



UPDATE
Economic Development and Finance
Committee
Standing Committee Meeting Agenda
Monday, March 27, 2017
5:30 PM

Location:

Municipal Office Building
701 N 7th Street
Kansas City, Kansas 66101
5th Floor Conference Room (Suite 515)

<u>Name</u>	<u>Absent</u>
Commissioner Brian McKiernan, Chair	☐
Commissioner Hal Walker	☐
Commissioner Gayle E. Townsend	☐
Commissioner Ann Brandau-Murguia	☐
Commissioner James Walters	☐
David Alvey, BPU Member	☐

- I. Call to Order/Roll Call**
- II. Revisions to March 27, 2017 Agenda**
BLUE SHEET
- III. Approval of standing committee minutes from December 12, 2016, and January 9, 2017**
- IV. Measurable Goals**
- V. Committee Agenda**

Item No. 1 - REPORT: 2016 FOURTH QUARTER REPORTS

Synopsis: Fourth Quarter 2016 Budget to Actuals Report and Budget Revisions greater than \$10,000, submitted by Kathleen VonAchen, Chief Financial Officer.

For information only.

Tracking #: 17965

Item No. 2 - REPORT: COMPREHENSIVE FEE SCHEDULE

Synopsis: 2017 Comprehensive Fee Schedule, submitted by Kathleen VonAchen, Chief Financial Officer.

For information only.

Tracking #: 17966

Item No. 3 - RESOLUTION: DESIGNATING ELIGIBLE FINANCIAL INSTITUTIONS

Synopsis: A resolution designating depositories and eligible instruments for investing Unified Government funds and receiving requests for bids for investment of idle funds, submitted by Kathleen VonAchen, Chief Financial Officer.

Tracking #: 17964

Item No. 4 - RESOLUTION: AMENDMENT TO MASTER EQUIPMENT LEASE PURCHASE AGREEMENT

Synopsis: A resolution amending the Master Equipment Lease Purchase Agreement dated October 17, 2013, with Banc of America Public Capital Corp., submitted by Debbie Jonscher, Deputy Chief Financial Officer.

Documentation forthcoming.

Tracking #: 171045

Item No. 5 - ORDINANCE & RESOLUTION: FLEX-TECH BUSINESS PARK PROPOSAL FOR THE FORMER INDIAN SPRINGS MALL SITE

Synopsis: A redevelopment proposal for a 26-acre flex-tech business park on the southern portion of the former Indian Springs Mall site by Axis Point Developers, LLC, submitted by Marlon Goff, Interim Economic Development Director.

Requested action:

- Pass ordinance terminating the Midtown Redevelopment District
- Adopt master resolution of intent to issue industrial revenue bonds, approve Development Agreement and Purchase Agreement

Documents forthcoming.

Tracking #: 171049

Item No. 6 - DISCUSSION: THE SUMMIT AT SILVER CITY PARK

Synopsis: A 34-unit single family residential development is proposed at the site of the former Silver City Park, 2701 Ruby Avenue, by Heartland Housing Partners, LLC, submitted by Marlon Goff, Interim Director of Economic Development.

For information only.

Tracking #: 171050

VI. Public Agenda

VII. Adjourn

**AGENDA UPDATE
ECONOMIC DEVELOPMENT & FINANCE
STANDING COMMITTEE MEETING
MONDAY,MARCH 27, 2017**

V. COMMITTEE AGENDA

ADDITIONAL INFORMATION

**ITEM NO. 5 – 171049...ORDINANCE & RESOLUTION: FLEX-TECH
BUSINESS PARK PROPOSAL FOR THE FORMER INDIAN SPRINGS MALL
SITE**

Synopsis:

Additional Documents:

Action items:

- Development Summary & Deal Sheet
- Exhibit A-1, Summary of Benefits to U.G.
- Ordinance terminating Midtown Redevelopment District,
Terminating the Redevelopment Project Plan and Terminating the
Tax Increment Financing with respect to the Midtown
Redevelopment District
- Master Resolution of Intent to issue IRBs of approximately
\$25,000,000

**DEVELOPMENT SUMMARY & DEAL SHEET
INDIAN SPRINGS FLEX TECH DEVELOPMENT
Kansas City, Kansas
PREPARED BY LANE4 PROPERTY GROUP**

1. Project Organization-

- Axis Point Developers I, LLC, a special purpose entity formed by principals of LANE4 Property Group or other partners ("Developer") for the purpose of redeveloping and revitalizing a portion of the former Indian Springs Mall Site.
- The Unified Government of Wyandotte County ("U.G.") as the municipal government for purpose of regulations, incentives and approvals, as owner of the Property (as defined herein).

2. Project Scope-

- The project will consist of approximately 350,000 SF of flex/tech office & light industrial space, subject to final site plan (the "Project"), on approximately 26.59+/- acres generally located on the southern portion of the existing Indian Springs Mall site (the "Property").
- The Project is to be constructed in two or more phases, with the first building to be constructed speculatively with more than 160,000 leasable square-feet ("Phase I"). The Planning and Zoning process for Phase I must commence within sixty (60) days of approval of the Development Agreement.
- Developer agrees to construct Phase I within two years of closing or net percentage tax abatement on building(s) is reduced from 75% to 50%.
- Developer agrees to construct a minimum of 100,000 additional SF in order to qualify for additional abatements. ("Phase II").

3. Existing Site & Agreement-

- The U.G. currently owns fee title to all of the Property.
- The Property is depicted on the Developer's Site Plan in the Project Package.
- The U.G. will give a fee title interest in the Property approved in the plan area to the Developer for \$750,000.

4. Economic Development Incentives-

- The U.G. will provide a 75% tax abatement for ten (10) years for all flex tech buildings achieved through target area, investment size, and LBE/MBE/WBE participation in conjunction with the U.G.'s IRB Policy.
- The U.G. and WYEDC will work with the Board of Public Utilities to charge the most-favorable tap fees and/or provide infrastructure assistance, grants or rate concessions, or a combination of the foregoing. This will remain ongoing while the parties evaluate former taps and credits for same on the site.
- The U.G. will authorize the use of Industrial Revenue Bonds ("IRBs") under a lease-leaseback structure to provide a sales tax exemption of materials or other taxable goods during the construction of the Project.

5. Construction Schedule-

- Developer shall build the project according to project scope.
- The Project will be constructed in multiple phases, with first phase commencing as soon as financing is available, a building permit is available and title to the Property has been transferred to Developer.
- In the event that Developer has not commenced construction within twelve (12) months following the transfer of the Property from the U.G. to Developer, Developer will cause fee title in and to the Property to be conveyed back to the U.G. within thirty (30) days following the expiration of such 12-month period.
- Construction on Phase II must commence within five (5) years of closing or Developer loses the tax abatement on the remaining buildings. Developer must return to the UG Commission to request tax abatement for any buildings started after such five (5) year period.
- Developer will commit the resources necessary at all times to timely complete the Project.

6. City Benefits

- The above described transaction will provide the City and community the economic and financial benefits as detailed on Exhibit A attached hereto.

EXHIBIT A-1
INDIAN SPRINGS FLEX TECH DEVELOPMENT
Kansas City, Kansas

SUMMARY OF BENEFITS TO U.G.

Benefit	Description
Jobs	Based on industry metrics, the Project will create approximately 150 temporary construction jobs and 350 full time equivalent jobs throughout its useful life.
Economic Viability	The Project will clean up a blighted area and leverage the UG's public safety and transportation investment. Further, the Project will substantially contribute to the economic viability of the UG through the creation of increased employment opportunities. This increased employment for residents and out-of-county employees will create day-time population and income to support surrounding and supportive retail development, including on the northern portion of the former Indian Springs Mall site.
Purchase Price	The UG will realize revenues in the amount of <u>\$750,000</u> from the purchase price to be paid by Developer for acquisition of the Property.
Property Taxes	The Project anticipates that, over a period of ten (10) years, the taxing jurisdictions will realize additional revenues from the Developer's payments in lieu of taxes (equal to 25%) in the amount of approximately <u>\$1,165,941</u> .
Sales Tax	The Project anticipates that, over a period of ten (10) years, the UG will realize additional sales tax revenues in the amount of approximately <u>\$1,006,006</u> within the flex-tech area alone, and substantial additional taxes in and around the area from employee shopping.
Utility Revenues	The Project will also generate additional utility revenues for the UG/BPU in the amount of approximately <u>\$205,000</u> annually based on industry metrics.

EXHIBIT A-2
INDIAN SPRINGS FLEX TECH DEVELOPMENT
Kansas City, Kansas

REVENUES FROM 25% PILOTS

Component	Square Feet	Appraised PSF	Assessed PSF	Total Appraised	Total Assessed
Industrial	350,000	\$ 30.00	\$ 7.50	\$ 10,500,000	\$ 2,625,000

Year	Assessed Value	Property Taxes	25% of Property Taxes
1	\$ 2,625,000	\$ 445,772	\$ 111,443
2	\$ 2,651,250	\$ 450,230	\$ 112,557
3	\$ 2,677,763	\$ 454,732	\$ 113,683
4	\$ 2,704,540	\$ 459,280	\$ 114,820
5	\$ 2,731,586	\$ 463,872	\$ 115,968
6	\$ 2,758,901	\$ 468,511	\$ 117,128
7	\$ 2,786,490	\$ 473,196	\$ 118,299
8	\$ 2,814,355	\$ 477,928	\$ 119,482
9	\$ 2,842,499	\$ 482,707	\$ 120,677
10	\$ 2,870,924	\$ 487,535	\$ 121,884
Totals			\$ 1,165,941

Notes:

- | | |
|---|---------|
| (1) Commercial/industrial assessment rate | 25% |
| (2) Mill Levy Rate | 169.818 |
| (3) Assumed annual increase to assessed value | 1.0% |

U.G. SALES TAX REVENUES

Year	Retail SF	Sales	Sales Tax
1	35,000	\$ 3,500,000	\$ 91,875
2	35,000	\$ 3,570,000	\$ 93,713
3	35,000	\$ 3,641,400	\$ 95,587
4	35,000	\$ 3,714,228	\$ 97,498
5	35,000	\$ 3,788,513	\$ 99,448
6	35,000	\$ 3,864,283	\$ 101,437
7	35,000	\$ 3,941,568	\$ 103,466
8	35,000	\$ 4,020,400	\$ 105,535
9	35,000	\$ 4,100,808	\$ 107,646
10	35,000	\$ 4,182,824	\$ 109,799
TOTAL		\$ 38,324,023	\$ 1,006,006

Notes:

- | | |
|--------------------------------|-----------|
| (1) Total SF | 350,000 |
| (2) Assumed retail % | 10% |
| (3) Assumed sales PSF | \$ 100.00 |
| (4) Assumed sales growth | 2.0% |
| (5) City/County sales tax rate | 2.625% |

[Published in *Wyandotte County Echo* on _____, 2017]

ORDINANCE NO. 0-__-17

AN ORDINANCE TERMINATING THE MIDTOWN REDEVELOPMENT DISTRICT CREATED PURSUANT TO ORDINANCE NO. 0-139-06, TERMINATION THE REDEVELOPMENT PROJECT PLAN AND TERMINATING TAX INCREMENT FINANCING WITH RESPECT TO THE MIDTOWN REDEVELOPMENT DISTRICT.

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas (the “Unified Government”) created the Midtown Redevelopment District (the “District”) pursuant to the Kansas Tax Increment Redevelopment Act, constituting sections K.S.A. 12-1770 *et seq.*, as amended (the “Act”) pursuant to Ordinance No. O-139-06 adopted on December 21, 2006 and adopted a Redevelopment Project Plan for the Midtown Redevelopment District pursuant to Ordinance No. O-29-07 adopted on March 22, 2007 (the “Plan”); and

WHEREAS, the Unified Government has determined it is in the best interests of the Unified Government to terminate the District and the Plan and the Act does not provide a mechanism for termination; and

WHEREAS, Article 12, § 5 of the Constitution of the State of Kansas (the “Home Rule Amendment”) empowers cities to determine their local affairs and government and provides that such power and authority granted thereby to cities shall be liberally construed for the purpose of giving to cities the largest measure of self-government; and

WHEREAS, the Unified Government is a duly organized and existing municipal corporation under the laws of the State of Kansas, is a consolidated city-county having all the powers, functions and duties of a county and of a city of the first class, and is a city within the meaning of the Home Rule Amendment; and

WHEREAS, there is no enactment of the Kansas legislature which provides the procedure to terminate a redevelopment district and redevelopment plan; and

WHEREAS, the Unified Government has determined that it is necessary and desirable to adopt this Ordinance to terminate the District and the Plan and to terminate tax increment financing in connection with the District and the Plan;

NOW, THEREFORE, BE IT ORDAINED BY THE COMMISSION OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, AS FOLLOWS:

Section 1. Termination of District and Termination of Plan. The Unified Government terminates the District, the Plan and tax increment financing for the District.

Section 2. Further Authority. The Unified Government shall, and the officers, employees and agents of the Unified Government are hereby authorized and directed to, take such action, expend such funds and execute such other documents, certificates and instruments as may be necessary or desirable to carry out and comply with the intent of this Ordinance.

Section 3. Governing Law. This Ordinance and the Bonds shall be governed by and construed in accordance with the applicable laws of the State.

Section 4. Effective Date. This Ordinance shall take effect and be in full force from and after its passage by the governing body of the Unified Government and publication in the official Unified Government newspaper.

PASSED by the Commission of the Unified Government of Wyandotte County/Kansas City, Kansas this _____ day of March, 2017.

(SEAL)

Mayor

ATTEST:

City Clerk

EXHIBIT A

**REDEVELOPMENT DISTRICT
LEGAL DESCRIPTION**

RESOLUTION DETERMINING THE INTENT OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, TO ISSUE ITS INDUSTRIAL REVENUE BONDS IN THE AMOUNT OF APPROXIMATELY \$25,000,000 TO FINANCE THE COSTS OF ACQUIRING, CONSTRUCTING, IMPROVING AND EQUIPPING INDUSTRIAL FACILITIES FOR THE BENEFIT OF AXIS POINT INVESTORS I, LLC; APPROVE RELATED DEVELOPMENT PURCHASE AGREEMENT

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas (the “Unified Government”), desires to promote, stimulate and develop the general welfare and economic prosperity of Wyandotte County/Kansas City, Kansas and their inhabitants and thereby to further promote, stimulate and develop the general welfare and economic prosperity of the State of Kansas; and

WHEREAS, the Unified Government is authorized and empowered under the provisions of K.S.A. 12-1740 to 12-1749d, inclusive (the “Act”), to issue revenue bonds to pay the cost of certain facilities (as defined in the Act) for the purposes set forth in the Act and to lease such facilities to private persons, firms or corporations; and

WHEREAS, Axis Point Investors I, LLC, a Kansas limited liability company or its subsidiary (the “Company”), has submitted to the Unified Government an Application for the Issuance of Industrial Revenue Bonds (the “Application”) requesting that the Unified Government finance the cost of acquiring, constructing, improving and equipping 2 industrial facilities consisting of approximately 380,000+/- total square feet as more fully described in the Application located on approximately 27+/- acres on the southern portion of the Indian Springs site generally located at 47th and State Avenue consisting of certain industrial facilities (collectively, the “Project”) through the issuance of its revenue bonds in one or more series in the amount of approximately \$25,000,000, and to lease the Project to the Company or its successors and assigns in accordance with the Act;

WHEREAS, it is hereby found and determined to be advisable and in the interest and for the welfare of Wyandotte County/Kansas City, Kansas and their inhabitants that the Unified Government finance the costs of the Project by the issuance of revenue bonds under the Act in a principal amount of approximately \$25,000,000, said bonds to be payable solely out of rentals, revenues and receipts derived from the lease of the Project by the Unified Government to the Company;

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS, AS FOLLOWS:

Section 1. Approval of Project. The Governing Body of the Unified Government hereby finds and determines that the acquiring, constructing, improving and equipping of the Project will promote the general welfare and economic prosperity of Wyandotte County/Kansas City, Kansas, and the issuance of the Unified Government's revenue bonds to pay such costs will be in furtherance of the public purposes set forth in the Act.

Section 2. Intent to Issue Bonds. The Governing Body of the Unified Government hereby determines and declares the intent of the Unified Government to acquire, construct, improve and equip the Project out of the proceeds of revenue bonds of the Unified Government in a principal amount of approximately \$25,000,000 to be issued pursuant to the Act.

Section 3. Provision for the Bonds. Subject to the conditions of this Resolution, the Unified Government will (i) issue its revenue bonds to pay the costs of acquiring, constructing, improving and equipping the Project, with such maturities, interest rates, redemption terms and other provisions as may be determined by ordinance of the Unified Government; (ii) provide for the lease (with an option to purchase) of the Project to the Company; and (iii) to effect the foregoing, adopt such resolutions and ordinances and authorize the execution and delivery of such instruments and the taking of such action as may be necessary or advisable for the authorization and issuance of said bonds by the Unified Government and take or cause to be taken such other action as may be required to implement the aforesaid.

Section 4. Conditions to Issuance. The issuance of said bonds and the execution and delivery of any documents related to the Bonds are subject to (i) obtaining any necessary governmental approvals; (ii) agreement by the Unified Government, the Company and the purchaser of the bonds upon (a) mutually acceptable terms for the bonds and for the sale and delivery thereof and (b) mutually acceptable terms and conditions of any documents related to the issuance of the bonds and the Project; and (iii) the Company's compliance with the Unified Government's policies relating to the issuance of revenue bonds.

Section 5. Sale of the Bonds. The sale of the bonds shall be the responsibility of the Company.

Section 6. Ad Valorem Tax Abatement. In consideration of the Company's decision to acquire, construct, improve and equip the Project, the Unified Government hereby agrees to take all appropriate action to request the Kansas Board of Tax Appeals to approve a 100% ad valorem property tax abatement (not including special assessments) for all real property financed with the proceeds of the Bonds.

The Unified Government and the Company shall enter into a Performance Agreement in substantially the form approved by the Governing Body for the Project. The Project financed with the proceeds of the Bonds shall be entitled to a 10-year tax abatement, with the first year of the abatement being the year beginning on the January 1 following the year the Bonds are issued by the Unified Government. The percentage of abatement is subject to adjustment in accordance with the Performance Agreement.

The Company agrees to submit to the Unified Government by March 1st of each year, an annual certification of the Company of the percentage of its employees employed at the Project on the previous December 31st that are residents of Wyandotte County as shown on the records of the Company.

In consideration of the Unified Government's agreement to request 100% ad valorem property tax abatement, the Company will agree to make payments in lieu of tax to the City during the term of the abatement for each Project equal to 25% of the amount of taxes that would have otherwise been payable but for the abatement. Each Project financed with the proceeds of a series of the Bonds shall be entitled to a separate 10-year ad valorem property tax abatement, with the first year of the abatement being the year beginning on the January 1 following the year the series of Bonds associated with such Project is issued. The amount of payments in lieu of taxes for each Project is subject to adjustment in accordance with the applicable Performance Agreement.

Section 6. Limited Obligations of the Unified Government. The bonds and the interest thereon shall be special, limited obligations of the Unified Government payable solely out of the amounts derived by the Unified Government under the Lease Agreement and as provided herein and are secured by a transfer, pledge and assignment of and a grant of a security interest in the Trust Estate to the Trustee and in favor of the Owners of the bonds, as provided in the Indenture. The Bonds shall not constitute a general obligation of the Unified Government, the State or of any other political subdivision thereof within the meaning of any State constitutional provision or statutory limitation and shall not constitute a pledge of the full faith and credit of the Unified Government, the State or of any other political subdivision thereof and shall not be payable in any manner by taxation, but shall be payable solely from the funds provided for as provided in the Indenture. The issuance of the bonds shall not, directly, indirectly or contingently, obligate the Unified Government, the State or any other political subdivision thereof to levy any form of taxation therefor or to make any appropriation for their payment.

Section 7. Required Disclosure. Any disclosure document prepared in connection with the offering of the bonds shall contain the following disclaimer:

NONE OF THE INFORMATION IN THIS OFFICIAL STATEMENT, OTHER THAN WITH RESPECT TO INFORMATION CONCERNING THE UNIFIED GOVERNMENT CONTAINED UNDER THE CAPTIONS "THE UNIFIED GOVERNMENT" AND "LITIGATION -- THE UNIFIED GOVERNMENT" HEREIN, HAS BEEN SUPPLIED OR VERIFIED BY THE UNIFIED GOVERNMENT, AND THE UNIFIED GOVERNMENT MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION.

Section 8. Further Action. Counsel to the Unified Government and Gilmore & Bell, P.C., Bond Counsel for the Unified Government, together with the officers and employees of the Unified Government, are hereby authorized to work with the purchaser of the bonds, the Company, their respective counsel and others, to prepare for submission to and final action by the Unified Government all documents necessary to effect the authorization, issuance and sale of the bonds and other actions contemplated hereunder.

Section 9. Development and Purchase Agreement. The Unified Government hereby approves the Development and Purchase Agreement for the development to be entered into with the Company in substantially the form presented to and reviewed by the governing body of the Unified Government (a copy of which document, upon execution thereof, shall be filed in the office of the Unified Government Clerk), with such changes therein as shall be approved by the officers of the Unified Government executing such documents, such officers' signatures thereon being conclusive evidence of their approval thereof. The Mayor/CEO and the Clerk are hereby authorized to execute and deliver the Development and Purchase Agreement and such other documents, certificates and instruments as may be necessary or desirable to carry out and comply with the intent of this Resolution.

Section 10. Effective Date. This Resolution shall take effect and be in full force immediately after its adoption by the Governing Body of the Unified Government.

ADOPTED BY THE COMMISSION OF THE UNIFIED GOVERNMENT OF WYANDOTTE
COUNTY/KANSAS CITY, KANSAS ON APRIL 27, 2017.

By: _____

Mayor/CEO of the Unified
Government of Wyandotte County/
Kansas City, Kansas

(Seal)

Attest:

By: _____

Unified Government Clerk

ECONOMIC DEVELOPMENT AND FINANCE

STANDING COMMITTEE MINUTES

Monday, December 12, 2016

The meeting of the Economic Development and Finance Standing Committee was held on Monday, December 12, 2016, at 5:15 p.m., in the 5th Floor Conference Room of the Municipal Office Building. The following members were present: Commissioner McKiernan, Chairman; Commissioners Townsend, Murguia, and Walters. Commissioner Walker and BPU Board Member Alvey, were absent. The following officials were also in attendance: Melissa Mundt, Joe Connor and Gordon Criswell, Assistant County Administrators; Ken Moore, Chief Legal Counsel; Misty Brown; Deputy Chief Counsel; Kathleen VonAchen, Chief Financial Officer; Charles Brockman, Management Analyst, Economic Development; George Brajkovic, Economic Development Director; and Doug Bailey, Sergeant-at-Arm.

Chairman McKiernan called the meeting to order.

Roll call was taken and members were present as shown above.

Approval of standing committee minutes from October 10, 2016. **On motion of Commissioner Murguia, seconded by Commissioner Townsend, the minutes were approved.** Motion carried unanimously.

Committee Agenda

Item No. 1 – 16916... COMMUNICATION: UG SMALL BUSINESS INCENTIVE PILOT PROGRAM PLAN & END OF YEAR REPORT

Synopsis: Staff is presenting the end of fiscal year 2016 UG Small Business Incentive Pilot Program Grant report and requesting recommended changes to the plan, submitted by Charles Brockman, Management Analyst, Economic Development.

What we are here for tonight?

- Present the end of the year FY 2016 Small Business Incentive Pilot Program Grant report
- Discussion of proposed administrative changes

Charles Brockman, Management Analyst, Economic Development, said like Commissioner McKiernan said, we wanted to bring forth the end of the year report on all of the grants that we gave out in 2016. We want to present that and then discuss a little bit of the proposed administrative changes.

Program Summary

- The Pilot Program is a citywide incentive
- The program was established as a grant fund and subsidized annually by a portion of the Issuance Fees collected for Industrial Revenue Bond Projects (IRB)

Just a summary, the pilot program is a citywide incentive. It was established from a pro rata share of IRB issuance fees.

December 12, 2016

Grant Budget	
• UG 2015 Amended Budget	\$25,000
• UG 2016 Budget	\$50,000
• UG Amended 2016 Budget	\$60,000

In 2015 we were budgeted \$25,000. In 2016 we were budgeted \$50,000. It was amended in 2016 because one of the 2015 applicants rescinded their application so they rolled it over. We had \$60,000 to work with this year.

FY 2016 Grant Recipients			
<u>Recipient</u>	<u>Amount</u>	<u>Type</u>	<u>Commission Dist</u>
• AudreySpirit, LLC	\$10,000	Marketing & Inventory	8
• INC U LLC	\$2,500	Marketing & Equipment	2
• Hairquarters	\$8,000	Marketing, Equipment & Renovation	3
• Animal Crackers	\$10,000	Marketing, Inventory & Renovation	5
• American Eagle Detail	\$5,000	Marketing & Roof Repair	2
• Oots Lawn & Snow	\$10,000	Construction Cost	3
• CD2 Alterations	\$5,000	Marketing, Equipment & Inventory	2
• LED2 Lighting	\$9,500	Marketing & Website	2
Total Jobs: Retained – 32 New – 21			

These are the recipients of the grant this year. There were eight of them. Through those grants, 32 jobs were retained and there were 21 new jobs.

December 12, 2016

Marketing



- Reaching out to past RLF board members
- UG webpage
- KCK Chamber
- WYEDC
- Department is budgeting for brochures
- Downtown Shareholders provided two grant recipients in FY 2016 the following amounts:
 - LED2 Lighting Group, Inc- \$2,400 for renovation
 - CD2 Alterations, Inc- \$1,000 for renovation & inventory

In our efforts this year to market and going forward, we reached out to past RLF board members, I did. We used to have Revolving Loan Funds. Those board members, most of them, are either small business or work at a bank. They can get the word out as well mainly on our UG web page. If somebody comes into the city looking for incentives, they'll go to our web page and we have the small business grant web page there where they can go through and look at the applications and such. KCK Chamber and WYEDC advertises it for us. This year we're going to budget for brochures. We'll give those to the banks. We'll have them in the office. We'll put them out at NRC, things like that, to get the word out.

I want to recognize Chuck Schlittler from the Downtown Shareholders. He worked with us on two projects, LED2 Lighting and CD2 Alterations. They worked in-kind grants. We gave grants out and Downtown Shareholders also gave a grant out. LED2 was \$2,400 and CD2 Alterations was \$1,000.

Chairman McKiernan said so this was money that was above and beyond anything that came from the Small Business Pilot Program. **Mr. Brockman** said yes, sir. This comes out of a grant.

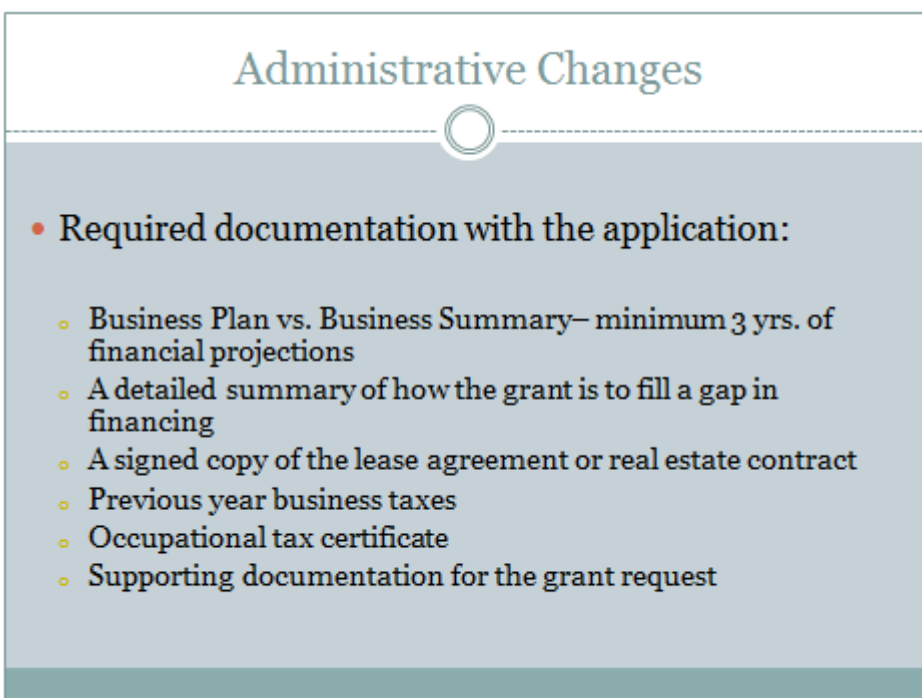
Chuck Schlittler, Downtown Shareholders, said we had \$10,000 in our own small business program and we've given out just about \$6,000 of that over this year. We're awaiting

December 12, 2016

documentation through four other businesses that would include at least assemblance of a business plan and some items such as that.

We really want to commend the UG for putting the Small Business Grant Program together. We've found it very helpful for the businesses we've shared with. We would simply encourage you to increase that amount. I know, but we really would. We find that it doesn't have to be a whole lot to help a business take that extra step to retain employees or to hire additional employees.

Mr. Brockman said those are our marketing efforts. They are to change or to add throughout the year.



The slide has a title 'Administrative Changes' at the top in a blue serif font. Below the title is a decorative horizontal line with a circle in the center. The main content is a bulleted list on a light blue background. The list starts with a red bullet point for the main heading, followed by six yellow bullet points for specific requirements.

