pay, the Federal government may require that the effort of professional staff working on Federal awards be allocated between:

(1) Non-Federal entity activities, and

(2) Non-organizational professional activities. If the Federal awarding agency considers the extent of non-organizational professional effort excessive or inconsistent with the conflicts-of-interest terms and conditions of the Federal award, appropriate arrangements governing compensation will be negotiated on a case-by-case basis.

(d) *Unallowable costs.* (1) Costs which are unallowable under other sections of these principles must not be allowable under this section solely on the basis that they constitute personnel compensation.

(2) The allowable compensation for certain employees is subject to a ceiling in accordance with statute. For the amount of the ceiling for cost-reimbursement contracts, the covered compensation subject to the ceiling, the covered employees, and other relevant provisions, see 10 U.S.C. 2324(e)(1)(P), and 41 U.S.C. 1127 and 4304(a) (16). For other types of Federal awards, other statutory ceilings may apply.

(e) *Special considerations.* Special considerations in determining allowability of compensation will be given to any change in a non-Federal entity's compensation policy resulting in a substantial increase in its employees' level of compensation (particularly when the change was concurrent with an increase in the ratio of Federal awards to other activities) or any change in the treatment of allowability of specific types of compensation due to changes in Federal policy.

(f) *Incentive compensation.* Incentive compensation to employees based on cost reduction, or efficient performance, suggestion awards, safety awards, etc., is allowable to the extent that the overall compensation is determined to be reasonable and such costs are paid or accrued pursuant to an agreement entered into in good faith between the non-Federal entity and the employees before the services were rendered, or pursuant to an established plan followed by the non-Federal entity so consistently as to imply, in effect, an agreement to make such payment.

(g) *Nonprofit organizations.* For compensation to members of nonprofit organizations, trustees, directors, associates, officers, or the immediate families thereof, determination should be made that such compensation is reasonable for the actual personal services rendered rather than a distribution of earnings in excess of costs. This may include directors and executive committee member's fees, incentive awards, allowances for off-site pay, incentive pay, location allowances, hardship pay, and cost-of-living differentials.

(h) *Institutions of higher education (IHEs).* (1) Certain conditions require special consideration and possible limitations in determining allowable personnel compensation costs under Federal awards. Among such conditions are the following:

(i) *Allowable activities.* Charges to Federal awards may include reasonable amounts for activities contributing and directly related to work under an agreement, such as delivering special lectures about specific aspects of the ongoing activity, writing reports and articles, developing and maintaining protocols (human, animals, etc.), managing substances/chemicals, managing and securing project-specific data, coordinating research subjects, participating in appropriate seminars, consulting with colleagues and graduate students, and attending meetings and conferences.

(ii) *Incidental activities.* Incidental activities for which supplemental compensation is allowable under written institutional policy (at a rate not to exceed institutional base salary) need not be included in the records described in paragraph (h)(9) of this section to directly charge payments of incidental activities, such activities must either be specifically provided for in the Federal award budget or receive prior written approval by the Federal awarding agency.

(2) *Salary basis.* Charges for work performed on Federal awards by faculty members during the academic year are allowable at the IBS rate. Except as noted in paragraph (h)(1)(ii) of this section, in no event will charges to Federal awards, irrespective of the basis of computation, exceed the proportionate share of the IBS for that period. This principle applies to all members of faculty at an institution. IBS is defined as the annual compensation paid by an IHE for an individual's appointment, whether that individual's time is spent on research, instruction, administration, or other activities. IBS excludes any income that an individual earns outside of duties performed for the IHE. Unless there is prior approval by the Federal awarding agency,

charges of a faculty member's salary to a Federal award must not exceed the proportionate share of the IBS for the period during which the faculty member worked on the award.

(3) *Intra-Institution of Higher Education (IHE) consulting.* Intra-IHE consulting by faculty is assumed to be undertaken as an IHE obligation requiring no compensation in addition to IBS. However, in unusual cases where consultation is across departmental lines or involves a separate or remote operation, and the work performed by the faculty member is in addition to his or her regular responsibilities, any charges for such work representing additional compensation above IBS are allowable provided that such consulting arrangements are specifically provided for in the Federal award or approved in writing by the Federal awarding agency.

(4) Extra Service Pay normally represents overload compensation, subject to institutional compensation policies for services above and beyond IBS. Where extra service pay is a result of Intra-IHE consulting, it is subject to the same requirements of paragraph (b) above. It is allowable if all of the following conditions are met:

(i) The non-Federal entity establishes consistent written policies which apply uniformly to all faculty members, not just those working on Federal awards.

(ii) The non-Federal entity establishes a consistent written definition of work covered by IBS which is specific enough to determine conclusively when work beyond that level has occurred. This may be described in appointment letters or other documentation.

(iii) The supplementation amount paid is commensurate with the IBS rate of pay and the amount of additional work performed. See paragraph (h)(2) of this section.

(iv) The salaries, as supplemented, fall within the salary structure and pay ranges established by and documented in writing or otherwise applicable to the non-Federal entity.

(v) The total salaries charged to Federal awards including extra service pay are subject to the Standards of Documentation as described in paragraph (i) of this section.

(5) *Periods outside the academic year.* (i) Except as specified for teaching activity in paragraph (h)(5)(ii) of this section, charges for work performed by faculty members on Federal awards during periods not included in the base salary period will be at a rate not in excess of the IBS.

(ii) Charges for teaching activities performed by faculty members on Federal awards during periods not included in IBS period will be based on the normal written policy of the IHE governing compensation to faculty members for teaching assignments during such periods.

(6) *Part-time faculty.* Charges for work performed on Federal awards by faculty members having only part-time appointments will be determined at a rate not in excess of that regularly paid for part-time assignments.

(7) *Sabbatical leave costs.* Rules for sabbatical leave are as follow:

(i) Costs of leaves of absence by employees for performance of graduate work or sabbatical study, travel, or research are allowable provided the IHE has a uniform written policy on sabbatical leave for persons engaged in instruction and persons engaged in research. Such costs will be allocated on an equitable basis among all related activities of the IHE.

(ii) Where sabbatical leave is included in fringe benefits for which a cost is determined for assessment as a direct charge, the aggregate amount of such assessments applicable to all work of the institution during the base period must be reasonable in relation to the IHE's actual experience under its sabbatical leave policy.

(8) *Salary rates for non-faculty members.* Non-faculty full-time professional personnel may also earn "extra service pay" in accordance with the non-Federal entity's written policy and consistent with paragraph (h)(1)(i) of this section.

(i) *Standards for Documentation of Personnel Expenses* (1) Charges to Federal awards for salaries and wages must be based on records that accurately reflect the work performed. These records must:

(i) Be supported by a system of internal control which provides reasonable assurance that the charges are accurate, allowable, and properly allocated;

(ii) Be incorporated into the official records of the non-Federal entity;

(iii) Reasonably reflect the total activity for which the employee is compensated by the non-Federal entity, not exceeding 100% of compensated activities (for IHE, this per the IHE's definition of IBS);

(iv) Encompass both federally assisted and all other activities compensated by the non-Federal entity on an integrated basis, but may include the use of subsidiary records as defined in the non-Federal entity's written policy;

(v) Comply with the established accounting policies and practices of the non-Federal entity (See paragraph (h)(1)(ii) above for treatment of incidental work for IHEs.); and

(vi) [Reserved]

(vii) Support the distribution of the employee's salary or wages among specific activities or cost objectives if the employee works on more than one Federal award; a Federal award and non-Federal award; an indirect cost activity and a direct cost activity; two or more indirect activities which are allocated using different allocation bases; or an unallowable activity and a direct or indirect cost activity.

(viii) Budget estimates (i.e., estimates determined before the services are performed) alone do not qualify as support for charges to Federal awards, but may be used for interim accounting purposes, provided that:

(A) The system for establishing the estimates produces reasonable approximations of the activity actually performed;

(B) Significant changes in the corresponding work activity (as defined by the non-Federal entity's written policies) are identified and entered into the records in a timely manner. Short term (such as one or two months) fluctuation between workload categories need not be considered as long as the distribution of salaries and wages is reasonable over the longer term; and

(C) The non-Federal entity's system of internal controls includes processes to review after-the-fact interim charges made to Federal awards based on budget estimates. All necessary adjustment

must be made such that the final amount charged to the Federal award is accurate, allowable, and properly allocated.

(ix) Because practices vary as to the activity constituting a full workload (for IHEs, IBS), records may reflect categories of activities expressed as a percentage distribution of total activities.

(x) It is recognized that teaching, research, service, and administration are often inextricably intermingled in an academic setting. When recording salaries and wages charged to Federal awards for IHEs, a precise assessment of factors that contribute to costs is therefore not always feasible, nor is it expected.

(2) For records which meet the standards required in paragraph (i)(1) of this section, the non-Federal entity will not be required to provide additional support or documentation for the work performed, other than that referenced in paragraph (i)(3) of this section.

(3) In accordance with Department of Labor regulations implementing the Fair Labor Standards Act (FLSA) (29 CFR part 516), charges for the salaries and wages of nonexempt employees, in addition to the supporting documentation described in this section, must also be supported by records indicating the total number of hours worked each day.

(4) Salaries and wages of employees used in meeting cost sharing or matching requirements on Federal awards must be supported in the same manner as salaries and wages claimed for reimbursement from Federal awards.

(5) For states, local governments and Indian tribes, substitute processes or systems for allocating salaries and wages to Federal awards may be used in place of or in addition to the records described in paragraph (1) if approved by the cognizant agency for indirect cost. Such systems may include, but are not limited to, random moment sampling, "rolling" time studies, case counts, or other quantifiable measures of work performed.

(i) Substitute systems which use sampling methods (primarily for Temporary Assistance for Needy Families (TANF), the Supplemental Nutrition Assistance Program (SNAP), Medicaid, and other public assistance programs) must meet acceptable statistical sampling standards including:

(A) The sampling universe must include all of the employees whose salaries and wages are to be allocated based on sample results except as provided in paragraph (i)(5)(iii) of this section;

(B) The entire time period involved must be covered by the sample; and

(C) The results must be statistically valid and applied to the period being sampled.

(ii) Allocating charges for the sampled employees' supervisors, clerical and support staffs, based on the results of the sampled employees, will be acceptable.

(iii) Less than full compliance with the statistical sampling standards noted in subsection (5)(i) may be accepted by the cognizant agency for indirect costs if it concludes that the amounts to be allocated to Federal awards will be minimal, or if it concludes that the system proposed by the non-Federal entity will result in lower costs to Federal awards than a system which complies with the standards.

(6) Cognizant agencies for indirect costs are encouraged to approve alternative proposals based on outcomes and milestones for program performance where these are clearly

documented. Where approved by the Federal cognizant agency for indirect costs, these plans are acceptable as an alternative to the requirements of paragraph (i)(1) of this section.

(7) For Federal awards of similar purpose activity or instances of approved blended funding, a non-Federal entity may submit performance plans that incorporate funds from multiple Federal awards and account for their combined use based on performance-oriented metrics, provided that such plans are approved in advance by all involved Federal awarding agencies. In these instances, the non-Federal entity must submit a request for waiver of the requirements based on documentation that describes the method of charging costs, relates the charging of costs to the specific activity that is applicable to all fund sources, and is based on quantifiable measures of the activity in relation to time charged.

(8) For a non-Federal entity where the records do not meet the standards described in this section, the Federal government may require personnel activity reports, including prescribed certifications, or equivalent documentation that support the records as required in this section.

§200.431 Compensation—fringe benefits.

(a) Fringe benefits are allowances and services provided by employers to their employees as compensation in addition to regular salaries and wages. Fringe benefits include, but are not limited to, the costs of leave (vacation, family-related, sick or military), employee insurance, pensions, and unemployment benefit plans. Except as provided elsewhere in these principles, the costs of fringe benefits are allowable provided that the benefits are reasonable and are required by law, non-Federal entity-employee agreement, or an established policy of the non-Federal entity.