Administrative Changes

- **Required documentation with the application:**
 - **Business Plan vs. Business Summary– minimum 3 yrs. of financial projections**
 - **A detailed summary of how the grant is to fill a gap in financing**
 - **A signed copy of the lease agreement or real estate contract**
 - **Previous year business taxes**
 - **Occupational tax certificate**
 - **Supporting documentation for the grant request**

Speaking of administrative changes, working the program now for about 14 months, we looked at the plan versus a business summary and we want a business plan. Most of the summaries that I get are pretty vague. I have to do a lot of due diligence and have them turn in documentation. If they did have a plan with three-year projections on it, financial projections, when you have this grant, you should be able to see because you have new employees or you're creating more widgets or whatever. You're better to have a plan than a summary.

I do want a detailed summary on how the grant would fill a gap in the financing. This is why the program was there to begin with was to fill that gap. If they are doing a lease up, a

commercial lease up, or if they are buying property, I want to see a copy of the lease agreement or the sales contract, previous year business taxes, occupational tax certificate and supporting documentation for the grant. Basically, if they are buying a piece of equipment, we want to see something from a web page or where you're buying it from, the cost and what it looks like.

Commissioner Walters asked are these all changes.

Mr. Brockman said a lot of these are. For instance, occupational tax, that's a due diligence that I do. I have them come in. I meet with them. I go through and interview. I ask them do you have an occupational tax to do business in Wyandotte County. Some of them say yes and some of them say no. Instead of just submitting a paragraph of business summary, you can submit a business plan and this documentation upfront. It will save time.

Chairman McKiernan said I guess to piggyback off of his, are these changes that were implemented this year; not ones you're proposing. **Mr. Brockman** said these are proposed.

Chairman McKiernan said okay. **Mr. Brockman** said I asked for most of that this year. It was not in the plan. **Chairman McKiernan** asked you are proposing to formalize this documentation or these administrative changes in the coming year. **Mr. Brockman** said yes.

Administrative Changes



- Not more than two weeks for pending documentation from the applicant or the application will be denied
- Not more than three weeks for review of application to set applicant interview
- Deny Grants for the following types of applications:
 - Home based businesses
 - Liquor Stores
 - Bars and Establishments that sell alcohol with less than 50% in food sales
 - Seed capital
 - No job creation

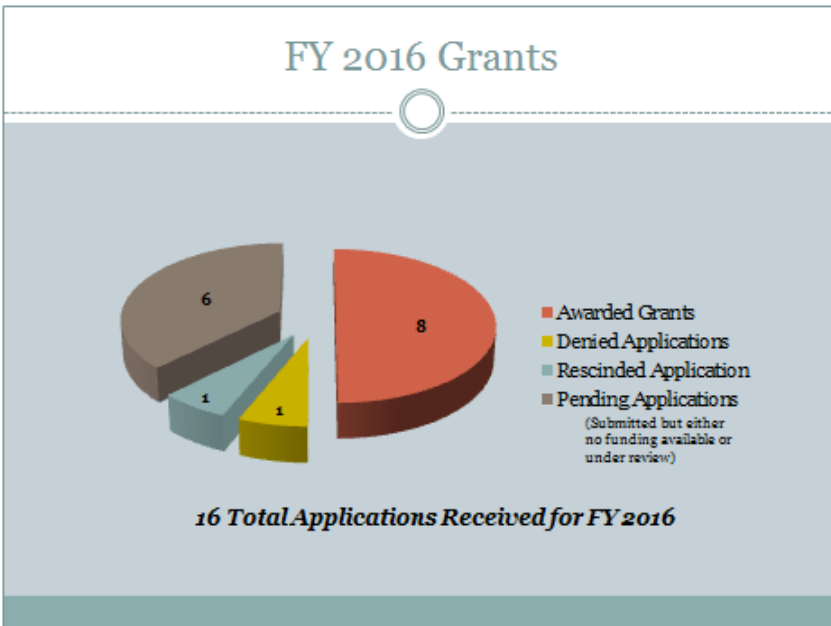
Mr. Brockman said when they submit documentation or not submit documentation, I should say—and I request the occupational tax or stuff, I would like to put a cap on it like two weeks

out. I'm going to call you and if you're not going to follow through, then we're going to set the grant aside. There are some that are still pending documentation and it's been like a month. I think that needs to stop. Not more than three weeks review of the application before an interview. We really would like to put this in writing for grants that we would not approve automatically upfront. One is the home-based businesses. Home-based businesses are okay if you're moving to the next level. If it was strictly going to stay in the home, it wouldn't be approved.

Liquor stores, bars or establishments that sell alcohol with less than 50% food sales, seed capital. The businesses are supposed to already be existing. Even though it's called startup, it's not a startup fund. It's not an idea. It's a business already so we wouldn't do seed capital if there is no job creation, no grant money.

Commissioner Walters asked would these new qualifications have limited some of our previous grants. **Mr. Brockman** said there were a couple of bars in there that we denied because that's our working policy in the department. We want to make it an official readout on paper that this is what we would deny.

Chairman McKiernan asked would it have denied a grant to someone who did get it. If these were in place, would anyone who received a grant not have received it? **Mr. Brockman** said no.



Mr. Brockman said with all the calls, shifting through a lot of applications, we approved 16 applications for 2016. Eight of them were awarded which took the whole \$60,000. Six of them are pending because we're out of funds or I'm waiting for documentation. One rescinded and one was not a business yet. That's 16 of them which is pretty good because last year, 5 were approved and 1 rescinded.

Commissioner Murguia asked how many applied. **Mr. Brockman** said 16 total applications. The first year, Commissioner, or the first three or four months in 2015, we had all kinds of applications and calls. People are seeing now that no, I'm a home-based business; I'm not even going to call. We had some that weren't even in Wyandotte County. I think a lot of that got shifted out. If we had more money, we would do more applications. Of those 6, I can say that funding in 2017, \$20,000 easy is going to go right out the door because I am going to recommend those grants be approved then it goes up.



For 2017, we're already budgeted for \$50,000. I can name off a couple of IRBs that are going to be there: Dairy Farmers of America in 2017, that's \$46M; Boyer Medical Office is \$11M. Together that's about \$150K in issuance fees so we can take \$50,000 out, that's just two. That will give us an opportunity because we discussed that \$20,000 will probably be coming right off the top. In reality, we only have \$30,000 for 2017 because these grants are first come first serve. In March, April, it gives us an opportunity to go before Budget and request the additional \$25,000 or something.

Commissioner Townsend said this is a good program but the devil is in the details. As we go through these things, one of the applicants made me aware of something. I know I've heard all of these presentations before concerning this problem, but I was not appreciating that this is really a reimbursement program upfront. When I think grant, and I know a lot of the people that were coming to me about this and I was marketing this as grant, grant, these are people who are in need of money now. They don't have a line of credit so they're expecting, and I was expecting also, that the money would be given to them upfront for whatever their documented needs are. That puts a hardship on people who could otherwise benefit from this program. What I would like to see added is some type of provision, that in certain circumstances, would allow these business people to receive some or a portion of what they're asking for so they can continue, is a going concern.

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The other thing I had a question about, there were several, the no job creation criteria. What are we talking about there, again? **Mr. Brockman** said there's a job expectation when you get the grant. We just wanted to make sure that if you're going to get this grant, you're going to show us that you are going to hire people. Right now it's just a working policy. We believe in the department that if you get a grant, you should have a job expectation. Now we're putting it on paper stating you will have to show job expectation, job growth. If they're applying for \$10,000 for marketing or some other grant, I think if you're getting \$10,000, you should be at least able to hire a part-timer or somebody to help you because you are going to the next step in your business growth.

Commissioner Townsend said I guess the hesitation I have about that is, I guess you can have growth that doesn't immediately or necessarily lead to job creation. The converse of that is, maybe you've got somebody—I don't want to say this. You don't want to see the company's doors closed either. If we're putting the onus on them to show additional jobs as opposed to just growth, I'm not necessarily comfortable with that particular criterion here.

The other thing that I'd like to see is that we've shown how much has been awarded. I would like to see how much the actual grant applications, the requests were. I know at least on one of these, they were given some funds but it wasn't what they asked in total for. I'd like to see that added.

Mr. Brockman said a lot of times the request will come in at \$10,000, but through the point matrix, the matrix only shows that they're awarded \$5,000. **Commissioner Townsend** said right and I'd like to see that information added and to make sure if people are not getting the amount of points on this matrix, that they get a good explanation of why they are not getting it. Why they didn't get what they asked for.

With respect to getting the business plan, do we have any resources that we can refer people to if they need help with getting a business plan done? **Mr. Brockman** said yes, there are resources out there. We can direct them to WYEDC or Chuck's place to help.

Commissioner Townsend said those were the main considerations that I had. I think it's important we have some mechanism in this as we go forward that will enable people under certain circumstances to get the money upfront. Those are the people we're really trying to help.

Everybody is not going to have a line of credit and can't afford to wait to be reimbursed, but it's a good program.

Kathleen VonAchen, Chief Financial Officer, said I wanted to mention that the issuance cost that we charge through IRBs issued, there's still UG staff time that's involved in monitoring and being part of that issuance process as well as prior to the issuance or the closing. There is very marginal, small amount of time that's spent in the administration of IRBs, but that's very small. What I'm saying is, certainly it's wonderful to have a program where this funding source can assist with the grants, but there's also—we're recovering staff time with some of those fees as well.

Chairman McKiernan said so we are actually—this doesn't represent the entirety of those fees and we are able to recover staff time? **Ms. VonAchen** said I'm not real certain about that. It's hard to predict how much we're going to get because we don't really necessarily know what issuances are going to happen during the budget process. The estimate is just an estimate. Sometimes we collect quite a bit more than what we expected.

Commissioner Townsend said with regard to those applicants who are told they need additional information and you have to wait and wait, is it three weeks you're saying if you don't get it from the time you request. **Mr. Brockman** said two weeks. **Commissioner Townsend** said so those applications are just being set aside, they're not actively being worked. **Mr. Brockman** said I'll work as much as I can up to the point where I need this documentation. At the same time, if an application that comes in and it's 100% complete, it's going forward for funding.

Commissioner Townsend said that's reasonable but my question really goes to what is the status of those that are set aside after the two weeks. If they come in week four with the information, then the processing will continue? **Mr. Brockman** said in week two, I'd give them a call. I wouldn't just throw a letter out there. I'd definitely give them a chance, give them a call, what's going on, do you need any help.

We want to stay within two weeks but if it's an issue, if I can help them out, if I can direct them to somebody I would. You can just tell people when they turn in their application, you go through the interview, after the interview, they don't really want to send you anything it seems like sometimes. **Commissioner Townsend** said but for those who do, maybe it's going to take

them two more weeks or four more weeks we're just setting that aside, we're not denying them. **Mr. Brockman** said correct, not denying them. **Commissioner Townsend** asked once you get what you need, the processing will go forward. **Mr. Brockman** said right. **Commissioner Townsend** said that's all I wanted to clarify.

Chairman McKiernan said one of the things we've discussed before is just to make sure that we are publicizing this as broadly as possible across the entirety of the community. You have listed several ways that you have either started or continue or might increase your marketing of this program. One thing that I don't see on there is our MBRs through Livable Neighborhoods because certainly they have some connections with local businesses. I would hope that they would also be a point of contact here that could then take the information and disperse it much more broadly than we could. I would just ask that.

One of the questions I have is, this is a reimbursement-based system where somebody proposes to spend some money. We approve that spending of money and when they can demonstrate they've spent it for that purpose, we reimburse them? **Mr. Brockman** said yes. **Chairman McKiernan** said at that point we can say well, they said what they were going to do. Do we ever circle back and actually look for any outcomes on this.

That money was all to be spent for a purpose: to grow the business, increase revenue, create a job, whatever it might be. Is there any way that we could actually find out if the outcome was actually achieved? Not just the process, yes, they spent that money and we paid them back, but then whatever they wanted to spend it on. **Mr. Brockman** said I did do that with Cupcake Factory. They met their goals: the outcomes of hiring additional folks and getting the business up and running. **Chairman McKiernan** said so that is something then that we do circle back and determine. **Mr. Brockman** said correct.

In 2016, all of those applicants that are approved, probably in August or so, I'll call them up. How are you doing? Can I come by your business? I go by the business like you and I had the grand opening on South 10th Street. **Chairman McKiernan** said right. **Mr. Brockman** said I'll go by there. I went by there when I was looking at some Land Bank properties, I think, a couple of weeks ago. **Chairman McKiernan** said certainly there is a couple around. **Mr. Brockman** said I looked in and saw that they have their sign up now. I kind of go around and look. Officially, I'll probably do it sometime in August.

Chairman McKiernan said I'm curious about the restriction on home-based businesses because I've had a conversation with a gentleman who applied and who has what is currently a home-based business that he dreams of growing into something bigger than that. He said that I had sales within my business. I have a business license within my business. I qualify as a business. I just happen not to have a physical location where I go to do my business. Talk to me a little bit more about the rationale for restricting home-based businesses. **Mr. Brockman** said we want to see them grow and expand to bricks and sticks, get into a building. That's one thing. **Chairman McKiernan** said so if someone who has a home-based business says that with the benefit of this grant, I could then move out of my home, we would consider it even though it's currently home-based. **Mr. Brockman** said right, and we have done that with some applications already.

Commissioner Murguia said I kind of paused at that, also. I'm more on your side in that we shouldn't be giving money to home-based businesses because typically, homes are located in residential neighborhoods. Other residents don't necessarily like all the time home-based businesses that increase traffic in their residential neighborhoods. I think we're creating conflict for ourselves. I can see a home-based business that's moving to, Charles, just what you said. That's just my long version of I agree with your assessment because we definitely don't want people calling us up. I happen to know. I've had this experience.

We have a startup village in my district where they have a number of very small startup businesses that are locating in residential homes and hanging their shingle out front. That caused great angst and some controversy between the startup villagers and the residents. It's better now and they've all worked it out, but it was a tricky deal. I do think we're best to support businesses in business districts. **Chairman McKiernan** said agreed.

Chairman McKiernan said from my perspective, we had eight awards this year. The entirety of the money in looking at the districts in which the businesses were located that got those awards, it looks like it's fairly, broadly spread across the county. I think we're getting toward where we wanted to be with a broad disbursement of this money.

Chairman McKiernan asked is there anything else that you need from us in terms of direction or approval at this point going forward. **Mr. Brockman** said we just wanted to make sure that

the Commission was aware of the changes that we're going to do to the applications. Also, with this, it's going to change the web page as well, the documents that are out there. There's no approval; it's just for communication. **Commissioner Murguia** asked so you do need action. **Mr. Brockman** said no, just communication telling you— **Commissioner Murguia** said oh, just feedback saying we're okay with what you brought. **Mr. Brockman** said what we're going to be doing.

Commissioner Murguia said so I don't make your job any harder than it needs to be, and maybe this doesn't fit, but if you could just think about this. This is really just for you to think about something. There are some older retail areas in different areas of our city, in particular, east of 635. For example, there's Quindaro in the northeast, there's Strong Avenue in Argentine, there's Central Avenue which tends to do fairly well in repurposing its old buildings. I wonder if this could be set up so that there was a greater amount of a grant issued for those that chose to grow and relocate their businesses in those areas that have been declining for a long time.

I'll just use mine because I'm most familiar with that. Strong Avenue has a lot of empty storefronts on Strong Avenue. If there was a business, a destination business, because I recognize that old main streets are going by the wayside—if there was a destination business that was willing to locate there and repurpose an older building that was there—do you see what I was saying? Revitalize that area. That might be worth a greater amount of grant money than just locating anywhere.

Mr. Brockman said I do know on older corridors, we have a commercial lease up subsidy. It gives up to six months of lease. They also get a NRA for remodeling. **Commissioner Murguia** said wait. I don't know that program. **Mr. Brockman** asked the NRA. **Commissioner Murguia** said no, I know NRA. I'm talking about it gives up to six months. **Mr. Brockman** said this is part of the Small Business Grant; its commercial lease up subsidy. If somebody is going to go lease a building in the downtown corridor, let's just say, or Strong Avenue, we would give up to six months' worth of lease to the owner of the building. **Commissioner Murguia** said you'd pay their lease for six months. **Mr. Brockman** said correct, not more than over \$10,000. That's part of this program.

Commissioner Murguia said in addition to that, you would also give this grant money in addition to the lease up program. **Mr. Brockman** said no. **Commissioner Murguia** said or

you're saying this \$10,000 could be used for the six-month lease up. **Mr. Brockman** said correct and then we would see if they are eligible for the NRA as well. That gives them a good incentive to fix the building.

Commissioner Murguia said I would just say that you may want to market it that way. You may want to market it in a way that people understand that if they have a small, in-home business and they want to locate somewhere to get the maximum amount of grant dollars, they may want to look in those corridors in older, urban neighborhoods. That'll maximize their potential to get the largest amount of grant money. **Mr. Brockman** said okay. I think you know with just looking at it with \$50,000 budgeting, to go over \$10,000 will drastically cut the amount of applications that would be getting approved.

Commissioner Murguia said no, I'm just saying, for example, I look at some of these businesses and I think to myself the LED 2 Lighting. They could really go anywhere so why would they not opt to take a storefront on Strong Avenue? They can go to CD2 Alterations. It's what I would call a destination retail. You're not going to drive by and say I've got to drop off some alterations. That's not typically how I do it when I do alterations. I might drive by a fast food place and say I'm going to go there because it's right here and it's convenient. Some of these are, like I said, what I call destination.

Not sure what American Eagle detail is. Is that a car place? **Mr. Brockman** said pretty soon. **Commissioner Murguia** said sounds like you have your hands around it. I just want to say if there's some way to spark that, those thoroughfares, that'd be great.

Commissioner Townsend said Commissioner Murguia brings up a good point. When this project was brought up, the very thing that she's talking about was taken into consideration. At that time, particularly east of 635 and some of the other economically challenged areas, I would not be in favor of giving someone more than what they asked for.

I guess the issue is, why, in some cases, are people not getting what they asked for? Making sure that's clear. It goes to my earlier point that we are trying to spark job growth or continued growth. In these particular areas, east of 635, I think it is so important that we have added to, if necessary, a provision that will allow people to get money upfront. These are the people who need it most. Not that I am advocating more than what they asked for, but a provision needs to be inherent so that people who are trying to improve their current state of

affairs with the business can get that money upfront and not have to resort to a line of credit they may not have. That's the whole problem or one problem for businesses in this area.

George Brajkovic, Economic Development Director, said mainly I just wanted to commend Charles on the job he's done with this because we kind of threw this out there as an idea. If you remember, I guess he said 14 months ago, the concept was we got all these large projects that primarily kind of occur out in the western edge or in a predominantly industrial area. How do we leverage some of those big projects to help small businesses? We kind of hastily threw out this pilot program because we had everybody kind of nod, hey we can do this. Lets' go use these issuance fees, sorry Kathleen. Lets' see what happens with it.

What's happened through the course of this year? This is really the first 12-month period we've had to work this. I think Charles really kind of underplayed what role he's playing for these people as they come in. Even though there are 16 applications, there are numerous conversations of what is this program, here's my idea and how do I get there. Even if they don't go through the grant program, they're getting some free business advice. So what I encouraged or asked Charles to do was to come up with a list of administrative changes that would kind of help speed up the process.

Typically, folks, and I think you touched on this Commissioner Townsend, they're coming in at a very critical point. They are leveraging other funding or other financing and they need to know, in a relatively short order, are they going to be able to count on this program for whatever x amount of dollars they're asking for or what they qualify for. What's happening is we're doing this first come, first serve. When you are waiting on additional information, you kind of still put them in the queue. I think it's only fair to let those folks know the timeframe for you to come to final decision on this is two weeks or three weeks. Whatever the timeframe may be because we need to move to the next application in the queue. We can't do that, I believe in a fair manor, until we have allowed that two-week time period to expire with the person we placed slightly ahead of the next request in the queue. Unless we make these changes and let people know that upfront, it makes for an interesting year in balancing and juggling who's where and what's ready to go.

Quite frankly, I don't want to misstep or misstate what we might have seen this year. The last thing we wanted to do is let a project that was viable, ready to go and wait, but we

couldn't award them money because we were still on a two-month holding process waiting for somebody else that was ahead of them to submit. We're just trying to tidy up with administrative changes that will help keep this program really turning. Mainly I just wanted to commend Charles for doing a good job coming back with, hey here are some changes that we think will make this program even better.

We've certainly heard the concerns tonight. I think a lot of our grant programs are reimbursed. It's just hard if you loan \$10,000 for a piece of equipment and then it's never purchased. How do we go back and get that \$10,000 considering that it's one-fifth of the total funding for the program? We just haven't thought that through to say well, it's something other than a reimbursement program. We will certainly take a look at that and see if there are some sort of conditions we can put on that money and how that might work.

Chairman McKiernan said certainly eight businesses here have expanded and hired folks. That's a very good thing for the community.

Action: **For information only.**

Item No. 2 – 16917...RESOLUTION & ORDINANCE: US SOCCER NATIONAL TRAINING CENTER PROJECT

Synopsis: A resolution and an ordinance authorizing issuance of \$90M in IRBs for the U.S. Soccer National Training Center Project. The Board of Commissioners adopted R-26-15 on April 9, 2015, approving the First Amendment to the Multi-Sport Stadium Specific Venture Agreement and also the US Soccer National Training Center Development Agreement.

Chairman McKiernan said this item has three actions that are requested: to conduct a public hearing regarding a tax abatement/PILOT, to adopt a resolution of intent for IRBs, and to pass an ordinance authorizing the issuance of IRBs, all connected with U.S. Soccer.

Commissioner Murguia said we've heard this probably three times. It's very interesting. I would like to move for approval. I don't think it's a requirement that we have to have a presentation.

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George Brajkovic, Economic Development Director, said there is a slight twist to this because we had some options in the development agreement. The request is really to fast track this item from tonight to a public hearing on Thursday night, this Thursday the 15th. If you're comfortable waiting until that point that's fine. I just wanted to make sure we're on record saying that it is a fast tracked item.

Commissioner Murguia said the Commission is going to want to hear this anyway so there's no reason. We've talked about this before.

Action: **Commissioner Murguia made a motion, seconded by Commissioner Townsend, to approve.**

Chairman McKiernan said the motion is to bring all three of these items forward to full Commission on the 15th for presentation, public hearing and vote. Is that correct? **Mr. Brajkovic** said yes.

Roll call was taken and there were four "Ayes," Walters, Murguia, Townsend, McKiernan.

Adjourn

Chairman McKiernan adjourned the meeting at 5:55 p.m.

mbb

**ECONOMIC DEVELOPMENT AND FINANCE
STANDING COMMITTEE MINUTES
Monday, January 9, 2017**

The meeting of the Economic Development and Finance Standing Committee was held on Monday, January 9, 2017, at 5:15 p.m., in the 5th Floor Conference Room of the Municipal Office Building. The following members were present: Commissioner McKiernan, Chairman; Commissioners Walker, Townsend, Murguia and Walters; and BPU Board Member Milan for Alvey. The following officials were also in attendance: Gordon Criswell and Melissa Mundt, Assistant County Administrators; Charles Brockman, Economic Development; Patrick Waters, Senior Attorney; and Officer Doug Bailey, Sergeant-At-Arms.

Chairman McKiernan called the meeting to order.

Chairman McKiernan recognized Bob Milan, representing the BPU.

Roll call was taken and members were present as shown above.

Chairman McKiernan said there was a blue sheet that was sent out after the original publication of this agenda regarding the Whittier project. The number of units in one building versus the other building is changed by three in Item No. 1.

Approval of standing committee minutes from November 14, 2016. **On motion of Commissioner Walters, seconded by Commissioner Townsend, the minutes were approved.** Motion carried unanimously.

Committee Agenda:

Item No. 1 – 16929...RESOLUTION OF SUPPORT: WHITTIER RESIDENCES PROJECT

Synopsis: A review of the application to confirm that it complies with the current policy as adopted by the Commission for a resolution supporting the use of Section 42 tax credits for

Cohen-Esrey Affordable Partners LLC and Community Housing of Wyandotte County for the Whittier Residences project located at 290 S. 10th St., submitted by Charles Brockman, Economic Development.



Charles Brockman, Economic Development, said I'd like to first introduce Tim Quigley of Cohen-Esrey and Brennan Crawford from CHWC, co-applicant for the project. First what I'd like to do before we get into the meat of the project, I'd like to turn it over to Patrick Waters and just kind of give an overview of the process for LIHTC.

Section 42 Tax Credits Process

- LIHTC Policy last amended in 2014 (R-63-14). Applicant submits an application and three project binders to the Economic Development Department requesting a resolution of support for the use of Section 42 tax credits.
- Local Review Committee members score the local review criteria project binders for compliance to ensure it meets 80 points (Members – Planning & Zoning, Finance and Economic Development).
- If 80 point threshold is met, Economic Development staff submits a memo outlining the project, the matrix scoresheet and a resolution of support to the ED&F Standing Committee.
- Economic Development staff and applicant presents the project to the ED&F Standing Committee.
- ED&F Standing Committee reviews the application for compliance with the current policy as adopted by the Commission. If recommended by the Standing Committee, the resolution of support is forwarded to Full Commission for approval.

Patrick Waters, Senior Attorney, said the current policy kind of stems from 2004. It's been amended multiple times over the years, last in 2014. Currently, as we have it, the applicant submits an application to the Economic Development Department requesting this resolution of support for the tax credits. After the application is submitted, the Local Review Committee scores the application and it must meet a minimum threshold of 80 points. If the 80 point threshold is met, the application is forwarded on to the Economic Development and Finance Standing Committee requesting a resolution of support. Economic Development staff presents the application to the standing committee, if it approves the application, it is forwarded to the full Commission for approval and that's what we're here for tonight.

Commissioner Murguia said I have a comment about this. The last time we had a Section 42 deal come in front of this committee, this committee voted it down. I don't know if it was the Mayor, County, I don't know who did it but they went ahead and ignored the committee's recommendation, put it on the agenda for the full Commission and moved it through in that direction.

I guess I would just say that if that's going to continue to happen, I can only speak for myself, I don't really want to hear about them. The whole reason we have this process is that this committee gets to decide, from an economic development perspective, what moves forward.

Don't panic. I have no issue with this, what you're here for. I'm just saying that we have a process that we're supposed to follow. If you remember, I know that Commissioner Walker remembers because he and I were the two that voted no against the last Section 42 deal, we had legitimate reasons for doing that and then it was completely ignored and moved to full Commission and pushed through. I'm just saying, I'm fine if that's what people want to do, but then I'd rather not waste our time if what we decide doesn't matter.

Chairman McKiernan said my understanding of the process, and Patrick you can correct me if I'm wrong on this, is that we, as a Commission, have set up the criteria, the point sheet. We have decided what we want and what is valuable in a LIHTC project. We ask the developer to develop a project according to those guidelines, score points, and if they score enough, then it's our opinion through our process that they have fulfilled enough of our prerequisites to warrant our approval for that project.

My understanding has been that our role here is just to confirm that the project has been adequately evaluated and that the points that are brought to us by Mr. Brockman are, in fact, the points that the project has earned that, in fact, the project does meet the specifications we set out.

Mr. Waters said that's correct, Mr. Chairman. I would just say that there is a presumption of approval. I would relate it to a Planning and Zoning case where if the application meets all of our ordinances, complies with the Master Plan, complies with the golden factors, there's a presumption of approval. There may be compelling circumstances in unique cases, but we have set forth these objective criteria and the Commission approved those criteria so the presumption is if the standing committee agrees that staff accurately scored the application that it is recommended for approval.

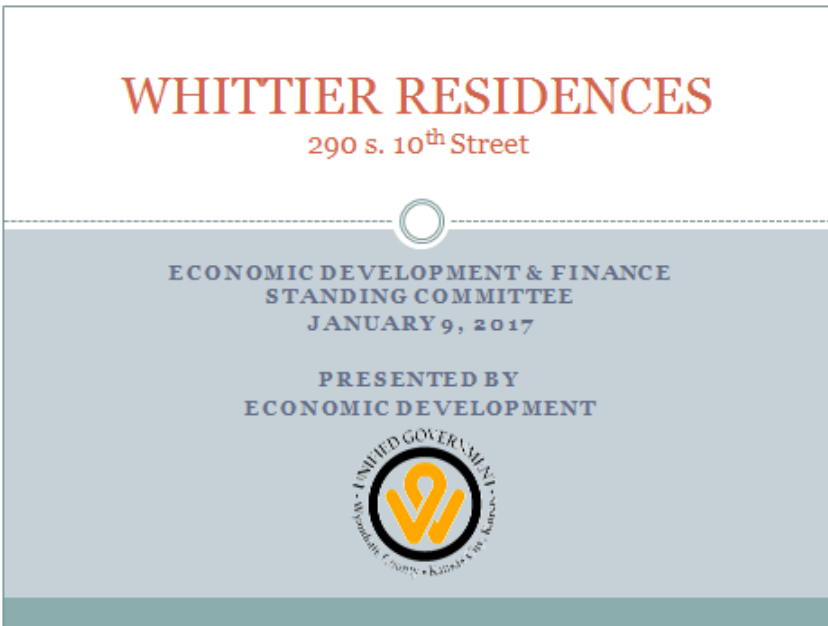
Commissioner Murguia said I understand the whole presumption thing. I get it. There are exceptions to everything you do and you, as an attorney Patrick, should understand the devils in the details. There's no way for our staff to be perfect and to write every single detail into a policy. They do a very good job and they do the very best they can to make sure the policy they set forward for us to adopt is reflective of what the full Commission wants to see happen. I get that.

Obviously, we voted no last time because we felt there were extenuating circumstances. Obviously, we felt very confident still in the policy we have. That's the luxury of being on the Economic Development Standing Committee and being able to go through the process is to look at it again because we recognize there are always exceptions.

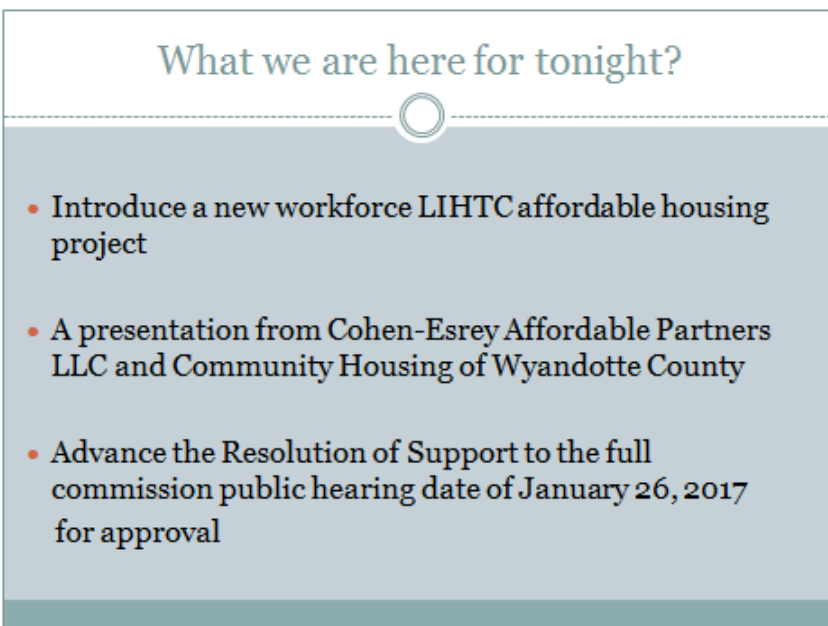
I'm just saying if every Section 42 deal that comes through, if they meet 80 or more, it's expected to go through and if it doesn't, it's going to be bumped and sent to full Commission ignoring this committee. I personally don't want to hear it anymore. If it gets 80, move it to the full Commission and we'll let the vote roll and the chips will fall where they fall. This is a waste of time and frankly very disrespectful to the committee and very condescending. It's democracy at work and then all of a sudden we develop a dictatorship where democracy didn't like the outcome of the election or the vote and so they're going to just move it to a different court or a different election. That's not America. That's not democracy.

I would just tell you that I feel very strongly about that. I've been waiting for one of these to come up for a long time again so I could bring it up. I don't want to create any bad feelings. If there's a commissioner that's got a Section 42 deal that they feel so passionate about that they have to go to the Mayor and ask him to put it on the agenda to circumvent the standing committee wishes, then they should be here tonight. They should take the mic and say I'm the commissioner for this district and I think it's good and I represent this district and I want to see it happen. That's just my two cents.

Chairman McKiernan said I appreciate that. We will go ahead and go through the process since we have the projects before us, we have the developers before us, we have people here who want to hear about them and potentially talk about the projects. Let's go ahead and go through the process.



Mr. Brockman said the first project is the Whittier Residences at 290 S. 10th St. What I'll do is I'll introduce the project, talk about the economic impact of it and then turn it over to Tim and Brennan to do their presentation.



What are we here for tonight? We're introducing a new workforce affordable housing project, the presentation and then request to advance a resolution of support to full Commission.

January 9, 2017

Proposed Development

- Located on 2 acres m/l of land at 290 S. 10th Street
- The property is in the Land Bank
- Renovation of the Whittier School into a 15 unit complex
- Construction of a new 33 unit complex
- 1, 2, and 3-bedrooms, 1 and 2-baths
- Total project cost of \$8.5 million
- Construction completion within 1 year

The proposed development is on two acres of land more/less located once again at 290 S. 10th. The property is in the Land Bank right now. It will be the renovation of the Whittier School into a 15-unit complex, and construction to the west of that on the same parcel will be a 33-unit complex. It's historic so it has to be of like nature. As an example, Whittier School is a flat-roof so the apartments need to be a flat-roof. You'll see that design later on in the presentation. The one, two and three-bedrooms, total cost \$8.5M in construction with completion within one year.

Positive Economic Impact

- Current appraised value \$123,240
- Estimated new appraised value \$5,337,600
- Current annual taxes are Exempt
- Estimated annual new tax of \$35,867

Right now, the positive impact. The current appraised value is \$123,240. The estimated new appraised value will be a little over \$5M. There are no taxes there now. The estimated annual new tax will be \$35,000.



That's what the Whittier School looks like right now and that's the property to the west where the new building is going to be.

Proposed Site & Landmarks



To give you landmarks there, right in the center is the Whittier School. To the west is the new school. I want to give you a little rundown on the background of it. The Whittier School opened in 1921 and closed in 1991, sold to a group in 1999, and then Land Bank acquired it in December 2014 through a tax sale. Chris has been working on this, prior to me coming to the Land Bank, for a long time. It's been a sore eye for a while. This is a good opportunity to get it improved.

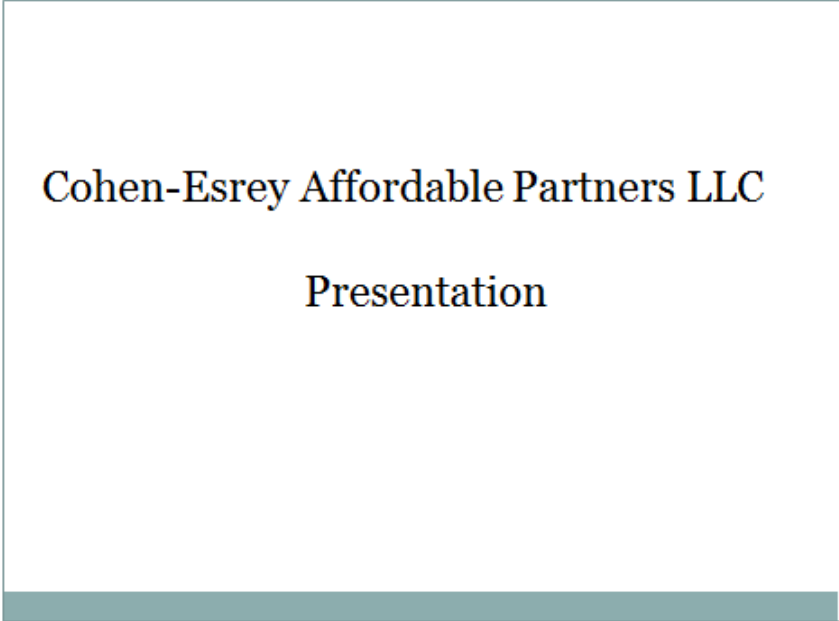
290 S. 10th Street – Project Area



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To the west, we have the Housing Authority. That is for larger families. It's called the Grandview Townhomes with three and four-bedrooms, large family situations. Then we have St. Margaret's to the west which is senior. Staff did not feel this would be in any kind of competition.

That's a close-up view of it. We have the bus stop at Gilmore and then the new construction site right off of S. 10th.



Cohen-Esrey Affordable Partners LLC

Presentation

Tim Quigley, Cohen-Esrey, said Cohen-Esrey is a long-time, affordable housing developer. Affordable housing basically came about from the Tax-Reform Act of 1986, I should say Section 42 low-income housing tax credits came about from that. Cohen-Esrey got active with that development shortly thereafter beginning to develop affordable housing in the early '90s.

At this point in time, at any given point in time, Cohen-Esrey typically manages about 10,000 apartment units across the Midwest in a number of different states. Apartments get purchased and sold and many times we serve as a third-party manager. Basically, at any given time, we manage about 10,000 units of which about half of them would be affordable housing and the other half would be market-rate housing.

I made contact with CHWC several years ago with the idea that we would love to reestablish ourselves in Kansas City, Kansas, and do a development here and get active again in your community. CHWC initially told us about this closed school when they found out that one

of our expertise is the historic rehab of these kinds of buildings for adaptive reuse as housing. We began to work on putting together a plan. Brennan Crawford and I plan to submit, with your approval, an application for this project to Kansas Housing Resources Corporation. Their current round ends on February 3. Our tax credit application is due at that time. Then KHRC will take three months to review all of the applications that come in. Typically, they're probably only going to award like maybe 25% to 30% of those. It's very competitive. We believe this application will score very well with KHRC. We think it has a very good shot of winning the tax credit award that's needed to complete the project.



Our Approach...

The promise to build a thriving community that positively impacts all stakeholders begins at home with the Cohen-Esrey Core Values:



INTEGRITY
We act with honesty, openness and unity

COMMITMENT
We hold ourselves accountable and deliver on our promises

CUSTOMER FULFILLMENT
We strive to exceed our customers' expectations

TEAM MEMBER FULFILLMENT
We genuinely care about each other's well-being and nurture professional growth

COMMUNITY IMPACT
We strengthen and enrich the communities and neighborhoods where we live and work

Our Solution...

One way we set ourselves apart is through the integration of several distinct but related Cohen-Esrey business units. Together, we form a vertically integrated team of experts, coming together to create thriving communities that positively impact all stakeholders.

- Cohen-Esrey Affordable Partners, LLC (CEAP) leads our development efforts.
- Construction Technologies, LLC serves as general contractor.
- Cohen-Esrey Communities, LLC provides property management, leasing, and compliance services.
- Service Technologies, LLC provides property-level service support.
- PreservingUS, an unrelated non-profit with a mission to create and preserve affordable housing and historic buildings, partners with Cohen Esrey to coordinate resident services and programs.

FOR MORE INFORMATION PLEASE CONTACT:

R. Lee Harris, CRE, CPM President & CEO Cohen-Esrey, LLC EMAIL: lharris@cohenesrey.com PHONE: 913-671-3332 CELL: 816-305-1797	Tom Anderson Managing Director Cohen-Esrey Affordable Partners, LLC EMAIL: tanderson@cohenesrey.com PHONE: 913-671-3362 CELL: 913-558-9895
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We have done some field measuring of the Whittier School and we think it will adapt very nicely to 15 units, 12 of which will be market rate. We understand and respect the requirement for 25% market-rate units. The market-rate units will be in the Whittier School. The new construction, as Charles indicated, needs to have some consistency, yet be differentiated from the historic school.



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Whittier Residences Unit/Income					
Unit	AMI	LIHTC	Income Range	Market	Income Range
1BR	50% - 60%	\$520 - \$625	\$24,040 - \$34,080	\$ 635.00	\$25,000+
2BR	50% - 60%	\$645 - \$755	\$29,040 - \$39,360	N/A	N/A
3BR	50% - 60%	\$720 - \$910	\$33,760 - \$47,320	N/A	N/A

Area Median Household Income is \$28,837

*UG Research Division

The rent, as you can see from the chart, is going to range—some of these rents come about based on how KHRC likes to see these applications done. Typically, they do not want the rents to be more than 30% of the income of the residents that will be there. We're kind of backed into where the rents need to be. In this case, we're looking at \$520 on the low end up to \$625 on the high end, that's because the market-rate units there are going to be the one-bedroom units. You can see the rent ranges for the two and the three-bedroom units based on these income ranges.

Commissioner Walker said I'm always interested—you're obviously a big developer with these kinds of projects. That 10,000 number seems big to me in the game. One of the problems I have with the ownerships of affordable housing is that there is this opening—this is a great project, everything is great and then it just kind of recedes into the mass of apartments. We have some projects, not 42 tax credit projects, that have succumb to whether it's benign, neglect or intentional disregard of the character and quality of the individuals that rent these apartments.

What type of screening do you use to avoid what looks like a very admirable project becoming inhabited by convicts, people that live on the margins of the law? I don't know exactly how to do it. How do you retain the integrity of your clientele? How do you screen to say no, we're not renting to you because you have a rap sheet that goes back to when you were 15 years old? Everybody doesn't get a second chance, but we've seen the project in an area in

our community that is now overrun with criminal activity because the ownership, not nearly as big as yours, but is in another city. They get Section 8 checks every month and it would appear to the casual observer that they don't give a damn as long as there's somebody in there paying the rent. What does your company do to qualify these putative renters and lessees?

Mr. Quigley said that's a great question. I hear that a lot. I certainly respect that position. It's something we have to deal with. Cohen-Esrey, one of its sister companies is a management company. No one from my management company is here to talk about the specific application and screening process, but I can tell you that there is very specific guidelines and protocol that we follow as well as guidance from KHRC and from HUD as to the application process for allowing somebody to move in. I know that there is a specific rule about how recent of a felony you can have and not have your application get kicked out. We look at credit scoring to find out what kind of a position a person is in.

I don't have a lot of the other specifics, but the income qualification is very detailed and actually complicated as well. There is a very strict process that we go through. It gets audited by third parties. The tax credit investors look at the compliance process to make sure it is followed. Many times even the lender does. There are a lot of eyeballs that look at this process. Not sure I can give—maybe Brennan might have a perspective on this because CHWC also manages a lot of properties.

Cohen-Esrey

- Cohen-Esrey will be the developer of the project
- The LIHTC applicant/sponsor will be Community Housing of Wyandotte County (CHWC)
- The ownership entity will be Whittier Residences, LLC and include CHWC and PreservingUS, Inc. as members of the managing member entity

Brennan Crawford, CHWC, said I would add a couple of things. One is that we're here, we live here, and we're on the ground here. CHWC historically has been predominantly a single-family homeownership development organization and that remains kind of the core of our mission. One of the reasons that I was really happy, real excited to work with a company like Cohen-Esrey with offices that you can throw a rock at and hit if you had a good arm, they're a really strong management company. By partnering with them on the management side, all of the technical details of screening, collections, and turning over and all that kind of good stuff, we get to focus on what we do really well which is to help people who want to kind of work their way through the housing ladder and work their way up the housing ladder do that.

In addition to having a really stellar management company, the other component of that is that you've got to know the folks that live in the housing you operate. Housing itself is not enough. You've got to combine it with programming, with financial capacity building, with homebuyer education. I see this project as one step on the ladder from which we will draw folks that I hope one day buy the homes that we're building a block and a half away at St. Benedicts. That's how I see that fitting into our community strategy. The difference between an absentee management company and a partnership with a rooted community housing development organization is night and day.

Commissioner Murguia asked, Mr. Crawford, is your CHWC, are you a legal partner in this tax credit project. **Mr. Crawford** said yes. We're the CHDO sponsor. We would be the—**Mr. Quigley** said the ownership structure will be a single-purpose LLC that actually holds the asset. The managing member of that LLC is another LLC. That managing member LLC will have two members, one which will be the managing member LLC, CHWC. The other will be another non-profit 401(k) whose mission is the advancement of affordable housing. It's a non-profit 501(c)(3) that Cohen-Esrey actually sponsored the formation of it a number of years ago called Preserving US which offers the coordination of supportive services.

Just to echo what Brennan said, making sure that there are adequate, supportive services and helping people with the advancement of being able to live independently is very important.

I think to get back to the Commissioner's question, Cohen-Esrey does have a lot of experience in being inserted as a general partner in projects that we had nothing to do with that failed where they knew that. We have a pretty strong back office with management and

compliance. We've been placed and have a lot of experience in having to turnaround projects, as you've mentioned, have the police get called there every day, there's drugs being run out of there, so we do have a lot of experience in turning those around.

Commissioner Murguia said my last question. Are you using historic tax credits on the Whittier building? **Mr. Quigley** said yes, we are. Those are critical tax credit sources for us, both the federal historic credit and the Kansas historic tax credit.

Commissioner Townsend said I want to follow up on that. I'm looking at the scoring sheet and you have addressed the fact that Whittier is a historic structure. I'm just wondering, this might be better directed to staff, at number 4 on the bottom of the page where they talk about housing and resident/tenant need structure and preserves historic structures, an applicant could get a maximum point of three, but it shows zero for this application. I'm a bit confused by that. **Mr. Brockman** said they did not want to accept those points on their application. They had zero even though it's a historic tax credit and LIHTC project. **Commissioner Townsend** said I'm confused why someone would decline points that would raise their score. As we keep talking about this, I'll understand that.

Mr. Brockman said it's not on the historic register yet. **Mr. Quigley** said we still have to make an application for that, to put it on the National Register. **Commissioner Townsend** said so we were a little bit ahead of ourselves. It has historic significance but it's not officially on the register yet? **Mr. Quigley** said correct. We still have to go through the nomination process. Typically, we would do that once we know we have the low-income housing tax credit award. Our actual historic consultant has already done some background work on it.

Chairman McKiernan said I am the commissioner for this district and I absolutely 100% support this project. One of the things that we very often talk about when we talk about low-income housing tax credit projects or Section 42 projects is that very often these projects are built in areas where people have low-incomes. I mean that's the idea behind the program is to use a federal subsidy so that people have safe, clean, affordable housing in areas where there isn't capacity to afford market rate.

One of the concerns is always that since these projects get built in areas that already have low-incomes, then we tend to concentrate low-incomes into one geography. I would argue that's not true, in my case at least. The poverty is already there; the low-incomes are already there. The medium income of my whole district was only \$30,000 as of the last American Community Survey. What it doesn't do, if all we do is build these projects, what it doesn't do, it doesn't deconcentrate the poverty. If we don't bring in those other income levels that then attract amenities like retail and restaurants and service businesses, then we ultimately are going to fail in the long run. This has to be just one piece of a big multifaceted and ultimately complicated and long-lasting effort to improve an area. This is one piece, but it can't be the only piece.

I ask for a couple of things. First of all, I know that I've got some weight on my shoulders. If I want to attract the higher incomes and the retail and restaurants, etc., amenities, I know we've got to clean the place up. Commissioner Murguia said this just the other night in our meeting and I could not agree more. We collectively, not just the Commission, but our community, we have the responsibility to clean it up, pick up that trash, cut that grass, trim those trees, board up or better yet tear down those vacant and blighted buildings. Hold the owners of inhabited buildings to our minimum code standards. If we do that, we begin to create at least the visual environment that invites investment. If we don't do that, this is all we're going to build because nobody else is going to want to come here and do it.

I do echo some concerns that Commissioner Walker made. One of the problems I think we very often fear after a project like this is that the developer will walk away from maintenance of the physical building and that the developer will walk away from the management of the building itself. I will say that I feel very good having CHWC and Cohen-Esrey as co-partners on this that they are right here. I know where they both are located. I have phone numbers to both of them. I can ring them up in a heartbeat if we have issues. I know that they're going to hold up their end of the bargain, but I have to hold up and we have to hold up our end of the bargain which is to make sure that the community around this continues to be revitalized so it's not the only thing that we do in this particular community.

Commissioner Murguia said just for clarity, because I have a feeling this is going to come to a vote quickly here, just for clarity, because I've been very outspoken about Section 42—there are three factors here that make me supportive of this project. The first one is that a long-standing

not-for-profit, CHWC, with a good track record with housing and revitalization in our community is a partner. Their board consists of community members that actually live in the neighborhood where this housing is going to be built. If you can't build it next to yourself and you won't live next to it, you shouldn't be building it. That says a lot right there that the board at CHWC is supportive of this project, I assume they are. You're not acting without their permission. I'm assuming that's what's happening.

The second thing is the number of units. For generations, the number of multifamily units that were built were 150, 250 units because that's where all the money was at. That's a problem. You don't want that level of concentration of any income level. I don't see it being advantageous for high-income or for low-income. Clearly, low-income brings, when you have that level of concentration, a number of concerns.

There was a third one; I'm drawing a blank on it right now. I just think that the number, the partner, given that you're preserving a historic building, I think all of those are reasons that sets this project apart from other projects that have been brought forward in the past.

Mr. Brockman said we can go through and show some previous projects that the applicant has done.



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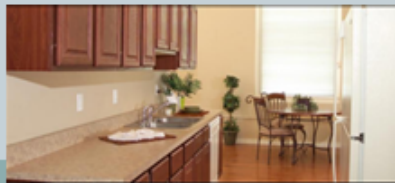
Previous Project

Tonganoxie Sundance Apartments
Tonganoxie, KS – 24 units



Previous Project

Grant School Apartments
St. Louis, MO – 27 units



Commissioner Murguia said I happen to know. I'm familiar with Cohen-Esrey's work. I'm on the UMKC Board of Trustees and UMKC manages all the student single-family housing at UMKC and they do a fantastic job.

January 9, 2017

Action: Commissioner Murguia made a motion, seconded by Commissioner McKiernan, to approve as submitted. Roll call was taken and there were six “Ayes,” Milan, Walters, Murguia, Townsend, Walker, McKiernan.

Item No. 2 – 16931...RESOLUTION OF SUPPORT: PRAIRIE FIRE LOFTS

Synopsis: A review of the application to confirm that it complies with the current policy as adopted by the Commission for a resolution supporting the use of Section 42 tax credits for Prairie Fire Development Group, LLC, for the construction of a new apartment complex (Prairie Fire Lofts) located between N. 8th St. to the east, N. 9th St. to the west, Washington Blvd. to the south, and Oakland Ave. to the north, submitted by Charles Brockman, Economic Development.



Charles Brockman, Economic Development, said first I want to introduce Kelly from Prairie Fire. He did the Pemberton Project out on 82nd St. across the street from the library. He’s coming forth with another project called Prairie Fire Lofts.

What we are here for tonight?

- Introduce a new LIHTC affordable housing project with an “Agrihood” concept
- A presentation from Prairie Fire Development Group
- Advance the Resolution of Support to the full commission public hearing date of January 26, 2017 for approval

Tonight, this LIHTC project is a little different because it surrounds the concept of an “Agrihood” concept. It’s urban gardening, things like that, growing your own food and then also selling it to other residents in the area. So then Kelly’s presentation and then we ask that you advance the resolution of support.

Prairie Fire Lofts Proposed Development

- This phase will be the new construction of four (12) unit new apartment complexes and one (44) unit new apartment complex totaling 92 new apartments
- The complexes will be located between N. 8th Street to the East; N. 9th Street to the West; Washington Boulevard to the South and Oakland Avenue to the North, which consist of approximately 12.6 acres m/l.
- The units will consist of 1, 2 and 3 bedrooms
- The project site will have a covered shelter clubhouse, BBQ grill, sport court and a play structure
- This phase of construction time line is 18-24 months
- Total estimated project cost of \$15 million

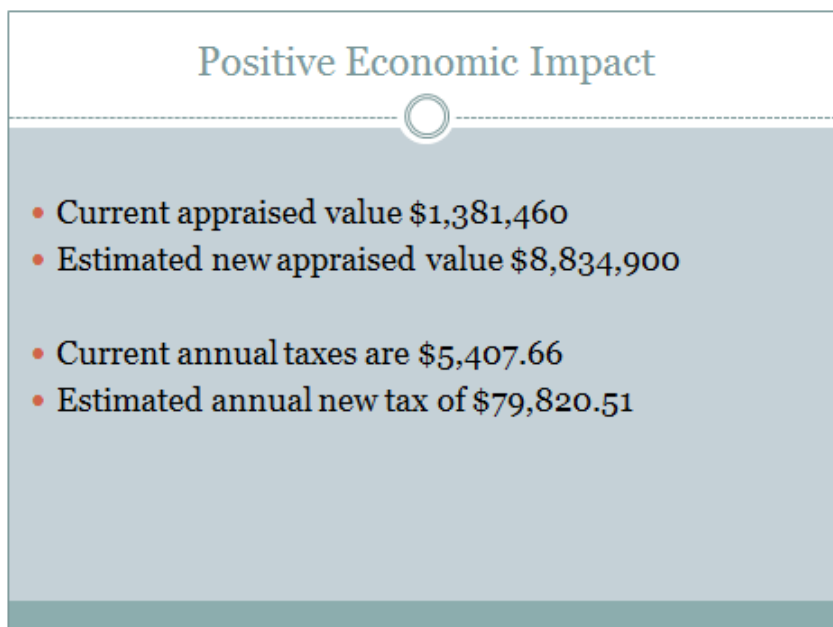
January 9, 2017

This project tonight, we're going to only concentrate on the first phase. It's really a two-phased project. This phase will have four 12-unit new apartments and one building 44-unit apartment complex for a total of 92 apartments.

The project area is between 8th & 9th, Washington Blvd. and Oakland. The total project, if you would add in Phase Two, would go from 8th to 10th, Washington to Oakland. For tonight's purpose, this resolution of support is only for this phase. The other phase will be bonded and other types of financing.

There's one, two and three-bedrooms. The project site will have a shelter, clubhouse, barbeque grill, sport court and a play structure.

Construction for Phase One is 18 to 24 months, total cost of about \$15M, so a positive economic impact.



The current appraised value for the area is \$1.3M. After the construction, it will be \$8.8M. The current annual taxes are \$5,407. I have to point out that we have an appraised value of \$1.3M. Why is there only \$5,000 in current taxes? That's because most of the land is Land Bank exempt and some UG properties as well. The estimated annual new tax would be \$79,000.

Proposed Location



This is the project area between 8th & 9th, Douglass-Sumner, Housing Authority there. Now with this, the Housing Authority is one and two-bedroom apartments. These will have one, two and three-bedroom apartments. On this section, there's going to be some in-fill housing and then USD 500 there.

Commissioner Murguia asked is that Housing Authority property for 55 and over. **Kelly Rabi, Prairie Fire Development Group**, said the tower, yes, I believe it is.

Prairie Fire Development Group LLC Presentation

January 9, 2017

Mr. Rabi said this project we're here to present is really a result of our group responding to another RFQ earlier this summer through the Healthy Campus Initiative. There was an RFQ issued this summer for developers, retail, commercial, and residential developers to be a part of the Healthy Campus Initiative. Our group responded to that talking about doing a housing project that would be both affordable and market rate. The result of our project really came about because of the things that were in the RFQ talking about health and wellness, addressing the food desert issue, addressing blight and other things, so we really positioned our project around this concept called "Agrihood" which is unique to the metro area but not to the nation as a whole.

If you look at a lot of these concepts from coast to coast ranging from Los Angeles, Indianapolis, Dallas, Detroit, Washington DC, it's a concept that's really taken on more in the luxury community environment, but also has been a vital tool for redeveloping a lot of urban communities. A couple of really good examples are in Dallas and Detroit.

Prairie Fire Development Group

- Developer, owner and operator of market rate and affordable housing
- Long term holder of assets
- Proprietary property management and construction company
- Experienced in Wyandotte County
- Over \$60 million under construction or development
- 484 units across nine projects
- In house financial modeling, market analysis and due diligence
- Strong team members including architects, attorneys and accountants



Our company is a developer/owner/operator affordable housing and market-rate housing. With the program, we're long-term holder of our assets. We, as with Cohen-Esrey, when we develop these projects, we are the owner for a minimum of 15 years, if not 30 years, so we're here to stay unlike maybe a market-rate developer that comes in, develops their project, gets it leased up and flips it out to an out-of-town owner. We have our own management construction company;

experience in Wyandotte County. We currently have over \$60M in development underway; 484 units across the 9 projects. Some other things we do are in-house modeling, market analysis, due diligence and so forth.

Prairie Fire Development Group

- Create a healthy and sustainable community
- Urgent need for new mixed income housing
- Eliminate the food desert
- Create a place that provides access to healthy food and supports wellness
- Personal and social connectivity – community
- Inclusive



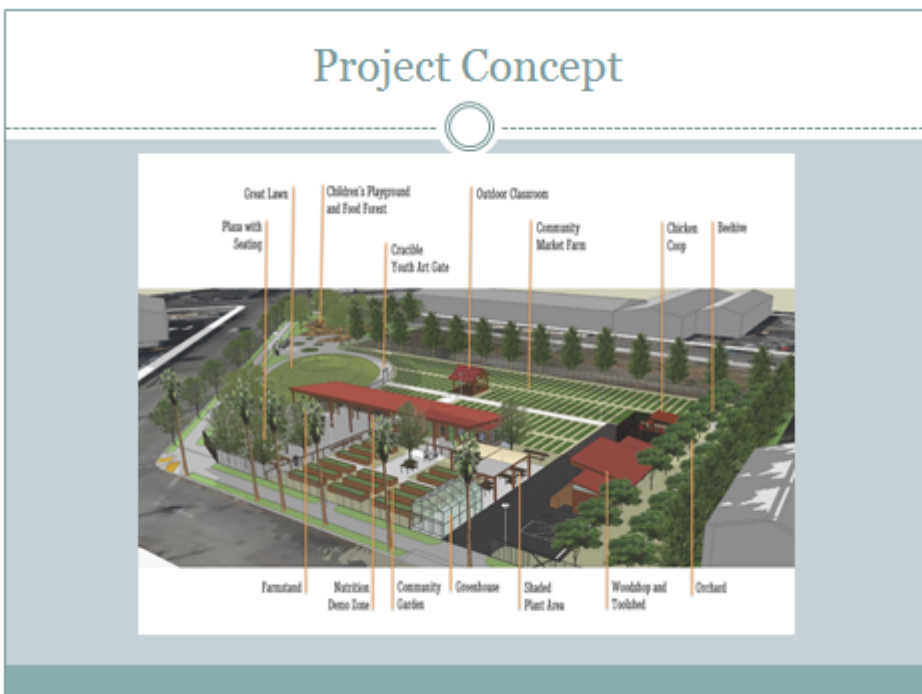

This slide really talks to the elements that were in the RFQ. We just defined our understanding of the RFQ. By doing this project, we want to create a healthy and sustainable community, address the urgent need for new mixed-income housing downtown, eliminate the food desert, create a place that provides access to healthy food and supports wellness, personal and social connectivity, create a community and inclusiveness. Not do just a 100% affordable project, not do just a 100% luxury apartment project, but build a project that all folks in the community of all different income levels could live in.