(b) *Leave.* The cost of fringe benefits in the form of regular compensation paid to employees during periods of authorized absences from the job, such as for annual leave, family-related leave, sick leave, holidays, court leave, military leave, administrative leave, and other similar benefits, are allowable if all of the following criteria are met:

(1) They are provided under established written leave policies;

(2) The costs are equitably allocated to all related activities, including Federal awards; and,

(3) The accounting basis (cash or accrual) selected for costing each type of leave is consistently followed by the non-Federal entity or specified grouping of employees.

(i) When a non-Federal entity uses the cash basis of accounting, the cost of leave is recognized in the period that the leave is taken and paid for. Payments for unused leave when an employee retires or terminates employment are allowable as indirect costs in the year of payment.

(ii) The accrual basis may be only used for those types of leave for which a liability as defined by GAAP exists when the leave is earned. When a non-Federal entity uses the accrual basis of accounting, allowable leave costs are the lesser of the amount accrued or funded.

(c) The cost of fringe benefits in the form of employer contributions or expenses for social security; employee life, health, unemployment, and worker's compensation insurance (except as indicated in §200.447 Insurance and indemnification); pension plan costs (see paragraph (i) of this section); and other similar benefits are allowable, provided such benefits are granted

under established written policies. Such benefits, must be allocated to Federal awards and all other activities in a manner consistent with the pattern of benefits attributable to the individuals or group(s) of employees whose salaries and wages are chargeable to such Federal awards and other activities, and charged as direct or indirect costs in accordance with the non-Federal entity's accounting practices.

(d) Fringe benefits may be assigned to cost objectives by identifying specific benefits to specific individual employees or by allocating on the basis of entity-wide salaries and wages of the employees receiving the benefits. When the allocation method is used, separate allocations must be made to selective groupings of employees, unless the non-Federal entity demonstrates that costs in relationship to salaries and wages do not differ significantly for different groups of employees.

(e) *Insurance*. See also §200.447 Insurance and indemnification, paragraphs (d)(1) and (2).

(1) Provisions for a reserve under a self-insurance program for unemployment compensation or workers' compensation are allowable to the extent that the provisions represent reasonable estimates of the liabilities for such compensation, and the types of coverage, extent of coverage, and rates and premiums would have been allowable had insurance been purchased to cover the risks. However, provisions for self-insured liabilities which do not become payable for more than one year after the provision is made must not exceed the present value of the liability.

(2) Costs of insurance on the lives of trustees, officers, or other employees holding positions of similar responsibility are allowable only to the extent that the insurance represents additional compensation. The costs of such insurance when the non-Federal entity is named as beneficiary are unallowable.

(3) Actual claims paid to or on behalf of employees or former employees for workers' compensation, unemployment compensation, severance pay, and similar employee benefits (e.g., post-retirement health benefits), are allowable in the year of payment provided that the non-Federal entity follows a consistent costing policy and they are allocated as indirect costs.

(f) *Automobiles*. That portion of automobile costs furnished by the entity that relates to personal use by employees (including transportation to and from work) is unallowable as fringe benefit or indirect (F&A) costs regardless of whether the cost is reported as taxable income to the employees.

(g) *Pension Plan Costs*. Pension plan costs which are incurred in accordance with the established policies of the non-Federal entity are allowable, provided that:

(1) Such policies meet the test of reasonableness.

(2) The methods of cost allocation are not discriminatory.

(3) For entities using accrual-based accounting, the cost assigned to each fiscal year is determined in accordance with GAAP.

(4) The costs assigned to a given fiscal year are funded for all plan participants within six months after the end of that year. However, increases to normal and past service pension costs caused by a delay in funding the actuarial liability beyond 30 calendar days after each quarter of the

year to which such costs are assignable are unallowable. Non-Federal entity may elect to follow the "Cost Accounting Standard for Composition and Measurement of Pension Costs" (48 CFR 9904.412).

(5) Pension plan termination insurance premiums paid pursuant to the Employee Retirement Income Security Act (ERISA) of 1974 (29 U.S.C. 1301-1461) are allowable. Late payment charges on such premiums are unallowable. Excise taxes on accumulated funding deficiencies and other penalties imposed under ERISA are unallowable.

(6) Pension plan costs may be computed using a pay-as-you-go method or an acceptable actuarial cost method in accordance with established written policies of the non-Federal entity.

(i) For pension plans financed on a pay-as-you-go method, allowable costs will be limited to those representing actual payments to retirees or their beneficiaries.

(ii) Pension costs calculated using an actuarial cost-based method recognized by GAAP are allowable for a given fiscal year if they are funded for that year within six months after the end of that year. Costs funded after the six-month period (or a later period agreed to by the cognizant agency for indirect costs) are allowable in the year funded. The cognizant agency for indirect costs may agree to an extension of the six-month period if an appropriate adjustment is made to compensate for the timing of the charges to the Federal government and related Federal reimbursement and the non-Federal entity's contribution to the pension fund. Adjustments may be made by cash refund or other equitable procedures to compensate the Federal government for the time value of Federal reimbursements in excess of contributions to the pension fund.

(iii) Amounts funded by the non-Federal entity in excess of the actuarially determined amount for a fiscal year may be used as the non-Federal entity's contribution in future periods.

(iv) When a non-Federal entity converts to an acceptable actuarial cost method, as defined by GAAP, and funds pension costs in accordance with this method, the unfunded liability at the time of conversion is allowable if amortized over a period of years in accordance with GAAP.

(v) The Federal government must receive an equitable share of any previously allowed pension costs (including earnings thereon) which revert or inure to the non-Federal entity in the form of a refund, withdrawal, or other credit.

(h) *Post-Retirement Health*. Post-retirement health plans (PRHP) refers to costs of health insurance or health services not included in a pension plan covered by paragraph (g) of this section for retirees and their spouses, dependents, and survivors. PRHP costs may be computed using a pay-as-you-go method or an acceptable actuarial cost method in accordance with established written policies of the non-Federal entity.

(1) For PRHP financed on a pay-as-you-go method, allowable costs will be limited to those representing actual payments to retirees or their beneficiaries.

(2) PRHP costs calculated using an actuarial cost method recognized by GAAP are allowable if they are funded for that year within six months after the end of that year. Costs funded after the six-month period (or a later period agreed to by the cognizant agency) are allowable in the year funded. The Federal cognizant agency for indirect costs may agree to an extension of the

six-month period if an appropriate adjustment is made to compensate for the timing of the charges to the Federal government and related Federal reimbursements and the non-Federal entity's contributions to the PRHP fund. Adjustments may be made by cash refund, reduction in current year's PRHP costs, or other equitable procedures to compensate the Federal government for the time value of Federal reimbursements in excess of contributions to the PRHP fund.

(3) Amounts funded in excess of the actuarially determined amount for a fiscal year may be used as the Federal government's contribution in a future period.

(4) When a non-Federal entity converts to an acceptable actuarial cost method and funds PRHP costs in accordance with this method, the initial unfunded liability attributable to prior years is allowable if amortized over a period of years in accordance with GAAP, or, if no such GAAP period exists, over a period negotiated with the cognizant agency for indirect costs.

(5) To be allowable in the current year, the PRHP costs must be paid either to:

(i) An insurer or other benefit provider as current year costs or premiums, or

(ii) An insurer or trustee to maintain a trust fund or reserve for the sole purpose of providing post-retirement benefits to retirees and other beneficiaries.

(6) The Federal government must receive an equitable share of any amounts of previously allowed post-retirement benefit costs (including earnings thereon) which revert or inure to the entity in the form of a refund, withdrawal, or other credit.

(i) *Severance Pay.* (1) Severance pay, also commonly referred to as dismissal wages, is a payment in addition to regular salaries and wages, by non-Federal entities to workers whose employment is being terminated. Costs of severance pay are allowable only to the extent that in each case, it is required by (a) law, (b) employer-employee agreement, (c) established policy that constitutes, in effect, an implied agreement on the non-Federal entity's part, or (d) circumstances of the particular employment.

(2) Costs of severance payments are divided into two categories as follows:

(i) Actual normal turnover severance payments must be allocated to all activities; or, where the non-Federal entity provides for a reserve for normal severances, such method will be acceptable if the charge to current operations is reasonable in light of payments actually made for normal severances over a representative past period, and if amounts charged are allocated to all activities of the non-Federal entity.

(ii) Measurement of costs of abnormal or mass severance pay by means of an accrual will not achieve equity to both parties. Thus, accruals for this purpose are not allowable. However, the Federal government recognizes its obligation to participate, to the extent of its fair share, in any specific payment. Prior approval by the Federal awarding agency or cognizant agency for indirect cost, as appropriate, is required.

(3) Costs incurred in certain severance pay packages which are in an amount in excess of the normal severance pay paid by the non-Federal entity to an employee upon termination of employment and are paid to the employee contingent upon a change in management control over, or ownership of, the non-Federal entity's assets, are unallowable.

(4) Severance payments to foreign nationals employed by the non-Federal entity outside the United States, to the extent that the amount exceeds the customary or prevailing practices for the non-Federal entity in the United States, are unallowable, unless they are necessary for the performance of Federal programs and approved by the Federal awarding agency.

(5) Severance payments to foreign nationals employed by the non-Federal entity outside the United States due to the termination of the foreign national as a result of the closing of, or curtailment of activities by, the non-Federal entity in that country, are unallowable, unless they are necessary for the performance of Federal programs and approved by the Federal awarding agency.

(j)(1) *For IHEs only.* Fringe benefits in the form of tuition or remission of tuition for individual employees are allowable, provided such benefits are granted in accordance with established non-Federal entity policies, and are distributed to all non-Federal entity activities on an equitable basis. Tuition benefits for family members other than the employee are unallowable.

(2) Fringe benefits in the form of tuition or remission of tuition for individual employees not employed by IHEs are limited to the tax-free amount allowed per section 127 of the Internal Revenue Code as amended.

(3) IHEs may offer employees tuition waivers or tuition reductions for undergraduate education under IRC Section 117(d) as amended, provided that the benefit does not discriminate in favor of highly compensated employees. Federal reimbursement of tuition or remission of tuition is also limited to the institution for which the employee works. See §200.466 Scholarships and student aid costs, for treatment of tuition remission provided to students.

(k) For IHEs whose costs are paid by state or local governments, fringe benefit programs (such as pension costs and FICA) and any other benefits costs specifically incurred on behalf of, and in direct benefit to, the non-Federal entity, are allowable costs of such non-Federal entities whether or not these costs are recorded in the accounting records of the non-Federal entities, subject to the following:

(1) The costs meet the requirements of Basic Considerations in §§200.402 Composition of costs through 200.411 Adjustment of previously negotiated indirect (F&A) cost rates containing unallowable costs of this subpart;

(2) The costs are properly supported by approved cost allocation plans in accordance with applicable Federal cost accounting principles; and

(3) The costs are not otherwise borne directly or indirectly by the Federal government.

§200.432 Conferences.

A conference is defined as a meeting, retreat, seminar, symposium, workshop or event whose primary purpose is the dissemination of technical information beyond the non-Federal entity and is necessary and reasonable for successful performance under the Federal award. Allowable conference costs paid by the non-Federal entity as a sponsor or host of the conference may include rental of facilities, speakers' fees, costs of meals and refreshments, local transportation, and other items incidental to such conferences unless further restricted by the terms and conditions of the Federal award. As needed, the costs of identifying, but not providing, locally

available dependent-care resources are allowable. Conference hosts/sponsors must exercise discretion and judgment in ensuring that conference costs are appropriate, necessary and managed in a manner that minimizes costs to the Federal award. The Federal awarding agency may authorize exceptions where appropriate for programs including Indian tribes, children, and the elderly. See also §§200.438 Entertainment costs, 200.456 Participant support costs, 200.474 Travel costs, and 200.475 Trustees.

§200.433 Contingency provisions.