Project Concept

- Create the first “Agrihood” in Kansas City, a trend that is evolving in both urban and suburban markets nationwide
- Incorporate significant social programming and activities focused on community, health, wellness and food
- Project will donate 10% of development fee and net cash flow to set up and sustain programming related to health and wellness

Concepts, agrihood, we have a lot of examples. If anybody is interested in what other cities are doing around the nation, I'd be happy to get you a comprehensive list of that. It's unique to the metro area and it's beyond just the community gardening. It's actually structuring programming and activity around gardening, health and wellness, and inner-generational activities with school kids and retirees.

Our project will incorporate significant social programs and activities and focus on community health and wellness. An awful lot of questions have come up as well, how are you going to pay for that? We're committed to donating 10% of our development fee in the project back to the project for either project amenities or programming, then set up a program to whereby 10% of the net cash flow every year is sent into an escrow account to go back to the property to fund those types of activities. At the bare minimum, we feel just with other discussions of other community folks ranging from the American Royal folks to some FFA chapters as well as Cultivate Kansas City, and Kathryn Kelly is here, really put a program together around other organizations in the area and come to the table and help make this the project that we believe it can be.



Project concept. One of the amenities, obviously, we put scoring the amenities in the project to meet our minimum points. We feel that the real, true amenities of this project will be something of this nature, of this graphic, which represents what we're really trying to do. It has a bunch of different things in here from an outdoor workshop, community garden, and a greenhouse. It has a farm stand, a youth art garden, chicken coop; we got rid of the chicken coop. We met with the neighborhood and the neighbors didn't like chickens. I didn't talk to them about these, but we had that discussion later. Some gardens. We also want to put in an urban orchard and really do something that's more interactive and programmed with the kids in the neighborhood, with the retirees in the neighborhood, and the people living there. They just want a garden space.

We're testing this concept out across the river in Kansas City, MO, in the Columbus Park neighborhood. It wasn't part of our original concept. It was really more based on the arts, but the more we talked about this, the more folks were getting interested that really want to come out and help plant food. They want to help cultivate it. They want to have the guest chefs come in and show them how to cook things and show them how to preserve things. With the food movement going on right now in the nation, people want to know, or in general, a lot of people want to know more where their food comes from, how it's grown, what's put into it and we hope to capture on that unique attitude.

Just like with artists, chefs, they try to congregate where real estate is cheap and where they can do their craft. We feel that this project would be unique enough to where if somebody is looking for a housing choice somewhere whether downtown Kansas City, KS, or what have you, they think of this as this could be that cool place where I could have my little garden plot, I could be part of the community, I see my neighbors, I can get out and work in the garden and we cultivate, we cook together, and we enjoy each other's company.

We think it's unique other than your typical housing projects that are out there right now. It's certainly something unique for us, but something we feel that fits extremely well with the Healthy Campus Initiative. I think this would be probably the first development of that initiative hopefully acting as a catalyst to put some of these other projects over the finish line.



The site plan right now, as Charles said, would be with a three-story apartment building, here you see down on the lower right-hand corner, and four just walk-up type apartment buildings. In our meetings with Downtown Shareholders, Rob Richardson, and Planning folks, if you're familiar with this area right here, it's very terrain. There have been comments made that they were happy we weren't coming back with any real physical structures here because from a buildable and feasible standpoint, it would be very expensive to come back and put foundations and retaining walls to build in this area. We felt it would be nice to put our property on the

perimeter, get high visibility into the neighborhood and then put our amenities in the back here to open it up not only to the neighborhood, but to the organizations, the churches, the schools, and everybody else that could come participate in these activities.

Prairie Fire Lofts Unit/Income					
Unit	AMI	LIHTC	Income Range	Market	Income Range
1BR	30% - 60%	\$295 - \$370	\$10,620 - \$30,600	\$ 625.00	\$22,500+
2BR	30% - 60%	\$350 - \$745	\$12,600 - \$34,980	\$ 895.00	\$32,220+
3BR	30% - 60%	\$895	\$32,220 - \$43,680	\$1,100.00	\$39,600+

Area Median Household Income is \$19,004

*UG Research Division

Rents. I'm sure Tim could back me up on this, but these are proposed rents today. It's not to say if we get approved nine months from now, these rents might not change a little bit. We're in a very volatile market right now as it relates particularly to tax credits and anything that has to do with the tax code. Corporations don't know what they're going to be paying in taxes two years from now so they're hedging their bets. Tax credit prices are dropping right now as we speak, I think unrealistically, but with the decrease in tax credit pricing along with increasing interest rates and increasing construction costs, today we try to hedge our bets and this is pretty much where we think our rents are going to be.

You'll notice we do have some 30% AMI rents in here. We're going to have five units at 30% AMI because as part of this application, we're applying for \$600,000 in Housing Trust Fund money through the state of Kansas. They have \$3.5M in Housing Trust Fund money that is basically funded to the states from the profits of Freddie and Fannie Mae during the recession off the taxpayers so we're hopeful that we can get \$500,000 or \$600,000 of that money back to Wyandotte County.

Other Cities



"Studies show increased green space improves the economy; people want to live where there is green space." Detroit



"A more robust urban agriculture presence in Atlanta will improve quality of life for the city's residents, as well as the city's financial bottom line." Atlanta



"The design of your community can make everyone happier and healthier. The way we design our communities can affect our well being and mental health." Center for Disease Control



"Sustainability is central to the organization's values of environmental stewardship, and the health and wellbeing of our community." Washington D.C.

Again, just what other cities are doing; just comments on how they're using this concept to redevelop and revitalize urban areas.

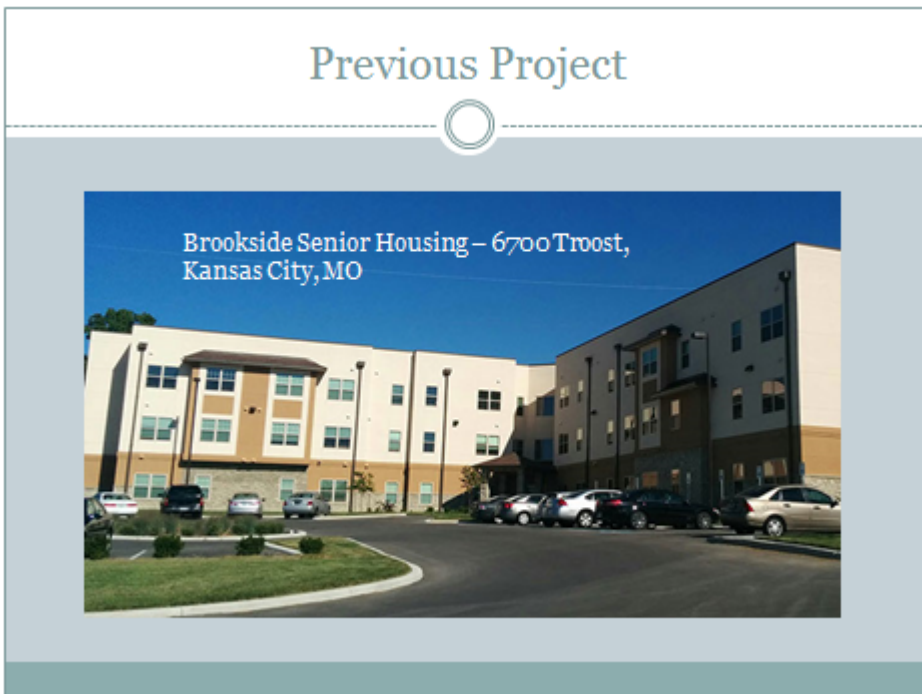
Previous Project



Riverview Apartments
700 Poplar, S. Hutchinson, KS

January 9, 2017

Previous projects, we've done several around Kansas and Missouri. This is a senior project in Hutchinson, KS.



A senior project we did at 6700 Troost.



Pemberton out here in western Wyandotte County.

January 9, 2017



With that, To Plant A Garden Is To Believe In Tomorrow. We feel that this project would certainly have that impact on the neighborhood we're in.

Chairman McKiernan said I certainly apologize to Commissioner Johnson who's been sitting here for this. I should have invited you to come up and sit at the table with us. This project is in Commissioner Johnson's district and certainly if you have any comments or feedback on the project, I would love to hear it.

Commissioner Johnson said I appreciate the time and the invitation. This project has been something that we've had a lot of conversation about. Douglass/Sumner is a historical neighborhood that you all know much about. There's been a vision for this neighborhood for over 30 years. The visionary is here in the room, Ms. Beatrice Lee, who started out many years ago. Before there were actual plans, she was the one who gave her life to this neighborhood. That has grown over the years to the extent that they've even partnered with LISC.

There's a quality of life plan that was put together over 10 years ago for this neighborhood association. I think we have representatives from LISC as well. They had developed a plan. They needed a developer, somebody that would catch the vision. I appreciate Kelly coming with Prairie Fire. They came to the neighborhood. They presented a proposal to

the neighborhood. They listened to the concerns and questions of the constituents of the neighborhood.

When we look at this project, just to picture the nuts and bolts of it, I certainly support this project wholeheartedly primarily because this was a developer that came and said we want to listen to the neighborhood and help you all move forward with this process.

There's a top-ranked high school there; a top-ranked elementary school that serves as harnesses in the neighborhood. There are a good number of strong churches. The Healthy Campus plan overlies the project and there is community support for the project. We have representatives from Douglass/Sumner. We have a letter of support from the historical HNMA. We have support from Downtown Shareholders as well as from LISC. All those persons were at the table when the developer came.

He has shown himself to be visionary and also one that is willing to work with the groups to show that this is a viable project. They are here in town. I know that's something that is critical to this group knowing that the ownership and management is local. They are here in town so I appreciate that.

They're willing to reinvest part of the development fee and some of the net cash flow into the project which lets me believe that this is not something that they're going to build and they're going to be gone. They're going to be part of the project. They're going to be part of the development. They're going to be part of the construction. They're going to be part of that going forward once everything is done. When we talked about a strategic—and I'll close, I feel like my minister, I better slow down, cut it down a little bit.

When we talked in strategic planning, we talked about the need to be innovative to look at projects that were bold in strategy. This is something that in the metropolitan area hasn't been done before. It could bring some positive light, some more positive light. I believe that there are some shining stars in the urban core of Wyandotte County. It's not all negative; it's not all bad. Some of you commissioners are here that are a part of that. I think this can be another star in the urban community that would bring some more positive attention to the urban core of Wyandotte County and be something that we can continue to build on. This is just Phase One.

We'll continue to talk about the need for housing, single-family units, and things of that nature, but we want to get something that we thought we could get off the ground. I would encourage your approval. I certainly give my approval and encouragement to this project.

Commissioner Murguia asked do you have a local not-for-profit partner. **Mr. Rabi** said not on this project, not a partner in the actual ownership of the project. We'll talk to Cultivate Kansas City and some other folks around here and even the neighborhood. We're going to need a conduit for the donation of funds back and we'd obviously prefer it to go through a non-profit organization. We haven't really formulated that agreement yet, but that's definitely in our plans.

Commissioner Murguia said I've been very compassionate about this particular topic so I'll make my comments and live with the way they are. I have two concerns about this project. I don't like it at all that you don't have a not-for-profit partner invested in the actual ownership of the property. People that live there need to be involved in that manner and also in the financial piece of it. I think there are too many units.

The positive is I think it's a clever concept and this area of our city definitely has shown an interest and some success with urban farming so I think that's positive. In the end, the decision for me is that Commissioner Johnson is the boots on the ground in this area of our city as your commissioner that's elected to represent those people. If he is supportive of that, for me, that means a great deal since all of us that are in-district commissioners can't know or get involved in the minutia of every area of the city. Out of respect for that, I'd be supportive of the project, but I will repeat again, I think it's too many units and I am very concerned about that there's not a local not-for-profit invested in the actual ownership of the deal. I think that's concerning.

I've heard what you said about businesses being local. I know that's used in the broadest sense of the term because they're not Wyandotte County. They don't represent the people that live in the community. The only reason I'm elaborating tonight is because last time I voted no and I didn't say a word and I got in big trouble because I wasn't clear about why I voted no and why I voted yes for other projects. I want to be very clear tonight on how I make my decisions on these types of issues.

Beverly Easterwood, President, Douglass/Sumner Neighborhood Association, said I have submitted a letter of support on behalf of our organization so I will let that be my comments on the project. In general, I would like to let you know that Kelly has been very instrumental in working with us. He's been very forward in trying to find out what our concerns were about the

project. He's been very willing to work with us and address those concerns. He took out the chicken coop. I think it is a very unique concept, and we're very anxious to see it move forward. We hope that this committee will give the application consideration for approval.

Commissioner Bynum said I am in support of the project. Sir Rabi and his company did purchase Pemberton Place out at 83rd and approximately Walker Avenue out of bankruptcy a number of years ago and completed the project. The project is fully rented and that happens to be an older adult housing project, but I do think it speaks to his company's use of Section 42 tax credits as well as their presence here in the community and stepping forward to purchase a failed project out of bankruptcy and bring it to completion for a much needed housing option in Wyandotte County. That speaks volumes for me.

Also, this area with Douglass/Sumner is right and ready for this kind of revitalization. The block that you've seen on the screen, you should drive there and have a look. There are maybe three houses left on that entire block. We've all been looking at that for a number of years and we are all ready for a new housing project in that area.

Action: **Commissioner Murguia made a motion, seconded by Chairman McKiernan, to approve.**

Rachel Jefferson, Historic Northeast-Midtown Association, said we did submit a letter of support for this project. I, as well, will let that stand. I did want to say that Kelly has shown himself to be someone who is very amenable to work with the neighborhood association which is kind of a rarity in a situation like this. To the point when there was some hesitancy expressed about an agrihood concept, they even considered possibly doing something else that would be more beneficial to the community if that's what the neighbors wanted. I really think that this is a good project to move forward for Douglass/Sumner which is in our HMA service area. I just wanted to vocally offer my support.

Chuck Schlittler, Downtown Shareholders, said instead of chickens, I'd advocate for horses myself. We raised horses, but besides that, those of you who know me this is totally in character. We are a 501(c)(3). We have volunteered if a different candidate or more appropriate candidate

is not located to be a conduit. I think we have an excellent reputation in that regard. LISC, our major funder, is here tonight and continues to be very supportive of us. I believe our documentation via our NBR work, etc., demonstrates a competence of such that you can have confidence in. We appreciate your support and consideration of the project.

Ina Anderson, LISC, said I just wanted to point out to Commissioner McKiernan's point before about this not occurring in isolation that you have to have other things going on. Some of you may know that LISC has been working along with CHWC as our development partner to implement a federal appropriation that was given to the neighborhood several years ago around 2007. That's resulted in six new single-family houses being built and sold in the neighborhood, some of the first single-family housing for sale/development in the neighborhood in whatever 50 years or so.

We are actually using the proceeds from the sale of those homes to create a revolving fund. We're even blending it with our own LISC capital to leverage it and stretch it even further. We are continuing to work with CHWC according to the plan designed by the neighborhood. We anticipate building about a dozen more single-family homes in the neighborhood that really compliment the development of the Prairie Fire Lofts. We're just really excited that we have this chance to leverage it and to be able to provide both options for folks in the neighborhood. I think it's a really great mix. Those single-family homes that we're building have no income restrictions.

We've been looking at this for a long time. I've been here for only three years and I didn't anticipate in that short of time that we would see an opportunity like this to partner with another private developer in the neighborhood to really leverage investments we've been making.

I would like to applaud you on the whole Healthy Campus plan. I think that's really helped to spur the momentum that we're seeing now. It's kind of like everything coming together. I appreciate Prairie Fire coming forward and hopefully you'll approve the resolution.

Commissioner Townsend said clearly there is an apparent groundswell of support for this. I just want to take the opportunity to listen and learn. I would like Commissioner Murguia, she has a lot of experience in development, to expound on why she thinks that there are too many

units proposed to build. I'd like to hear what the developer has to say about that. The only other question I had had to do with the ownership issue. I'm not as familiar with the development company that's before us today. My questions just really go to the heart of if these units are developed, who will oversee the administration of them. That is a big concern when we address these LIHTC issues.

Commissioner Murguia said, Commissioner Townsend, I just have a particular way of thinking when it comes to urban redevelopment. When your largest development in that area is going to be, what was it, 90 units? **Mr. Rabi** said 92 units. **Commissioner Murguia** said 92 units of low-income or affordable housing. **Mr. Rabi** said 33% are market rate. **Commissioner Murguia** said still the bulk of that is that 60% are going to be low-income. Anytime the bulk of what you're doing involves low-income requirements, it's just not great economics for the neighborhood.

I've had this debate with Commissioner McKiernan on multiple occasions. Some neighborhoods are in a different situation than others and they have to start somewhere. If you have blocks and blocks of just vacant ground that's been abandoned or foreclosed or bankrupt, again, that's why I deferred to Commissioner Johnson. He's the boots on the ground. Actually, I'm not super familiar with this site. I just say, anytime you're building that level of concentration, I get concerned. It didn't work in the '70s, it didn't work in the '80s, and it darn sure isn't working in the '90s or now. We're left with those large towers with multiple units and those sprawling complexes. All you have to do is take a look at Juniper Gardens, and that's locally owned by our Housing Authority, and see what that volume of units does for a community, which isn't great.

I hear what Commissioner McKiernan is saying about you've got to start somewhere and you want to get some development so you can bring those other amenities to a neighborhood. I'm glad he clarified in saying this can't be the only thing you do because low-income housing will never bring retail. I'm telling you, mark my word, it will never bring retail. You could build a thousand low-income units and you're never going to bring retail. I'm glad to hear and I hope and I'm glad to hear the Commission is on the same page that it can't be the only development you do. You've got to have a population that has a higher disposable income so that you can bring on those other retailers.

I go back to what I said again so nobody misunderstands what I'm saying. This is recorded so you can watch it again. I realize you have to start somewhere. If the whole area, which I'm assuming is, I could be wrong, is low-income, this does at least raise the standard of living for the low-income that are living there. I would encourage you that represent this area to work very diligently on some fair-market stuff beyond; I think LISC listed 3 houses and then going to balance out 90. It's just not going to happen. It's a good start.

Again, I am supporting the project. I'm just trying to be helpful, not difficult. I'm trying to be helpful and say if you really want to turn your neighborhood around, just having a ribbon to cut, a fancy facility like Commissioner Walker said earlier, when its first opened, isn't going to solve your long-term problems.

Commissioner Townsend said I appreciate those comments. That helps explain a lot. I was thinking initially that instead of 92 maybe 75 or some other number. I think your explanation puts in perspective what the neighborhood is trying to do and that if you're taking vacant property, and retailers sure aren't going to come for that, that this would be a step up. Again, the overarching concern continues to be as this goes on making sure that the standards that start out are continued over time. You've taken out the chicken coops, but you don't want to lay an egg with the project.

Mr. Rabi said I would just like to say without getting into a whole lot of detail, I have a Masters in Urban Planning and I'm a housing economist, an Undergrad in Economics with Finance. I studied. I don't have a hobby. People ask me what my hobby is and its demographics and economics. I've been in economic development/community development all of my life. I have a sincere passion for this and that's why I commend the neighborhood and the commissioner for actually being very vocal and wanting to participate in how we're designing this project and what we're bringing to the neighborhood.

Two national statistics I'll just leave with you guys as you move on and have these hearings in the future, and they're backed up by various sources—I'd be happy to provide those to you from Brookings to Harvard and Housing Joint Studies Commission. One out of every two renters in the nation right now earns less than \$35,000 a year. That is a national statistic. That is a national average. It's only worse in urban and rural areas. Think about that, one out every

two, 49.5% of every renter household in the nation earns less than \$35,000 a year. When they continue to build housing in downtown Kansas City, MO, for \$1,800 a month, \$2,000 a month, just do the quick math. What that does is it takes more money out of people's pockets that they could be spending on that local economy. They have less money to spend. They spend 60% of their disposable income to housing. They can't afford food, they can't afford healthcare, they can't afford education. That's part of the affordable housing component that we do.

The other statistic is rents have increased 64% since 1960 in our nation whereas incomes have only increased 18% per renter household. When you see rents going like this and incomes going like this, anymore the low-income housing tax credit problem, in my opinion, is not a low-income problem, it's a moderate-income problem because it's impacting a lot of people everywhere.

I appreciate the comments here. You do have to start somewhere. We know what the lenders and investors are going to look at in our projects, how they're going to underwrite them, how they're going to underwrite the rents. The market study we did showed within a five-mile radius there's a need for like over 3,000 housing units downtown, a market demand for 3,000 both market and affordable, which I think is a good thing if you want more people downtown.

I think downtown Kansas City, KS, and I said it before, I think it's a nice blank slate right now. It's not as bad as people might think or how it might be portrayed in the news. Certainly, there are much worse parts in Kansas City, MO, than there are in downtown Kansas City, KS.

I think with the Healthy Campus Initiative, you have a great opportunity to redefine what downtown Kansas City, KS, is and how it's perceived not only regionally, but nationally. I think with a project like this, we want to be innovative, but we want to bring something here that's not just your traditional sticks and bricks, but something that people can really say hey, that's unique. I'd rather live in downtown Kansas City, KS, and pay \$895 for a two-bedroom versus \$2,000 to live down in the Power and Light and go do shots in the district every night. I think those are the kinds of folks who want down here.

As far as the ownership goes real quick, the ownership would actually be in a limited partnership. Our investor, whether it's AEGON or Raymond James or Boston Capital or Banc of America, will own 99.9% of the asset. We'll own .01% and they'll own that because they own the tax credits for the first 15 years. They send their asset managers to the property every year as

those KHRC and our lenders and investors to walk the project, to make sure it's being kept up well, making sure that the files are get well, making sure that their assets are protected.

Finally, another thing we spoke about earlier, we capitalize a very significant reserve account upfront. I think in this case it's about \$600,000 will just sit in a reserve account at a bank. If we ever need it for improvements or operating reserves, something like a market-rate deal that has minimal reserves, we'll have over \$600,000 just sitting in a bank accruing interest to the extent we ever need it to do some improvements, have operating problems, those types of things. The tax credit projects are well protected with investors and lenders and state agencies to make sure they're ran properly and do the job we're supposed to do.

BPU Board Member Milan said I'm hoping my comments will not upset anyone; however, as far as eliminating low-income in America, that will never, never be addressed. There will always be low-income people that deserve affordable homes and a house just like you and me and more.

Secondly, it seems very strange that all of these projects never seem to address the water, the electric and utilities. You can't do nothing without those two elements. It amazes me how we can talk about projects 42 and 46 units. Infrastructure for water upgrade and utilities are very essential. This city needs an upgrade in utilities and electric all across this great community of ours.

To think about eliminating low-income people in America based on education, income, etc., we'll always have those necessities to address. At the same time, they are human beings that need affordable homes and housing. We've got to do one neighborhood at a time.

Douglass/Sumner, there's a project up there that includes four districts: 1, 4, and 8, which is my district at BPU. I'm concerned about changing the attitude of what can we do to upgrade neighborhoods one at a time. Think what we've done to Strawberry Hill. Think about it. I'm 82 years-old. In another week or so I'll be 83. We took Strawberry Hill, look at it, the neighborhood is gone. Look at the lights, the infrastructure right there. That could be done in Douglass/Sumner if we put our mind to that. That location has been looked at for the last 25 to 30 years from day one starting at 7th & Walker. That project has been on the minds of the northeast area for a long, long time.

If I look at the commissioners here today, they feel the need of that. I'm sure that I'm in the majority of those present. We need to make sure we can put our best foot forward and make sure that the Douglass/Sumner project becomes a reality.

Commissioner Murguia said I just want to comment in regards to your comments about the statistics. I think we all know the statistics that there are a large number of low-income people in the country. We all know that. I just want to be very clear. My position is they don't all need to be located in one particular area of the city. **Mr. Rabi** said sure, absolutely. **Commissioner Murguia** said I think if other more high-end areas took on some of these projects, there would be a better distribution of wealth. We wouldn't have such difficulty in getting retailers in urban areas. I think a whole lot of problems would be addressed.

No one is trying to eliminate housing for low-income people. What we're trying to do is spread it out and develop mixed-income neighborhoods which has proven economically to be the most sustainable and successful neighborhoods. Anybody who thinks different is fooling themselves because Wyandotte County/KCK east of 635 in many of our areas wouldn't look like it does if we had mixed-income areas. I'll just leave it at that.

I hear what you're saying, but it is important that we're clear with the people that are watching and listening to this discussion that may not understand housing and the impact it has on the economy. We can't continue to do that or we'll continue to just put family in housing where I think no one can speak better than the northeast about living in a house in the northeast and not having a grocery store within a mile or two of their home. You can't continue to build low-income housing and think you're going to get a grocery store. Unfortunately, it just doesn't work.

Roll call was taken on the motion to approve and there were six "Ayes," Milan, Walters, Murguia, Townsend, Walker, McKiernan.

Adjourn

Chairman McKiernan adjourned the meeting at 6:25 p.m.

tk

January 9, 2017



Staff Request for Commission Action

Tracking No. 17965

Full Commission Meeting Date: NA

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17

(If none, please explain):

Publication Required: No

<u>Date:</u> 02/06/2017	<u>Contact Name:</u> Kathleen VonAchen	<u>Contact Phone:</u> x5186	<u>Contact Email:</u> kvonachen@wycokck.org	<u>Department/Division:</u> Finance
<u>Item Description:</u> Fourth Quarter of Fiscal Year 2016 Budget to Actual Report and Budget Revision Report are provided for informational purposes only. No action is required.				
<u>Action Requested:</u> <i>For information only.</i>				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> 4th Quarter Budget to Actuals Report, Fourth Quarter 2016 Budget Revisions				



QUARTERLY FINANCIAL REPORT

Fourth
Quarter
2016
Budget to
Actuals
Trend
Analysis

This document has been prepared by the Finance department.
Please direct any inquiries to the Budget Director, Reginald Lindsey at
913-573-5292

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UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS

Quarterly Financial Report

Fourth Quarter of 2016

The Unified Government has completed the fourth quarter of the 2016 fiscal year which began in January 2016. This report summarizes the activities of the General Funds, and is not meant to be inclusive of all finance and accounting transactions. We hope this report provides the community with an overview of the Unified Government's financial performance.

The General Funds consist of the City General Fund, the County General Fund, and the Consolidated Parks Fund. They are the primary operating funds of the Unified Government and are used to account for a majority of operating activities. Other large funds, such as the Emergency Medical Services Fund, Dedicated Sales Tax Fund, Sewer Enterprise Fund and the Street & Highway Fund, account for a good portion of the remaining financial activities.

The total 2016 Amended Budget is \$325.2M which consists of \$204M for the General Funds, \$39.8M for Other Tax Levy Supported Funds and \$81.4M for Non-Tax Levy Supported Funds. The General Fund Budget does not include the annual appropriation for debt service contingency of \$12M.

This report focuses on the General Funds. Financial performance of all other funds may be found on the last page.

CONSOLIDATED GENERAL FUND BALANCE

In measuring financial performance it is recommended to review the collection and spending of resources through the current period and compare this information with the prior fiscal year for the same period. The following table is the financial overview of the Consolidated General Fund for the period of January through December of 2016. This data includes all three general funds.

CONSOLIDATED GENERAL FUNDS <i>numbers in 000's</i>	FY 2015			FY 2016		
	Budget	4th Qtr YTD Actual	% of budget	Budget	4th Qtr YTD Actual	% of budget
Revenues	\$ 197,267	\$ 190,741	96.7%	\$ 192,441	\$ 192,660	100.1%
Expenditures	\$ 195,100	\$ 188,831	96.8%	\$ 202,769	\$ 196,222	96.8%
Net Alloc & Transfers	\$ 2,258	\$ 2,256	99.9%	\$ 2,256	\$ 2,256	100.0%
Net Change	\$ 4,425	\$ 4,166		\$ (8,071)	\$ (1,306)	
Balance, Start of Year	\$ 7,335	\$ 7,335		\$ 21,129	\$ 21,129	
Balance Year-to-Date	\$ 11,760	\$ 11,501		\$ 13,057	\$ 19,823	

Table 1: Consolidated General Fund Schedule of Revenues, Expenditures and Changes in Fund Balance

- Collected revenues are on target with the 4th quarter 100% target in the current fiscal years with the majority of revenue categories for 2016 coming in at or above 100% of the budgeted amount.
- Expenditures are approximately 3.2% below the 4th quarter 100% target in the current fiscal year compared to 3.2% below in the 4th quarter of the prior fiscal year.
- The beginning fund balances are on a cash basis. Year-To-Date fund balance is higher than budgeted fund balance because total revenues for 2016 were collected \$220,000 above target and expenditures were \$6,547,000 below the budgeted amount for 2016.

CITY GENERAL FUND REVENUES

The City General Fund is the principal operating account of Kansas City, KS. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The General Fund is used to support general operations, including Police, Fire, Municipal Court, Public Works, general services functions and administrative programs. General Fund revenues are also used to finance the purchase of equipment and capital project not financed with debt.

City General Fund Revenues	2016 Amended Budget	2016 4th Qtr YTD Actual	% Rev Collected
<i>numbers in 000s</i>			
Property Tax	\$ 25,787	\$ 25,689	99.6%
Sales Tax	\$ 35,200	\$ 36,535	103.8%
Other Tax	\$ 50,230	\$ 48,317	96.2%
Permits/Licenses	\$ 1,147	\$ 1,226	106.9%
Intergovernmental Revenues	\$ 678	\$ 755	111.3%
Charges for Service	\$ 10,160	\$ 10,948	107.8%
Fines, Forfeits, Fees	\$ 5,085	\$ 4,397	86.5%
Misc. & Transfers-In	\$ 5,723	\$ 6,064	106.0%
Total	\$ 134,010	\$ 133,932	99.9%

Table 2: City General Fund YTD Revenues as a % of Budget

- **Tax Revenue** collections are at 102.1% of the amended budget. Both of first and second half property tax installments have been received. This amounts to \$25.7M, or 99.6% of projected property tax revenues. Sales & use tax revenues are at \$36.5M, or 103.8% of projections for the full year. The BPU pilot received \$31.4M, or 96.7% of budget for 2016.
- **Licenses & Permits** collections include Landlord Rental Licenses and Right-of-Way Permits. Collections are at 106.9% of the amended budget. The prior year collections

City General Fund Revenues	2015 4th Qtr YTD Actual	2016 4th Qtr YTD Actual	Increase/ Decrease
<i>numbers in 000s</i>			
Property Tax	\$ 24,850	\$ 25,689	\$ 839
Sales Tax	\$ 33,583	\$ 36,535	\$ 2,953
Other Tax	\$ 49,367	\$ 48,317	\$ (1,050)
Permits/Licenses	\$ 1,185	\$ 1,226	\$ 41
Intergovernmental Revenues	\$ 704	\$ 755	\$ 51
Charges for Service	\$ 10,409	\$ 10,948	\$ 539
Fines, Forfeits, Fees	\$ 5,621	\$ 4,397	\$ (1,224)
Misc. & Transfers-In	\$ 5,433	\$ 6,064	\$ 631
Total	\$ 131,151	\$ 133,932	\$ 2,781

Table 3: City General Fund Revenues Year to Year Comparison

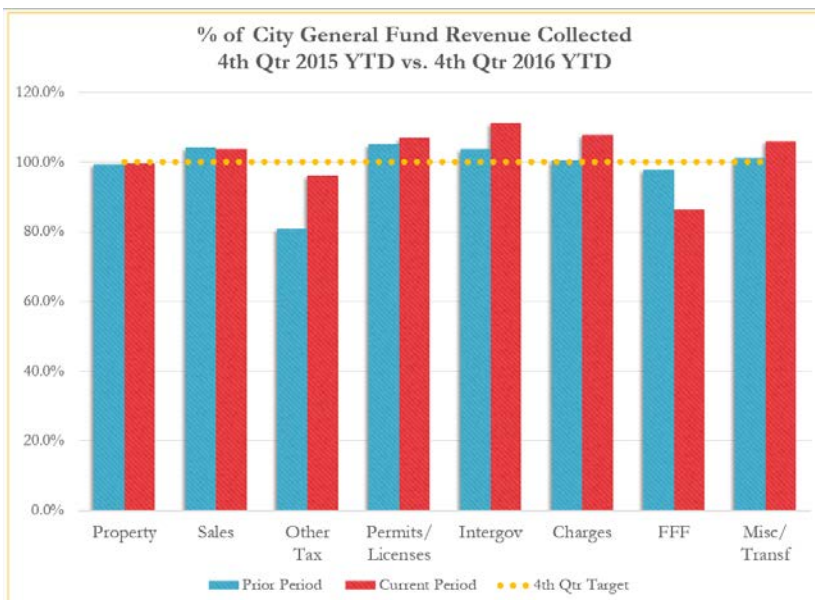


Figure 1: City General Fund Prior Year vs. Current Year

Almost one hundred percent (99.9%) of actual City General Fund revenue has been collected through December 31, 2016 and is on target with the 100% revenue target expected for the 4th quarter. *Table 2* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table 3* shows that the revenues are trending \$2.8M above the same period last year. This difference can be attributed to higher than expected collections across multiple revenue categories.

were at 121.3% for the same period. The 2016 Amended budget was increased to reflect the prior year collections.

- **Charges for Service** include residential trash fees and building inspection fees and brought in 107.8% of budgeted amounts for 2016.
- **Fines, Forfeits, Fees** include Municipal Court revenue and are below the 100% revenue target for the 4th quarter. This is due to Municipal Court receipts being only 86.5% of projected yearly collections.
- **Misc. & Transfers-In** include reimbursements, sale of land, indirect charges. The yearend posting is at 106.0% of the budgeted 2016 amount.

CITY GENERAL FUND EXPENDITURES

City General Fund Expenditures	2016 Amended Budget	2016 4th Qtr YTD Actual	% of Estimate
<i>numbers in 000s</i>			
Personnel	\$ 102,089	\$ 99,988	97.9%
Services	\$ 19,373	\$ 19,014	98.1%
Supplies	\$ 4,713	\$ 3,744	79.4%
Grants, Claims	\$ 4,556	\$ 4,372	96.0%
Misc. & Transfers-Out	\$ 5,360	\$ 4,406	82.2%
Capital Outlay	\$ 3,654	\$ 2,672	73.1%
Total	\$ 139,745	\$ 134,196	96.0%

Table 4: City General Fund YTD Expenditures as a % of Budget

- **Supplies** are below budget by 20.6%, or \$969,000. Fuel ended the year 42% below budget and natural gas ended 2016 37% below budget, both due to lower energy costs and seasonality variance.
- **Grants, Claims** ended the year at 4% less than budget. Most of these transactions do not take place until the end of year.
- **Misc. & Transfers-Out** ended the year 17.8% lower than budgeted amounts. A portion of the funding here is for reserves and contingencies.

City General Fund Expenditures	2015 4th Qtr YTD Actual	2016 4th Qtr YTD Actual	Increase/ Decrease
<i>numbers in 000s</i>			
Personnel	\$ 100,203	\$ 99,988	\$ (215)
Services	\$ 16,358	\$ 19,014	\$ 2,656
Supplies	\$ 3,656	\$ 3,744	\$ 88
Grants, Claims	\$ 3,855	\$ 4,372	\$ 517
Misc. & Transfers-Out	\$ 6,399	\$ 7,706	\$ 1,306
Capital Outlay	\$ 3,129	\$ 2,672	\$ (457)
Total	\$ 133,600	\$ 137,496	\$ 3,895

Table 5: City General Fund Expenditures Year to Year Comparison

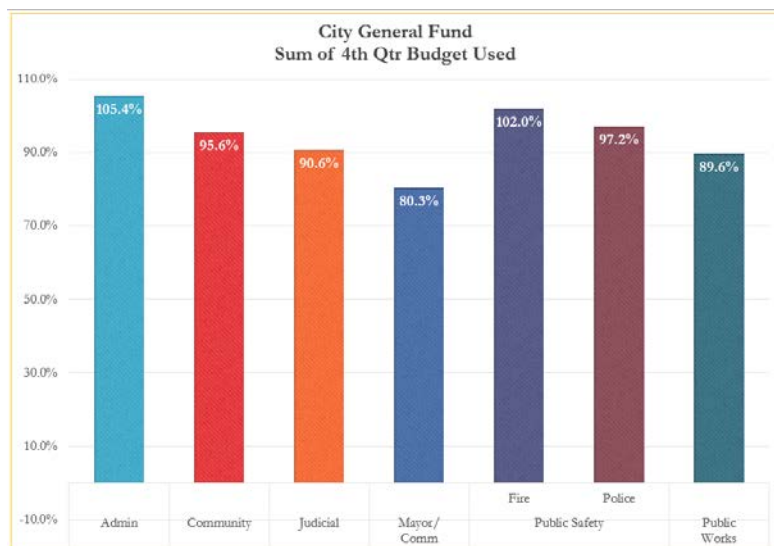


Figure 2: City General Fund Dept. Expenditures as a % of Budget

- **Personnel** expenditure spend rate is 97.9% of the amended budget. This is including overtime pay of personnel which has expended 105% of its portion of the amended budget.
- **Services** expenditures have ended about 1.9% under budget. Major expenses paid in this category are Transit Contract Fees, Software Maintenance, City Jail Expenses, and Trash Contract. These costs are slightly below the 100% threshold.

- **Capital Outlay** was below amended budget by 27%. Capital equipment makes up 64% of the capital outlay budget. A portion of this budget is made up of new capital lease payments that do not start until the future year.
- **Debt Service Contingency** includes funding set aside for TDD Debt.

Departments are in line with spending targets for the year. Most departments ended the year below budget due to reduced commodity costs for fuel and natural gas and lower energy utilization in the winter months. Departments are also in line with budget in personnel. The two departments exceeding their 2016 budgets were Fire due to higher Contractual and Personnel amounts than budgeted and Legal due to unforeseen Legal costs.

COUNTY GENERAL FUND REVENUES

The County General Fund is the principal operation account of Wyandotte County. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The County General Fund is used to support general operations including Emergency Management, Sheriff, Emergency Dispatch, Court programs, Public Works, general services functions, and administrative programs. General Fund revenues are also used to finance the purchase of capital equipment and capital projects which are not debt financed.

County General Fund Revenues	2016 Amended Budget	2016 4th Qtr YTD Actual	% Rev Collected
<i>numbers in 000s</i>			
Property Tax	\$ 32,880	\$ 32,958	100.2%
Sales Tax	\$ 5,599	\$ 5,631	100.6%
Other Tax	\$ 8,989	\$ 9,467	105.3%
Permits/Licenses	\$ 945	\$ 1,122	118.8%
Intergovernmental Revenues	\$ 66	\$ 88	134.5%
Charges for Service	\$ 1,995	\$ 1,372	68.8%
Fines, Forfeits, Fees	\$ 1,910	\$ 2,483	130.0%
Misc. & Transfers-In	\$ 2,661	\$ 2,217	83.3%
Total	\$ 55,044	\$ 55,338	100.5%

One hundred percent (100.5%) of budgeted County General Fund revenue has been collected through December 31, 2016 compared to the 100% revenue target expected for 4th quarter reporting. *Table 6* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table 7* shows that the revenues are trending along the same level as the same period last year.

Table 6: County General Fund YTD Revenues as a % of Budget

- **Tax Revenue** collections ended at 101.2% of the amended budget. Both of first and second half property tax installments have been received. This amounts to \$32.9M, or 100.2% of projected property tax revenues. Sales & use tax revenues are at \$5.6M, or 100.6% of projections for the full year. The Mortgage registration tax is currently at 117.7% of projections.

County General Fund Revenues	2015 4th Qtr YTD Actual	2016 4th Qtr YTD Actual	Increase/ Decrease
<i>numbers in 000s</i>			
Property Tax	\$ 32,335	\$ 32,958	\$ 623
Sales Tax	\$ 5,197	\$ 5,631	\$ 435
Other Tax	\$ 10,726	\$ 9,467	\$ (1,259)
Permits/Licenses	\$ 1,174	\$ 1,122	\$ (51)
Intergovernmental Revenues	\$ 51	\$ 88	\$ 37
Charges for Service	\$ 1,871	\$ 1,372	\$ (499)
Fines, Forfeits, Fees	\$ 2,460	\$ 2,483	\$ 23
Other Financing Sources	\$ 2,290	\$ 2,217	\$ (73)
Total	\$ 56,103	\$ 55,338	\$ (765)

Table 7: County General Fund Revenues Year to Year Comparison

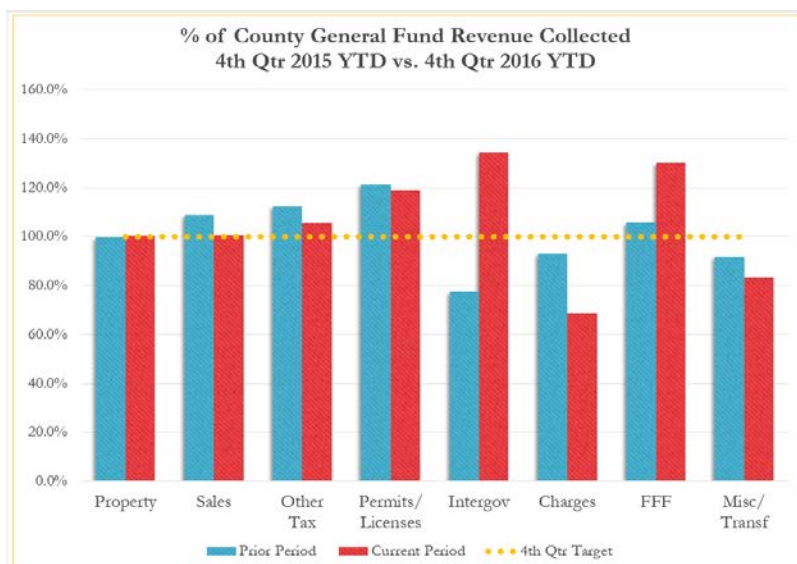


Figure 3: County General Fund Prior Year vs. Current Year

- **Permits & Licenses** include auto licenses and are above the 100% revenue target for the 4th quarter coming in at 118.8%.
- **Charges for Service** has collected 68.8% of anticipated revenues. Jail fee revenues are only at 58.8% of expectations.
- **Fines, Forfeits, Fees** includes officer fees, treasurer fees, and development agreement penalties and is above the 100% revenue target for the 4th quarter at 130.0%.
- **Miscellaneous Revenue** is currently at 83.3% to end the year for 2016.

COUNTY GENERAL FUND EXPENDITURES

County General Fund Expenditures <i>numbers in 000s</i>	2016 Amended Budget	2016 4th Qtr YTD Actual	% of Estimate
Personnel	\$ 38,953	\$ 39,927	102.5%
Services	\$ 13,935	\$ 12,751	91.5%
Supplies	\$ 1,380	\$ 1,213	87.9%
Grants, Claims	\$ 1,002	\$ 691	68.9%
Misc. & Transfers-Out	\$ 526	\$ 150	28.6%
Capital Outlay	\$ 1,243	\$ 1,517	122.0%
Total	\$ 57,039	\$ 56,248	98.6%

Table 9: County General Fund YTD Expenditures as a % of Budget

- **Supplies** ended 2016 below budget by 12.1%. Major expenses paid in this category are Natural Gas, Fuel, and Auto Parts.
- **Grants, Claims** ended 2016 31.1% below budget at 68.9%.
- **Misc. & Transfers-Out** are tracking with budgeted levels for 2016 on target.

County General Fund Expenditures <i>numbers in 000s</i>	2015 4th Qtr YTD Actual	2016 4th Qtr YTD Actual	Increase/ Decrease
Personnel	\$ 37,780	\$ 39,927	\$ 2,147
Services	\$ 11,534	\$ 12,751	\$ 1,217
Supplies	\$ 1,253	\$ 1,213	\$ (40)
Grants, Claims	\$ 703	\$ 691	\$ (12)
Misc. & Transfers-Out	\$ 140	\$ 263	\$ 123
Capital Outlay	\$ 1,335	\$ 1,517	\$ 181
Total	\$ 52,744	\$ 56,361	\$ 3,617

Table 8: County General Fund Expenditures Year to Year Comparison

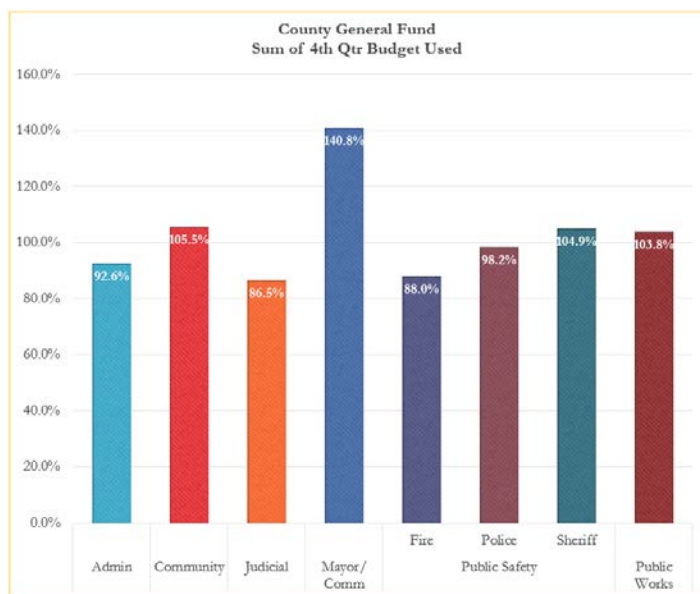


Figure 4: County General Fund Dept. Expenditures as a % of Budget

- **Personnel** expenditure ended 2016 at 102.5% of the amended budget. This includes overtime pay of personnel which expended 145.8% of its portion of the amended budget.

- **Services** expenditures ended the year 8.5% lower than budgeted levels. Major expenses paid in this category are Attorney and Lawyers, External Prisoner Housing, and Prisoner Medical Contracts.

- **Capital Outlay** ended 2016 above the amended budget by 22%. Capital equipment makes up 73% of the capital outlay budget. There is due to unforeseen emergency capital projects that occurred in the county in 2016 after setting the amended budget.

Most Departments are in line with spending targets for the year. Sheriff's Department has encumbered funds in External Inmate Housing and Inmate Medical Contracts that total \$5.5M. Items putting departments over budgets include overtime spending, emergency capital items, and higher than anticipated legal costs. Mayor and Commission appears overspent on the county side but is under-spent on the city side.

CONSOLIDATED PARKS GENERAL FUND REVENUES

The Consolidated Parks General Fund combines the former City and County Park's Department budget into one operating fund. This fund is used for the operation of parks, parkways, recreational areas and facilities under the supervision of the Director of Parks and Recreation. The three divisions of this fund include: Administration, Parks, and Recreation.

All park and recreation user fees, rentals, contracts and lease revenues will be allocated to this fund. In addition, this

fund receives an annual appropriation from the city general fund shown under Intergovernmental Revenues.

One hundred percent (100.1%) of budgeted Consolidated Parks General Fund revenue has been collected through December 31, 2016 compared to the 100% revenue target expected for 4th quarter reporting. *Table 10* shows the actual collections for the major revenue sources and the percent

Parks General Fund Revenues	2016 Amended Budget	2016 4th Qtr YTD Actual	% Rev Collected
<i>numbers in 000s</i>			
Property Tax	\$ 1,482	\$ 1,472	99.3%
Other Tax	\$ 250	\$ 271	108.7%
Permits/Licenses	\$ -	\$ -	0.0%
Intergovernmental Revenues	\$ 3,200	\$ 3,200	100.0%
Charges for Service	\$ 610	\$ 603	98.9%
Fines, Forfeits & Fees	\$ -	\$ -	0.0%
Misc. & Transfers-In	\$ 101	\$ 100	99.2%
Total	\$ 5,643	\$ 5,646	100.1%

Table 10: Consolidated Parks General Fund YTD Revenues as a % of Budget

collected compared to the budget. *Table 11* shows that the revenues are trending along the same level as the same period last year.

- **Tax Revenue** collections are at 100.6% of the amended budget. Both of first and second half property tax installments have been received. This amounts to \$1.5M, or 99.3% of projected property tax revenues. Motor Vehicle Tax

Parks General Fund Revenues	2015 4th Qtr YTD Actual	2016 4th Qtr YTD Actual	Increase/ Decrease
<i>numbers in 000s</i>			
Property Tax	\$ 1,421	\$ 1,472	\$ 51
Other Tax	\$ 319	\$ 271	\$ (48)
Permits/Licenses	\$ -	\$ -	\$ -
Intergovernmental Revenues	\$ 3,100	\$ 3,200	\$ 100
Charges for Service	\$ 619	\$ 603	\$ (16)
Fines, Forfeits & Fees	\$ -	\$ -	\$ -
Other Financing Sources	\$ 100	\$ 100	\$ 0
Total	\$ 5,559	\$ 5,646	\$ 87

Table 11: Consolidated Parks Revenues Year to Year Comparison

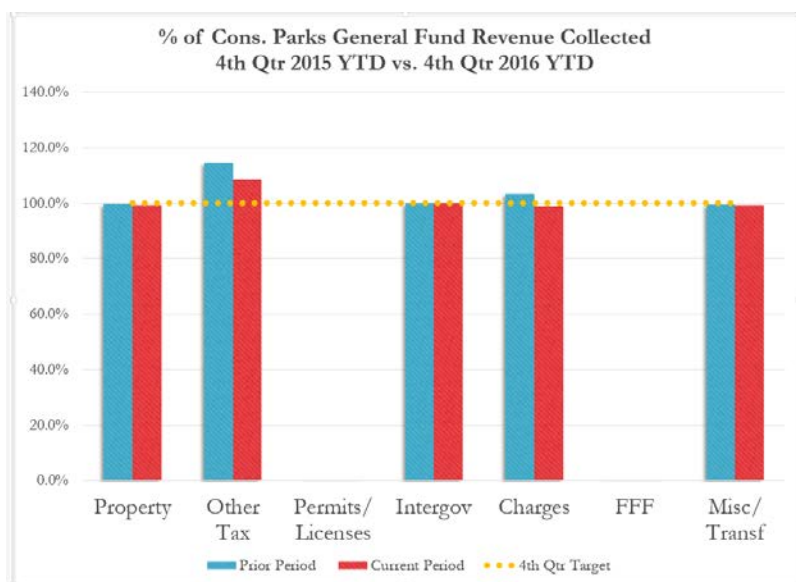


Figure 5: Consolidated Parks General Fund Prior vs. Current Year

Revenues are at 104.6% of projected revenues and the IRB PILOT/Tax Abatement revenues have exceeded expectations at 131.8%.

- **Charges for Service** include Park Shelter and Field Rentals and ended the year 1.1% lower than the budgeted 2016 amount.
- **Miscellaneous Revenue** has received the entire anticipated amount of Contributions and Donations, and is currently at 99.2% of budgeted collections.

CONS. PARKS GENERAL FUND EXPENDITURES

Parks General Fund Expenditures numbers in 000s	2016 Amended Budget	2016 4th Qtr YTD Actual	% of Estimate
Personnel	\$ 3,740	\$ 3,722	99.5%
Services	\$ 1,194	\$ 1,098	91.9%
Supplies	\$ 574	\$ 502	87.5%
Grants, Claims	\$ 5	\$ -	0.0%
Misc. & Transfers-Out	\$ 21	\$ 35	165.8%
Capital Outlay	\$ 450	\$ 421	93.6%
Total	\$ 5,985	\$ 5,778	96.5%

Table 12: Consolidated Parks General Fund YTD Expenditures as a % of Budget

ended 2016 53.3% below budget.

- **Misc. & Transfers-Out** ended 2016 65.8% above budgeted amounts.
- **Capital Outlay** is below amended budget by 9.4%. Capital equipment makes up 61%, or \$275,000 of the capital outlay budget. Capital projects make up 39%, or \$175,000 of the capital budget. A portion of the capital budget is made up of

Parks General Fund numbers in 000s	2015 4th Qtr	2016 4th Qtr	Increase/Decrease
Personnel	\$ 3,677	\$ 3,722	\$ 45
Services	\$ 787	\$ 1,098	\$ 310
Supplies	\$ 480	\$ 502	\$ 22
Grants, Claims	\$ 79	\$ -	\$ (79)
Misc. & Transfers-Out	\$ (1)	\$ 35	\$ 36
Capital Outlay	\$ 223	\$ 421	\$ 198
Total	\$ 5,246	\$ 5,778	\$ 532

Table 13: Consolidated Parks Expenditures Year to Year Comparison

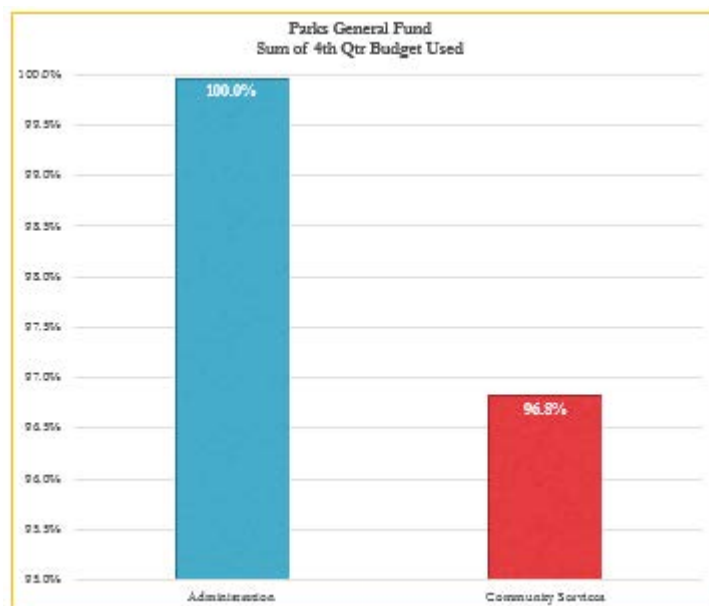


Figure 6: Parks General Fund Dept. Expenditures as a % of Budget

- **Personnel** expenditures for 2016 ended at 99.5% of the amended budget.

- **Services** ended 2016 8.1% under budget at 91.9%. Expenditures run higher in the summer months when Parks and Recreation operations are more active.

- **Supplies** are below budget by 13.5%, or \$72,000. Fuel ended 2016 43.8% below budget. Natural Gas

new capital lease payments that do not start until the future year.

Parks and Recreation, or Community Services, is a majority of the Consolidated Parks Fund. Spending for Parks and Recreation is in line with spending targets for mid-year. Across all expenditure categories the department was in line with spending targets ending the year with savings in Services and Supplies.