(a) Contingency is that part of a budget estimate of future costs (typically of large construction projects, IT systems, or other items as approved by the Federal awarding agency) which is associated with possible events or conditions arising from causes the precise outcome of which is indeterminable at the time of estimate, and that experience shows will likely result, in aggregate, in additional costs for the approved activity or project. Amounts for major project scope changes, unforeseen risks, or extraordinary events may not be included.

(b) It is permissible for contingency amounts other than those excluded in paragraph (b)(1) of this section to be explicitly included in budget estimates, to the extent they are necessary to improve the precision of those estimates. Amounts must be estimated using broadly-accepted cost estimating methodologies, specified in the budget documentation of the Federal award, and accepted by the Federal awarding agency. As such, contingency amounts are to be included in the Federal award. In order for actual costs incurred to be allowable, they must comply with the cost principles and other requirements in this part (see also §§200.300 Statutory and national policy requirements through 200.309 Period of performance of Subpart D of this part and 200.403 Factors affecting allowability of costs); be necessary and reasonable for proper and efficient accomplishment of project or program objectives, and be verifiable from the non-Federal entity's records.

(c) Payments made by the Federal awarding agency to the non-Federal entity's "contingency reserve" or any similar payment made for events the occurrence of which cannot be foretold with certainty as to the time or intensity, or with an assurance of their happening, are unallowable, except as noted in §§200.431 Compensation—fringe benefits regarding self-insurance, pensions, severance and post-retirement health costs and 200.447 Insurance and indemnification.

§200.434 Contributions and donations.

(a) Costs of contributions and donations, including cash, property, and services, from the non-Federal entity to other entities, are unallowable.

(b) The value of services and property donated to the non-Federal entity may not be charged to the Federal award either as a direct or indirect (F&A) cost. The value of donated services and property may be used to meet cost sharing or matching requirements (see §200.306 Cost sharing or matching). Depreciation on donated assets is permitted in accordance with §200.436 Depreciation, as long as the donated property is not counted towards cost sharing or matching requirements.

(c) Services donated or volunteered to the non-Federal entity may be furnished to a non-Federal entity by professional and technical personnel, consultants, and other skilled and

unskilled labor. The value of these services is not allowable either as a direct or indirect cost. However, the value of donated services may be used to meet cost sharing or matching requirements in accordance with the provisions of §200.306 Cost sharing or matching.

(d) To the extent feasible, services donated to the non-Federal entity will be supported by the same methods used to support the allocability of regular personnel services.

(e) The following provisions apply to nonprofit organizations. The value of services donated to the nonprofit organization utilized in the performance of a direct cost activity must be considered in the determination of the non-Federal entity's indirect cost rate(s) and, accordingly, must be allocated a proportionate share of applicable indirect costs when the following circumstances exist:

(1) The aggregate value of the services is material;

(2) The services are supported by a significant amount of the indirect costs incurred by the non-Federal entity;

(i) In those instances where there is no basis for determining the fair market value of the services rendered, the non-Federal entity and the cognizant agency for indirect costs must negotiate an appropriate allocation of indirect cost to the services.

(ii) Where donated services directly benefit a project supported by the Federal award, the indirect costs allocated to the services will be considered as a part of the total costs of the project. Such indirect costs may be reimbursed under the Federal award or used to meet cost sharing or matching requirements.

(f) Fair market value of donated services must be computed as described in §200.306 Cost sharing or matching.

(g) Personal Property and Use of Space.

(1) Donated personal property and use of space may be furnished to a non-Federal entity. The value of the personal property and space is not reimbursable either as a direct or indirect cost.

(2) The value of the donations may be used to meet cost sharing or matching share requirements under the conditions described in §§200.300 Statutory and national policy requirements through 200.309 Period of performance of subpart D of this part. The value of the donations must be determined in accordance with §§200.300 Statutory and national policy requirements through 200.309 Period of performance. Where donations are treated as indirect costs, indirect cost rates will separate the value of the donations so that reimbursement will not be made.

§200.435 Defense and prosecution of criminal and civil proceedings, claims, appeals and patent infringements.

(a) Definitions for the purposes of this section.

(1) *Conviction* means a judgment or conviction of a criminal offense by any court of competent jurisdiction, whether entered upon verdict or a plea, including a conviction due to a plea of nolo contendere.

(2) *Costs* include the services of in-house or private counsel, accountants, consultants, or others engaged to assist the non-Federal entity before, during, and after commencement of a judicial or administrative proceeding, that bear a direct relationship to the proceeding.

(3) *Fraud* means:

(i) Acts of fraud or corruption or attempts to defraud the Federal government or to corrupt its agents,

(ii) Acts that constitute a cause for debarment or suspension (as specified in agency regulations), and

(iii) Acts which violate the False Claims Act (31 U.S.C. 3729-3732) or the Anti-Kickback Act (41 U.S.C. 1320a-7b(b)).

(4) *Penalty* does not include restitution, reimbursement, or compensatory damages.

(5) *Proceeding* includes an investigation.

(b) *Costs.* (1) Except as otherwise described herein, costs incurred in connection with any criminal, civil or administrative proceeding (including filing of a false certification) commenced by the Federal government, a state, local government, or foreign government, or joined by the Federal government (including a proceeding under the False Claims Act), against the non-Federal entity, (or commenced by third parties or a current or former employee of the non-Federal entity who submits a whistleblower complaint of reprisal in accordance with 10 U.S.C. 2409 or 41 U.S.C. 4712), are not allowable if the proceeding:

(i) Relates to a violation of, or failure to comply with, a Federal, state, local or foreign statute, regulation or the terms and conditions of the Federal award, by the non-Federal entity (including its agents and employees); and

(ii) Results in any of the following dispositions:

(A) In a criminal proceeding, a conviction.

(B) In a civil or administrative proceeding involving an allegation of fraud or similar misconduct, a determination of non-Federal entity liability.

(C) In the case of any civil or administrative proceeding, the disallowance of costs or the imposition of a monetary penalty, or an order issued by the Federal awarding agency head or delegate to the non-Federal entity to take corrective action under 10 U.S.C. 2409 or 41 U.S.C. 4712.

(D) A final decision by an appropriate Federal official to debar or suspend the non-Federal entity, to rescind or void a Federal award, or to terminate a Federal award for default by reason of a violation or failure to comply with a statute, regulation, or the terms and conditions of the Federal award.

(E) A disposition by consent or compromise, if the action could have resulted in any of the dispositions described in paragraphs (b)(1)(ii)(A) through (D) of this section.

(2) If more than one proceeding involves the same alleged misconduct, the costs of all such proceedings are unallowable if any results in one of the dispositions shown in paragraph (b) of this section.

(c) If a proceeding referred to in paragraph (b) of this section is commenced by the Federal government and is resolved by consent or compromise pursuant to an agreement by the non-Federal entity and the Federal government, then the costs incurred may be allowed to the extent specifically provided in such agreement.

(d) If a proceeding referred to in paragraph (b) of this section is commenced by a state, local or foreign government, the authorized Federal official may allow the costs incurred if such authorized official determines that the costs were incurred as a result of:

(1) A specific term or condition of the Federal award, or

(2) Specific written direction of an authorized official of the Federal awarding agency.

(e) Costs incurred in connection with proceedings described in paragraph (b) of this section, which are not made unallowable by that subsection, may be allowed but only to the extent that:

(1) The costs are reasonable and necessary in relation to the administration of the Federal award and activities required to deal with the proceeding and the underlying cause of action;

(2) Payment of the reasonable, necessary, allocable and otherwise allowable costs incurred is not prohibited by any other provision(s) of the Federal award;

(3) The costs are not recovered from the Federal Government or a third party, either directly as a result of the proceeding or otherwise; and,

(4) An authorized Federal official must determine the percentage of costs allowed considering the complexity of litigation, generally accepted principles governing the award of legal fees in civil actions involving the United States, and such other factors as may be appropriate. Such percentage must not exceed 80 percent. However, if an agreement reached under paragraph (c) of this section has explicitly considered this 80 percent limitation and permitted a higher percentage, then the full amount of costs resulting from that agreement are allowable.

(f) Costs incurred by the non-Federal entity in connection with the defense of suits brought by its employees or ex-employees under section 2 of the Major Fraud Act of 1988 (18 U.S.C. 1031), including the cost of all relief necessary to make such employee whole, where the non-Federal entity was found liable or settled, are unallowable.

(g) Costs of prosecution of claims against the Federal government, including appeals of final Federal agency decisions, are unallowable.

(h) Costs of legal, accounting, and consultant services, and related costs, incurred in connection with patent infringement litigation, are unallowable unless otherwise provided for in the Federal award.

(i) Costs which may be unallowable under this section, including directly associated costs, must be segregated and accounted for separately. During the pendency of any proceeding covered by paragraphs (b) and (f) of this section, the Federal government must generally

withhold payment of such costs. However, if in its best interests, the Federal government may provide for conditional payment upon provision of adequate security, or other adequate assurance, and agreement to repay all unallowable costs, plus interest, if the costs are subsequently determined to be unallowable.

§200.436 Depreciation.

(a) Depreciation is the method for allocating the cost of fixed assets to periods benefitting from asset use. The non-Federal entity may be compensated for the use of its buildings, capital improvements, equipment, and software projects capitalized in accordance with GAAP, provided that they are used, needed in the non-Federal entity's activities, and properly allocated to Federal awards. Such compensation must be made by computing depreciation.

(b) The allocation for depreciation must be made in accordance with Appendices IV through VIII.

(c) Depreciation is computed applying the following rules. The computation of depreciation must be based on the acquisition cost of the assets involved. For an asset donated to the non-Federal entity by a third party, its fair market value at the time of the donation must be considered as the acquisition cost. Such assets may be depreciated or claimed as matching but not both. For this purpose, the acquisition cost will exclude:

(1) The cost of land;

(2) Any portion of the cost of buildings and equipment borne by or donated by the Federal government, irrespective of where title was originally vested or where it is presently located;

(3) Any portion of the cost of buildings and equipment contributed by or for the non-Federal entity, or where law or agreement prohibits recovery; and

(4) Any asset acquired solely for the performance of a non-Federal award.

(d) When computing depreciation charges, the following must be observed:

(1) The period of useful service or useful life established in each case for usable capital assets must take into consideration such factors as type of construction, nature of the equipment, technological developments in the particular area, historical data, and the renewal and replacement policies followed for the individual items or classes of assets involved.

(2) The depreciation method used to charge the cost of an asset (or group of assets) to accounting periods must reflect the pattern of consumption of the asset during its useful life. In the absence of clear evidence indicating that the expected consumption of the asset will be significantly greater in the early portions than in the later portions of its useful life, the straight-line method must be presumed to be the appropriate method. Depreciation methods once used may not be changed unless approved in advance by the cognizant agency. The depreciation methods used to calculate the depreciation amounts for indirect (F&A) rate purposes must be the same methods used by the non-Federal entity for its financial statements.

(3) The entire building, including the shell and all components, may be treated as a single asset and depreciated over a single useful life. A building may also be divided into multiple components. Each component item may then be depreciated over its estimated useful life. The

building components must be grouped into three general components of a building: building shell (including construction and design costs), building services systems (e.g., elevators, HVAC, plumbing system and heating and air-conditioning system) and fixed equipment (e.g., sterilizers, casework, fume hoods, cold rooms and glassware/washers). In exceptional cases, a cognizant agency may authorize a non-Federal entity to use more than these three groupings. When a non-Federal entity elects to depreciate its buildings by its components, the same depreciation methods must be used for indirect (F&A) purposes and financial statements purposes, as described in paragraphs (d)(1) and (2) of this section.

(4) No depreciation may be allowed on any assets that have outlived their depreciable lives.

(5) Where the depreciation method is introduced to replace the use allowance method, depreciation must be computed as if the asset had been depreciated over its entire life (i.e., from the date the asset was acquired and ready for use to the date of disposal or withdrawal from service). The total amount of use allowance and depreciation for an asset (including imputed depreciation applicable to periods prior to the conversion from the use allowance method as well as depreciation after the conversion) may not exceed the total acquisition cost of the asset.