ALL UNIFIED GOVERNMENT FUNDS

Budget to Actual through December 31st 2016 Fourth Quarter

	REVENUES <i>numbers in 000's</i>			EXPENDITURES <i>numbers in 000's</i>		
	2016 Amended Budget	2016 YTD Actual	% of Budget	2016 Amended Budget	2016 YTD Actual	% of Budget
Tax Levy Funds						
City General Fund	\$ 134,010	\$ 133,932	99.9%	\$ 139,745	\$ 134,196	96.0%
City Bond & Interest	\$ 28,618	\$ 28,708	100.3%	\$ 29,240	\$ 28,580	97.7%
County General Fund	\$ 55,044	\$ 55,338	100.5%	\$ 57,039	\$ 56,248	98.6%
Cons. Parks General Fund	\$ 5,643	\$ 5,646	100.1%	\$ 5,985	\$ 5,778	96.5%
County Bond & Interest	\$ 3,129	\$ 3,057	97.7%	\$ 3,163	\$ 2,847	90.0%
CIFI	\$ -	\$ 1		\$ -	\$ -	
Aging	\$ 1,426	\$ 1,472	103.2%	\$ 1,597	\$ 1,454	91.0%
Developmental Disabilities	\$ 426	\$ 433	101.6%	\$ 524	\$ 447	85.3%
Elections	\$ 1,080	\$ 1,107	102.5%	\$ 1,444	\$ 1,236	85.6%
Health	\$ 2,982	\$ 2,976	99.8%	\$ 3,294	\$ 3,103	94.2%
Mental Health	\$ 525	\$ 532	101.4%	\$ 550	\$ 540	98.2%
Total UG Tax Levy Funds	\$ 232,883	\$ 233,202	100.1%	\$ 242,580	\$ 234,429	96.6%
Other Funds						
Wyandotte County 911	\$ 725	\$ 801	110.5%	\$ 805	\$ 788	97.9%
Alcohol	\$ 575	\$ 547	95.1%	\$ 631	\$ 531	84.1%
Court Trustee	\$ 400	\$ 426	106.6%	\$ 585	\$ 446	76.3%
Dedicated Sales Tax	\$ 8,000	\$ 8,182	102.3%	\$ 8,694	\$ 7,844	90.2%
Emergency Medical Services	\$ 10,039	\$ 10,125	100.9%	\$ 10,425	\$ 9,257	88.8%
Environmental Trust	\$ 1,296	\$ 1,314	101.4%	\$ 1,130	\$ 956	84.6%
Jail Commissary	\$ 30	\$ 24	80.9%	\$ 60	\$ 36	60.6%
Parks & Recreation	\$ 575	\$ 541	94.1%	\$ 656	\$ 518	78.9%
Public Levee	\$ 326	\$ 350	107.2%	\$ 479	\$ 2,383	498.1%
Register of Deeds Technology	\$ 145	\$ 153	105.8%	\$ 170	\$ 124	72.9%
Clerk Technology	\$ 32	\$ 41	127.6%	\$ 25	\$ 25	100.0%
Treasury Technology	\$ 32	\$ 41	127.6%	\$ 25	\$ 6	22.9%
Sewer System	\$ 33,930	\$ 39,496	116.4%	\$ 36,142	\$ 32,990	91.3%
Stormwater	\$ 3,314	\$ 3,421	103.2%	\$ 4,536	\$ 3,501	77.2%
Street & Highway	\$ 6,852	\$ 7,056	103.0%	\$ 6,751	\$ 6,435	95.3%
Sunflower Hills Golf Course	\$ 775	\$ 619	79.9%	\$ 787	\$ 629	80.0%
Travel & Tourism	\$ 1,188	\$ 1,366	115.0%	\$ 1,196	\$ 1,193	99.7%
Stadium	\$ 185	\$ 7,456	4030.2%	\$ 581	\$ 7,142	1229.2%
Special Assets	\$ 8,825	\$ 7,003	79.4%	\$ 4,950	\$ 2,719	54.9%
Total Other Funds	\$ 77,244	\$ 88,962	115.2%	\$ 78,628	\$ 77,524	98.6%
Total Other Funds	\$ 310,127	\$ 322,165	103.9%	\$ 321,208	\$ 311,952	97.1%
County Library	\$ 2,492	\$ 2,598	104.3%	\$ 2,807	\$ 2,527	90.0%
Total ALL Funds	\$ 312,619	\$ 324,763	103.9%	\$ 324,015	\$ 314,480	97.1%

Table 14: All Funds Revenues and Expenditures Budget vs. Actual

BUDGET REVISIONS \$10,000 OR GREATER - FOURTH QUARTER 2016*(For information only)*



Staff Request for Commission Action

Tracking No. 17966

Full Commission Meeting Date: NA

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17
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(If none, please explain):

Publication Required: No

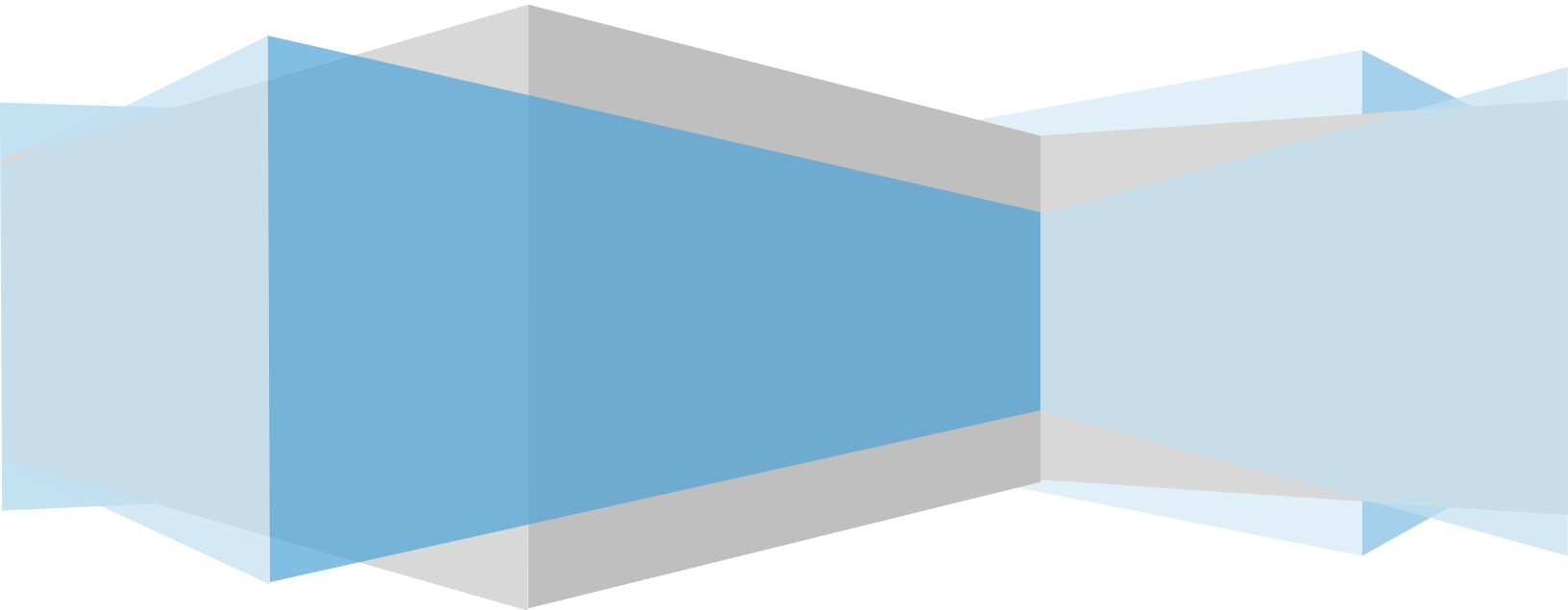
<u>Date:</u> 02/06/2017	<u>Contact Name:</u> Kathleen VonAchen	<u>Contact Phone:</u> x5186	<u>Contact Email:</u> kvonachen@wycokck.org	<u>Department/Division:</u> Finance
<u>Item Description:</u> Comprehensive Fee Schedule listing fees collected by the Unified Government. No action required.				
<u>Action Requested:</u> <i>For information only.</i>				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> Fee Schedule				



COMPREHENSIVE FEE SCHEDULE

PROPOSED

January 1, 2017 through December 31, 2017



FEES

UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS

COMPREHENSIVE FEE SCHEDULE

SPECIAL PROVISION

In instances where there is no fee specified for a permit, license, or other entitlement, the fee shall be costs that include an indirect cost allocation calculated by the Finance Department.

UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS

COMPREHENSIVE FEE SCHEDULE

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APPRAISER

	DESCRIPTION OF SERVICES	UNIT	FEE
I. RESEARCH TIME	Clerical	Per hour	\$23.65
	Appraiser/Supervisor	Per hour	\$33.37
	Programmer/programming	Per hour	\$33.37
	Computer processing/run time	(included)	
II. MEDIUMS	Copies	Per page in excess of 5 pages	\$0.25
	Fax	Per page	\$1.00
	Flash Drive	Each	\$10.00
	Compact Disc	Each	\$1.00
	Electronic form data ¹	Each	\$15.00
	Jewel case & mailer	Each	\$0.95
	CAMA data file	Each	\$100.00
	postage		Actual
III. MAPS	Aerial (plotter)	Per map	\$10.00
	Oblique (plotter)	Per map	\$10.00
	Parcel (plotter)	Per map	\$10.00
	Oblique (screen print, color)	Per page	\$1.00
	Parcel (screen print, color)	Per page	\$1.00

¹ Under discussion

	Parcel (screen print, black & white)	Per page	\$0.50
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AREA AGENCY ON AGING

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	STATE REIMBURSEMENTS	Per assessment	\$90.00
II.	MEALS ON WHEELS HOME DELIVERED MEAL PROGRAM	Per Meal	\$3.50
III.	NUTRITION SITE DONATION	Per Meal	\$3.00 60 or over \$6.50 Under 60

BUILDINGS & LOGISTICS

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	MEMORIAL HALL²		
	A. AUDITORIUM		
	Standard Fee		\$3,500.00
	Non-Profit #1		\$2,600.00
	Non-Profit #2		\$750.00
	B. BALL ROOM		
	Standard Fee		\$1,500.00
	Non-Profit #1		\$1,000.00
	Non-Profit #2		\$500.00
	C. LOBBY		
	Standard Fee		\$500.00
	Non-Profit #1		\$350.00
	Non-Profit #2		\$250.00
	D. DINING HALL		
	Standard Fee		\$350.00
	Non-Profit #1		\$250.00
	Non-Profit #2		\$150.00
II.	PARKING METER COLLECTIONS	2 hour maximum:	
		Per 3 min	\$0.05
		Per 6 min	\$0.10
		Per 15 min	\$0.25
III.	PARKING LOT RECEIPTS		
	A. HOURLY RATES		
	0 - 1 Hour	Per hour	\$1.00
	1 - 1 ½ Hours		\$1.50
	1 ½ - 2 Hours		\$1.75
	2 - 2 ½ Hours		\$2.00
	2 ½ - 3 Hours		\$2.50
	3 - 3 ½ Hours		\$3.00
	3 ½ - 4 Hours		\$3.50
	4 - 4 ½ Hours		\$4.00
	4 ½ - 5 Hours		\$4.50
	5 - 5 ½ Hours		\$5.00

² This Fee Schedule is based on past assessments conducted by the Dept. of Buildings & Logistics, as requested by specific groups looking for Rental Relief. These determinations have been and are currently made on an individual basis which considers provisions and or amenities provided by the Department (Lessor) to facilitate the Lessees' Event. This Fee Schedule is a representation of the majority of the Contracted Events at Memorial Hall and is subject to change, based on future conditions and/or circumstances. Any fees that are waived must be approved by the City Administrator and/or their Staff.

BUILDINGS & LOGISTICS

	DESCRIPTION OF SERVICES	UNIT	FEE
	5 ½ - 6 Hours		\$5.50
	6 - 6 ½ Hours		\$6.00
	6 ½ - 7 Hours		\$6.50
	7 - 7 ½ Hours		\$7.00
	7 ½ - 8 Hours		\$8.00
IV.	MONTHLY PERMITS³		
	Covered Parking Garages	Per month	\$35.00
			\$26.25 group purchases of 25+
	Surface Lots	Per month	\$25.00
			\$18.75 group purchases of 25+
	Select Lots	Per month	\$15.00

³ Each Parking lot may provide the monthly rate, discounted monthly rate, and/or hourly rate options.

Lot A, 7 th & State-	Monthly Gar/Disc Monthly Gar/Hrly
Lot C, 7 th & Armstrong-	Monthly Gar/Disc Monthly Gar/Hrly
Lot D Reserved-	Disc Monthly Gar
Lot E Reserved-	Disc Monthly Gar
Lot F (VIP Lot)-	Disc Monthly Gar
Lot 2 Reserved, 7 th & Ann-	Disc Monthly Surf
Lot E- Upper, behind City Hall-	Hourly
Lot 1, 7 th & Ann-	Monthly Surf/Disc Monthly Surf
Lot 3, 7 th & Barnett-	Monthly Surf/Disc Monthly Surf
Lot 4, 4 th & State Ave-	Monthly Surf/Disc Monthly Surf
Lot 5, 6 th St State-Nebraska-	\$15.00/Month
Lot 6, 7 th & Armstrong-	Monthly Surf/Disc Monthly Surf
Lot 7, 6 th & Minnesota Ave-	\$15.00/Month

COMMUNITY CORRECTIONS

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	HOUSE ARREST FEES	Per Day	\$10.00

COUNTY CLERK

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	KANSAS OPEN RECORD ACT FEES		
	STAFF TIME		
	Administrative	Per hour in excess of 15 minutes	\$23.65/hr.
	Professional		\$33.37
	In addition to Staff time the following charges will be assessed:		
	5 pages or less	Per page	No additional charge
	6 pages or more	Per page	\$0.25
	Electronic form data	Base Fee	\$15.00
	Copy of records produced by outside vendor		Actual cost
	Mailing of Record		Actual cost
	Certification of record	Per page	\$0.50

DELINQUENT REVENUE

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	DOCUMENT/PREPARATION/ ATTORNEY FEES		
	Abstracting Fee	Per Parcel	\$125.00
	Court Cost	Per Parcel	\$100.00

DISTRICT ATTORNEY

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	DIVERSION APPLICATION		
	Traffic	Per application	\$50.00
	Worthless Check (Misdemeanor)	Per application	\$90.00
	Criminal (Misdemeanor)	Per application	\$90.00
	Criminal (Felony)	Per application	\$100.00
	DUI (Misdemeanor)	Per application	\$125.00
II.	DIVERSION SUPERVISION		
	Traffic	Per Case	Varies
	Worthless Check (Misdemeanor)	Per Case	\$100.00
	Criminal (Misdemeanor)	Per Case	\$200.00
	Criminal (Felony)	Per Case	\$300.00
	DUI (Misdemeanor)	Per Case	\$250.00

ECONOMIC DEVELOPMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	ORIGINATION FEES⁴		
	≤ \$10,000,000	.400% x par amount	
	\$10,000,001 - \$25,000,000	.250% x par amount	
	≥ \$25,000,001	.125% x par amount	
II.	IRB / NRA APPLICATION FEES		
	Existing Business Application Fee For issuance of Private Activity Bonds or EDX abatement		\$1,000.00
	New Business Application Fee For issuance of Private Activity Bonds or EDX abatement		\$2,000.00
III.	MONITORING FEE	Per year	\$1,000.00

⁴ Applicants for Tax Abatement shall reimburse the Unified Government for all costs associated with all legal publication notices, application fees to the Court of Tax Appeals, the Unified Government's Bond counsel fees, and all other miscellaneous costs.

ELECTION

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	CANDIDATE FILING FEES K.S.A. 25-12A01	Per application	\$20.00
II.	REPORT FEE ⁵ KSA 25-4119F	Per application	\$50.00
III.	VOTER REGISTRATION DATA REQUEST		
	Database		
	CD-ROM (contains only active voter's last ten voted elections and all district and party information)		\$50.00
	Emailed (contains only active voter's last ten voted elections and all district and party information)		\$45.00
	Database with selections	Per selection	\$5.00
	Available selections:		
	State Senate No.		
	State Representative No.		
	City		
	Commission at Large		
	Commissioner District		
	School District		
	BPU District		
	Ward/Precinct		
	Drainage District		
	Democratic		
	Libertarian		
	Republican		
	Unaffiliated		
	Database with exclusions	Per exclusion	\$5.00
	Suspended voters (have not voted for the past 2 state General Elections)		
	Sort order charge (Zip Code, Street Address, Ward/Precinct)		\$5.00
	E-mailed		

⁵ Kansas Ethics Commission

ELECTION

	DESCRIPTION OF SERVICES	UNIT	FEE
IV.	ADVANCED VOTING DATA REQUESTS		
	First day data (20 days prior to election day) ⁶	Per CD-ROM or E-mail	\$40.00
	11 Day Update		\$20.00
	4 Day Update		\$20.00
V.	KANSAS OPEN RECORDS ACT	Per hour (15 min increments)	
	Administrative		\$23.65
	Professional		\$33.37

⁶ The First Day information includes the Sick or Disabled voters who are on a list to permanently receive their ballots by mail. This also includes anyone who has applied to receive a ballot by mail for a specific election more than 20 days prior to the election.

FINANCE

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	AUTO LICENSES PERMIT	Per Permit	\$8.00 (\$7.75 State/.75 UG)
II.	TREASURER FEES		
	Walk-in renewals	Per renewal	\$5.00
	A. TITLES		
	Duplicate (Lost the original title)	Per title	\$10.00 (\$8 State/\$2 UG)
	Secure (add a lien to vehicle title)	Per title	\$10.00 (\$8 State/\$2 UG)
	Reissue (title)	Per title	\$10.00 (\$8 State/\$2 UG)
III.	AUTO LICENSE FEES		
	A. LOST OR STOLEN LICENSE PLATES		\$3.00-\$3.50
	B. SPECIAL PLATES		
	Personalized Plates	Per plate 7 letters and/or numbers. No dashes or quotations.	\$46.00 (\$45.25 State/.75 UG)
	Disabled Personalized Plates	Per plate 5 letters and/or numbers.	\$46.00
	Antique Personalized Plate ⁷	Per plate 7 letters and/or numbers.	\$43.50
	Amateur Radio Operator ⁸		\$1.50
	Special Interest Plate ⁹		\$16.50
	Street Rod Plate ⁶		\$16.50
IV.	ANNEX USAGE FEES		
V.	GARNISHMENT FEES	Per paycheck	\$5.00 (max \$10/month)

⁷ Vehicle must be 35 years old or older and registered as an antique.

⁸ Copy of ARO license required.

⁹ Must be collector with State of Kansas. Vehicle must be 20 years or older and NOT modified.

FIRE DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	EMS EVENT FEES		
	High School	Per event	\$200.00
	Other	Per hour	\$200.00
II.	EMS MEMBERSHIPS		
	Individual	Per year	\$35.00
		Per 2 years	\$65.00
	Family	Per year	\$49.00
		Per 2 years	\$95.00
III.	EMS USE CHARGES		
	ER ALS/BLS		\$850.00
	Non-emergency ER ALS/BLS		\$550.00
	ER ALS 2		\$1,150.00
	Treat w/o transport		\$220.00
	Ground mileage	Per mile	\$12.00

HEALTH DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	RETAIL GROCERY LICENSE		
	Retail Grocery Retail Food Application	Per Application	\$50.00
	New Retail Grocery Application	>3,000 sf	\$90.00
		<3,000 sf	\$150.00
	Retail Grocer Annual Food Permit	>3,000 sf	\$100.00
		<3,000 sf	\$40.00
	Late Fee		\$25.00
	Ice Cream Truck – New Application	Per Truck	\$90.00
	Ice Cream Truck - Renewal	Per Truck	\$40.00
	CHILD CARE LICENSE		
	Licensed Day Care		\$100.00
	Group Day Care		\$100.00
	License Capacity	13-25	\$150.00
		26-50	\$175.00
		51-75	\$200.00
		76-100	\$225.00
		101-125	\$250.00
		126-150	\$275.00
		151-175	\$300.00
		176-200	\$325.00
	KDHE Requested Compliance Checks		\$30.00
	Amendment Fee		\$35.00
II.	SWIMMING POOL PERMIT	Per first swimming pool	\$150.00
		Per additional wading pool and spa	\$100.00
III.	HAULING PERMITS		
		Hauling Permit	Per Truck
	Septic Haulers	Per Truck	\$100.00
IV.	SEPTIC TANK INSPECTION PERMIT		
		New Septic Systems	Per Inspection
			\$150.00

HEALTH DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
	Repair Septic Tank or Lateral Fields	Each	\$75.00
		Both	\$150.00
	Percolation Testing	Per Test	\$100.00
V.	HOME LOAN INSPECTION FEE	Per Inspection	\$100.00
VI.	LABORATORY FEES		See table below

Procedure Code	Procedure Name	Start Date	End Date	Fee
AMOX	AMOXICILLIN	3/6/2015	12/31/2017	\$ 0.09
CLINCAP	CLINDAMYCIN 300mg CAPSULES	5/21/2012	12/31/2017	\$ 0.12
BACTRIM	BACTRIM	3/6/2015	12/31/2017	\$ 0.15
J1050	DEPO-PROVERA 150MG	3/14/2016	12/31/2017	\$ 0.21
MTRNDZ5	METRONIDAZOLE 500MG TABS	5/21/2012	12/31/2017	\$ 0.21
MTRNDZ2	METRONIDAZOLE 250MG TABS	5/27/2009	12/31/2017	\$ 0.28
MICQD	MICRONOR NOR-QD	5/21/2012	12/31/2017	\$ 0.29
DIFLUCA	DIFULCAN/FLUCONAZOLE	3/6/2015	12/31/2017	\$ 0.50
IRON	PRENATAL IRON #100	5/21/2012	12/31/2017	\$ 1.26
CALC	CALCIUM	5/21/2012	12/31/2017	\$ 1.43
CLRMZL	CLORTRIMAZOLE 1% CREAM	5/21/2012	12/31/2017	\$ 2.50
S0197	PRENATAL VITAMINS #100	5/21/2012	12/31/2017	\$ 2.59
TERAZ8	TERAZOL 8% (TERCONAZOLE)	5/21/2012	12/31/2017	\$ 2.99
ORTHO	ORTHO CYCLINE	5/21/2012	12/31/2017	\$ 3.33
ORTHTRI	ORTHO TRI-CYCLEN	5/21/2012	12/31/2017	\$ 3.35
MICRON	MICRONOR	3/6/2015	12/31/2017	\$ 3.80
TERAZOL	TERAZOL 4% (TERCONAZOLE)	4/14/2016	12/31/2017	\$ 3.82
METROG	METROGEL	2/7/2012	12/31/2017	\$ 4.31
LUTERA	LUTERA (LEVLITE)	3/6/2015	12/31/2017	\$ 4.47
COPAY5	\$5 Copay	9/1/2016	12/31/2017	\$ 5.00
SPEC08I	DOT DRUG OBSERVATION	12/27/2011	12/31/2017	\$ 5.00
85018	HEMOGLOBIN	12/21/2011	12/31/2017	\$ 5.00
81002	URISTIX	12/21/2011	12/31/2017	\$ 5.00
ECNEXC	EMERGENCY CONTRACEPTION-NEXT CHOICE	1/1/2016	12/31/2017	\$ 5.25
EMRCON	EMERGENCY CONTRACEPTIVES	5/21/2012	12/31/2017	\$ 5.25
82952	GTT ADD SPECIMEN	4/1/2014	12/31/2017	\$ 5.25
CLINDMN	CLINDAMYCIN	5/21/2012	12/31/2017	\$ 5.69
87205	GRAM STAIN	6/19/2009	12/31/2017	\$ 6.00
ORTRLO	ORTHO-TRICLYCLINE LO	2/7/2012	12/31/2017	\$ 6.04
82962	GLUCOSE FINGERSTICK	12/21/2011	12/31/2017	\$ 7.00
87210	WET MOUNT, KOH PREPS	3/19/2009	12/31/2017	\$ 7.00
83540CC	IRON	2/1/2014	12/31/2017	\$ 7.50

HEALTH DEPARTMENT

83550CC	IRON-TIBC	2/1/2014	12/31/2017	\$ 7.50
81025	PREGNANCY TEST URINE	12/21/2011	12/31/2017	\$ 9.00
T1004	Services of qualified nursing aid up to 15 minutes	7/1/2016	12/31/2017	\$ 9.00
COPAY10	\$10 Copay	9/1/2016	12/31/2017	\$ 10.00
CLASS2	CLASS #2	6/22/2009	12/31/2016	\$ 10.00
CLASS3	CLASS #3	6/22/2009	12/31/2017	\$ 10.00
CLASS4	CLASS #4	6/22/2009	12/31/2017	\$ 10.00
CLASS5	CLASS #5	6/22/2009	12/31/2017	\$ 10.00
CLASS6	CLASS #6	6/22/2009	12/31/2017	\$ 10.00
86701QW	HIV -1/2 RAPID	6/2/2009	12/31/2017	\$ 10.00
LOWOG	LOW OGESTREL	3/6/2015	12/31/2017	\$ 10.00
T1003	LPN Services, up to 15 minutes	7/1/2016	12/31/2017	\$ 10.00
MIGCOP	Migrant Copay	8/19/2016	12/31/2017	\$ 10.00
PINKBK	Pink Immunization Book	8/19/2016	12/31/2017	\$ 10.00
86592	SYPHILIS TEST, QUALITATIVE, RPR	4/23/2014	12/31/2017	\$ 10.00
86592LC	SYPHILIS TEST, QUALITATIVE, RPR	1/1/2016	12/31/2017	\$ 10.00
TNGTT	TPL 2 Hour GTT	2/22/2016	12/31/2017	\$ 10.00
TNGPB	TPL Group B Beta Strep Culture	2/22/2016	12/31/2017	\$ 10.00
90654	FLUZONE	3/28/2012	12/31/2017	\$ 10.20
T1017	Targeted case management, 15 minutes	7/1/2016	12/31/2017	\$ 11.00
82043CC	MICROALBUMIN URINE	2/1/2014	12/31/2017	\$ 12.50
82570CC	URINE CREATININE	2/1/2014	12/31/2017	\$ 12.50
88164ED	EDW PAP TEST	7/1/2014	12/31/2017	\$ 14.42
90472	IMM ADM, EACH ADDITIONAL	1/14/2013	12/31/2017	\$ 14.80
90472FP	IMM ADM, EACH ADDITIONAL	1/14/2013	12/31/2017	\$ 14.80
90471	IMM ADM, NURSE	1/14/2013	12/31/2017	\$ 14.80
90471FP	IMM ADM, NURSE	1/14/2013	12/31/2017	\$ 14.80
90473	INTRANASAL ADM	1/14/2013	12/31/2017	\$ 14.80
90473FP	INTRANASAL ADM	1/14/2013	12/31/2017	\$ 14.80
90474	INTRANASAL, ADDITIONAL	1/14/2013	12/31/2017	\$ 14.80
90474FP	INTRANASAL, ADDITIONAL	1/14/2013	12/31/2017	\$ 14.80
96372	THERAPEUTIC, PROPHYLACTIC OR DIAGNOSTIC INJECTION	1/1/2010	12/31/2017	\$ 14.80
96372FP	THERAPEUTIC, PROPHYLACTIC OR DIAGNOSTIC INJECTION	1/1/2010	12/31/2016	\$ 14.80
80048CC	BASIC METABOLIC PANEL	9/18/2014	12/31/2017	\$ 15.00
85025LC	CBC DIFF LC	5/13/2016	12/31/2017	\$ 15.00
80053CC	COMP METABOLIC PANEL	2/1/2014	12/31/2017	\$ 15.00
83036CC	HEMOGLOBIN A1C	2/1/2014	12/31/2017	\$ 15.00
80076CC	HEPATIC FUNCTION	2/1/2014	12/31/2017	\$ 15.00
80076I	HEPATIC FUNCTION	7/1/2014	12/31/2017	\$ 15.00
83615CC	LDH LACTATE DEHYDROGENASE	2/1/2014	12/31/2017	\$ 15.00

HEALTH DEPARTMENT

80061CC	LIPID PANEL	2/1/2014	12/31/2017	\$ 15.00
84703CC	PREG. TEST BETA QUAL. BLOOD	2/1/2014	12/31/2017	\$ 15.00
84702CC	PREG. TEST BETA QUANT. BLOOD	2/1/2014	12/31/2017	\$ 15.00
86906CC	RH GENOTYPE	2/1/2014	12/31/2017	\$ 15.00
T1002	RN Services, up to 15 minutes	6/29/2016	12/31/2017	\$ 15.00
84436CC	THYROXINE T4 TOTAL	2/1/2014	12/31/2017	\$ 15.00
84443CC	TSH THYROID STIMULATING HORMONE	2/1/2014	12/31/2017	\$ 15.00
86580	TUBERCULOSIS TEST	3/19/2009	12/31/2017	\$ 15.00
84550CC	URIC ACID SERUM	2/1/2014	12/31/2017	\$ 15.00
81001CC	URINALYSIS W MICROSCOPY	2/1/2014	12/31/2017	\$ 15.00
J7303	NUVARING VAGINAL RING	5/21/2012	12/31/2017	\$ 15.79
96150	Health & behavior assessment, 15 minutes	7/1/2016	12/31/2017	\$ 17.00
99211ED	5 MIN, MINIMAL, EST	7/1/2016	12/31/2017	\$ 18.66
71010I	CHEST XRAY 1 VIEW	4/1/2013	12/31/2017	\$ 19.02
COPAY20	\$20 Copay	9/1/2016	12/31/2017	\$ 20.00
82951	2-HR GTT	4/1/2014	12/31/2017	\$ 20.00
82677CC	AFP ESTRIOL	2/1/2014	12/31/2017	\$ 20.00
86336CC	AFP INHIBIN	2/1/2014	12/31/2017	\$ 20.00
82150CC	AMYLASE SERUM	2/1/2014	12/31/2017	\$ 20.00
86870CC	ANTIBODY TITER	2/1/2014	12/31/2017	\$ 20.00
80048LC	BASIC METABOLIC PANEL	2/1/2014	12/31/2017	\$ 20.00
85025I	CBC	7/1/2014	12/31/2017	\$ 20.00
85025QU	CBC w/DIFF QUEST	11/2/2015	12/31/2017	\$ 20.00
87798CH	Chikungunya PCR	7/28/2016	12/31/2017	\$ 20.00
80053I	COMP METABOLIC PANEL	7/1/2014	12/31/2017	\$ 20.00
80053LC	COMP METABOLIC PANEL	2/1/2014	12/31/2017	\$ 20.00
86140CC	CRP- C REACTIVE PROTEIN	2/1/2014	12/31/2017	\$ 20.00
87798DE	Dengue PCR	7/28/2016	12/31/2017	\$ 20.00
ECELLA	EMERGENCY CONTRACEPTION - ELLA	3/6/2015	12/31/2017	\$ 20.00
99211LB	EST PT STND MD	4/13/2009	12/31/2017	\$ 20.00
82746CC	FOLATE	2/1/2014	12/31/2017	\$ 20.00
80076LC	HEPATIC FUNCTION	2/1/2014	12/31/2017	\$ 20.00
86696CC	HERPES SIMPLEX V II	2/1/2014	12/31/2017	\$ 20.00
86695CC	HERPES SIMPLEX V I	2/1/2014	12/31/2017	\$ 20.00
86701	HIV (EIA/IFA)	4/23/2014	12/31/2017	\$ 20.00
86701LC	HIV LC	1/1/2016	12/31/2017	\$ 20.00
S9470	NUTRITIONAL COUNSELING, DIETITIAN VISIT	12/29/2009	12/31/2017	\$ 20.00
85045CC	RETICULOCYTE COUNT	2/1/2014	12/31/2017	\$ 20.00
85651I	SED RATE	7/1/2016	12/31/2017	\$ 20.00
87186CC	SENSITIVITY FOR ORGANISM	2/1/2014	12/31/2017	\$ 20.00
STIEX	STI Exam Fee	4/1/2016	12/31/2017	\$ 20.00
87088CC	URINE CULTURE ISOLATION	2/1/2014	12/31/2017	\$ 20.00

HEALTH DEPARTMENT

87086CC	URINE CULTURE QUAL	2/1/2014	12/31/2017	\$ 20.00
99211IT	VISIT, 5 MIN	3/26/2012	12/31/2017	\$ 20.00
99211	VISIT, 5 MIN, MINIMAL	4/13/2009	12/31/2017	\$ 20.00
87798ZI	Zika PCR	7/28/2016	12/31/2017	\$ 20.00
88142ED	PAP, LIQUID-BASED	7/1/2016	12/31/2017	\$ 20.70
A4266	DIAPHRAGM	2/2/2010	12/31/2017	\$ 22.00
76140	X-RAY READING/CONSULT	6/14/2010	12/31/2017	\$ 23.00
J7304	XULANE TRANSDERMAL PATCH	9/26/2016	12/31/2017	\$ 24.14
COPAY25	\$25 Copay	9/1/2016	12/31/2017	\$ 25.00
82105CC	AFP	7/15/2016	12/31/2017	\$ 25.00
86850CC	ANTIBODY SCREEN CC	3/9/2016	12/31/2017	\$ 25.00
82575CC	CREATININE CLEARANCE	2/1/2014	12/31/2017	\$ 25.00
82728CC	FERRITIN	5/23/2016	12/31/2017	\$ 25.00
86706PR	HEP B SURFACE ANTIBODY	2/1/2014	12/31/2017	\$ 25.00
86431CC	RHEUMATOID ARTH FACTOR	2/1/2014	12/31/2017	\$ 25.00
86762KD	RUBELLA AB IGG	2/1/2014	12/31/2017	\$ 25.00
86762LC	RUBELLA AB IGG	1/1/2016	12/31/2017	\$ 25.00
86762LB	RUBELLA IgG ANTIBOCY	11/19/2015	12/31/2017	\$ 25.00
85652QU	SEDIMENTATION RATE	11/2/2015	12/31/2017	\$ 25.00
84439CC	THYROXINE T4 FREE DIRECT	2/1/2014	12/31/2017	\$ 25.00
86787CC	VARICELLA TITER IGG	2/1/2014	12/31/2017	\$ 25.00
86787PR	VARICELLA TITER IGG	2/1/2014	12/31/2017	\$ 25.00
90662	Fluzone	9/23/2016	12/31/2017	\$ 25.20
76140I	X-RAY READING	12/21/2011	12/31/2017	\$ 25.30
COPAY30	\$30 Copay	9/1/2016	12/31/2017	\$ 30.00
86038CC	ANA-ANITNUCLEAR ANTIBODY	2/1/2014	12/31/2017	\$ 30.00
90634	Hep A, ped/adol, 3-dose	5/1/2016	12/31/2020	\$ 30.00
87340CC	HEP B SURFACE ANTIGEN	2/1/2014	12/31/2017	\$ 30.00
83690CC	LIPASE SERUM	2/1/2014	12/31/2017	\$ 30.00
T1001	NURSING ASSESSMENT	2/1/2009	12/31/2017	\$ 30.00
84153CC	PROSTATE SP AG SERUM	2/1/2014	12/31/2017	\$ 30.00
88141ED	CYTOPATHOLOGY, INTERPREATION BY PHYSICIAN	7/1/2014	12/31/2017	\$ 30.09
99212I	TB PILL PICKUP BRIEF NURSE VISIT	1/1/2008	12/31/2017	\$ 32.74
99402	Education & Counseling, 30 min	10/1/2015	12/31/2017	\$ 35.00
86706CC	HEP B HBSAB	2/1/2014	12/31/2017	\$ 35.00
86803CC	HEP C ANTIBODY	2/1/2014	12/31/2017	\$ 35.00
860062L	MUMPS TITER	12/21/2011	12/31/2016	\$ 35.00
86735LC	MUMPS TITER	1/1/2016	12/31/2017	\$ 35.00
99212	OV, Est, 10 min	1/1/2016	12/31/2017	\$ 35.00
85610CC	PROTHROMBIN TIME	2/1/2014	12/31/2017	\$ 35.00
J2791	RHOGAM	6/22/2009	12/31/2017	\$ 35.00
86765LB	RUBEOLA AB IGG	10/20/2009	12/31/2016	\$ 35.00

HEALTH DEPARTMENT

82607CC	VIT B12	2/1/2014	12/31/2017	\$ 35.00
99404	Education & Counseling, 60 min	10/1/2015	12/31/2017	\$ 40.00
90633	Hep A, ped/adol, 2-dose	7/1/2016	12/31/2017	\$ 40.00
99213	OV, Est, 15 min	1/1/2016	12/31/2017	\$ 40.00
99201	OV, New, 10 min	1/1/2016	12/31/2017	\$ 40.00
84146CC	PROLACTIN	2/1/2014	12/31/2017	\$ 40.00
86765LC	RUBEOLA AB IGG	1/1/2016	12/31/2017	\$ 40.00
99001	SPECIMEN HANDLING - DNA	8/1/2008	12/31/2017	\$ 40.00
99212ED	10 MIN, FOCUSED, EST	7/1/2016	12/31/2017	\$ 41.12
99201ED	10 MIN, FOCUSED, NEW	7/1/2016	12/31/2017	\$ 41.35
87491	CHLAMLYDIA, TRACHOMATIS AMPLIFIED PROBE	3/23/2009	12/31/2017	\$ 42.00
87491LB	CHLAMLYDIA, TRACHOMATIS AMPLIFIED PROBE	3/20/2012	12/31/2017	\$ 42.00
87591	NEISSERIA GONORRHOEAE, AMPLIFIED PROBE	3/23/2009	12/31/2017	\$ 42.00
87591LB	NEISSERIA GONORRHOEAE, AMPLIFIED PROBE	3/20/2012	12/31/2017	\$ 42.00
99213I	STND NURSE VISIT TB	1/1/2008	12/31/2017	\$ 44.92
86677GCC	H PYLORI IgG ABS	2/1/2014	12/31/2017	\$ 45.00
99214	OV, Est, 25 min	1/1/2016	12/31/2017	\$ 45.00
99202	OV, New, 20 min	1/1/2016	12/31/2017	\$ 45.00
84156CC	PROTEIN URINE QUANT 24	2/1/2014	12/31/2017	\$ 45.00
85652LC	SED RATE WESTERG.	10/31/2015	12/31/2017	\$ 45.00
84479CC	T3 UPTAKE	2/1/2014	12/31/2017	\$ 45.00
87624ED	EDW HPV HIGH RISK TYPES	7/1/2016	12/31/2017	\$ 47.80
87621ED	EDW HPV	7/1/2014	12/31/2017	\$ 47.87
S0613	ANNUAL GYN, BREAST W/O PELVIC	12/30/2009	12/31/2017	\$ 50.00
58301	IUD REMOVAL	8/30/2014	12/31/2017	\$ 50.00
J7297	LILETTA	1/1/2016	12/31/2017	\$ 50.00
99215	OV, Est, 40 min	1/1/2016	12/31/2017	\$ 50.00
99203	OV, New, 30 min	1/1/2016	12/31/2017	\$ 50.00
99202PN	PRENATAL VISIT	12/21/2011	12/31/2017	\$ 50.00
TNLBS	TPL Initial Labs	2/22/2016	12/31/2017	\$ 50.00
11981	IMPLANT INSERTION	4/1/2013	12/31/2017	\$ 51.47
99395	EST PT, 18-39 YRS	3/23/2009	12/31/2017	\$ 55.00
99396	EST PT, 40-64 YRS	3/23/2009	12/31/2017	\$ 55.00
99394	EST PT, ADOLESCENT (12-17 YRS)	3/23/2009	12/31/2017	\$ 55.00
86708CC	HEP A ANTIBODY TITER	2/1/2014	12/31/2017	\$ 55.00
86317CC	HEP B SURFACE ATB QUANT	2/1/2014	12/31/2017	\$ 55.00
90713	Inactivated Polio Virus, SQ/IM	7/1/2016	12/31/2017	\$ 55.00
99386	NEW PT, 40-64 YRS	3/23/2009	12/31/2017	\$ 55.00
99384	NEW PT, ADOLESCENT (12-17 YRS)	3/23/2009	12/31/2017	\$ 55.00

HEALTH DEPARTMENT

99385	NEW PT, 18-39 YRS	3/23/2009	12/31/2017	\$ 55.00
99204	OV, New, 45 min	1/1/2016	12/31/2017	\$ 55.00
90714	Tetanus diphtheria (Td), pf, 7yrs+, IM	7/1/2016	12/31/2017	\$ 55.00
86777CC	TOXOPLASMA GONDII AB, IgG	2/1/2014	12/31/2017	\$ 55.00
86644CC	CYTOMEGALOVIRUS AB	2/1/2014	12/31/2017	\$ 60.00
86694CC	HERPES I/II IGG CC	4/1/2014	12/31/2017	\$ 60.00
99205	OV, New, 60 min	1/1/2016	12/31/2017	\$ 60.00
87177KD	OVA & PARASITES KD	6/22/2015	12/31/2017	\$ 60.00
90715	Tdap, 7yrs+, IM	7/1/2016	12/31/2017	\$ 65.00
99213ED	15 MIN, EXPANDED	7/1/2016	12/31/2017	\$ 69.09
86677MCC	H PYLORI IgM ABS	2/1/2014	12/31/2017	\$ 70.00
90746	Hep B, 3-dose	7/1/2016	12/31/2017	\$ 70.00
86480KD	QUANTIFERON	2/1/2014	12/31/2017	\$ 70.00
99202ED	20 MIN, EXPANDED, NEW	7/1/2016	12/31/2017	\$ 70.81
99203SK	CBE KOMEN	4/1/2016	3/31/2017	\$ 73.38
58300	IUD INSERTION	10/7/2014	12/31/2017	\$ 75.00
86778CC	TOXOPLASMA GONDII AB, Igm	2/1/2014	12/31/2017	\$ 75.00
82306CC	VITAMIN D, 25-HYDROXY	2/1/2014	12/31/2017	\$ 75.00
90690	Oral Typhoid	7/1/2016	12/31/2017	\$ 80.00
90632	HepA	7/1/2016	12/31/2017	\$ 85.00
54050	Warts; penis, simple	7/1/2016	12/31/2017	\$ 87.00
57061	Warts; vaginal, simple	7/1/2016	12/31/2017	\$ 89.00
S0612	ANNUAL GYN, EST	6/22/2009	12/31/2017	\$ 100.00
90707	Measles/Mumps/Rubella, live, SQ	7/1/2016	12/31/2017	\$ 100.00
56501	Warts; vulvar, simple	7/1/2016	12/31/2017	\$ 102.00
99203ED	30 MIN, DETAILED, NEW	7/1/2016	7/1/2017	\$ 102.32
11982	IMPLANT REMOVAL	10/19/2015	12/31/2017	\$ 108.32
S0610	ANNUAL GYN, NEW	6/22/2009	12/31/2017	\$ 110.00
84144CC	PROGESTERONE	2/1/2014	12/31/2017	\$ 110.00
90636	HepA / HepB	7/1/2016	12/31/2017	\$ 115.00
90732	PPSV23, 2yrs+, SQ or IM (Pne)	7/1/2016	12/31/2017	\$ 125.00
90691	Typhoid, viCPs, IM (Typhim)	7/1/2016	12/31/2017	\$ 140.00
90734	Meningococcal conjugate, MenACWY	7/1/2016	12/31/2017	\$ 145.00
54065	Warts; penis, extensive	7/1/2016	12/31/2017	\$ 153.00
57065	Warts; vaginal, extensive	7/1/2016	12/31/2017	\$ 153.00
11983	IMPLANT REMOVAL & RE-INSERTION	10/19/2015	12/31/2017	\$ 159.79
56515	Warts; vulvar, extensive	7/1/2016	12/31/2017	\$ 160.00
90716	Varicella, live, SQ	7/1/2016	12/31/2017	\$ 165.00
90649	HPV, quadrivalent, 3-dose, 19+	7/1/2016	12/31/2017	\$ 210.00
90717	Yellow Fever, live, SQ	7/1/2016	12/31/2017	\$ 210.00
90736	Zoster (shingles), live, SQ	7/1/2016	12/31/2017	\$ 235.00
J7300	PARAGARD	4/1/2014	12/31/2017	\$ 261.70

HEALTH DEPARTMENT

J7298	MIRENA	1/1/2016	12/31/2018	\$ 322.25
CHEP	CHEP	8/13/2015	12/31/2017	\$ 325.00
CHEPQ	CHEPQ	8/13/2015	12/31/2017	\$ 350.00
J7307	NEXPLANON ETONOGESTREL	10/2/2015	12/31/2017	\$ 364.00

HISTORICAL MUSEUM¹⁰

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	STUDENT TOURS	Per Student	\$5.00
II.	MEMBERSHIPS		
	Student	Per year	\$7.50
	Individual	Per year	\$15.00
	Senior Citizen	Per year	\$10.00
	Publication	Per year	\$30.00
	Life (Single)	Per individual	\$200.00
	Life (Partner)	Per couple	\$300.00
	Corporate Permanent	Per corporation	\$500.00
	Patron	Per individual	\$500.00
	Benefactor	Per individual	\$1,000.00

¹⁰ Fees are Wyandotte County Historical Society and Museum Fees, and not fees of the Unified Government.

MUNICIPAL COURT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	COURT COSTS		
	Alcohol Fee		\$150.00
	Arrest Booking Fee		\$45.00
	Copy Fee	Per page	\$0.25
	Court Costs ¹¹		\$25.00
	Expungement Fee		\$50.00
	Judicial Branch Surcharge		\$22.00
	Judge's Training Fee		\$1.00
	Late Fee		\$50.00
	Law Fee		\$3.00
	Notice Fee		\$5.00
	Public Defender Fee		\$25.00
	Reinstatement Fee		\$59.00
	State Fee		\$22.50
	Technology Fee		\$2.00
	Trial Fee		\$10.00

¹¹ Court costs are comprised of \$2.00 technology fee, \$3.00 law fee, and \$10.00 trial fee.

NEIGHBORHOOD RESOURCE CENTER

	DESCRIPTION OF SERVICES	UNIT	FEE
	Under construction. To be provided as part of the 2018 Comprehensive Fee Schedule.		

PARKS & RECREATION

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	SALE OF CHEMICALS		
	Imitator Plus	Per gallon	\$16.00
	Cornbelt 4LB Amine	Per gallon	\$17.00
II.	SPECIAL EVENT FEES		
	A. James P. Davis Hall		
	Resident	Per day	\$475.00
	Non-Resident	Per day	\$675.00
	Deposit (Refundable)	Per day	\$300.00
	B. George Meyn Hall		
	Resident	Per day	\$525.00
	Non-Resident	Per day	\$725.00
	Deposit (Refundable)	Per day	\$300.00
	C. Pierson Community Center		
	Resident	Per day	\$700.00
	Non-Resident	Per day	\$900.00
	Deposit (Refundable)	Per day	\$400.00
III.	CLASS FEES¹²		25%
IV.	BASKETBALL LEAGUE	Per team/ Per player	\$150.00/\$15.00
V.	SOFTBALL LEAGUE	Per team	\$325.00
VI.	VOLLYBALL LEAGUE		
	5 Game Season	Per team	\$75.00
	10 Game Season	Per team	\$150.00
VII.	SUMMER PLAYGROUND FEES	Per week	\$40.00
VIII.	WEIGHT ROOM MEMBERSHIP	Per year	\$100.00
IX.	SOCCER LEAGUE (Adult)	Per team	\$1,500.00
X.	SWIMMING POOL FEES		
	Admission	Per day	\$1.00
			\$0.75 for groups of 20+
	Pool Pass	6 visits	\$5.00
XI.	SUNFLOWER HILLS GREEN FEE		
	A. WEEKDAY		

¹² Class Fees are charged to private instructors for use of facilities.

PARKS & RECREATION

	DESCRIPTION OF SERVICES	UNIT	FEE
	Standard	Walking	\$27.00
	Wyco Resident	Walking	\$22.00
	Patron	Walking	\$21.00
	Senior (60 & over)	Walking	\$16.00
	Junior (18 & under)	Walking	\$16.00
	Twilight (after 12 pm)	Walking	\$16.00
	B. WEEKEND & HOLIDAYS		
	Standard	Walking	\$35.00
	Wyco Resident	Walking	\$31.00
	Patron	Walking	\$21.00
	Twilight (after 2 pm)	Walking	\$16.00
XII.	SUNFLOWER HILLS CART RENTAL		
	A. WEEKDAY		
	Standard	With Cart	\$41.00
	Wyco Resident	With Cart	\$36.00
	Patron	With Cart	\$35.00
	Senior (60 & over)	With Cart	\$30.00
	Junior (18 & under)	With Cart	\$30.00
	Twilight (after 12 pm)	With Cart	\$30.00
	B. WEEKEND & HOLIDAYS		
	Standard	With Cart	\$49.00
	Wyco Resident	With Cart	\$45.00
	Patron	With Cart	\$35.00
	Twilight (after 2 pm)	With Cart	\$30.00
XIII.	SUNFLOWER HILLS MEMBERSHIP		
	A. PATRON CARD		
	Single Patron Card		\$110.00
	Senior Patron Card (age 60 & over)		\$85.00
	Junior Patron Card (age 18 & under)		\$85.00
	Family Patron Card		\$135.00
	B. SEASON PASS		
	Single Season Pass	Per Season walking	\$1,295.00
		Per Season w/ cart	\$2,140.00

PARKS & RECREATION

	DESCRIPTION OF SERVICES	UNIT	FEE
	Senior Season Pass (age 60 & over)	Per Season walking	\$595.00
		Per Season w/ cart	\$1,340.00
	Family Season Pass	Per Season walking	\$1,675.00
		Per Season w/ cart	\$3,075.00
	Twilight Season Pass	Per Season w/ cart	\$1,090.00
	C. DRIVING RANGE PASS	Single	\$450.00
		Family	\$595.00
XIV.	YOUTH SPORTS FEES	Per season	\$15.00
XV.	YOUTH ACTIVITY FEES	Per session	\$15.00
XVI.	RECREATION CENTER RENTALS	Per hour	
	Multipurpose Side Only		\$35.00 for resident \$150.00 deposit
	Gym Only		\$20.00
	Multipurpose and Gym		\$50.00
XVII.	COUNTY PARK SHELTER RENTALS	Per day	
	Wyandotte County Park		
	Shelters A, B, C, F, J, L		\$45.00
	Shelter D		\$75.00
	Wyandotte County Lake Park		
	Shelters 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 14, 16, 83rd St		\$45.00
	Beach Shelter		\$75.00
XVIII.	PARK SHELTER RENTALS	Per day	
	Alvey, City Park North, Eisenhower, Emerson, Klamm, Matney, Quindaro N&S, Shawnee E&W, St. Margaret's, Thomson, Welborn		\$30.00
	Big 11 Lake, City Park Regan, Huron, Parkwood, Pierson 1&3, Rosedale		\$45.00
	Pierson 2		\$75.00
	Kaw Point		\$80.00
	City Park Pavilion		\$95.00
XIX.	RENAISSANCE FESTIVAL	Per day	
	Adult Admission		\$21.95

PARKS & RECREATION

	DESCRIPTION OF SERVICES	UNIT	FEE
	Single Ticket		\$21.95
	Season Pass		\$89.95
	Child Admission (5-12)		
	Single Ticket		\$12.95
	Season Pass		\$55.00
	Student/Senior Admission		\$19.50
	2 Day Pass		\$40.00
	Royal Pass		\$169.95
	Royal Collection		\$249.95
XX.	DOCK FEES	Per year	\$425.00-\$600.00
XXI.	FISHING AND BOATING PERMIT FEES¹³		
	Resident Fishing	Per Day	\$10.00
	Resident Fishing	Per Season	\$20.00
	Non-Resident Fishing	Per Day	\$20.00
	Non-Resident Fishing	Per Season	\$40.00
	Resident Boating	Per Day	\$10.00
	Resident Boating	Per Season	\$25.00
	Non-Resident Boating	Per Day	\$20.00
	Non-Resident Boating	Per Season	\$50.00

¹³ All prices do not include \$1.00 vendor write-up charge

POLICE DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	ANIMAL LICENSE City License Fee ¹⁴	Per year before June 30 Per year after June 30 Per 5 years Lifetime ¹⁵	\$10.00 \$15.00 \$45.00 \$80.00
II.	SECURITY GUARD PERMITS Transfers during 2 year period to another company	Per permit/renewal Per transfer	\$50.00 \$10.00
III.	ALARM FEES A. ALARM PERMIT ¹⁶ Late fee B. FALSE ALARM FEES ¹⁷ Residential & Not-for-profit 1-3 false alarms 4-6 false alarms 7-9 false alarms 10-12 false alarms 13+ false alarms Business 1-3 false alarms 4-6 false alarms	Within 10 days of installation Per alarm system Per incident Per incident Per incident Per incident Per incident Per incident Per incident	\$0.00 \$25.00 \$0.00 \$50.00 \$75.00 \$100.00 \$125.00 \$0.00 \$100.00
	7-9 false alarms 10-12 false alarms 13+ false alarms Radio room	Per incident Per incident Per incident	\$150.00 \$200.00 \$250.00

¹⁴ Proof of rabies vaccination and spay/neuter must be provided to obtain a license.

¹⁵ If the animal dies within 10 years of obtaining a lifetime license, notify animal services with proof of adoption or purchase of another animal and the license will be transferred to the new animal. If not new animal is purchased, the lifetime license is no longer valid.

¹⁶ Failure to obtain a permit is a misdemeanor. Alarm permits are not transferable. Permits are valid for a calendar year and must be renewed by January 31 of each year. If any information furnished on the applications changes, the alarm user must notify the Alarm Coordinator in writing within 10 days of the change. This is also necessary if an alarm monitoring service is disconnected.

¹⁷ Multiple false alarm incidents occurring on the same calendar day constitute one false alarm.

POLICE DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
	1-6 false alarms	Per incident	\$0.00
	7-9 false alarms	Per incident	\$100.00
	10-12 false alarms	Per incident	\$200.00
	13+ false alarms	Per incident	\$250.00
IV.	RECORD CHECKS	Per check	\$10.00
V.	ANIMAL BOARDING FEES	Per day	\$15.00
VI.	ANIMAL ADOPTION FEES		
	Kansas City, Kansas Resident	Per male dog	\$67.00
		Per female dog	\$77.00
		Per cat	\$35.00
	Non-Kansas City, Kansas Resident	Per male dog	\$62.00
		Per female dog	\$72.00
		Per cat	\$35.00
	Transfer fee to Heart of America Humane Society	Per animal	\$30.00
VII.	OTHER ANIMAL FEES		
	Owner Surrender Fee	Per animal	\$55.00
	Euthanasia	Per animal	\$60.00
	No Rabies Penalty	Per animal	\$12.00 +voucher for credit at local vet to obtain rabies vaccination
	Intact Animal Penalty	Per animal	\$35.00 includes registration
VIII.	STRAY ANIMAL FINES		
	Animal Pick-up Fee	First offense	\$85.00
		Second offense	\$110.00
		Third offense	\$135.00
IX.	LAW ENFORCEMENT TRAINING FEE	Per training	Varies based on type of training and trainer costs
X.	PARADE PERMIT FEE	Per parade- based on length of parade, # of staff required, # of traffic control devises required	\$1,500.00-\$4,000.00
XI.	COPYING FEES	Per Page plus staff fee	\$0.25 over 5 pages
	Administrative	Per hour	\$23.65
	Professional	Per hour	\$33.37

POLICE DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
XII.	VIDEO FEES	Per video	\$15.00

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	GENERAL FEE LIST		
	A. SANITARY TAP FEE		
	4 inch	Per tap	\$50.00
	6 inch	Per tap	\$100.00
	8 inch	Per tap	TBD
	10 inch	Per tap	TBD
	12 inch	Per tap	\$150.00
	15 inch	Per tap	TBD
	B. STORM CONNECTION FEE	Per connection	\$100.00
	C. STORM UTILIZATION FEE	Per square foot of increased impervious area	\$0.01
	D. DRIVEWAY PERMIT		
	Residential	Per driveway	\$55.00
	Commercial	Per driveway	\$80.00
	E. HAULING PERMIT	Minimum base fee	\$50.00
	F. RIGHT-OF-WAY PERMIT		
	Single Site	Minimum base fee	\$65.00
	Multiple Sites	See "Other Fees"	
	G. LAND DISTURBANCE PERMIT	Per acre	\$100.00
	H. EXCAVATION PERMIT	Per permit	\$2.00
	I. BLASTING PERMIT	Per permit	\$75.00
	J. FLOOD PLAIN CERTIFICATE	Per permit	\$25.00
	K. DUMPSTER PLACEMENT IN ROW	Per permit	\$2.00
	L. PARKING METER OUT OF SERVICE	Per permit	\$3.00
II.	SANITARY SEWER MAIN UTILIZATION FEES		
	A. RESIDENTIAL Including houses, apartments, mobile homes, etc.	Per dwelling unit	\$960.00
	B. HOTEL/MOTEL	Per unit	\$150.00
	C. PLANNED NON-RETAIL BUSINESS DISTRICT CP-O No lot size restriction	Per connection Four inch connection only	\$750.00
	D. BUSINESS	Per connection- for the	\$960.00

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	Limited Business C-1 Planned Limited Business CP-1, Commercial C-3, Central Business C-D Non-Retail Business C-O ¹⁸ Planned Light Industrial MP-1 E. INDUSTRIAL DISTRICTS (SIC) ¹⁹ M-2 General Industrial MP-1 Planned Light Industrial M-3 Heavy Industrial for the following size connections : 4, 6, 8, 10, 12, 15 inches Connection Size: 4 inch 6 inch 8 inch 10 inch 12 inch 15 inch F. CHURCHES, SCHOOS & SIMILAR	fist and each additional 3,000 sq. ft to floor space Four inch and six inch connection only Per connection Per connection Per connection Per connection Per connection Per connection First 3,000 sq. ft. Each additional 3,000 sq. ft.	\$1,500.00 \$3,360.00 \$6,000.00 \$9,360.00 \$13,500.00 \$21,090.00 \$600.00 \$300.00
III.	SANITARY LATERAL UTILIZATION FEES A. RESIDENTIAL Including houses, apartments, mobile homes, etc. B. HOTELS/MOTELS C. CHURCHES, SCHOOS & SIMILAR D. HOSPITALS E. INDUSTRIAL OR COMMERCIAL FACILITIES, GAS STATIONS, CAR AND TRUCK WASH	Per dwelling unit First unit Each additional unit First 3,000 sq. ft. Each additional 3,000 sq. ft. Per bed	\$500.00 \$200.00 \$100.00 \$400.00 \$200.00 \$100.00

¹⁸ Except for areas on east side of 6th street which are C-2 general business

¹⁹ Large connections will be reviewed and appropriate fees determined by the director on an individual connection basis

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	4 inch	Per connection	\$600.00
	6 inch	Per connection	\$1,800.00
	8 inch	Per connection	\$3,800.00
	10 inch	Per connection	\$7,000.00
	12 inch	Per connection	\$11,200.00
	15 inch	Per connection	\$20,400.00
IV.	WATER POLLUTION CONTROL FEES		
	A. STANDARD CHARGES		
	Monthly Base Charge/Connection	Residential, Commercial, Non-permitted individuals	\$17.37
	Monthly Base Charge/Connection	Permitted Industrial Non-Sewered Water Restaurant FSF	
	Monthly Base Charge/Connection	Low Pressure Sewer	\$29.08
	Volume Charge/ CCF	Residential, Commercial, Non-permitted Industrial	\$3.92
	Volume Charge/ CCF	Low Pressure Sewer Permitted Industrial Non-Sewered Water	
	Volume Charge/ CCF	Restaurant FSF	\$5.92
	Surcharge for excess COD / lb	Permitted Industrial	\$0.2306
	Surcharge for excess O&G / lb	Permitted Industrial	\$0.1081
	Surcharge for excess TSS / lb	Permitted Industrial	\$0.3073
	B. AVERAGE DAILY BILLED FLOW	Gallons per day	
		0-10,000	\$195.00
		10,001-25,000	\$270.00
		25,001-50,000	\$350.00
		50,001-100,000	\$770.00
		100,001-200,000	\$1,340.00
		200,001-10,000,000	\$5,585.00
V.	HAULING PERMITS		
	A. SEPTIC AND GREASE		
		Per gallon	\$0.095

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	WASTEWATER ²⁰ B. ACCESS CODE TO CID FACILITY	Per Year per vehicle	\$100.00
VI.	INDUSTRIAL LAB FEE REIMBURSEMENT		
	Lab or Field pH	KP Lab Test	\$22.41
	Cadmium	Outside Test	\$8.10
	Chromium	Outside Test	\$8.10
	Copper	Outside Test	\$8.10
	Lead	Outside Test	\$8.10
	Nickel	Outside Test	\$8.10
	Zinc	Outside Test	\$8.10
	Arsenic	Outside Test	\$8.10
	Mercury	Outside Test	\$8.10
	Silver	Outside Test	\$8.10
	Hexachrome	Outside Test	\$32.40
	Ammonia	KP Lab Test	\$40.35
	Total Kjeldahl Nitrogen	Outside Test	\$35.10
	Surfactants (MBAS)	KP Lab Test	\$70.20
	Phosphorus	KP Lab Test	\$43.56
	Phenols	Outside Test	\$36.45
	Cyanide	Outside Test	\$29.70
	Total Petroleum Hydrocarbons	Outside Test	\$40.50
	BTEX	Outside Test	\$40.50
	Total Organic Carbon	Outside Test	\$229.50
	Total Toxic Organics	Outside Test	\$229.50
	Closed Cup Flash Point	KP Lab Test	\$66.88
	Biochemical Oxygen Demand	KP Lab Test	\$33.57
	Total Suspended Solids	KP Lab Test	\$33.57
	Chemical Oxygen Demand	KP Lab Test	\$145.31
	Oil & Grease	Outside Test	\$40.50
	Sampling Fee	KP Lab Test	\$186.49
	Mercury	Outside Test	\$8.10