(e) Charges for depreciation must be supported by adequate property records, and physical inventories must be taken at least once every two years to ensure that the assets exist and are usable, used, and needed. Statistical sampling techniques may be used in taking these inventories. In addition, adequate depreciation records showing the amount of depreciation taken each period must also be maintained.

§200.437 Employee health and welfare costs.

(a) Costs incurred in accordance with the non-Federal entity's documented policies for the improvement of working conditions, employer-employee relations, employee health, and employee performance are allowable.

(b) Such costs will be equitably apportioned to all activities of the non-Federal entity. Income generated from any of these activities will be credited to the cost thereof unless such income has been irrevocably sent to employee welfare organizations.

(c) Losses resulting from operating food services are allowable only if the non-Federal entity's objective is to operate such services on a break-even basis. Losses sustained because of operating objectives other than the above are allowable only:

(1) Where the non-Federal entity can demonstrate unusual circumstances; and

(2) With the approval of the cognizant agency for indirect costs.

§200.438 Entertainment costs.

Costs of entertainment, including amusement, diversion, and social activities and any associated costs are unallowable, except where specific costs that might otherwise be considered entertainment have a programmatic purpose and are authorized either in the approved budget for the Federal award or with the prior written approval of the Federal awarding agency.

§200.439 Equipment and other capital expenditures.

(a) See §§200.13 Capital expenditures, 200.33 Equipment, 200.89 Special purpose equipment, 200.48 General purpose equipment, 200.2 Acquisition cost, and 200.12 Capital assets.

(b) The following rules of allowability must apply to equipment and other capital expenditures:

(1) Capital expenditures for general purpose equipment, buildings, and land are unallowable as direct charges, except with the prior written approval of the Federal awarding agency or pass-through entity.

(2) Capital expenditures for special purpose equipment are allowable as direct costs, provided that items with a unit cost of \$5,000 or more have the prior written approval of the Federal awarding agency or pass-through entity.

(3) Capital expenditures for improvements to land, buildings, or equipment which materially increase their value or useful life are unallowable as a direct cost except with the prior written approval of the Federal awarding agency, or pass-through entity. See §200.436 Depreciation, for rules on the allowability of depreciation on buildings, capital improvements, and equipment. See also §200.465 Rental costs of real property and equipment.

(4) When approved as a direct charge pursuant to paragraphs (b)(1) through (3) of this section, capital expenditures will be charged in the period in which the expenditure is incurred, or as otherwise determined appropriate and negotiated with the Federal awarding agency.

(5) The unamortized portion of any equipment written off as a result of a change in capitalization levels may be recovered by continuing to claim the otherwise allowable depreciation on the equipment, or by amortizing the amount to be written off over a period of years negotiated with the Federal cognizant agency for indirect cost.

(6) Cost of equipment disposal. If the non-Federal entity is instructed by the Federal awarding agency to otherwise dispose of or transfer the equipment the costs of such disposal or transfer are allowable.

§200.440 Exchange rates.

(a) Cost increases for fluctuations in exchange rates are allowable costs subject to the availability of funding, and prior approval by the Federal awarding agency. The Federal awarding agency must, however, ensure that adequate funds are available to cover currency fluctuations in order to avoid a violation of the Anti-Deficiency Act.

(b) The non-Federal entity is required to make reviews of local currency gains to determine the need for additional federal funding before the expiration date of the Federal award. Subsequent adjustments for currency increases may be allowable only when the non-Federal entity provides the Federal awarding agency with adequate source documentation from a commonly used source in effect at the time the expense was made, and to the extent that sufficient Federal funds are available.

§200.441 Fines, penalties, damages and other settlements.

Costs resulting from non-Federal entity violations of, alleged violations of, or failure to comply with, Federal, state, tribal, local or foreign laws and regulations are unallowable, except when

incurred as a result of compliance with specific provisions of the Federal award, or with the prior written approval of the Federal awarding agency. See also §200.435 Defense and prosecution of criminal and civil proceedings, claims, appeals and patent infringements.

§200.442 Fund raising and investment management costs.

(a) Costs of organized fund raising, including financial campaigns, endowment drives, solicitation of gifts and bequests, and similar expenses incurred to raise capital or obtain contributions are unallowable. Fund raising costs for the purposes of meeting the Federal program objectives are allowable with prior written approval from the Federal awarding agency. Proposal costs are covered in §200.460 Proposal costs.

(b) Costs of investment counsel and staff and similar expenses incurred to enhance income from investments are unallowable except when associated with investments covering pension, self-insurance, or other funds which include Federal participation allowed by this part.

(c) Costs related to the physical custody and control of monies and securities are allowable.

(d) Both allowable and unallowable fund raising and investment activities must be allocated as an appropriate share of indirect costs under the conditions described in §200.413 Direct costs.

§200.443 Gains and losses on disposition of depreciable assets.

(a) Gains and losses on the sale, retirement, or other disposition of depreciable property must be included in the year in which they occur as credits or charges to the asset cost grouping(s) in which the property was included. The amount of the gain or loss to be included as a credit or charge to the appropriate asset cost grouping(s) is the difference between the amount realized on the property and the undepreciated basis of the property.

(b) Gains and losses from the disposition of depreciable property must not be recognized as a separate credit or charge under the following conditions:

(1) The gain or loss is processed through a depreciation account and is reflected in the depreciation allowable under §§200.436 Depreciation and 200.439 Equipment and other capital expenditures.

(2) The property is given in exchange as part of the purchase price of a similar item, and the gain or loss is taken into account in determining the depreciation cost basis of the new item.

(3) A loss results from the failure to maintain permissible insurance, except as otherwise provided in §46*200.447 Insurance and indemnification.

(4) Compensation for the use of the property was provided through use allowances in lieu of depreciation.

(5) Gains and losses arising from mass or extraordinary sales, retirements, or other dispositions must be considered on a case-by-case basis.

(c) Gains or losses of any nature arising from the sale or exchange of property other than the property covered in paragraph (a) of this section, e.g., land, must be excluded in computing Federal award costs.

(d) When assets acquired with Federal funds, in part or wholly, are disposed of, the distribution of the proceeds must be made in accordance with §§200.310 Insurance Coverage through 200.316 Property trust relationship.

§200.444 General costs of government.

(a) For states, local governments, and Indian Tribes, the general costs of government are unallowable (except as provided in §200.474 Travel costs). Unallowable costs include:

(1) Salaries and expenses of the Office of the Governor of a state or the chief executive of a local government or the chief executive of an Indian tribe;

(2) Salaries and other expenses of a state legislature, tribal council, or similar local governmental body, such as a county supervisor, city council, school board, etc., whether incurred for purposes of legislation or executive direction;

(3) Costs of the judicial branch of a government;

(4) Costs of prosecutorial activities unless treated as a direct cost to a specific program if authorized by statute or regulation (however, this does not preclude the allowability of other legal activities of the Attorney General as described in §200.435 Defense and prosecution of criminal and civil proceedings, claims, appeals and patent infringements); and

(5) Costs of other general types of government services normally provided to the general public, such as fire and police, unless provided for as a direct cost under a program statute or regulation.

(b) For Indian tribes and Councils of Governments (COGs) (see §200.64 Local government), the portion of salaries and expenses directly attributable to managing and operating Federal programs by the chief executive and his or her staff is allowable. Up to 50% of these costs can be included in the indirect cost calculation without documentation.

§200.445 Goods or services for personal use.

(a) Costs of goods or services for personal use of the non-Federal entity's employees are unallowable regardless of whether the cost is reported as taxable income to the employees.

(b) Costs of housing (e.g., depreciation, maintenance, utilities, furnishings, rent), housing allowances and personal living expenses are only allowable as direct costs regardless of whether reported as taxable income to the employees. In addition, to be allowable direct costs must be approved in advance by a Federal awarding agency.

§200.446 Idle facilities and idle capacity.

(a) As used in this section the following terms have the meanings set forth in this section:

(1) Facilities means land and buildings or any portion thereof, equipment individually or collectively, or any other tangible capital asset, wherever located, and whether owned or leased by the non-Federal entity.

(2) Idle facilities mean completely unused facilities that are excess to the non-Federal entity's current needs.

(3) Idle capacity means the unused capacity of partially used facilities. It is the difference between:

(i) That which a facility could achieve under 100 percent operating time on a one-shift basis less operating interruptions resulting from time lost for repairs, setups, unsatisfactory materials, and other normal delays and;

(ii) The extent to which the facility was actually used to meet demands during the accounting period. A multi-shift basis should be used if it can be shown that this amount of usage would normally be expected for the type of facility involved.

(4) Cost of idle facilities or idle capacity means costs such as maintenance, repair, housing, rent, and other related costs, e.g., insurance, interest, and depreciation. These costs could include the costs of idle public safety emergency facilities, telecommunications, or information technology system capacity that is built to withstand major fluctuations in load, e.g., consolidated data centers.

(b) The costs of idle facilities are unallowable except to the extent that:

(1) They are necessary to meet workload requirements which may fluctuate and are allocated appropriately to all benefiting programs; or

(2) Although not necessary to meet fluctuations in workload, they were necessary when acquired and are now idle because of changes in program requirements, efforts to achieve more economical operations, reorganization, termination, or other causes which could not have been reasonably foreseen. Under the exception stated in this subsection, costs of idle facilities are allowable for a reasonable period of time, ordinarily not to exceed one year, depending on the initiative taken to use, lease, or dispose of such facilities.

(c) The costs of idle capacity are normal costs of doing business and are a factor in the normal fluctuations of usage or indirect cost rates from period to period. Such costs are allowable, provided that the capacity is reasonably anticipated to be necessary to carry out the purpose of the Federal award or was originally reasonable and is not subject to reduction or elimination by use on other Federal awards, subletting, renting, or sale, in accordance with sound business, economic, or security practices. Widespread idle capacity throughout an entire facility or among a group of assets having substantially the same function may be considered idle facilities.

§200.447 Insurance and indemnification.

(a) Costs of insurance required or approved and maintained, pursuant to the Federal award, are allowable.

(b) Costs of other insurance in connection with the general conduct of activities are allowable subject to the following limitations:

(1) Types and extent and cost of coverage are in accordance with the non-Federal entity's policy and sound business practice.

(2) Costs of insurance or of contributions to any reserve covering the risk of loss of, or damage to, Federal government property are unallowable except to the extent that the Federal awarding agency has specifically required or approved such costs.

(3) Costs allowed for business interruption or other similar insurance must exclude coverage of management fees.

(4) Costs of insurance on the lives of trustees, officers, or other employees holding positions of similar responsibilities are allowable only to the extent that the insurance represents additional compensation (see §200.431 Compensation—fringe benefits). The cost of such insurance when the non-Federal entity is identified as the beneficiary is unallowable.

(5) Insurance against defects. Costs of insurance with respect to any costs incurred to correct defects in the non-Federal entity's materials or workmanship are unallowable.

(6) Medical liability (malpractice) insurance. Medical liability insurance is an allowable cost of Federal research programs only to the extent that the Federal research programs involve human subjects or training of participants in research techniques. Medical liability insurance costs must be treated as a direct cost and must be assigned to individual projects based on the manner in which the insurer allocates the risk to the population covered by the insurance.

(c) Actual losses which could have been covered by permissible insurance (through a self-insurance program or otherwise) are unallowable, unless expressly provided for in the Federal award. However, costs incurred because of losses not covered under nominal deductible insurance coverage provided in keeping with sound management practice, and minor losses not covered by insurance, such as spoilage, breakage, and disappearance of small hand tools, which occur in the ordinary course of operations, are allowable.

(d) Contributions to a reserve for certain self-insurance programs including workers' compensation, unemployment compensation, and severance pay are allowable subject to the following provisions:

(1) The type of coverage and the extent of coverage and the rates and premiums would have been allowed had insurance (including reinsurance) been purchased to cover the risks. However, provision for known or reasonably estimated self-insured liabilities, which do not become payable for more than one year after the provision is made, must not exceed the discounted present value of the liability. The rate used for discounting the liability must be determined by giving consideration to such factors as the non-Federal entity's settlement rate for those liabilities and its investment rate of return.

(2) Earnings or investment income on reserves must be credited to those reserves.

(3)(i) Contributions to reserves must be based on sound actuarial principles using historical experience and reasonable assumptions. Reserve levels must be analyzed and updated at least biennially for each major risk being insured and take into account any reinsurance, coinsurance, etc. Reserve levels related to employee-related coverages will normally be limited to the value of claims:

(A) Submitted and adjudicated but not paid;

(B) Submitted but not adjudicated; and

(C) Incurred but not submitted.

(ii) Reserve levels in excess of the amounts based on the above must be identified and justified in the cost allocation plan or indirect cost rate proposal.

(4) Accounting records, actuarial studies, and cost allocations (or billings) must recognize any significant differences due to types of insured risk and losses generated by the various insured activities or agencies of the non-Federal entity. If individual departments or agencies of the non-Federal entity experience significantly different levels of claims for a particular risk, those differences are to be recognized by the use of separate allocations or other techniques resulting in an equitable allocation.

(5) Whenever funds are transferred from a self-insurance reserve to other accounts (e.g., general fund or unrestricted account), refunds must be made to the Federal government for its share of funds transferred, including earned or imputed interest from the date of transfer and debt interest, if applicable, chargeable in accordance with applicable Federal cognizant agency for indirect cost, claims collection regulations.

(e) Insurance refunds must be credited against insurance costs in the year the refund is received.

(f) Indemnification includes securing the non-Federal entity against liabilities to third persons and other losses not compensated by insurance or otherwise. The Federal government is obligated to indemnify the non-Federal entity only to the extent expressly provided for in the Federal award, except as provided in paragraph (c) of this section.

§200.448 Intellectual property.

(a) *Patent costs.* (1) The following costs related to securing patents and copyrights are allowable:

(i) Costs of preparing disclosures, reports, and other documents required by the Federal award, and of searching the art to the extent necessary to make such disclosures;

(ii) Costs of preparing documents and any other patent costs in connection with the filing and prosecution of a United States patent application where title or royalty-free license is required by the Federal government to be conveyed to the Federal government; and

(iii) General counseling services relating to patent and copyright matters, such as advice on patent and copyright laws, regulations, clauses, and employee intellectual property agreements (See also §200.459 Professional service costs).

(2) The following costs related to securing patents and copyrights are unallowable:

(i) Costs of preparing disclosures, reports, and other documents, and of searching the art to make disclosures not required by the Federal award;

(ii) Costs in connection with filing and prosecuting any foreign patent application, or any United States patent application, where the Federal award does not require conveying title or a royalty-free license to the Federal government.

(b) *Royalties and other costs for use of patents and copyrights.* (1) Royalties on a patent or copyright or amortization of the cost of acquiring by purchase a copyright, patent, or rights thereto, necessary for the proper performance of the Federal award are allowable unless:

- (i) The Federal government already has a license or the right to free use of the patent or copyright.
- (ii) The patent or copyright has been adjudicated to be invalid, or has been administratively determined to be invalid.
- (iii) The patent or copyright is considered to be unenforceable.
- (iv) The patent or copyright is expired.

(2) Special care should be exercised in determining reasonableness where the royalties may have been arrived at as a result of less-than-arm's-length bargaining, such as:

- (i) Royalties paid to persons, including corporations, affiliated with the non-Federal entity.
- (ii) Royalties paid to unaffiliated parties, including corporations, under an agreement entered into in contemplation that a Federal award would be made.
- (iii) Royalties paid under an agreement entered into after a Federal award is made to a non-Federal entity.

(3) In any case involving a patent or copyright formerly owned by the non-Federal entity, the amount of royalty allowed should not exceed the cost which would have been allowed had the non-Federal entity retained title thereto.

§200.449 Interest.

(a) *General.* Costs incurred for interest on borrowed capital, temporary use of endowment funds, or the use of the non-Federal entity's own funds, however represented, are unallowable. Financing costs (including interest) to acquire, construct, or replace capital assets are allowable, subject to the conditions in this section.

(b)(1) Capital assets is defined as noted in §200.12 Capital assets. An asset cost includes (as applicable) acquisition costs, construction costs, and other costs capitalized in accordance with GAAP.

(2) For non-Federal entity fiscal years beginning on or after January 1, 2016, intangible assets include patents and computer software. For software development projects, only interest attributable to the portion of the project costs capitalized in accordance with GAAP is allowable.

(c) *Conditions for all non-Federal entities.* (1) The non-Federal entity uses the capital assets in support of Federal awards;

(2) The allowable asset costs to acquire facilities and equipment are limited to a fair market value available to the non-Federal entity from an unrelated (arm's length) third party.

(3) The non-Federal entity obtains the financing via an arm's-length transaction (that is, a transaction with an unrelated third party); or claims reimbursement of actual interest cost at a rate available via such a transaction.

(4) The non-Federal entity limits claims for Federal reimbursement of interest costs to the least expensive alternative. For example, a capital lease may be determined less costly than purchasing through debt financing, in which case reimbursement must be limited to the amount of interest determined if leasing had been used.

(5) The non-Federal entity expenses or capitalizes allowable interest cost in accordance with GAAP.

(6) Earnings generated by the investment of borrowed funds pending their disbursement for the asset costs are used to offset the current period's allowable interest cost, whether that cost is expensed or capitalized. Earnings subject to being reported to the Federal Internal Revenue Service under arbitrage requirements are excludable.

(7) The following conditions must apply to debt arrangements over \$1 million to purchase or construct facilities, unless the non-Federal entity makes an initial equity contribution to the purchase of 25 percent or more. For this purpose, "initial equity contribution" means the amount or value of contributions made by the non-Federal entity for the acquisition of facilities prior to occupancy.

(i) The non-Federal entity must reduce claims for reimbursement of interest cost by an amount equal to imputed interest earnings on excess cash flow attributable to the portion of the facility used for Federal awards.

(ii) The non-Federal entity must impute interest on excess cash flow as follows:

(A) Annually, the non-Federal entity must prepare a cumulative (from the inception of the project) report of monthly cash inflows and outflows, regardless of the funding source. For this purpose, inflows consist of Federal reimbursement for depreciation, amortization of capitalized construction interest, and annual interest cost. Outflows consist of initial equity contributions, debt principal payments (less the pro-rata share attributable to the cost of land), and interest payments.

(B) To compute monthly cash inflows and outflows, the non-Federal entity must divide the annual amounts determined in step (i) by the number of months in the year (usually 12) that the building is in service.

(C) For any month in which cumulative cash inflows exceed cumulative outflows, interest must be calculated on the excess inflows for that month and be treated as a reduction to allowable interest cost. The rate of interest to be used must be the three-month Treasury bill closing rate as of the last business day of that month.

(8) Interest attributable to a fully depreciated asset is unallowable.

(d) Additional conditions for states, local governments and Indian tribes. For costs to be allowable, the non-Federal entity must have incurred the interest costs for buildings after October 1, 1980, or for land and equipment after September 1, 1995.

(1) The requirement to offset interest earned on borrowed funds against current allowable interest cost (paragraph (c)(5), above) also applies to earnings on debt service reserve funds.

(2) The non-Federal entity will negotiate the amount of allowable interest cost related to the acquisition of facilities with asset costs of \$1 million or more, as outlined in paragraph (c)(7) of this section. For this purpose, a non-Federal entity must consider only cash inflows and outflows attributable to that portion of the real property used for Federal awards.

(e) Additional conditions for IHEs. For costs to be allowable, the IHE must have incurred the interest costs after September 23, 1982, in connection with acquisitions of capital assets that occurred after that date.

(f) Additional condition for nonprofit organizations. For costs to be allowable, the nonprofit organization incurred the interest costs after September 29, 1995, in connection with acquisitions of capital assets that occurred after that date.

(g) The interest allowability provisions of this section do not apply to a nonprofit organization subject to "full coverage" under the Cost Accounting Standards (CAS), as defined at 48 CFR 9903.201-2(a). The non-Federal entity's Federal awards are instead subject to CAS 414 (48 CFR 9904.414), "Cost of Money as an Element of the Cost of Facilities Capital", and CAS 417 (48 CFR 9904.417), "Cost of Money as an Element of the Cost of Capital Assets Under Construction".

§200.450 Lobbying.

(a) The cost of certain influencing activities associated with obtaining grants, contracts, cooperative agreements, or loans is an unallowable cost. Lobbying with respect to certain grants, contracts, cooperative agreements, and loans is governed by relevant statutes, including among others, the provisions of 31 U.S.C. 1352, as well as the common rule, "New Restrictions on Lobbying" published at 55 FR 6736 (February 26, 1990), including definitions, and the Office of Management and Budget "Governmentwide Guidance for New Restrictions on Lobbying" and notices published at 54 FR 52306 (December 20, 1989), 55 FR 24540 (June 15, 1990), 57 FR 1772 (January 15, 1992), and 61 FR 1412 (January 19, 1996).

(b) Executive lobbying costs. Costs incurred in attempting to improperly influence either directly or indirectly, an employee or officer of the executive branch of the Federal government to give consideration or to act regarding a Federal award or a regulatory matter are unallowable. Improper influence means any influence that induces or tends to induce a Federal employee or officer to give consideration or to act regarding a Federal award or regulatory matter on any basis other than the merits of the matter.

(c) In addition to the above, the following restrictions are applicable to nonprofit organizations and IHEs:

(1) Costs associated with the following activities are unallowable:

(i) Attempts to influence the outcomes of any Federal, state, or local election, referendum, initiative, or similar procedure, through in-kind or cash contributions, endorsements, publicity, or similar activity;

(ii) Establishing, administering, contributing to, or paying the expenses of a political party, campaign, political action committee, or other organization established for the purpose of influencing the outcomes of elections in the United States;

(iii) Any attempt to influence:

(A) The introduction of Federal or state legislation;

(B) The enactment or modification of any pending Federal or state legislation through communication with any member or employee of the Congress or state legislature (including efforts to influence state or local officials to engage in similar lobbying activity);

(C) The enactment or modification of any pending Federal or state legislation by preparing, distributing, or using publicity or propaganda, or by urging members of the general public, or any segment thereof, to contribute to or participate in any mass demonstration, march, rally, fund raising drive, lobbying campaign or letter writing or telephone campaign; or

(D) Any government official or employee in connection with a decision to sign or veto enrolled legislation;

(iv) Legislative liaison activities, including attendance at legislative sessions or committee hearings, gathering information regarding legislation and analyzing the effect of legislation when such activities are carried on in support of or in knowing preparation for an effort to engage in unallowable lobbying.

(2) The following activities are excepted from the coverage of paragraph (c)(1) of this section:

(i) Technical and factual presentations on topics directly related to the performance of a grant, contract, or other agreement (through hearing testimony, statements, or letters to the Congress or a state legislature, or subdivision, member, or cognizant staff member thereof), in response to a documented request (including a Congressional Record notice requesting testimony or statements for the record at a regularly scheduled hearing) made by the non-Federal entity's member of Congress, legislative body or a subdivision, or a cognizant staff member thereof, provided such information is readily obtainable and can be readily put in deliverable form, and further provided that costs under this section for travel, lodging or meals are unallowable unless incurred to offer testimony at a regularly scheduled Congressional hearing pursuant to a written request for such presentation made by the Chairman or Ranking Minority Member of the Committee or Subcommittee conducting such hearings;

(ii) Any lobbying made unallowable by paragraph (c)(1)(iii) of this section to influence state legislation in order to directly reduce the cost, or to avoid material impairment of the non-Federal entity's authority to perform the grant, contract, or other agreement; or

(iii) Any activity specifically authorized by statute to be undertaken with funds from the Federal award.

(iv) Any activity excepted from the definitions of "lobbying" or "influencing legislation" by the Internal Revenue Code provisions that require nonprofit organizations to limit their participation in direct and "grass roots" lobbying activities in order to retain their charitable deduction status and avoid punitive excise taxes, I.R.C. §§501(c)(3), 501(h), 4911(a), including:

(A) Nonpartisan analysis, study, or research reports;

(B) Examinations and discussions of broad social, economic, and similar problems; and

(C) Information provided upon request by a legislator for technical advice and assistance, as defined by I.R.C. §4911(d)(2) and 26 CFR 56.4911-2(c)(1)-(c)(3).

(v) When a non-Federal entity seeks reimbursement for indirect (F&A) costs, total lobbying costs must be separately identified in the indirect (F&A) cost rate proposal, and thereafter treated as other unallowable activity costs in accordance with the procedures of §200.413 Direct costs.

(vi) The non-Federal entity must submit as part of its annual indirect (F&A) cost rate proposal a certification that the requirements and standards of this section have been complied with. (See also §200.415 Required certifications.)

(vii)(A) Time logs, calendars, or similar records are not required to be created for purposes of complying with the recordkeeping requirements in §200.302 Financial management with respect to lobbying costs during any particular calendar month when:

(1) The employee engages in lobbying (as defined in paragraphs (c)(1) and (c)(2) of this section) 25 percent or less of the employee's compensated hours of employment during that calendar month; and

(2) Within the preceding five-year period, the non-Federal entity has not materially misstated allowable or unallowable costs of any nature, including legislative lobbying costs.

(B) When conditions in paragraph (c)(2)(vii)(A)(1) and (2) of this section are met, non-Federal entities are not required to establish records to support the allowability of claimed costs in addition to records already required or maintained. Also, when conditions in paragraphs (c)(2)(vii)(A)(1) and (2) of this section are met, the absence of time logs, calendars, or similar records will not serve as a basis for disallowing costs by contesting estimates of lobbying time spent by employees during a calendar month.

(viii) The Federal awarding agency must establish procedures for resolving in advance, in consultation with OMB, any significant questions or disagreements concerning the interpretation or application of this section. Any such advance resolutions must be binding in any subsequent settlements, audits, or investigations with respect to that grant or contract for purposes of interpretation of this part, provided, however, that this must not be construed to prevent a contractor or non-Federal entity from contesting the lawfulness of such a determination.

§200.451 Losses on other awards or contracts.

Any excess of costs over income under any other award or contract of any nature is unallowable. This includes, but is not limited to, the non-Federal entity's contributed portion by reason of cost-sharing agreements or any under-recoveries through negotiation of flat amounts for indirect (F&A) costs. Also, any excess of costs over authorized funding levels transferred from any award or contract to another award or contract is unallowable. All losses are not allowable indirect (F&A) costs and are required to be included in the appropriate indirect cost rate base for allocation of indirect costs.

§200.452 Maintenance and repair costs.

Costs incurred for utilities, insurance, security, necessary maintenance, janitorial services, repair, or upkeep of buildings and equipment (including Federal property unless otherwise provided for) which neither add to the permanent value of the property nor appreciably prolong its intended life, but keep it in an efficient operating condition, are allowable. Costs incurred for improvements which add to the permanent value of the buildings and equipment or

appreciably prolong their intended life must be treated as capital expenditures (see §200.439 Equipment and other capital expenditures). These costs are only allowable to the extent not paid through rental or other agreements.

§200.453 Materials and supplies costs, including costs of computing devices.

(a) Costs incurred for materials, supplies, and fabricated parts necessary to carry out a Federal award are allowable.

(b) Purchased materials and supplies must be charged at their actual prices, net of applicable credits. Withdrawals from general stores or stockrooms should be charged at their actual net cost under any recognized method of pricing inventory withdrawals, consistently applied. Incoming transportation charges are a proper part of materials and supplies costs.

(c) Materials and supplies used for the performance of a Federal award may be charged as direct costs. In the specific case of computing devices, charging as direct costs is allowable for devices that are essential and allocable, but not solely dedicated, to the performance of a Federal award.

(d) Where federally-donated or furnished materials are used in performing the Federal award, such materials will be used without charge.

§200.454 Memberships, subscriptions, and professional activity costs.

(a) Costs of the non-Federal entity's membership in business, technical, and professional organizations are allowable.

(b) Costs of the non-Federal entity's subscriptions to business, professional, and technical periodicals are allowable.

(c) Costs of membership in any civic or community organization are allowable with prior approval by the Federal awarding agency or pass-through entity.

(d) Costs of membership in any country club or social or dining club or organization are unallowable.

(e) Costs of membership in organizations whose primary purpose is lobbying are unallowable. See also §200.450 Lobbying.

§200.455 Organization costs.

Costs such as incorporation fees, brokers' fees, fees to promoters, organizers or management consultants, attorneys, accountants, or investment counselor, whether or not employees of the non-Federal entity in connection with establishment or reorganization of an organization, are unallowable except with prior approval of the Federal awarding agency.

§200.456 Participant support costs.

Participant support costs as defined in §200.75 Participant support costs are allowable with the prior approval of the Federal awarding agency.

§200.457 Plant and security costs.

Necessary and reasonable expenses incurred for routine and security to protect facilities, personnel, and work products are allowable. Such costs include, but are not limited to, wages and uniforms of personnel engaged in security activities; equipment; barriers; protective (non-military) gear, devices, and equipment; contractual security services; and consultants. Capital expenditures for plant security purposes are subject to §200.439 Equipment and other capital expenditures.

§200.458 Pre-award costs.

Pre-award costs are those incurred prior to the effective date of the Federal award directly pursuant to the negotiation and in anticipation of the Federal award where such costs are necessary for the efficient and timely performance of the scope of work. Such costs are allowable only to the extent that they would have been allowable if incurred after the date of the Federal award and only with the written approval of the Federal awarding agency.

§200.459 Professional service costs.

(a) Costs of professional and consultant services rendered by persons who are members of a particular profession or possess a special skill, and who are not officers or employees of the non-Federal entity, are allowable, subject to paragraphs (b) and (c) when reasonable in relation to the services rendered and when not contingent upon recovery of the costs from the Federal government. In addition, legal and related services are limited under §200.435 Defense and prosecution of criminal and civil proceedings, claims, appeals and patent infringements.

(b) In determining the allowability of costs in a particular case, no single factor or any special combination of factors is necessarily determinative. However, the following factors are relevant:

- (1) The nature and scope of the service rendered in relation to the service required.
- (2) The necessity of contracting for the service, considering the non-Federal entity's capability in the particular area.
- (3) The past pattern of such costs, particularly in the years prior to Federal awards.
- (4) The impact of Federal awards on the non-Federal entity's business (i.e., what new problems have arisen).
- (5) Whether the proportion of Federal work to the non-Federal entity's total business is such as to influence the non-Federal entity in favor of incurring the cost, particularly where the services rendered are not of a continuing nature and have little relationship to work under Federal awards.
- (6) Whether the service can be performed more economically by direct employment rather than contracting.
- (7) The qualifications of the individual or concern rendering the service and the customary fees charged, especially on non-federally funded activities.
- (8) Adequacy of the contractual agreement for the service (e.g., description of the service, an estimate of the time required, the rate of compensation, and termination provisions).

(c) In addition to the factors in paragraph (b) of this section, to be allowable, retainer fees must be supported by evidence of bona fide services available or rendered.

§200.460 Proposal costs.

Proposal costs are the costs of preparing bids, proposals, or applications on potential Federal and non-Federal awards or projects, including the development of data necessary to support the non-Federal entity's bids or proposals. Proposal costs of the current accounting period of both successful and unsuccessful bids and proposals normally should be treated as indirect (F&A) costs and allocated currently to all activities of the non-Federal entity. No proposal costs of past accounting periods will be allocable to the current period.

§200.461 Publication and printing costs.

(a) Publication costs for electronic and print media, including distribution, promotion, and general handling are allowable. If these costs are not identifiable with a particular cost objective, they should be allocated as indirect costs to all benefiting activities of the non-Federal entity.

(b) Page charges for professional journal publications are allowable where:

(1) The publications report work supported by the Federal government; and

(2) The charges are levied impartially on all items published by the journal, whether or not under a Federal award.

(3) The non-Federal entity may charge the Federal award before closeout for the costs of publication or sharing of research results if the costs are not incurred during the period of performance of the Federal award.

§200.462 Rearrangement and reconversion costs.

(a) Costs incurred for ordinary and normal rearrangement and alteration of facilities are allowable as indirect costs. Special arrangements and alterations costs incurred specifically for a Federal award are allowable as a direct cost with the prior approval of the Federal awarding agency or pass-through entity.

(b) Costs incurred in the restoration or rehabilitation of the non-Federal entity's facilities to approximately the same condition existing immediately prior to the commencement of Federal awards, less costs related to normal wear and tear, are allowable.

§200.463 Recruiting costs.

(a) Subject to paragraphs (b) and (c) of this section, and provided that the size of the staff recruited and maintained is in keeping with workload requirements, costs of "help wanted" advertising, operating costs of an employment office necessary to secure and maintain an adequate staff, costs of operating an aptitude and educational testing program, travel costs of employees while engaged in recruiting personnel, travel costs of applicants for interviews for prospective employment, and relocation costs incurred incident to recruitment of new employees, are allowable to the extent that such costs are incurred pursuant to the non-Federal entity's standard recruitment program. Where the non-Federal entity uses employment agencies, costs not in excess of standard commercial rates for such services are allowable.

(b) Special emoluments, fringe benefits, and salary allowances incurred to attract professional personnel that does not meet the test of reasonableness or do not conform with the established practices of the non-Federal entity are unallowable.

(c) Where relocation costs incurred incident to recruitment of a new employee have been funded in whole or in part as a direct cost to a Federal award, and the newly hired employee resigns for reasons within the employee's control within 12 months after hire, the non-Federal entity will be required to refund or credit the Federal share of such relocation costs to the Federal government. See also §200.464 Relocation costs of employees.

(d) Short-term, travel visa costs (as opposed to longer-term, immigration visas) are generally allowable expenses that may be proposed as a direct cost. Since short-term visas are issued for a specific period and purpose, they can be clearly identified as directly connected to work performed on a Federal award. For these costs to be directly charged to a Federal award, they must:

- (1) Be critical and necessary for the conduct of the project;
- (2) Be allowable under the applicable cost principles;
- (3) Be consistent with the non-Federal entity's cost accounting practices and non-Federal entity policy; and
- (4) Meet the definition of "direct cost" as described in the applicable cost principles.

§200.464 Relocation costs of employees.

(a) Relocation costs are costs incident to the permanent change of duty assignment (for an indefinite period or for a stated period of not less than 12 months) of an existing employee or upon recruitment of a new employee. Relocation costs are allowable, subject to the limitations described in paragraphs (b), (c), and (d) of this section, provided that:

- (1) The move is for the benefit of the employer.
- (2) Reimbursement to the employee is in accordance with an established written policy consistently followed by the employer.
- (3) The reimbursement does not exceed the employee's actual (or reasonably estimated) expenses.

(b) Allowable relocation costs for current employees are limited to the following:

- (1) The costs of transportation of the employee, members of his or her immediate family and his household, and personal effects to the new location.
- (2) The costs of finding a new home, such as advance trips by employees and spouses to locate living quarters and temporary lodging during the transition period, up to maximum period of 30 calendar days.
- (3) Closing costs, such as brokerage, legal, and appraisal fees, incident to the disposition of the employee's former home. These costs, together with those described in (4), are limited to 8 percent of the sales price of the employee's former home.

(4) The continuing costs of ownership (for up to six months) of the vacant former home after the settlement or lease date of the employee's new permanent home, such as maintenance of buildings and grounds (exclusive of fixing-up expenses), utilities, taxes, and property insurance.

(5) Other necessary and reasonable expenses normally incident to relocation, such as the costs of canceling an unexpired lease, transportation of personal property, and purchasing insurance against loss of or damages to personal property. The cost of canceling an unexpired lease is limited to three times the monthly rental.

(c) Allowable relocation costs for new employees are limited to those described in paragraphs (b)(1) and (2) of this section. When relocation costs incurred incident to the recruitment of new employees have been allowed either as a direct or indirect cost and the employee resigns for reasons within the employee's control within 12 months after hire, the non-Federal entity must refund or credit the Federal government for its share of the cost. However, the costs of travel to an overseas location must be considered travel costs in accordance with §200.474 Travel costs, and not this §200.464 Relocation costs of employees, for the purpose of this paragraph if dependents are not permitted at the location for any reason and the costs do not include costs of transporting household goods.

(d) The following costs related to relocation are unallowable:

(1) Fees and other costs associated with acquiring a new home.

(2) A loss on the sale of a former home.

(3) Continuing mortgage principal and interest payments on a home being sold.

(4) Income taxes paid by an employee related to reimbursed relocation costs.

§200.465 Rental costs of real property and equipment.

(a) Subject to the limitations described in paragraphs (b) through (d) of this section, rental costs are allowable to the extent that the rates are reasonable in light of such factors as: rental costs of comparable property, if any; market conditions in the area; alternatives available; and the type, life expectancy, condition, and value of the property leased. Rental arrangements should be reviewed periodically to determine if circumstances have changed and other options are available.

(b) Rental costs under "sale and lease back" arrangements are allowable only up to the amount that would be allowed had the non-Federal entity continued to own the property. This amount would include expenses such as depreciation, maintenance, taxes, and insurance.

(c) Rental costs under "less-than-arm's-length" leases are allowable only up to the amount (as explained in paragraph (b) of this section). For this purpose, a less-than-arm's-length lease is one under which one party to the lease agreement is able to control or substantially influence the actions of the other. Such leases include, but are not limited to those between:

(1) Divisions of the non-Federal entity;

(2) The non-Federal entity under common control through common officers, directors, or members; and

(3) The non-Federal entity and a director, trustee, officer, or key employee of the non-Federal entity or an immediate family member, either directly or through corporations, trusts, or similar arrangements in which they hold a controlling interest. For example, the non-Federal entity may establish a separate corporation for the sole purpose of owning property and leasing it back to the non-Federal entity.

(4) Family members include one party with any of the following relationships to another party:

(i) Spouse, and parents thereof;

(ii) Children, and spouses thereof;

(iii) Parents, and spouses thereof;

(iv) Siblings, and spouses thereof;

(v) Grandparents and grandchildren, and spouses thereof;

(vi) Domestic partner and parents thereof, including domestic partners of any individual in 2 through 5 of this definition; and

(vii) Any individual related by blood or affinity whose close association with the employee is the equivalent of a family relationship.

(5) Rental costs under leases which are required to be treated as capital leases under GAAP are allowable only up to the amount (as explained in paragraph (b) of this section) that would be allowed had the non-Federal entity purchased the property on the date the lease agreement was executed. The provisions of GAAP must be used to determine whether a lease is a capital lease. Interest costs related to capital leases are allowable to the extent they meet the criteria in §200.449 Interest. Unallowable costs include amounts paid for profit, management fees, and taxes that would not have been incurred had the non-Federal entity purchased the property.

(6) The rental of any property owned by any individuals or entities affiliated with the non-Federal entity, to include commercial or residential real estate, for purposes such as the home office workspace is unallowable.

§200.466 Scholarships and student aid costs.

(a) Costs of scholarships, fellowships, and other programs of student aid at IHEs are allowable only when the purpose of the Federal award is to provide training to selected participants and the charge is approved by the Federal awarding agency. However, tuition remission and other forms of compensation paid as, or in lieu of, wages to students performing necessary work are allowable provided that:

(1) The individual is conducting activities necessary to the Federal award;

(2) Tuition remission and other support are provided in accordance with established policy of the IHE and consistently provided in a like manner to students in return for similar activities conducted under Federal awards as well as other activities; and

(3) During the academic period, the student is enrolled in an advanced degree program at a non-Federal entity or affiliated institution and the activities of the student in relation to the Federal award are related to the degree program;

(4) The tuition or other payments are reasonable compensation for the work performed and are conditioned explicitly upon the performance of necessary work; and

(5) It is the IHE's practice to similarly compensate students under Federal awards as well as other activities.

(b) Charges for tuition remission and other forms of compensation paid to students as, or in lieu of, salaries and wages must be subject to the reporting requirements in §200.430

Compensation—personal services, and must be treated as direct or indirect cost in accordance with the actual work being performed. Tuition remission may be charged on an average rate basis. See also §200.431 Compensation—fringe benefits.

§200.467 Selling and marketing costs.

Costs of selling and marketing any products or services of the non-Federal entity (unless allowed under §200.421 Advertising and public relations.) are unallowable, except as direct costs, with prior approval by the Federal awarding agency when necessary for the performance of the Federal award.

§200.468 Specialized service facilities.

(a) The costs of services provided by highly complex or specialized facilities operated by the non-Federal entity, such as computing facilities, wind tunnels, and reactors are allowable, provided the charges for the services meet the conditions of either paragraphs (b) or (c) of this section, and, in addition, take into account any items of income or Federal financing that qualify as applicable credits under §200.406 Applicable credits.

(b) The costs of such services, when material, must be charged directly to applicable awards based on actual usage of the services on the basis of a schedule of rates or established methodology that:

(1) Does not discriminate between activities under Federal awards and other activities of the non-Federal entity, including usage by the non-Federal entity for internal purposes, and

(2) Is designed to recover only the aggregate costs of the services. The costs of each service must consist normally of both its direct costs and its allocable share of all indirect (F&A) costs. Rates must be adjusted at least biennially and must take into consideration over/under applied costs of the previous period(s).

(c) Where the costs incurred for a service are not material, they may be allocated as indirect (F&A) costs.

(d) Under some extraordinary circumstances, where it is in the best interest of the Federal government and the non-Federal entity to establish alternative costing arrangements, such arrangements may be worked out with the Federal cognizant agency for indirect costs.

§200.469 Student activity costs.

Costs incurred for intramural activities, student publications, student clubs, and other student activities, are unallowable unless specifically provided for in the Federal award.

§200.470 Taxes (including Value Added Tax).

(a) For states, local governments, and Indian tribes:

(1) Taxes that a governmental unit is legally required to pay are allowable, except for self-assessed taxes that disproportionately affect Federal programs or changes in tax policies that disproportionately affect Federal programs.

(2) Gasoline taxes, motor vehicle fees, and other taxes that are in effect user fees for benefits provided to the Federal government are allowable.

(3) This provision does not restrict the authority of the Federal awarding agency to identify taxes where Federal participation is inappropriate. Where the identification of the amount of unallowable taxes would require an inordinate amount of effort, the cognizant agency for indirect costs may accept a reasonable approximation thereof.

(b) For nonprofit organizations and IHEs:

(1) In general, taxes which the non-Federal entity is required to pay and which are paid or accrued in accordance with GAAP, and payments made to local governments in lieu of taxes which are commensurate with the local government services received are allowable, except for:

(i) Taxes from which exemptions are available to the non-Federal entity directly or which are available to the non-Federal entity based on an exemption afforded the Federal government and, in the latter case, when the Federal awarding agency makes available the necessary exemption certificates,

(ii) Special assessments on land which represent capital improvements, and

(iii) Federal income taxes.

(2) Any refund of taxes, and any payment to the non-Federal entity of interest thereon, which were allowed as Federal award costs, will be credited either as a cost reduction or cash refund, as appropriate, to the Federal government. However, any interest actually paid or credited to a non-Federal entity incident to a refund of tax, interest, and penalty will be paid or credited to the Federal government only to the extent that such interest accrued over the period during which the non-Federal entity has been reimbursed by the Federal government for the taxes, interest, and penalties.

(c) Value Added Tax (VAT) Foreign taxes charged for the purchase of goods or services that a non-Federal entity is legally required to pay in country is an allowable expense under Federal awards. Foreign tax refunds or applicable credits under Federal awards refer to receipts, or reduction of expenditures, which operate to offset or reduce expense items that are allocable to Federal awards as direct or indirect costs. To the extent that such credits accrued or received by the non-Federal entity relate to allowable cost, these costs must be credited to the Federal awarding agency either as costs or cash refunds. If the costs are credited back to the Federal award, the non-Federal entity may reduce the Federal share of costs by the amount of the foreign tax reimbursement, or where the Federal award has not expired, use the foreign government tax refund for approved activities under the Federal award with prior approval of the Federal awarding agency.

§200.471 Termination costs.

Termination of a Federal award generally gives rise to the incurrence of costs, or the need for special treatment of costs, which would not have arisen had the Federal award not been terminated. Cost principles covering these items are set forth in this section. They are to be used in conjunction with the other provisions of this part in termination situations.

(a) The cost of items reasonably usable on the non-Federal entity's other work must not be allowable unless the non-Federal entity submits evidence that it would not retain such items at cost without sustaining a loss. In deciding whether such items are reasonably usable on other work of the non-Federal entity, the Federal awarding agency should consider the non-Federal entity's plans and orders for current and scheduled activity. Contemporaneous purchases of common items by the non-Federal entity must be regarded as evidence that such items are reasonably usable on the non-Federal entity's other work. Any acceptance of common items as allocable to the terminated portion of the Federal award must be limited to the extent that the quantities of such items on hand, in transit, and on order are in excess of the reasonable quantitative requirements of other work.

(b) If in a particular case, despite all reasonable efforts by the non-Federal entity, certain costs cannot be discontinued immediately after the effective date of termination, such costs are generally allowable within the limitations set forth in this part, except that any such costs continuing after termination due to the negligent or willful failure of the non-Federal entity to discontinue such costs must be unallowable.

(c) Loss of useful value of special tooling, machinery, and equipment is generally allowable if:

(1) Such special tooling, special machinery, or equipment is not reasonably capable of use in the other work of the non-Federal entity,

(2) The interest of the Federal government is protected by transfer of title or by other means deemed appropriate by the Federal awarding agency (see also §200.313 Equipment, paragraph (d), and

(3) The loss of useful value for any one terminated Federal award is limited to that portion of the acquisition cost which bears the same ratio to the total acquisition cost as the terminated portion of the Federal award bears to the entire terminated Federal award and other Federal awards for which the special tooling, machinery, or equipment was acquired.

(d) Rental costs under unexpired leases are generally allowable where clearly shown to have been reasonably necessary for the performance of the terminated Federal award less the residual value of such leases, if:

(1) The amount of such rental claimed does not exceed the reasonable use value of the property leased for the period of the Federal award and such further period as may be reasonable, and

(2) The non-Federal entity makes all reasonable efforts to terminate, assign, settle, or otherwise reduce the cost of such lease. There also may be included the cost of alterations of such leased property, provided such alterations were necessary for the performance of the Federal award, and of reasonable restoration required by the provisions of the lease.

(e) Settlement expenses including the following are generally allowable:

(1) Accounting, legal, clerical, and similar costs reasonably necessary for:

(i) The preparation and presentation to the Federal awarding agency of settlement claims and supporting data with respect to the terminated portion of the Federal award, unless the termination is for cause (see Subpart D—Post Federal Award Requirements of this part, §§200.338 Remedies for Noncompliance through 200.342 Effects of Suspension and termination); and

(ii) The termination and settlement of subawards.

(2) Reasonable costs for the storage, transportation, protection, and disposition of property provided by the Federal government or acquired or produced for the Federal award.

(f) Claims under subawards, including the allocable portion of claims which are common to the Federal award and to other work of the non-Federal entity, are generally allowable. An appropriate share of the non-Federal entity's indirect costs may be allocated to the amount of settlements with contractors and/or subrecipients, provided that the amount allocated is otherwise consistent with the basic guidelines contained in §200.414 Indirect (F&A) costs. The indirect costs so allocated must exclude the same and similar costs claimed directly or indirectly as settlement expenses.

§200.472 Training and education costs.

The cost of training and education provided for employee development is allowable.

§200.473 Transportation costs.

Costs incurred for freight, express, cartage, postage, and other transportation services relating either to goods purchased, in process, or delivered, are allowable. When such costs can readily be identified with the items involved, they may be charged directly as transportation costs or added to the cost of such items. Where identification with the materials received cannot readily be made, inbound transportation cost may be charged to the appropriate indirect (F&A) cost accounts if the non-Federal entity follows a consistent, equitable procedure in this respect. Outbound freight, if reimbursable under the terms and conditions of the Federal award, should be treated as a direct cost.

§200.474 Travel costs.

(a) *General.* Travel costs are the expenses for transportation, lodging, subsistence, and related items incurred by employees who are in travel status on official business of the non-Federal entity. Such costs may be charged on an actual cost basis, on a per diem or mileage basis in lieu of actual costs incurred, or on a combination of the two, provided the method used is applied to an entire trip and not to selected days of the trip, and results in charges consistent with those normally allowed in like circumstances in the non-Federal entity's non-federally-funded activities and in accordance with non-Federal entity's written travel reimbursement policies. Notwithstanding the provisions of §200.444 General costs of government, travel costs of officials covered by that section are allowable with the prior written approval of the Federal awarding agency or pass-through entity when they are specifically related to the Federal award.

(b) *Lodging and subsistence.* Costs incurred by employees and officers for travel, including costs of lodging, other subsistence, and incidental expenses, must be considered reasonable and

otherwise allowable only to the extent such costs do not exceed charges normally allowed by the non-Federal entity in its regular operations as the result of the non-Federal entity's written travel policy. In addition, if these costs are charged directly to the Federal award documentation must justify that:

- (1) Participation of the individual is necessary to the Federal award; and
 - (2) The costs are reasonable and consistent with non-Federal entity's established travel policy.
- (c)(1) Temporary dependent care costs (as a dependent is defined in 26 U.S.C. 152) above and beyond the regular dependent care that directly results from travel to conferences is allowable provided that:
- (i) The costs are a direct result of the individual's travel for the Federal award;
 - (ii) The costs are consistent with the non-Federal entity's documented travel policy for all entity travel; and
 - (iii) Are only temporary during the travel period.
- (2) Travel costs for dependents are unallowable, except for travel of duration of six months or more with prior approval of the Federal awarding agency. See also §200.432 Conferences.
- (3) In the absence of an acceptable, written non-Federal entity policy regarding travel costs, the rates and amounts established under 5 U.S.C. 5701-11, ("Travel and Subsistence Expenses; Mileage Allowances"), or by the Administrator of General Services, or by the President (or his or her designee) pursuant to any provisions of such subchapter must apply to travel under Federal awards (48 CFR 31.205-46(a)).
- (d) *Commercial air travel.* (1) Airfare costs in excess of the basic least expensive unrestricted accommodations class offered by commercial airlines are unallowable except when such accommodations would:
- (i) Require circuitous routing;
 - (ii) Require travel during unreasonable hours;
 - (iii) Excessively prolong travel;
 - (iv) Result in additional costs that would offset the transportation savings; or
 - (v) Offer accommodations not reasonably adequate for the traveler's medical needs. The non-Federal entity must justify and document these conditions on a case-by-case basis in order for the use of first-class or business-class airfare to be allowable in such cases.
- (2) Unless a pattern of avoidance is detected, the Federal government will generally not question a non-Federal entity's determinations that customary standard airfare or other discount airfare is unavailable for specific trips if the non-Federal entity can demonstrate that such airfare was not available in the specific case.
- (e) *Air travel by other than commercial carrier.* Costs of travel by non-Federal entity-owned, -leased, or -chartered aircraft include the cost of the lease, charter, operation (including personnel costs), maintenance, depreciation, insurance, and other related costs. The portion of

such costs that exceeds the cost of airfare as provided for in paragraph (d) of this section is unallowable.

§200.475 Trustees.

Travel and subsistence costs of trustees (or directors) at IHEs and nonprofit organizations are allowable. See also §200.474 Travel costs.

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APPENDIX L: GLOSSARY OF TERMS

Term	Definition
Administrative Requirements	Administrative requirements mean matters common to grants in general, such as financial management, types, and frequency of reports, procurement, and property management and retention of records.
Advance Payment	Advance payment means a payment that a federal awarding agency or pass-through entity makes by any appropriate payment mechanism, including a predetermined payment schedule before the non-Federal entity disburses the funds for program purposes.
Award	Award means financial assistance that provides support to accomplish a public purpose. Awards include grants and other agreements in the form of money or property instead of money, by the Federal government to an eligible recipient. The term does not include technical assistance, which provides services instead of money; other assistance in the form of loans, loan guarantees, interest subsidies, or insurance; direct payments of any kind to individuals; and, contracts which are required to be entered into and administered under procurement laws and regulations.
Budget Period	Budget Period means the time interval from the start date of a funded portion of an award to the end date of that funded portion during which recipients are authorized to expend the funds awarded, including any funds carried forward or other revisions pursuant to § 200.308.
Closeout	Closeout means the process by which a federal awarding agency determines that all applicable administrative actions and all required work of the award was completed by the recipient and federal awarding agency. Closeout includes many actions including final reporting for the award, disposition of property and record retention requirements.
Computing Devices	Computing devices means machines used to acquire, store, analyze, process, and publish data and other information electronically, including accessories (or "peripherals") for printing, transmitting, and receiving, or storing electronic information. See also the definitions of supplies and information technology systems 2 CFR Part 200.1

Term	Definition
Contract	Contract means, for the purpose of federal financial assistance, a legal instrument by which a recipient or subrecipient purchases property or services needed to carry out the project or program under a federal award.
Cost sharing	Cost sharing or "matching" means the value of the third party in-kind contributions and the portion of the costs of a federally assisted project or program not borne by the federal government.
Discretionary Awards	Discretionary award means an award in which the Federal awarding agency, in keeping with specific statutory authority that enables the agency to exercise discretion in selecting the recipient and/or the amount of Federal funding awarded through a competitive process, or based on the merit of proposals. A discretionary award may be selected on a non-competitive basis, as appropriate.
Equipment	Tangible, nonexpendable, personal property having a useful life of more than one year and an acquisition cost which equals or exceeds the lesser of the capitalization level established by the non-Federal entity for financial statement purposes, or \$5,000.
Expenditures	Expenditures mean charges made by a non-Federal entity to a project or program for which a federal award was received, reported on a cash or accrual basis, as long as the methodology is disclosed and is consistently applied. For reports prepared on a cash basis, expenditures are the sum of cash disbursements for direct charges for property and services, the amount of indirect expense charged, the value of third-party in-kind contributions applied, and the amount of cash advance payments and payments made to subrecipients. For reports prepared on an accrual basis, expenditures are the sum of cash disbursements for direct charges for property and services, the amount of indirect expense incurred, the value of third-party in-kind contributions applied, and the net increase or decrease in the amounts owed by the non-Federal entity for goods and other property received, services performed by employees, contractors, subrecipients, and other payees and programs for which no current services or performance are required such as benefit payments.

Term	Definition
Fixed Amount Award	Fixed amount awards mean a type of grant or cooperative agreement under which the Federal awarding agency or pass-through entity provides a specific level of support without regard to actual costs incurred under the Federal award. Accountability is based primarily on performance and results. See § 200.333
Funding Opportunity	An announcement of open awards. Funding opportunities typically describe the award including the deadline date, funding amounts, award description, and other pertinent information.
Grant	An award of financial assistance, including cooperative agreements, in the form of money, or property in lieu of money, by the federal government to an eligible recipient. Grants do not require repayment.
Grant Life Cycle	Grant life cycle means the entire process of grant administration: applying for a grant, receiving a grant, managing a grant, and closing out a grant.
Indirect costs	Costs incurred by a grantee organization for common or joint objectives and which therefore cannot be identified specifically with a particular project or program.
Intellectual Property	Personal property is lacking a physical presence and deriving from creations of the mind, such as patents or copyrights.
Internal Controls	Internal controls mean the processes implemented by the organization to provide reasonable assurance about the effectiveness and efficiency of operations, reliability of reporting for internal and external use and compliance with applicable laws and regulations so that grant resources are protected from fraud and waste.
Local Government	A county, borough, municipality, city, town, township, parish, local public authority (including public housing agencies), school district, special district, intrastate district, council of governments (whether or not incorporated as a nonprofit corporation under state law), any other agency or instrumentality of a multi-, regional, or intra-state or local government.
Non-Discretionary Awards	Non-discretionary award means an award made by the Federal awarding agency to specific recipients in accordance with statutory, eligibility, and compliance requirements where the agency has no ability to exercise discretion. The award amount could be determined specifically or by formula.

Term	Definition
Non-Federal Entity	Non-Federal entity means a state, local government, Indian tribe, institution of higher education or nonprofit organization that administers a Federal award as a recipient or subrecipient.
Obligations	Obligations, now called financial obligations, when referencing a recipient's or subrecipient's use of funds under a federal award, means orders placed for property and services, contracts and subawards made, and similar transactions that require payment during the same or a future period.
Pass-through Entity	Pass-through entity (PTE) means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a federal program.
Period of Performance	Period of performance means the total estimated time interval between the start of an initial Federal award and the planned end date, which may include one or more funded portions or budget periods. Identification of the period of performance in the Federal award does not commit the awarding agency to fund the award beyond the currently approved budget period.
Personal Property	Property of any kind except real property. It may be tangible, having physical existence, or intangible, having no physical existence, such as copyrights, patents, or securities.
Programmatic Requirements	Matters relevant on a program-by-program or grant-by-grant basis, such as kinds of activities that can be supported by grants under a particular program.
Protected Personally Identifiable Information (Protected PII)	A person's first name or first initial and last name combined with one or more types of information, including, but not limited to, social security number, passport number, credit card numbers, clearances, bank numbers, biometrics, date and place of birth, mother's maiden name, and criminal, medical and financial records, educational transcripts. This does not include PII that is required by law to be disclosed.
Real Property	Land, including land improvements, structures, and appurtenances thereto, but excludes movable machinery and equipment.
Recipient	Recipient means a non-federal entity awarded a federal grant and held accountable for the use of the funds provided. The recipient is the entire legal entity even if only a particular component of the entity is designated in the award document.

Term	Definition
Selected Items of Cost	Selected items of cost mean an itemized list of allowable costs contained 2 CFR Part 200 Subsections §200.420-200.476.
State	Any of the 50 states of the United States, the District of Columbia, the Commonwealth of Puerto Rico, any territory or possession of the United States, or any agency or instrumentality of a state exclusive of local governments.
Subrecipient	Subrecipients are usually but not limited to non-Federal entities that receive a subaward from a pass-through entity to carry out part of a federal award but do not include an individual that is a beneficiary of such award.
Supplies	Supplies mean all tangible personal property other than those described in the definition of equipment. A computing device is a supply if the acquisition cost is less than the lesser of the capitalization level established by the non-Federal entity for financial statement purposes or \$5,000, regardless of the length of its useful life.
Suspension	(1) Temporary withdrawal of the authority to obligate grant funds pending corrective action by the recipient or subrecipient or a decision to terminate the grant (2) An action taken by a suspending official in accordance with agency regulations implementing E.O. 12549 to immediately exclude a person from participating in grant transactions for a period, pending completion of an investigation and such legal or debarment proceedings as may ensue. (3) An action by a federal awarding agency that temporarily withdraws federal sponsorship under an award, pending corrective action by the recipient or pending a decision to terminate the award by the federal awarding agency.
Tribal Government	The governing body or a governmental agency of any Indian tribe, band, nation, or other organized group or community (including any native village as defined in Section 3 of the Alaska Native Claims Settlement Act, 85 Stat. 688) certified by the Secretary of the Interior as eligible for the special programs and services provided through the Bureau of Indian Affairs.

CFR...Code of Federal Regulations