²⁰ Per gallon based on 75% of Chemical Oxygen Demand tank capacity or based on discharged volume if less than 75% of Oil & Grease tank capacity

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	Arsenic	Outside Test	\$8.10
	Silver	Outside Test	\$8.10
	Aluminum	KP Lab Test	\$8.10
	Chlorine	KP Lab Test	\$90.45
	Antimony	Outside Test	\$8.10
	Pesticides	Outside Test	\$189.00
	Herbicides	Outside Test	\$168.75
	Nitrate – N	Outside Test	\$29.70
	Nitrite – N	Outside Test	\$29.70
	Fecal Coliform	KP Lab Test	\$120.65
VII.	OTHER POTENTIAL FEES		
	A. NOTICE OF VIOLATION FOR CLASS 083	Per occurrence	\$100-\$1,000
	B. REIMBURSEMENT FOR BACKUPS, CLEANUPS, ETC	Per occurrence	Cost + admin fee of \$100-\$1,000
VIII.	OTHER DEVELOPMENT FEES		
	A. DRIVEWAY CULVERT	Per driveway 21 day or same time limit for building permit or development agreement	\$55.00
	B. FIELD ENTRANCE	Per driveway 21 day limit	\$55.00
	C. RESIDENTIAL DRIVEWAY	Per driveway 21 day or same time limit for building permit or development agreement	\$55.00
	D. COMMERCIAL OR INDUSTRIAL DRIVEWAY	Per driveway 21 day or same time limit for building permit or development agreement	\$80.00
	E. COMMERCIAL OR INDUSTRIAL CONSTRUCTION ENTRANCE	Per permit 21 day or same time limit for building permit or development agreement	\$80.00
	F. RIGHT-OF-WAY PERMIT	Per permit 21 day limit	\$65.00

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	G. RENEWAL OF DRIVEWAY CULVERT, FIELD ENTRANCE DRIVEWAY, AND INDIVIDUAL SITE PERMITS	Per permit	\$20.00
	H. MULTIPLE SITE EXCAVATION PERMIT; DIRECTIONAL BORING ²¹		
	First Site		\$65.00
	Additional Geographically Discrete Site	Per site	\$25.00
	In Excess of 500 Linear Feet of Right-of-Way Impacted	Per LF of Right-of-Way impacted	\$0.10
	Cable Installation (ROW use agreement)	Per mile	\$1,000.00
	Extended Time Fee	Per day in excess of 21 days	\$5.00
	I. ROUTINE MAINTENANCE DISTRIBUTION/ OBSTRUCTION ANNUAL PERMIT	Per year	\$500.00
	J. DUMPSTER PLACEMENT ²²		
		Per day / Per location	\$2.00
		Per year / Per location	\$500.00
	K. OVERSIZE/OVERWEIGHT LOAD PERMIT		
	Single Event	Per each	\$50.00
	Fixed Route	Per year	\$200.00
	L. HAULING PERMIT		
		Per site (30 days)	\$50.00
		Per site (calendar year)	\$250.00
	M. LAND DISTURBANCE	Per acre	\$100.00
	N. BLASTING PERMIT	Per each	\$75.00
	O. PARKING METER OUT OF SERVICE	Per day/ Per meter	\$3.00
	P. DELAY FEES	Per day	\$50.00
	Q. EXCAVATION FEE		
	Impacted Area (IA): Pavement impact area for calculating excavation fees shall be 3 feet beyond the edge of excavation into	Impacted Area x Excavation Rate	

²¹ Time limits negotiated. Interim time limits, each subject to a separate delay fee, may be negotiated for multiple site projects

²² Time limit negotiated

PUBLIC WORKS

	DESCRIPTION OF SERVICES	UNIT	FEE
	pavement subgrade		
	Excavation Rate (ER):		
	Arterial or Collector- Surface Course <= 5 Years	Per Square Foot	\$2.70
	Arterial or Collector- Age of Surface Course < 5 Years	Per Square Foot	\$1.90
	Local- Surface Course <= 5 Years	Per Square Foot	\$1.75
	Local- Age of Surface Course < 5 Years	Per Square Foot	\$1.10

REGISTER OF DEEDS

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	MORTGAGE REGISTRATION TAX	Per \$100 of principal amount of indebtedness	\$0.10
II.	RECORDING FEES		
	Deed/Mortgage ²³ /Assignment of Rent/Release of Assignment of Rent/ Other Miscellaneous Documents	Per document	\$18.00 for 1 st page + \$14.00 per additional page (Add \$13.00 if releasing more than one assign of rents)
	Assignment/Release of Mortgage	Per document	\$17.00 for the 1 st page + \$4.00 per additional page *Add \$13.00 per mortgage if document is assigning/releasing more than one mortgage
	Subdivision Plats	Per page	\$29.00
	Uniform Commercial Code	Per document	\$15.00 for 1 st 10 pages + \$1.00 per additional page
	Copies	Per page	\$1.00
	Certified Copies	Per Copy	\$10.00
III.	UNIFORM COMMERCIAL CODE FEE SCHEDULE		
	Original UCC Financing Statement KSA84-9-525	Up to 10 pages	\$15.00
	Amended USS Financing Statement KSA 84-9-525	Up to 10 pages	\$15.00
	Continuation UCC Financing Statement KSA4-9-525	Up to 10 pages	\$15.00
	Separate UCC Statement Agreement KSA 84-9-525	Up to 10 pages	\$15.00
	Release UCC Financing Statement of all or part of any collateral described in filed financing statement KSA 84-9-525	Up to 10 pages	\$15.00
	All UCC forms – each additional page after 10 pages KSA-84-9-525		\$1.00

²³ Filing fees are capped at \$125 for a single-family mortgage on principal residence \$75,000 or less. Proof must be provided by an affidavit or included in the document. Mortgage Registration Tax is not capped.

REGISTER OF DEEDS

	DESCRIPTION OF SERVICES	UNIT	FEE
	Written UCC Information request: per debtor name KSA 84-9-525	Up to 10 pages	\$15.00
IV.	OTHER FEES		
	Filing notices of tax liens under the Internal Revenue laws of the United States ²⁴		\$29.00
	Filing release of tax liens, certificates of discharge, under the Internal Revenue laws of the United States or the revenue of the State of Kansas filed both prior to and after the effective date of this act KSA 79-2617	First page only, additional fees apply for additional pages and fractions thereof	\$29.00
	Release of State Tax Liens from Department of Human Resources. KSA 44-717(E)(1)	First page only, additional fees apply for additional pages and fractions thereof	\$65.00
	2 page Release of State lien from Department of Labor for overpayment of unemployment benefits. KSA 44-717(E)(1)	First page only, additional fees apply for additional pages and fractions thereof	\$73.00
	Filing liens for materials and services. KSA 58-201 and amendments thereto	First page only, additional fees apply for additional pages and fractions thereof	\$14.00
	Lis Pendens. KSA 60-2201	Per document	\$5.00
	Certificate of Federal Tax Lien search. KSA 79-2617	Per document	\$15.00
	Laredo Subscribers (For Outside Access to Laredo Program)	Per Year	\$2400.00
	Each Additional Laredo User	Per Year	\$240.00

²⁴ Fee includes a \$15.00 U.C.C. filing fee provided by KSA 79-2617

SHERIFF DEPARTMENT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	INMATE HOUSING FEES		
	U.S. Marshall's Service	Per day	\$42.00
	Kansas Department of Corrections	Per day	\$68.49
	KCK Police Department	Per day	\$85.75
	Bonner Springs	Per day	\$85.75
	Edwardsville	Per day	\$85.75
II.	JUVENILE DETENTION CENTER HOUSING FEES	Per person/per day	\$120.00
III.	OFFENDER REGISTRATION	Per initial and quarterly registration	\$20.00
IV.	CONCEALED CARRY REGISTRATION	Per registration	\$32.50
V.	RECORDS UNIT CHARGES		
	Background Check Fee	Per individual request	\$10.00
	Fingerprinting Fee	Per individual	\$25.00
	Letter of Incarceration Fee	Per letter	\$3.00
	Accident reports	Per report	\$5.00

TRANSIT

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	BUS FARES		
	A. Fixed Route Base	Per passenger	\$1.50
	B. Fixed Route Reduced ²⁵ Youth (12-18) Senior (65+) Disabled (Regional certification)	Per passenger	\$0.75
	C. ADA Paratransit (Dial-A-Ride) ²⁶	Each way	\$3.00
	D. Senior Paratransit Senior (65+)	Each way	\$2.00
	E. Senior Paratransit to Nutrition Sites Senior (65+)	Each way	\$1.00
	F. Senior Group Transportation Senior (65+) to eligible destinations	Per passenger	\$5.00

²⁵ Reduced Fare-card required.

²⁶ Certification required.

URBAN PLANNING & LAND USE

	DESCRIPTION OF SERVICES	UNIT	FEE
I.	CHANGE OF ZONE APPLICATIONS	TRACT SIZE	
	A. Agricultural Zones	All sizes	\$150.00
	B. Low Density Residential Zones R-1, R-2, R-1(B), R-2(B), RP-1, RP-a(B), RP-2, RP-2(B), R, RP	0-5 acres	\$150.00
		5.1 – 10 acres	\$200.00
		10.1 – 20 acres	\$250.00
		Over 20 acres	\$300.00
	C. Medium and High Density Residential Zones R-3, R-4, R-5, R-6, R-M, RP-3, RP- 4, RP-5, RP-6, RP-M	0-5 acres	\$250.00
		5.1 – 10 acres	\$350.00
		10.1 – 20 acres	\$450.00
		Over 20 acres	\$450.00 plus \$50.00 for each 5 acres over 20
	D. Office Zones and Multiple District Applications C-O and CP-O	0-5 acres	\$250.00
		5.1 – 20 acres	\$550.00
		Over 20 acres	\$550.00 plus \$50.00 for each 5 acres over 20
	E. Commercial Zones C-1, C-D, C-2, C-3, CP-1, CP-D, CP-2, CP-3, TND	0-5 acres	\$350.00
		5.1 – 10 acres	\$500.00
		10.1 – 15 acres	\$600.00
		15.1 – 20 acres	\$700.00
		Over 20 acres	\$700.00 plus \$50.00 for each 5 acres over 20
	F. Industrial Zones M-1, M-2, M-3, MP-1, MP-2, MP- 3, B-P	0-5 acres	\$400.00
		5.1 – 10 acres	\$500.00
		10.1 – 15 acres	\$600.00
		15.1 – 20 acres	\$700.00
		Over 20 acres	\$700.00 plus \$50.00 for each 5 acres over 20
II.	SPECIAL USE PERMIT APPLICATIONS <u>Not specifically listed below</u>	0-5 acres	\$350.00
		5.1 – 10 acres	\$450.00
		10.1 – 15 acres	\$550.00
		15.1 – 20 acres	\$650.00
		Over 20 acres	\$650.00 plus \$50.00 for each 5 acres over 20
III.	HOME OCCUPATION SPECIAL USE PERMIT APPLICATIONS Home occupations Keeping of farm animals		
			\$75.00
			\$75.00

URBAN PLANNING & LAND USE

	DESCRIPTION OF SERVICES	UNIT	FEE
	Kennel permits		\$350.00
	Temporary use of land		\$350.00
IV.	MISCELLANEOUS SPECIAL USE PERMIT APPLICATIONS		
	Fill or removal of earth materials		\$75.00
	Short term permit/ Special event permits (10 days or less)		\$300.00
	Uses of educational, religious, philanthropic or eleemosynary in nature		\$350.00
	Group dwellings		\$250.00
	Permits under section 27-593(b) (Excluding group dwellings)	0 – 5 acres	\$750.00
		5.1 – 10 acres	\$900.00
		10.1 – 15 acres	\$1,100.00
		15.1 – 20 acres	\$1,300.00
		Over 20 acres	\$1,300.00 plus \$100.00 for each 5 acres over 20
V.	VARIANCE (APPEAL) APPLICATIONS		
	Agricultural/Residential		\$100.00
	Commercial/Industrial		\$200.00
	Carport Appeal		\$25.00
VI.	SIGN FEES		
	Wall and projecting signs	Per sign	\$25.00
	Pole, pylon and monument signs	Per sign	\$75.00
	Billboards	Less than 300 s.f.	\$150.00
		More than 300 s.f.	\$300.00
	Temporary banners (30 Days non-renewable)		\$20.00
	Temporary sign / Temporary event (7 Days non-renewable)		\$20.00
VII.	PLAT FEES		
	Preliminary and final plat application		No Charge
	Kansas City, Kansas Plat Recording	Per lot	First 10 lots- \$6.00
		Per lot	Lots 11 & up- \$5.00
VIII.	PRELIMINARY AND FINAL REVIEW APPLICATIONS		
	Plan Review Fees		\$100.00

URBAN PLANNING & LAND USE

	DESCRIPTION OF SERVICES	UNIT	FEE
IX.	ROW VACATION APPLICATIONS		
	Agricultural/Residential		\$100.00
	Commercial/Industrial		\$300.00
X.	MISCELLANEOUS FEES		
	Ordinance Publication Fee (For Successful Change of Zone/Vacation Petitions)		\$50.00
	Planning Maps (zoning, historic, master plan, land use)		Varies
	Copies	Per copy	First 5 Free 6 or more \$0.25
	Hourly rate for copies		Varies
	Public Hearing Meeting Tapes	Per tape	\$25.00



Staff Request for Commission Action

Tracking No. 17964

Full Commission Meeting Date: 4/6/17

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17

(If none, please explain):

Publication Required: No

<u>Date:</u>	<u>Contact Name:</u>	<u>Contact Phone:</u>	<u>Contact Email:</u>	<u>Department/Division:</u>
02/01/2017	Lisa Nolan, Kathleen VonAchen	x8176, x5186	lnolan@wycokck.org, kvonachen@wycokck.org	Finance

Item Description:

A resolution designating specified banks as Unified Government depositories and eligible instruments for investing Unified Government funds and receiving requests for bids for investment of idle funds. The resolution authorizes specified Unified Government employees.

Action Requested:

please approve

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List:

Resolution

RESOLUTION NO. _____

WHEREAS, K.S.A. 9-1401 provides that the governing body of any municipal corporation shall designate by official action the banks which may serve as depositories of its funds; and

WHEREAS, K.S.A. 12-1675 provides that the governing body of a city or county may invest any moneys which are not immediately required for the purposes for which the moneys were received (hereinafter referred to as “idle funds”) in certain enumerated types of investments in certain types of financial institutions; and

WHEREAS, pursuant to K.S.A. 9-1401, K.S.A. 12-1675 and K.S.A. 12-1675a, eligible financial institutions are those institutions which are incorporated under the laws of Kansas or any other state or organized under the laws of the United States and which have a main or branch office in the county in which the municipal corporation is located; and

WHEREAS, the banks referenced herein meet the criteria contained in the applicable statutes and the Unified Government’s Cash Management and Investment Policy, and the Unified Government wishes to designate them as eligible institutions for the deposit of its funds and for purposes of receiving Unified Government funds for investment and receiving requests for bids for investment of its idle funds as long as the banks meet the eligibility criteria under applicable statutes and the Unified Government’s Cash Management and Investment Policy; and

WHEREAS, the Unified Government wishes to designate the persons authorized by the Unified Government to act on its behalf with regard to the accounts maintained at the banks referenced herein (“Authorized Signers”) and setting out the limits of their authority (“Authorized Powers”).

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF
COMMISSIONERS OF THE UNIFIED GOVERNMENT OF WYANDOTTE
COUNTY/KANSAS CITY, KANSAS:**

1. That the following banks are hereby designated as official Unified Government depositories and eligible institutions (hereafter “Eligible Institutions”) for purposes of receiving Unified Government funds for investment and receiving requests for bids for investment of its idle funds as long as the Eligible Institutions meet the eligibility criteria under all applicable statutes and the Unified Government’s Cash Management and Investment Policy.

- a. Academy Bank
- b. Argentine Federal Savings
- c. Bank of America
- d. Bank of Labor
- e. Bank Midwest

- f. Capitol Federal
- g. Commerce Bank
- h. Community First Bank
- i. Country Club Bank
- j. Enterprise Bank and Trust
- k. First Federal Bank of Kansas City
- l. First State Bank and Trust
- m. Industrial State Bank
- n. Liberty Bank
- o. Mutual Savings Association
- p. NBH Bank
- q. Security Bank
- r. UMB Bank
- s. Union Bank and Trust
- t. US Bank

2. That the following Unified Government employees listed below are authorized to exercise the following powers:

Authorized Officers or Employees

- a. Mayor/CEO, or their designee – powers a and b, below.
- b. County Administrator, or their designee – powers a and b, below.
- c. Chief Financial Officer, or their designee – powers a and b, below.
- d. Deputy Finance Director, or their designee – power b, below
- e. Director of Revenue, or their designee – power b, below
- f. Deputy Director of Revenue, or their designee – power b, below
- g. Cash Manager, or their designee – power b, below

Authorized Powers

- a. Open any deposit or share accounts at an Eligible Institution in the name of the Unified Government, and enter into a written lease for the purpose of renting, maintaining, accessing, and terminating a safe deposit box at an Eligible Institution.
- b. Endorse checks and orders for the payment of money or otherwise withdraw or transfer funds on deposit, and issue stop payment orders with respect to any item drawn on a Unified Government account at an Eligible Institution.

3. All of the individuals listed in Section 2 above are hereby designated “Authorized Signers” on the Unified Government accounts maintained or hereafter opened at the Eligible Institutions, subject to the limitations on powers set out in Section 2 above.

4. The Unified Government Clerk is authorized to certify to the Eligible Institutions the names and signatures of persons authorized to act on behalf of the Unified Government under this Resolution and from time to time hereafter, as additions to or changes in the identity of the Authorized Signers are made and to submit to the Eligible Institutions referenced herein a new signature card and incumbency certificate. The Eligible Institutions are entitled to rely on the authority of the person holding the title of the designated position as long as the Unified Government Clerk has certified that such person has been duly appointed to the designated position.

5. The Eligible Institutions are hereby requested, authorized, and directed to honor checks, drafts, or other orders for the payment of money drawn in the Unified Government’s name, when bearing or purporting to bear the facsimile signature of any such Authorized Signer, and the Eligible Institutions are entitled to honor all such checks, drafts, or other others, regardless of by whom or by what means the facsimile signature thereon may have been affixed, if such facsimile signature resembles the facsimile specimens duly certified to or filed with the Eligible Institutions by an Authorized Signer.

6. The Eligible Institutions are authorized to rely on and to continue to honor the instructions of any Authorized Signer identified in this Resolution or subsequently certified as set forth above until such Eligible Institution is notified in writing by the Unified Government Clerk or his or her designee of the amendment or revocation of such authority and the Eligible Institution has had a reasonable period of time to act thereon.

7. This Resolution shall be in full force and effect from and after its adoption.

8. This Resolution shall continue to have effect until express written notice of its rescission or modification has been received by the Eligible Institution.

9. This Resolution shall revoke and supersede any previous resolution concerning the same subject matter.

10. The County Administrator and other officers of the Unified Government are hereby authorized on behalf of the Unified Government to enter into and execute any agreements with the Eligible Institutions as are necessary to effectuate the purposes of this Resolution.

**ADOPTED BY THE BOARD OF COMMISSIONERS OF THE UNIFIED
GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS,
THIS 6TH DAY OF APRIL, 2017.**

Unified Government Clerk



Staff Request for Commission Action

Tracking No. 171045

Full Commission Meeting Date: 4/6/17

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17

(If none, please explain):

Publication Required: No

<u>Date:</u> 03/15/2017	<u>Contact Name:</u> Debbie Jonscher	<u>Contact Phone:</u> x5847	<u>Contact Email:</u> djonscher@wycokck.org	<u>Department/Division:</u> Finance
<u>Item Description:</u> A resolution authorizing the Unified Government of Wyandotte County/Kansas City, Kansas to amend its Master Equipment Lease Purchase Agreement dated October 17, 2013, with Banc of America Public Capital Corp. in connection with paying the costs of acquiring and installing certain equipment and to approve execution of certain documents in connection therewith. Maximum amount not to exceed \$12,000,000.				
<u>Action Requested:</u> Approve resolution.				
<u>Budget Impact: (if applicable)</u> Amount: Source: Included In Budget: Other (explain):				
<u>Attachments List:</u> Res, Agreement				

RESOLUTION NO. R-__-17

**RESOLUTION AUTHORIZING THE UNIFIED GOVERNMENT OF
WYANDOTTE COUNTY/KANSAS CITY, KANSAS, TO AMEND ITS MASTER
EQUIPMENT LEASE PURCHASE AGREEMENT WITH BANC OF AMERICA
PUBLIC CAPITAL CORP, THE PROCEEDS OF WHICH WILL BE USED TO
PAY THE COSTS OF ACQUIRING AND INSTALLING CERTAIN
EQUIPMENT.**

WHEREAS, the Unified Government of Wyandotte County/Kansas City, Kansas (the “Unified Government”) desires to obtain funds to pay the costs of acquiring and installing some or all of the equipment identified on *Annex I* attached hereto (the “Equipment”); and

WHEREAS, in order to facilitate the foregoing and to pay the cost thereof, it is necessary and desirable for the Unified Government, to amend its annually renewable Master Equipment Lease Purchase Agreement (the “Lease”) with Banc of America Public Capital Corp (the “Lessor”), dated as of October 17, 2013, to extend the Origination Period (as defined in the Lease).

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY KANSAS, AS FOLLOWS:

Section 1. Authorization of Lease Amendment. The Chief Financial Officer of the Unified Government of Wyandotte County/Kansas City, Kansas is hereby authorized to execute Amendment Number 4 to the Lease (the “Amendment”), attached hereto as *Exhibit A*, and take all other necessary action to amend the Lease.

Section 2. Authorization of Lease Transaction. The Unified Government states its intent to lease pursuant to the Lease and pursuant to separate Schedules of Equipment (the “Schedules”) some or all of the Equipment in a maximum principal amount of \$12,000,000. The Equipment to be leased and the related Schedule will be approved by subsequent resolution(s) of the Board of Commissioners.

Section 3. Authorization and Approval of Unified Government Documents. The Amendment is hereby approved in substantially the form submitted to and reviewed by the Board of Commissioners on the date hereof, with such changes therein as are approved by the County Administrator, the County Administrator’s execution of the Amendment being conclusive evidence of such approval.

The obligation of the Unified Government to pay Rental Payments (as defined in the Lease) under the Lease and any Schedules is subject to annual appropriation and will constitute a current expense of the Unified Government and will not in any way be construed to be an indebtedness or liability of the Unified Government in contravention of any applicable constitutional, charter or statutory limitation or requirement concerning the creation of indebtedness or liability by the Unified Government, nor will anything contained in the Lease or any Schedule constitute a pledge of the general tax revenues, funds or moneys of the Unified Government, and all provisions of the Lease and any Schedule will be construed so as to give effect to such intent.

The County Administrator is hereby authorized and directed to execute and deliver any Schedules on behalf of and as the act and deed of the Unified Government.

Section 4. Further Authority. The Unified Government will, and the officials and agents of the Unified Government are hereby authorized and directed to, take such actions, expend such funds and execute such other documents, certificates and instruments as may be necessary or desirable to carry out and comply with the intent of this Resolution and to carry out, comply with and perform the duties of the Unified Government with respect to the Lease, any Schedules and the Equipment.

Section 5. Effective Date. This Resolution will take effect and be in full force from and after its passage by the Board of Commissioners.

ADOPTED by the Board of Commissioners of the Unified Government of Wyandotte County, Kansas City, Kansas, this April 6, 2017.

Mark Holland, Mayor/CEO

ATTEST:

Unified Government Clerk

APPROVED AS TO FORM:

Assistant Counsel

Annex 1 - 2016-2017 Unified Government Lease Financed Equipment Projects

CMIP Project #	Item/Project	Term (yrs)	Rate*	Principal**	Interest***	Annual Pmt****	Service, Maintenance
2016 equipment (not financed)							
Fire	Air/Lights/Rehab vehicle	10		550,000	13,365	68,365	0
	Pumpers	10		660,000	16,038	82,038	0
Police	Vehicle	3		35,000	641	12,307	0
NRC	Computer Database upgrade	3		264,000	4,831	92,831	0
Aging	Buses	5		160,000	3,360	35,360	0
311 Call Center	Computer System upgrade	3		13,500	247	4,747	0
2017 Equipment							
Police	Animal Control Incinerator	3		99,000	1,812	34,812	0
	Range Truck	3		33,000	604	11,604	0
Public Works	Vehicles	3		105,000	1,922	36,922	0
	Generator	5		125,000	2,625	27,625	0
Sheriff	Vehicles	3		90,000	1,647	31,647	0
Elections	Voting Equipment	10		1,300,000	31,590	161,590	0
Aging	Vehicles	5		120,000	2,520	26,520	0
Police	Vehicles	3		720,000	13,176	253,176	0
Public Works	Backhoes	7		504,000	11,441	83,441	0
	Tandem Axle Dump with plow anc	7		175,000	3,973	28,973	0
	Dump Trucks	7		1,015,000	23,041	168,041	0
	Sweepers	5		440,000	9,240	97,240	0
	Sign Truck	3		51,000	933	17,933	0
	Motor Graders	10		450,000	10,935	55,935	0
EMS	Ambulance	3		450,000	8,235	158,235	0
	Pumper	10		660,000	16,038	82,038	0
	Fire Truck Aerial	10		950,000	23,085	118,085	0
	Fire Truck Quint	10		900,000	21,870	111,870	0
	Fire Truck Pumper	10		700,000	17,010	87,010	0
Contingency	Other			1,430,500			
TOTAL				\$ 12,000,000			

* Interest is estimated, based on a formula in the master lease. Estimated rates as of March 1, 2017:

3 year: 1.83%

5 year: 2.10%

7 year: 2.27%

10 year: 2.43%

** Principal column is the estimated total purchase price without interest if paid for by cash.

*** Interest column is the annual interest amount using estimated rates.

**** Estimated

Exhibit A

Bank of America

Amendment Number 4
to Master Equipment Lease Purchase Agreement
dated as of October 17, 2013

This Amendment Number 4 made this 6th day of April, 2017 to the Master Equipment Lease Purchase Agreement dated October 17, 2013 ("Agreement") between Banc of America Public Capital Corp ("Lessor") and the Unified Government of Wyandotte County/Kansas City, Kansas ("Lessee")

WITNESSETH:

WHEREAS, Lessor and Lessee are parties to the Agreement; and

WHEREAS, Lessor and Lessee desire to amend certain provisions of the Agreement;

NOW, THEREFORE, in consideration of the premises and the mutual obligations hereinafter contained, and for other good and valuable consideration, the receipt whereof is hereby acknowledged, the parties hereto agree as follows:

1. Section 1.01 "Origination Period": is amended by deleting the reference to December 31, 2016, and replacing it with December 31, 2017.
2. Except as amended hereby, the Agreement shall remain in full force and effect and is in all respects hereby ratified and affirmed. Capitalized terms not otherwise defined herein shall have the meanings ascribed them in the Agreement.

IN WITNESS WHEREOF, the parties hereunto have caused this instrument to be executed by their duly authorized officers as of the day and year first above written.

Banc of America Public Capital Corp (Lessor)

Unified Government of Wyandotte County/Kansas City, Kansas (Lessee)

By: _____

By: _____

Printed Name: _____

Printed Name: _____

Title: _____

Title: _____



Staff Request for Commission Action

Tracking No. 171049

Full Commission Meeting Date: 4/6/17

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17

(If none, please explain):

Publication Required: No

<u>Date:</u>	<u>Contact Name:</u>	<u>Contact Phone:</u>	<u>Contact Email:</u>	<u>Department/Division:</u>
03/15/2017	Marlon Goff	x5545	mgoff@wycokck.org	Economic Development

Item Description:

A redevelopment proposal for a 26 Acre flex-tech business park on the southern portion of the former Indian Springs Mall site by Axis Point Developers, LLC.

The project would be developed in (2) or more phases with the first building constructed in 2017. The proposal includes the purchase of 26 acres from the Unified Government and the use of industrial revenue bond financing under the existing tax abatement policy.

Action Requested:

1. An ordinance terminating the Midtown Redevelopment District
2. A master resolution of intent to issue industrial revenue bonds.

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List:



Staff Request for Commission Action

Tracking No. 171050

Full Commission Meeting Date: NA

Committee: Economic Development & Finance

Date of Standing Committee Action: 3/27/17

(If none, please explain):

Publication Required: No

<u>Date:</u> 03/15/2017	<u>Contact Name:</u> Marlon Goff	<u>Contact Phone:</u> x5545	<u>Contact Email:</u> mgoff@wycokck.org	<u>Department/Division:</u> Economic Development
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Item Description:

The Summit at Silver City Park: A (34) unit single family residential development proposed by Heartland Housing Partners, LLC at the site of the former Silver City Park.

Action Requested:

For Discussion Only

Budget Impact: (if applicable)

Amount:

Source:

Included In Budget:

Other (explain):

Attachments List: